



The foundation of the NISSIN FOODS Group was laid in the invention of the world's first instant noodles, CHICKEN RAMEN, in 1958 and the world's first cup-type instant noodles, CUP NOODLE, in 1971. We have grown by pursuing the possibilities of food, and we believe that the future lies in the creation of food cultures. We are creating the next generation of food, pursuing inspiration and unique approaches. The possibilities of food that lie before us are endless.

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MUST REALIZE THAT ENOUGH CALORIES MODERN ARE ENOUGH HUMANS kcal WE'LL GUUUGUEU MAKE THE WORLD A BETTER PLACE THROUGH FOOD 17. DON'T YOU More than 63 years have RUSTLE AGREE? passed since the introduction of CHICKEN RAMEN, the world's first instant noodles. Today, more than 100 billion servings of instant noodles are ////#imEnt N/// consumed annually, making these products the world's GRANDPA most popular food. NISSIN has established itself as a leading MOMOFUKU. company in the instant noodles industry, but we are not playing strategic defense. We will continue to challenge ourselves to create new food through creativity and food technology. Our role as a challenger continues.







The NISSIN FOODS Group is a comprehensive food group established in Japan in 1958. The Group manufactures and sells a wide range of products in Japan and overseas, including instant noodles, chilled and frozen foods, confectioneries, and beverages.

When we shifted to a holding company structure in 2008, we established a vision of being an EARTH FOOD CREATOR based on the spirit of our founder. We continue to pursue the creation of food for the benefit of the world, engaging in Creative and Unique work on a daily basis. We strive to make people Happy around the world through food in the Global sphere. These four attributes, together with a new mid- to long-term growth strategy launched in FY 3/2022, will help us achieve our vision of becoming an EARTH FOOD CREATOR under the NISSIN FOODS Group CSV management.

# **NISSIN VALUE REPORT 2021**

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# **Group Philosophy**

To achieve sustainable growth while solving environmental and social issues as an

constantly creating new food cultures through innovation.



# **Enduring Values**

The Group Philosophy is built on four tenets propounded by NISSIN FOODS founder Momofuku Ando. The spirit of the founder expressed in these tenets is the foundation of the enduring value system that gives direction to the NISSIN FOODS Group.



# Peace will come to the world when there is enough food

Food is the most important pillar supporting human life. People can discuss culture, art, and ideas only when they have sufficient food. If the supply of food is disrupted, a country is bound to decline and conflict invariably occurs. The business operations of the NISSIN FOODS Group originated from this basic human principle.

# 美健賢食

Bi-ken Ken-shoku

# Eat wisely for beauty and health

The desire to satisfy hunger and the taste buds is a common human instinct. However, it is not the only role of food. Food is also important for forming strong bodies and maintaining health. Since a beautiful, healthy body is the product of a sensible diet, the NISSIN FOODS Group pursues food functionality and advocates a wise diet.









**Create foods to** serve society

A spirit of creativity is the most important thing of all for a company. Creativity means the power to create innovative products through new ideas and technologies. The NISSIN FOODS Group creates foods to serve society. We are creating new food culture and providing people all over the world with happiness and inspiration.



Shoku-i Sei-shoku

# Food related jobs are sacred profession

Food production is an occupation that supports the very essence of life. For this reason, those who work in the food industry must have a pure spirit that inspires them to serve society and contribute to human health and world peace. Working with food is a sacred profession, and it is the mission of the NISSIN FOODS Group to provide the world with safe, delicious, healthy food.



SECTION 01 VALUE CREATION STORY

**CEO MESSAGE** 

# Koki Ando

President & Representative Director CEO (Chief Executive Officer)

The NISSIN FOODS Group Mid- to Long-Term Growth Strategy: Three Growth Strategies, a 10-year plan, and our aims for sustainable growth.

# From Shareholder Capitalism to Stakeholder Capitalism

The fiscal year ended March 31, 2021 was a milestone year for the NISSIN FOODS Group. It was the final year of the Mid-Term Business Plan 2021 under which we pursued a goal to be recognized as a global company in our pursuit of becoming an EARTH FOOD CREATOR. It was also a year of an unprecedented crises in the form of the COVID-19 pandemic, changes in the natural environment, and the worsening of social problems. These crises have changed the fundamental view of personal values and corporate value in society. Despite this challenging business environment, the Group achieved both profit and market capitalization targets as key performance indicators under our business plan.

We believe our success stems from the fact that we offer products resistant to changes in the environment and operate under a business structure capable of adapting to even the most difficult situations, or in other words, our success was the result of high Group resilience.

Corporate management today is shifting from shareholder capitalism, which places the utmost priority on shareholder profits, to stakeholder capitalism, which emphasizes coexistence with stakeholders, including employees,

# Roadmap to Achieving Our Vision Economi EARTH Value Targets FOOD Sustainable profit growth CREATOR · Efficient use of capital Safe use of debt Leap Stable shareholder returns Forward Sustainak Mid Tern Long Term

business partners, local communities, and even the global environment. Creating Shared Value (CSV) Management is no longer the domain of a few advanced companies, but has become a prerequisite for all companies in their business activities

NISSIN FOODS Group has practiced CSV management since our inception, as expressed in our Enduring Values: Peace will come to the world when there is enough food and Create foods to serve society. Today, however, much has changed since the days of food shortages in the postwar era. We believe the time has come to create a unique NISSIN version of CSV management. As an EARTH FOOD CREATOR, we continue to create new food cultures for the world, achieving sustainable growth while addressing environmental and social issues. I am convinced that this is the future of CSV management for the NISSIN FOODS Group.

# The NISSIN FOODS Group Mid- to Long-Term Growth Strategy and the Next Stage

Continuing from the Mid-Term Business Plan 2021, our NISSIN FOODS Group Mid- to Long-Term Growth Strategy looks out over the next 10 years (P.27), defining three growth



# SECTION 01 VALUE CREATION STORY

# CEO MESSAGE

strategies toward achieving our vision under a unique approach to CSV management.

The first growth strategy is to strengthen the cashgenerating capacity of existing businesses. Under this strategy, we will pursue sustainable growth while significantly shifting the profit portfolio of our businesses. The second growth strategy is EARTH FOOD CHALLENGE 2030. This is an environmental strategy to sustain value by extending our businesses into ultra-long life cycles through a greater ability to coexist with the Earth. This strategy is an essential part of our corporate activities that we will continue to develop actively. The third growth strategy is to pursue new businesses that will solve fundamental social issues through the creation of Future Foods that will change the way food is consumed. In combination with the second growth strategy, we will pursue both sustainability and well-being through new businesses.

Our aim is to embody our mission as EARTH FOOD CREATOR by driving forward behind our strengths of marketing and innovation (P.22, P.23) as a food tech company, leveraging the processing technologies we have cultivated over the years.

# Growth Strategy 1: Strengthen the Cash-Generating Capacity of Existing Businesses

We expect our Overseas Business to grow the most over the next decade in strengthening the cash-generating capacity of existing businesses. We are aiming for growth in the high-single or double-digit range, forecasting profit ratio growth from the current 30% level to 45%.

We are seeing steady progress in the global branding of *CUP NOODLES* as we executed under Mid-Term Business Plan 2021. *CUP NOODLES* has now reached a stage to be sold in more than 100 countries around the world. In terms of sales value, this product has surpassed the global brand KPI of becoming a billion-dollar brand on its way to becoming a double-billion-dollar brand. We intend to further clarify and establish the core value and regional competitive advantages of *CUP NOODLES*—now a global brand—as a driver of further growth.

We also expect to increase the share of profits represented by the Domestic Non-Instant Noodles Businesses from the current 10% level to 15% through growth in the high single-digit range. The Chilled and Frozen Foods and Beverage and Confectionery businesses are important in the diversification of our portfolio. We will develop these businesses into a second pillar of profit next to the Domestic Instant Noodles Business. As a leading company our Domestic Instant Noodles Business is on a growth trajectory to expand steadily, and even exceed, total domestic demand. Even in mature markets, we intend to leverage all available technologies and marketing methods to achieve stable growth.

# Growth Strategy 2: EARTH FOOD CHALLENGE 2030 (249)

We announced EARTH FOOD CHALLENGE 2030 in June 2020 ahead of publishing our NISSIN FOODS Group Mid- to Long-Term Growth Strategy. EARTH FOOD CHALLENGE 2030 is a strategy to support sustainable group growth from an environmental standpoint. The two underlying pillars of

Mid- to Long-Term Growth Strategy 2030

Pursue sustainable growth while shifting our profit portfolio in a major way toward aggressive growth of Overseas Business + Non-Instant Noodles Business



\*1 Real operating profit growth rate, excluding the impact of non-recurring income and expenses and the impact of currency conversion to the yen during consolidation (defined by NISSIN FOODS HOLDINGS as a non-GAAP indicator called core operating profit; details to follow)

\*2 Figures for 2020 (FY 3/2021) are approximate figures calculated by deducting Japan and other segment net loss and impairment loss, extraordinary gains, and other income and expenses, as well as the impact of COVID-19, which was a significant factor in the profit increase over FY 3/2020 through FY 3/2021, from FY 3/2021 operating profit under the IFRS standard

this strategy are taking on the challenge to use resources effectively—to preserve and make effective use of the environment and Earth's resources—and taking on the challenge of addressing climate change, which is our aim to reduce  $CO_2$  emissions across all NISSIN FOODS Group business activities.

We view the issue of climate change, in particular, as an important management risk, as this issue involves a variety of impacts. These impacts include soaring raw materials prices, damage to production and distribution facilities due to weather disasters, and changes in consumer purchasing activities. We received certification of our CO<sub>2</sub> emissions reduction targets by Science Based Targets (SBT) as being consistent with the Paris Agreement and based on scientific evidence to keep the global average temperature rise well below 2°C in comparison with pre-industrial levels. In addition, we plan to engage in various initiatives for the future. These initiatives include participating in RE100, setting targets for the use of renewable energy for electricity, and conducting scenario analyses based on TCFD recommendations. We also formulated a new policy and interim targets to

accelerate our efforts further in sustainable palm oil procurement, which we have pursued for some time.



# Growth Strategy 3: Pursue New Businesses

The basic concept of well-being, which is a matched pair with sustainability, will be discussed in detail as the third growth strategy by COO Noritaka Ando in the pages to follow. The basic concept behind this strategy is to solve social issues through the unique NISSIN approach, focusing on health problems in this age of food satiety. We aim to be a pioneer in solving environmental and social issues through our businesses, leveraging the creativity and food technology we have cultivated over the years.

NISSIN FOODS Group Mid- to Long-Term Growth Strategy Growth Strategy 3: Pursue New Businesses will be covered in the COO Message (P.33)

# Becoming an Organization that

**Creates New Food Cultures** 

The NISSIN FOODS Group transitioned to a holding company structure in 2008. Since that time, we have reorganized businesses and remade our management structure. The holding company maintains platforms for each function, including general affairs, human resources, finance, and R&D. Here, each chief experience officer (CXO) is responsible for their respective platform, leveraging their expertise to provide support to respective affiliate companies. I believe that one factor driving our corporate growth is the effective functioning of this organization.

As part of our efforts to enhance and strengthen corporate governance-a prerequisite for conducting our businesses **P.59** – we have endeavored to reform our board of directors. In addition to brining in an independent outside director in 2015, we reduced the number of internal directors by six to three in 2016. By streamlining the board of directors, we have sped up the decision-making process and shifted the focus of the board to management oversight. As of June 2021, five of our eight directors are outside directors, three of whom are independent outside directors. We also established the Management Advisory Committee, which is chaired by an independent outside director and consists of a majority of independent directors. The Management Advisory Committee deliberates board of director candidates on an annual basis. This function serves as a check on directors and contributes to what we believe is a high level of management transparency.

It is important that we present a clear vision to our employees, setting goals, mobilizing their strengths, and leading them to growth. NISSIN FOODS Group employees aim to embody the concept of EARTH FOOD CREATOR. We expect our employees to demonstrate the ability to create, imagine new possibilities from a zero basis and continuing to propose innovative ideas. Creations are born from novel approaches that extend beyond the framework of accepted principles. We provide opportunities for employees to play an active role in our businesses and take on new challenges. In this way, employees become sensitive to discontinuities and create products and services that never existed before.

In the same way that NISSIN FOODS founder Momofuku Ando invented *CHICKEN RAMEN* as the world's first instant noodles out of a desire to satisfy hunger, the driving force behind people is ideas. For many years, the NISSIN FOODS Group has observed March 5, the birthday of Momofuku Ando, as Founder's Day. This special day provides an opportunity for employees to look back to the roots of our founding and to reflect on the importance of our Enduring Values. We will continue to communicate the Enduring Values to our employees in Japan and overseas to hasten the progress of the group.

# Growth is a Path Without a Summit

The NISSIN FOODS Group today faces an unprecedented expansion of scope in areas for which we must create value. In this business environment, it is essential that we look back to the roots of Enduring Values and pursue *ambidextrous management*, by which I mean delving deeper into existing businesses and exploring new businesses. The Mid- to Long-Term Growth Strategy is the concrete strategy by which we will execute ambidextrous management.

Our founder said frequently that "Growth is a path without a summit." We must always move forward and upward to the next stage. The NISSIN FOODS Group will implement our Mid- to Long-Term Growth Strategy in a steady manner, acting as an EARTH FOOD CREATOR to create new food cultures for the world, evolving into a group that achieves sustainable growth while addressing environmental and social issues.

# HISTORY OF VALUE CREATION

# **A Relentless Pursuit of Creating New Food Cultures**

More than 60 years have passed since founder Momofuku Ando invented the world's first instant noodle, CHICKEN RAMEN. The instant noodle market has grown to enormous size. Total domestic demand (shipment basis)\* surpassed ¥600 billion in 2020. Guided by our founder's spirit as an immutable philosophy, the NISSIN FOODS Group continues to take on the challenge of creating new foods while providing answers to environmental and social issues. \*Reference: Japan Instant Food Industry Association



# **Social Value Creation Highlights**

# Founded: 1958

# Momofuku Ando Invents Instant Noodles to **Solve Postwar Food Shortages**

Food shortages in the postwar period led to an overflow of hungry people on the streets of Japan. There was no end to the number of people falling ill due to malnutrition. Momofuku Ando, the founder of NISSIN FOODS, realized the desperate need as he saw people lined up to get food. He wanted to develop a food accessible to all, so he invented the world's first instant noodles, CHICKEN RAMEN, launching a new business.



Replica of the research lab used in the development of CHICKEN RAMEN



CHICKEN RAMEN at the time of its introduction

# Invention of CUP NOODLE: 1971

# The Birth of a New Food Culture Meeting **Needs for Convenience**

The world's first cup-type instant noodles, CUP NOODLE, was born in 1971. When founder Momofuku Ando visited the U.S., he noticed supermarket employees who broke noodles into small pieces and ate them from paper cups. This observation inspired Ando to create a new product. The new product also met the growing need for convenient food during a period of rapid economic growth. Soon, the streets of Ginza were filled with young people slurping samples of CUP NOODLE.



CUP NOODLE test sales in the Ginza pedestrian mal



CUP NOODLE at the time of introduction

# The Birth of the ECO Cup: 2008

# Paper Cups that are Good for the Earth, Good for Humanity, and Good for **Delicious Taste**

**Market Capitalization** 

June 2020 ¥1 trillion

We transitioned to paper as the material used in CUP NOODLE containers, and began listing allergenic substances and salt equivalent clearly on our packages. The name ECO Cup is derived from the first letters of three important elements: for Ecology, for the Customer, and for Originality. In 2019, we began using the Biomass ECO Cup.







# 2021

Launch of Mid- to Long-Term Growth Strategy

IFRS — Note: Revenues/net sales since FY 3/1978 represent consolidated results

# Solving Problems Through Future Foods: 2021

# **Popularizing Delicious Complete Nutrition** Meals to Improve Global Well-Being

Food satiety has become a new social issue among the developed countries where food is often tossed out casually. While the increase in health risks due to over-calorie consumption has become a global problem, the increase in hidden malnutrition - a lack of essential nutrients - is also a serious issue. To solve this polarization of nutrition and improve well-being around the world, we launched a full-scale campaign to promote Delicious Complete Nutrition Meals.



# VALUE CREATION PROCESS

Building on the spirit of our founder, the NISSIN FOODS Group creates economic value and social value through the full use of management resources (capital) and our strengths in marketing and innovation. As we create higher levels of economic value and social value, we embody the spirit of our founder and contribute to the SDGs. This is the value creation process of the NISSIN FOODS Group, aiming for sustainable growth through an upward cycle of this series of processes.



# Outcomes

| Economic                         | → P.32  |                              |
|----------------------------------|---|------------------------------|
| Value<br>Category                | Management<br>Indicators  | Mid- to<br>Long-Term Targets |
| Growth<br>Potential              | Core Operating Profit<br>Growth Rate for<br>Existing Businesses | Mid-Single<br>Digits         |
| Efficiencies                     | ROE   | 10% Over the<br>Long Term    |
| Safety                           | Net Debt/EBITDA Ratio   | ≤2x                          |
| Stable<br>Shareholder<br>Returns | Dividend Policy   | Progressive<br>Dividends     |
|                                  | Relative TSR<br>(Relative to TOPIX Foods)                       | >1 <sub>x</sub>              |

# Non-Financial Value

| $\rightarrow$ | P.47 |  |
|---------------|------|--|

and

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| Materialities  |
|--|
| Food Safety and Security   |
| Providing Food and Health Solutions via Technology                             |
| Responsible Product Labeling and<br>Customer Communications                    |
| Challenge to Climate Change  |
| Challenge to Effectively Use Resources   |
| Building Sustainable Supply Chains   |
| Human Resources Development and<br>Infrastructure for Innovative Organizations |
|  |
|  |
| Embodying +  |

# Contributing to the SDGs

**Enduring Values** 

|                                 | SUSTAINABLE GOALS |                         |            |               |                               |  |
|---------------------------------|-------------------|-------------------------|------------|---------------|-------------------------------|--|
| 1 <sup>10</sup><br>#¥####       | 2 mo<br>second    | 3 MONTHER               | 4 increase | 5 (2007)<br>E | 6 COLLA VALUE<br>AND SOFTWARE |  |
| 7 Annesidet And<br>Citize Delay |                   | 9 NO. DEPOSITE DEPOSITE |            |               | 12 CORDATES<br>NO FOROCESS    |  |
| 13 cmm                          |                   | 15 the                  |            |               |                               |  |

Improving on Our Strengths: Marketing

# **MARKETING POWER**

# **Creating a Century Brand Company**

By maximizing the value of our brands, the NISSIN FOODS Group aims to become a Century Brand Company, cultivating brands that remain fresh for 100 years-brands that are loved and continue to grow, even in mature markets.

# Demand Development

Under the slogan, "Breaking CUP NOODLE!", we pursue a mission to create brand strategies that toss out old paradigms, stimulate demand for our brands, build brand attachment, and foster loyalty. We engage in comprehensive brand management to this end. In 1990, we adopted a brand manager system under which brand managers assume full responsibility from new product development to product management. We encourage competition among brands within our company to create more innovative brand promotions and develop a corporate culture that embraces friendly competition.

We state this approach clearly in our code of conduct, the NISSIN 10 Rules. We update these rules periodically with the changing times to ensure we survive amid market upheavals.

# NISSIN 10 Rules

- **01.** Cultivate brand ownership to the fullest.
- **02.** Aim for first entry and strive to be No.1 in every category.
- **03.** Create with your own hands. Restructure it if someone is to overcome it.
- 04. Draw on wisdom from outside to accelerate the business.
- **05.** Diversity is powerful. Embrace our differences to thrive.
- **06.** Strive for new experiences and wisdom. The future is bright for those who constantly challenge themselves.
- **07.** Forge ahead in the face of uncertainty. Turn back immediately if you notice mistakes.
- **08.** Lead and persuade through accountability, not through authority.
- **09.** Challenge the impossible, and break through barriers.
- 10. It's our job to make work fun. This will accelerate growth.

JAPAN

# **Brand Penetration**

The NISSIN FOODS Group has achieved advanced brand communications through strategies that closely tie TV commercials, social media, and in-store messaging. We use TV commercials to draw interest among younger consumers. And through an effective social media presence, we generate considerable brand empathy, which leads to product purchases. Overseas, the Nissin Lámen "The Apology" commercial broadcast by NISSIN FOODS DO BRASIL in January 2019 won GOLD in the Food category of the Effie Awards, a marketing advertising award program covering 35 countries in the Latin America area.



CUP NOODLE Combine to Save the



Won GOLD in the Latin American Effie Awards



Video of "The Apology" by NISSIN FOODS DO BRASIL



Our business environment is changing dramatically in terms of family patterns, work styles, and how we connect with the people around us. The spread of COVID-19 has only accelerated these changes, and it is increasingly difficult to identify consumer needs through traditional marketing segmented by gender and age.





Therefore, we focus on consumer insights\* to create strategies for product development, communications, and sales promotions adapted accordingly. In this way, we respond to diverse and complex needs in the market.

\*Refers to factors that influence customer behavior (product and services purchases) unconsciously.

Improving on Our Strengths: Innovation

# **INNOVATION POWER**

# Go Beyond! Beyond Instant Foods

As Japan's leading comprehensive food group, the NISSIN FOODS Group develops innovative technologies on a daily basis. Our mission is to create new food cultures beyond instant noodles.



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products, the NISSIN FOODS Group engages in basic and applied research on health and nutrition. We also develop production technologies focused on instant noodles. As a result, the group has acquired 397 patents in Japan and 638 patents overseas\*.

\*Overseas refers to the total number of countries in which product rights have been granted

# **Representative Innovations**

| Nutrition Hold-Press<br>Production Method | Nutritional elements that tend to leach out during cooking are trapped in the center of the noodles, while also reducing the impact on taste  |
|---|---|
| Cultured Meat                             | Collaboration with the University of Tokyo on research and development in cultured meat, which is<br>expected to solve future food crises and global warming  |
| Non-Fried Noodle<br>Technology            | Technology that creates a texture similar to fresh noodles by drying (dehydrating) noodles using hot air instead of deep frying in oil  |
| Salt Reduction<br>Manufacturing Method    | A manufacturing method that uses magnesium chloride, the most suitable ingredients for salt reduction. We discovered this process after repeated analysis of nearly 170 types of salt.                |
| Biomass ECO Cup                           | Containers made of plant-derived biomass plastic with a biomass content of 81%  |
| 3-Layer Noodle<br>Manufacturing Method    | A manufacturing method that gives noodles a unique texture through a three-layer structure consisting of an inner layer and an outer layer  |
| Mist/Air-Drying<br>Production Method      | A process that reduces oil content by mist-showering the surface of the noodles with the minimum amount of vegetable oil necessary. Noodles are then dried using hot air.                             |
| Nazoniku, Hoboika                         | Made from a unique combination of environmentally friendly ingredients, <i>Nazoniku</i> includes pork, vegetables, and soy protein, while <i>Hoboika</i> is made from fish paste with squid flavoring |
| Straight Noodle<br>Manufacturing Method   | The wavy shape of conventional noodles makes for more efficient manufacturing. However, our unique method achieves both mass production and straight noodles.   |

# Next-Generation Smart Factories

The NISSIN FOOD PRODUCTS Kansai plant began operations in October 2018. The plant boasts state-of-theart equipment and uses IoT technology to achieve automation and efficiency. The plant reduces the risk of human error by automating the formerly manual checks, inspections, and the transport of raw material containers, etc., and by establishing work processes that eliminate human intervention. As a result, we achieved a product defect rate of less than 1 per 1 million pieces and establish a safer production system.



# TOPICS



The Global Innovation Center and the Global Food Safety Institute are the two centers for NISSIN FOODS Group technology, development, and research. The mission of the WAVE is to create the most advanced wave of food technology, emanating powerful vibrations across the globe. As a food manufacturer, we use the WAVE to convey FOOD SAFETY and INNOVATION to the world.

# the WAVE (Japanese only) https://www.nissin.com/jp/about/thewave/index.html



The WAVE creates new waves of food technology



# NASA at NISSIN? Strengthening Food Safety

At the heart of the quality control system is a centralized monitoring and control area called the NASA (Nissin Automated Surveillance Administration) room. All information in the plant, including equipment, quality control cameras, electricity, water, and personnel, is managed centrally from monitors in this room.





A world first! Successful production of three-dimensional muscle tissue in the shape of diced steak

# **Creating Cultured Steak Meat in the Lab**

Global population increase and economic growth among emerging countries gives rise to concerns of future shortages in the world meat supply. Cultured meat is gaining attention as a sustainable foodstuff with the potential to solve meat shortages. We are engaged in joint research with the University of Tokyo to commercialize cultured steak meat, a product that demands the most advanced technology among potential alternative meats. In 2019, we became the first in the world to successfully produce large, three-dimensional muscle tissue in the shape of diced steak. This is the first major step toward the practical production of cultured steak meat with the original texture of meat.

🖵 Creating Steak Meat in the Lab https://www.nissin.com/en\_ip/sustainability/feature/ cultured-meat/

# GLOBAL BUSINESS DEVELOPMENT

# Filling the World with Joy and the Pleasure of Food

We are striving to become a leading company not only in Japan but also a leading company in the high-value-added market overseas. We continue to grow by developing our brand strategy in each region, aiming to become a leading company that fills the world with the joy and the pleasure of food.



# **Business Overview**

# Instant Noodles Business

# NISSIN FOOD PRODUCTS, MYOJO FOODS

NISSIN FOOD PRODUCTS is known for CHICKEN RAMEN, the world's first-ever instant noodle product, CUP NOODLES, NISSIN NO DONBEI, NISSIN YAKISOBA U.F.O., NISSIN RAOH, and other brands. MYOJO FOODS is known for MYOJO CHARUMELA, MYOJO CHUKAZANMAI, MYOJO IPPEI-CHAN YOMISE NO YAKISOBA, and other long-selling brands. These two companies make up the NISSIN FOODS Group Instant Noodles Business.

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# Confectionery and Beverages

# NISSIN CISCO, BonChi, KOIKE-YA, NISSIN YORK

NISSIN CISCO manufactures confectioneries such as COCONUT SABLE and CHOCO FLAKES, as well as cereals such as CISCORN, GOROTTO GRANOLA, and other products. BonChi is also known for rice crackers such as BONCHI AGE and PEANUT AGE. KOIKE-YA became a consolidated subsidiary in December 2020. In the beverages business, NISSIN YORK manufactures and sells dairy products that include PILKUL 400\*1 and TOKACHI NOMU YOGURT\*2 lactobacillus beverages.

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\*1 Food for specified health uses \*2 Foods with function claims



https://www.nissin.com/en\_jp/network/

# Chilled and Frozen Foods

# NISSIN CHILLED FOODS, NISSIN FROZEN FOODS

NISSIN CHILLED FOODS is engaged in the chilled foods business, manufacturing, and sales of *GYORETSU NO DEKIRU MISE NO RAMEN*, *TSUKEMEN NO TATSUJIN*, and other products designed to recreate authentic flavors. NISSIN FROZEN FOODS manufactures and sells products that include *REITO NISSIN MOCHITTO NAMA PASTA* and *REITO NISSIN CHUKA*, offering convenient, delicious taste.



# Overseas Business

# The Americas, China (incl. H.K.), Asia, EMEA

Since entering the U.S. market in 1970, the NISSIN FOODS Group expanded its business throughout the Americas, including the U.S., Mexico, and Brazil. The group also does business in Asia, including China (incl. H.K.), Singapore, India, Thailand, and Indonesia. In Europe, we operate in countries including Germany and Hungary. We engage in local production and sales in each of these areas. Since 2016, we have pursued the globalization of *CUP NOODLES*, marketing the product in various countries.

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# MID- TO LONG-TERM GROWTH STRATEGY

# **NISSIN FOODS Group Mid- to Long-Term** Growth Strategy 2030

Under the Mid- to Long-Term Growth Strategy, a new management plan launched in FY 3/2022, we are pursuing unique NISSIN CSV management by creating new food cultures.

# **Changes in the External Environment: Future Demands on Management**

In an era of dramatic change in the business environment, the NISSIN FOODS Group must pursue a unique style of CSV management supported by corporate resilience and disruptive innovation if we are to achieve continuous transformation in adapting to a changing external environment.



# **NISSIN FOODS Group CSV Management**

To achieve sustainable growth while solving environmental and social issues as an

# **"EARTH FOOD CREATOR"**

constantly creating new food cultures through innovation.

# Growth Story for the Mid- to Long-Term

Three mid- to long-term growth strategies for achieving our vision and sustainable growth.

# Toward Improved Value





Make a significant shift in our profit portfolio through aggressive growth in Overseas and Non-Instant Noodles Businesses, while pursuing sustainable growth



· A challenge to utilize finite resources effectively and reduce the impact of climate change · To extend the life cycle of our existing businesses significantly

- · Co-create foods of the future with food science Become a company that provides
- food and health solutions through technology

# Mid- to Long-Term Growth Strategy 2030

We pursue sustainable growth, while shifting our profit portfolio in a major way toward aggressive growth of our Overseas Business + Non-Instant Noodles Business. There are three key points to this approach: (1) sustain mid-single digit growth in overall existing business profits; (2) drive





# Strengthen Cash Generation Capabilities of Existing Businesses

# **Overseas Business Growth Driver: Deeper Global Branding**

Further clarify and establish competitive advantage for CUP NOODLES by area and by core value. Use the brand as a driver for further growth. At present, CUP NOODLES has reached a stage to be regarded as a global brand.



\*1 Real operating profit growth rate, excluding the impact of non-recurring income and expenses and the impact of currency conversion to the yen during consolidation (defined by NISSIN

- FOODS HOLDINGS as a non-GAAP indicator called core operating profit) 2 Figures for 2020 (FY 3/2021) are approximate figures calculated by deducting Japan and other segment net loss and impairment loss, extraordinary gains, and other income and expenses,
- as well as the impact of COVID-19, which was a significant factor in the profit increase over FY 3/2020 through FY 3/2021, from FY 3/2021 operating profit under the IFRS standard \*3 Research by NISSIN FOODS HOLDINGS

further growth in Overseas Business and Non-Instant Noodles Business (chilled and frozen foods/beverage, confectionery and beverages) to reverse the current 60:40 ratio of sales with the Domestic Instant Noodles Business; and (3) accumulate long-term profits through new businesses.

# SECTION 01 VALUE CREATION STORY

NISSIN FOODS Group Mid- to Long-Term Growth Strategy 2030

#### Overseas Business Profit Growth Levels: High-Single to Double Digit The Leading Company in the High-Value-Added Market

Develop brand strategies into operational strategies in line with the stage of each market and business. Also aim for continued high growth through M&A activity.



High-Single Digits

in 10 years.

Second Profit Pillar

scale of about ¥5 billion overall. But, as we continue to refine

our No.1 sellers in each region, we continue to grow profits

COVID-19. Our strategic goal is to grow the profits of these

businesses to over ¥12 billion in FY 3/2031, developing them

into a pillar that will account for about 15% of our total profits

steadily. Over the past five years, each product has grown

approximately 20%, even when excluding the impact of

# **Domestic Non-Instant Noodles Business**

Leverage growth and profitability improvement in each business, focusing on added value by pursuing group synergies on both the supply and demand sides.

This references our current Chilled and Frozen Foods segment and Confectionery and Beverages businesses segment. We have termed these our Non-Instant Noodles Business to reflect our strong desire to make a shift in our portfolio. In terms of profit, these businesses still represent a



\*1 J-GAAP for FY 3/2016

- \*2 The strategy for the China region, various targets based on the strategy, and performance forecast figures were established independently by NISSIN FOODS HOLDINGS
- \*3 For operating income from FY 3/2021 onwards, the amount obtained by deducting "Other income and expenses" as non-recurring profit and loss from IFRS operating income is stated \*4 With KOIKE-YA becoming a consolidated subsidiary, the confectionery business segment will become independent from the consolidated financial forecast for FY 3/2022 in order to further enhance awareness and ensure synergies in the confectionery business. Accordingly, the beverage business will be incorporated into the Chilled and Frozen foods business segment and will be managed and explained as the low-temperature and beverage segment in the future.

# **Domestic Instant Noodles Business**

#### Profit Growth Levels: **≧Market Growth**

We strive to deepen efforts in demand development, brand penetration, market development, and supply capabilities to continue to grow our Domestic Instant Noodles Business, which consists of NISSIN FOOD PRODUCTS and MYOJO FOODS. These efforts will produce continued growth over the medium to long term, raising sales and profit results, even in



Despite a declining population, soaring costs, and an increase in factory investment and depreciation related to improving sustainability, we have continued to grow profits steadily over the medium term

\*Operating profit for FY 3/2021 and beyond represents the deduction of other income and expenses as non-recurring income from operating profit.

Growth Strategy 02

# EARTH FOOD CHALLENGE 2030

Maximize our ability to coexist in harmony with the Earth to extend the life cycle of our existing businesses significantly, while raising the stage of our Food Technology, one of our sources of competitiveness, to a new level.



#### 29 NISSIN VALUE REPORT 2021

# A Century Brand Company

mature markets. Over the past five years, we have continued to grow by more than 2% in real terms, despite the burden of depreciation associated with plant investments and various cost increases. We aim to achieve sustainable growth by deepening the initiatives that support performance in this area.

# Initiatives for Sustainable Growth



# **Environmental Targets Toward 2030**

|  | Sustainable Palm Oil<br>Procurement Ratio                            | 100%               |
|--|--|--------------------|
|  | Water Usage<br>Per million yen of revenue (IFRS basis)               | 12.3m <sup>3</sup> |
|  | Total Waste Reduction<br>Vs. FY 3/2016 (Japan)                       | -50%               |
|  | Reduction of<br>CO <sub>2</sub> Emissions: Scope1+2<br>Vs. FY 3/2019 | -30%               |
|  | Reduction of<br>CO <sub>2</sub> Emissions: Scope3<br>Vs. FY 3/2019   | -15%               |

About EARTH FOOD CHALLENGE 2030 P.49

# SECTION 01 VALUE CREATION STORY

NISSIN FOODS Group Mid- to Long-Term Growth Strategy 2030



# Pursue New Businesses

# Background and vision for promoting new businesses

We enjoy rich diets in these modern times. On the other hand, new health issues have emerged such as excessive calories due to overabundance of food and malnutrition caused by unbalanced diet. NISSIN FOODS Group takes up the challenge of solving the global social issue of obesity through an increase in value of food.



# Toward development of the complete food business

We will strive to enable customers to obtain nutritionally complete food with good taste and which is nutritionally well-balanced, at anytime, anywhere. In addition, we will work to create services attuned to the life stages of consumers, including services coordinated with health data.



# Increases in value through synergy between new businesses and existing businesses

We will contribute to an increase in product value and solution of social issues through synergy with the global *CUP NOODLES* brand and other brands.



# — Food desert issue —

An issue which occurs in regions with a concentrated population of people who cannot use their own car or public transportation, where no supermarkets, etc. are in the neighborhood, and thus the accessibility to perishable foods is extremely poor. It has been pointed out that worsening dietary conditions can also lead to health problems such as malnutrition and obesity. This has become a social problem in

Europe and the United States, and research and policies are being implemented.

Solving obesity, food deserts,

and other food issues around

the world through existing

and new businesses

# Approach to Sustainable Profit Growth

We have defined core operating profit of existing businesses as an indicator showing the real growth of our existing businesses, which serve as the foundation for growth investment. Here, we have set growth in the mid-single digits as our core economic value target.





# **Overall Picture of Mid- to Long-Term Economic Value Targets**

Based on sustainable profit growth in core operating profit\* of existing businesses, we are committed to four mid- to long-term economic value targets through CSV management: (1) Sustainable profit growth, (2) Efficient use of capital, (3) Safe use of debt, and (4) Stable shareholder returns.



\*Indicator showing the real growth of existing businesses, which serve as the foundation for growth investment. Core operating profit of existing businesses = operating profit - profit or loss of new businesses - other income and expenses as non-recurring income and expenses



# 

Executive Vice President & Representati COO (Chief Operating Officer) President & Representative Director, NISSIN FOOD PRODUCTS CO., LTD.

# Creating Future Foods to Leap Ahead in Corporate Value

The third strategic component of the NISSIN FOODS Group Mid- to Long-Term Growth Strategy is to pursue the development of new businesses to create Future Foods. We are taking on the challenge of creating new business models, leveraging our unique Complete Nutrition Meal as an entry point.

# **Creating New Foods**

NISSIN FOODS Group began in 1958, founded by Momofuku Ando, who invented *CHICKEN RAMEN*, the world's first instant noodle. His desire was to develop a food that was filling and easily accessible.

The world has changed since then. In developed countries, food has become so abundant that excess food is thrown away. Food satiety has become a new social issue related to deteriorating health cause by excessive calorie intake. It is time for us to return to the spirit of Enduring Values, reconsidering possibilities of new foods, and pursuing the development of Future Foods.

There are two main directions to define Future Foods. One is sustainability. Sustainability focuses on issues such as the impact on the earth, and the health. Sustainability specifically includes alternative meats and insect-based foods, including cultured meat products in development at

Technologies to Achieve Delicious Complete Nutrition Meals



Technologies to reduce salt while maintaining delicious taste



Mist/Air-Drying Production Method

Using the best ingredients to reduce salt, discovered after analyzing 170 salts from around the world

Salt Reduction

facturina Me



with a minimal amount of vegeta ble oil and then dry using hot air Oil

Rather than frying noodles in oil,

we mist the surface of the noodles



NISSIN FOODS Group. The other direction is well-being. Well-being focuses on the burden imposed on people and issues related to human health. My research into Complete Nutrition Meals focused on the perspective of well-being.

One of the issues of modern diet is obesity due to excessive calorie intake. More than 2 billion people in the world are overweight or obese, resulting to health risks. The economic loss due to obesity is estimated to be more than US\$2 trillion. At the same time, hidden malnutrition is on the rise and presents a serious problem. Here, the body lacks necessary calories and nutrients due to improper dieting methods.

As I get older, I am becoming more conscious of my health. I pay more attention to nutritional balance and calorie intake. But I also believe that food is not food unless it is enjoyable. That is why we are developing Complete Nutrition Meals that do not make a trade-off for enjoyability. Our Complete Nutrition Meals taste as good as they look.



COO MESSAGE

# The NISSIN Aspiration for Delicious Complete **Nutrition Meals**

While the concept of Complete Nutrition Meals has existed in the past, it has not gained traction due to extreme difficulty in guaranteeing enjoyable tastes. For example, packing all the essential nutrients such as vitamins and minerals into a food results in a bitter, harsh taste. The food is unpalatable and definitely not enjoyable to eat. Even with these challenges, our group began development of Delicious Complete Nutrition Meals. As a result, we have to date created more than 300 food items, many of which we have converted successfully into Complete Nutrition Meals (as of 2021).

We faced the following five challenges in developing Delicious Complete Nutrition Meals: (1) Technologies to reduce salt while maintaining delicious taste, (2) Technologies to reduce oil while maintaining delicious taste, (3) Technologies to reduce calories while maintaining delicious taste, (4) Technologies to mask harsh or bitter tastes when adding complete essential nutrients and (5) Technologies to prevent nutrient loss during cooking. We solved these problems by applying the instant food processing technologies we had cultivated over the years P.34.

The taste of the Delicious Complete Nutrition Meals developed by the NISSIN FOODS Group has reached a level where it is impossible to tell which food is a Complete

Nutrition Meal and which is a regular meal. In terms of nutrition, we now offer a means to consume a variety of nutrients in a well-balanced manner while keeping calorie intake low. For example, ordinary curry and rice is relatively high in calories and salt. In addition, the meal is lacking in 17 of the 33 nutrients listed in the Dietary Reference Intakes for Japanese\*. In comparison, the Group's Complete Nutrition Meal curry and rice contains 47% less calories (500 calories), tastes almost as good as regular curry and rice, has 32% less salt (2.5 grams), and meets all 33 nutrient requirements.

A clinical trial was conducted to replace 40 meals of the 90 meals normally consumed in a month (three meals a day x 30 days) with NISSIN Delicious Complete Nutrition Meals. Participants experienced improvements in weight loss, body fat percentage, BMI, blood pressure, and triglycerides. The clinical trial data has already been presented at the Congress of the Japan Mibyou Association held October 31, 2020.



Dietary Reference Intakes for Japanese (2020), Ministry of Health, Labour and Welfare. Salt intake based on Smart Meal

# Nutritional Comparison of NISSIN Delicious Complete Nutrition Meals

NISSIN Delicious Complete Nutrition Meals provide all 33 nutrients prescribed by the Dietary Reference Intakes for Japanese in a balanced manner.



\*1 Quantification of sufficiency rate based on Dietary Reference Intakes for Japanese, male 30-49 years old, standard values of activity level II (Salt Equivalent based on Smart Meal standards). PFC balance is the ratio compared to the median of reference values (P:16.5% / F:25% / C:57.5%) guantified as 100. \*2 General nutrition calculated under the supervision of a registered dietitian

# **Roadmap for the Complete Nutrition Meal**

If we call the current successful development of the Complete Nutrition Meal "Version 1.0," then our next goal is to develop Version 2.0, which has the potential to stop the metabolic domino effect. This effect is a chain of various diseases triggered by obesity. We aim to go even further and develop Version 3.0, evolving the Complete Nutrition Meal from the perspective of molecular nutrition, personalizing nutritional balance according to each individual's physical condition and lifestyle. In collaboration with Keio University, a leader in molecular nutrition research, and other institutions, we aim to develop foods that will contribute to health and the extension of healthy life expectancy.

In the short term, we are considering five directions as touch points for our Delicious Complete Nutrition Meals. The first is to develop a subscription based, home delivery (D2C) business. We will offer an app that consumers use as part of an intensive illness prevention program. The second direction is Complete Nutrition Meals for employee cafeterias and restaurants. Given the recent focus on health management, we believe providing employee cafeterias with Complete Nutrition Meals will be a meaningful and significant component of corporate health management. The third is the development of a health life span extension program for seniors. The fourth direction is to convert current packaged foods or daily box lunches, etc., to Complete Nutrition Meals. These products will be sold at retail outlets, convenience stores, supermarkets, and drugstores where our group already has sales channels. The fifth is the smart city concept. Beyond Complete Nutrition Meals, we are considering a smart city project in which an entire town is designed to incorporate all manner of technologies that





accelerate the well-being of its inhabitants.

On a related note, we plan to continue investing between 5% and 10% of the core operating profit of existing businesses into new businesses. In addition to relying on existing Group technologies, we will also actively incorporate new technologies and ideas from start-ups. Our first order of business is to popularize the concept of Delicious Complete Nutrition Meals over the next three to five years. Beyond that, we will exploit food tech innovations and evolve as a food and health solutions group, defining ourselves as a central player in the complete nutrition meal market.

# A Future Food Creator That Solves Social Issues

Complete Nutrition Meals have the potential to provide clues for solving the problem of food deserts. Food deserts are areas that lack nearby supermarkets and present extreme challenges in obtaining fresh food. This issue leads to health problems that include malnutrition and obesity. The food desert issue is a social problem that affects many people in Europe, the United States, and Japan. Through its history in business, NISSIN FOODS Group now has access to billions of consumers every year. If the company converts products such as CUP NOODLES to Complete Nutrition Meals, for example, it will provide solutions to the global food desert issue, creating synergies with existing businesses, and expanding its businesses further overseas.

The NISSIN FOODS Group will continue to evolve as a Future Food Creator, leading world food culture through creativity and food technology. We will also continue contributing solutions to social issues by pursuing new possibilities through food.

SOB Serie

9

# FOUNDATION FOR VALUE CREATION

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# CSO MESSAGE

# Yukio Yokoyama

CSO (Chief Strategy Officer), Director

# Achieving Sustainable Growth Through Cross-Organizational Reforms

We are pursuing structural reform necessary to achieve the NISSIN FOODS Group Mid- to Long-Term Growth Strategy, evolving into a corporate group that continues to grow.

# <u>A Partner Supporting</u> Top Management Business Decisions

In April 2021, I was named CSO to drive our Corporate Planning Platform, which is responsible for group strategy. The Corporate Planning Platform includes the Corporate Planning Division, Corporate Management Division, Global Sales Division, IT Planning Division, DX Development Division, and the Supply Chain Restructuring Project. One of our key responsibilities is to maintain an understanding of the big picture for our organization, review the business portfolio proactively in response to the business environment, and implement cross-organizational changes. Our task is to raise corporate value in a sustainable manner in the most effective ways possible. Another important mission is to function as a communications hub between the various operating companies and platforms under the holdings company, both in Japan and overseas, ensuring inclusion across the group.

As CSO, my role is to support the CEO in their business decisions by planning and proposing strategies from a medium- to long-term perspective. I also strive to transform our organization for sustainable growth, driving the business toward our strategic goals. I also endeavor to improve corporate value and push the sustainable growth of the NISSIN FOODS Group together with the CEO.

# Structural Reforms Essential to the NISSIN FOODS Group Mid- to Long-Term Growth Strategy

The NISSIN FOODS Group Mid- to Long-Term Growth Strategy consists of three growth strategies: (1) Strengthen the cash-generating capacity of existing businesses; (2) EARTH FOOD CHALLENGE 2030; and (3) Pursue new businesses. Structural reform is essential for the group to execute on these strategies in our aim for sustainable growth. The NISSIN Business Transformation (NBX) program is the NISSIN FOODS Group initiative for structural reform in the digital age. NBX is a project under which we leverage digital tools to achieve structural reform in all areas, including logistics, sales, human resources, production, and materials. We believe the essence of digital transformation (DX) is not the "D" (digital), but rather the "X" (transformation). Only the transformation of our operations, our organization, our processes, our corporate culture, and our corporate climate will allow us to establish a competitive advantage. In other words, the purpose of transformation is to change the structure of the business itself and to acquire the ability to evolve into a group that continues to grow in any era.

We launched NBX under a sense of urgency that we were lagging behind in digitalization, and we pursued reform at a rapid clip. I believe that one factor in achieving our Mid-Term Business Plan 2021 during the COVID-19 pandemic was our early embrace of NBX. However, to continue leading the way forward, we must break with past successes and create our own future. There is no end to NBX.

# **Toward Sustainable Profit Growth**

What we must do now is achieve the NISSIN FOODS Group Mid- to Long-Term Growth Strategy. I believe the key to achieving this goal is to strengthen the cash-generating capacity of existing businesses, which ties back to our first strategy. This is our first strategy and the foundation for growth investment that will set the path for success in our second and third strategies, driving overall growth.

To this end, the NISSIN FOODS Group Mid- to Long-Term Growth Strategy defines core operating profit of existing businesses<sup>\*</sup> as an indicator that measures the real growth of existing businesses. We have set a target of mid-single digit growth over the medium to long term as the core of our economic value. The fiscal year ending March 31, 2022 is the first year of the NISSIN FOODS Group Mid- to Long-Term Growth Strategy. Under the concept, Make a Fresh Start, we are treating this first year of our strategy as a true new beginning, sprinting forward under the three growth strategies, reviewing our business portfolio, and engaging in cross-organizational reform. Our target for FY 3/2022 core operating profit of existing businesses is ¥47 billion. Starting here, we will aim for growth in the mid-single digits over the medium to long term as we pursue sustainable profit growth.

<sup>\*</sup>An indicator adjusted to remove the impact of non-operating profit and expense, foreign currency translations due to consolidation, and profits or expenses from new businesses created as part of an aggressive investment policy.

# **CSO** Interview

# The Relationship Between Corporate Value and ESG (Non-Financial Value) Initiatives Based on Enduring Values

By bringing visibility to and analyzing the qualitative and quantitative ESG (non-financial) initiatives based on the spirit of Enduring Values, the NISSIN FOODS Group has clarified the relationship between ESG and improving corporate value by solving environmental and social issues. We interviewed NISSIN FOODS Group CSO Yukio Yokoyama about the background behind this analysis initiative and the detailed results of this analysis.

# What was the background behind this initiative?

ESG investments have been gaining more attention and growing rapidly to the extent that nearly 40% of the world's investments are said to be ESG-related. Since our founding, we have grown our businesses while focusing primarily on being of service to people and society. In this sense, one can say that we have been engaged in ESG through the concepts of CSV management.

At the same time, it has been a challenge to bring visibility to the relationship between corporate value and ESG. ESG initiatives tend to be viewed as a cost rather than an investment. According to one survey\*1, over 80% of institutional investors feel that corporate ESG disclosure is inadequate. We believe this opinion stems from the fact that, while companies do disclose ESG data, they do not establish a clear relationship between corporate value and ESG. In this situation, we decided to clarify the relationship between corporate value and ESG (non-financial information), leveraging an approach that bridges ESG based on our founding spirit of Enduring Values with corporate value.

# Please provide an overview of your efforts. What did you learn?

We analyzed the relationship between ESG based on Enduring Values and corporate value from two directions: qualitative and quantitative.

Our approach to qualitative analysis began with the materiality map of the Sustainability Accounting Standards Board (SASB) and items from multiple external evaluation organizations. We confirmed the close relationship between NISSIN FOODS Group materialities, identified from ESG

The NISSIN FOODS Group clarified through qualitative assessments and quantitative analysis that activities reflecting our founding spirit of Enduring Values results in increased corporate value. Our approach is to give a quantitative expression of the relationship between ESG (non-financial) initiatives and return (corporate value).



factors expected to have high financial impact in the future, as well as the spirit of Enduring Values defined by our founder.

Our quantitative analysis used an analytical model (Yanagi model\*2) that indicates the relationship between non-financial capital and corporate value (PBR). Here, we discovered a clear positive correlation between Enduring Values-based ESG and corporate value\*<sup>3</sup>. Of the approximately 270 items of non-financial data used in this analysis, we found numerous items that correlated to corporate value. For example, a 1% increase in R&D costs was associated with +1.4% increase in PBR after 7 years, while a 1% decrease in CO2 emissions was associated with a 1.0% increase in PBR after 8 years

While our analyses clarified correlations, they do not prove causality. However, we believe certain relationships exist, as many of our results were consistent with the qualitative results for the materialities we identified. We intend to continue our analysis to further clarify the relationships between the qualitative and quantitative.

\*1 Source: Survey of Fund Management Organizations on ESG Investment (2019/12), Ministry of Economy, Trade and Industry \*2 Source: Synchronization Model of Non-Financial Capital and Equity Spread: CFO Policy (Yanagi, 2020), Chuokeizai-Sha Holdings, Inc \*3 Analysis performed by ABeam Consulting Ltd.

In our original analysis targeting EPS and PER (our key management indicators), we conducted an analysis of the correlation between ESG actions and corporate value, as well as the correlation between ESG actions themselves, to clarify the story of which path leads to improved corporate value.





# What is the relationship between the elements of your Mid- to Long-Term Growth Strategy and corporate value?

Based on this analysis, I am convinced that EARTH FOOD CHALLENGE 2030, one of the main elements of the Mid- to Long-Term Growth Strategy, is an initiative that will enhance corporate value.

At the same time, we believe the strategy to pursue new businesses will enhance corporate value, as the results of our analysis indicated that investment in R&D and the number of products we create that contribute solutions to social issues also contributes to improved corporate value of the medium to long term.

We have just begun to analyze the relationship between corporate value and ESG, but we will continue our work to raise CSV management to new levels.



Digitize ESG actions and results; use statistical approaches to analyze and understand the value relevance to economic value (unclear until now) as a story Clarify the Alignment with Multi-Stakeholder Value ment of = Advanc CSV Manage Reduce CO<sub>2</sub> Local Shareholder Value

Grow PER

×ROE=PBR



# Finance Supporting the Sustainable **Growth of the NISSIN FOODS Group**

We are committed to achieving the NISSIN FOODS Group Mid- to Long-Term Growth Strategy to achieve sustainable growth for the group.

# The Role of a CFO

I was appointed CFO in April 2021 to lead the finance platform of the NISSIN FOODS Group. Our platform consists of four missions. The first is to act as a business partner to the CEO, providing recommendations and support from a financial perspective to assist the CEO in achieving objectives and solving issues. The second is to develop and implement financial accounting and tax strategies. The third is to interact with external stakeholders. The fourth is to acquire and develop global financial human resources.

As CFO, my first responsibility is to act as a gatekeeper to prevent fraud and errors. In other words, I am expected to work with management in a timely and appropriate manner from the perspective of finance, applying the brakes on management when necessary. At the same time, I must be ready to step on the accelerator as a value-added business partner. We support the sustainable growth of the Group through finance, leveraging the expertise in this area that we have cultivated over time.

# Looking Back on the

# Fiscal Year Ended March 31, 2021

The group recorded revenue of ¥506.1 billion, an increase of 7.9% year on year. We saw revenue growth across nearly every segment, led by strong double-digit growth overseas. This period marked the first time since we adopted IFRS that revenue exceeded ¥500 billion.

Operating profit rose 34.6% year on year to ¥55.5 billion

# FY 3/2021 Financial Results Highlights

The results of steady implementation of strategy, combined with the impact of COVID-19 and M&A (making KOIKE-YA a consolidated subsidiary) led to performance that outpaced the initial forecast significantly

|  | FY 3/2021 |               |        |                      |        |                      | FY 3/2020 | FY 3/   | /2021               |                     |
|--|-----------|---------------|--------|----------------------|--------|----------------------|-----------|---------|---------------------|---------------------|
| Billions of yen                                    | Results   | ts YoY Change |        | Vs. Initial Forecast |        | Vs. Revised Forecast |           | Results | Initial<br>Forecast | Revised<br>Forecast |
| Revenue  | 506.1     | +37.2         | +7.9%  | +20.1                | +4.1%  | +6.1                 | +1.2%     | 468.9   | 486.0               | 500.0               |
| Operating profit                                   | 55.5      | +14.3         | +34.6% | +12.0                | +27.7% | +2.5                 | +4.8%     | 41.3    | 43.5                | 53.0                |
| Profit attributable to owners of the parent        | 40.8      | +11.5         | +39.3% | +10.3                | +33.9% | +3.3                 | +8.9%     | 29.3    | 30.5                | 37.5                |
| OP margin  | 11.0%     | +2.2 pt       | -      | +2.0pt               | -      | +0.4pt               | _         | 8.8%    | 9.0%                | 10.6%               |
| Profit attributable to owners of the parent margin | 8.1%      | +1.8pt        | -      | +1.8pt               | -      | +0.6pt               | _         | 6.3%    | 6.3%                | 7.5%                |
| ROE  | 11.5%     | + 2.5 pt      | -      | + 2.5 pt             | -      | -                    | -         | 9.0%    | 9.0%                | -                   |
| EPS (yen)  | 392       | +110          | +39.3% | +99                  | +33.9% | +32                  | +8.9%     | 281     | 293                 | 360                 |
| Adjusted EPS (yen)*                                | 329       | +51           | +18.3% | +48                  | +17.0% | -                    | -         | 278     | 281                 | -                   |

\*Adjusted EPS = (Operating profit ± Other income & expenses - Income tax expense - Profit attributable to non-controlling interests) / Average number of shares outstanding during the period (excluding treasury shares)

as we experienced significant growth in all segments except the Americas, which was impacted negatively by foreign exchange rates. Profit attributable to owners of the parent increased 39.3% year on year to ¥40.8 billion, and the group recorded all-time highs for revenue, operating profit, and profit attributable to owners of the parent. In conjunction with this growth, operating margin and return on equity reached 11.0% and 11.5%, respectively.

In addition to the successful execution of our strategy, we responded swiftly and appropriately to the increase in demand associated with the spread of COVID-19. The integration of the KOIKE-YA business also made a positive contribution to results. As a result, our performance was well above the revised forecasts we published January 5, 2021. We also achieved our additional goal of reaching ¥1 trillion in market capitalization by June 30, 2020.

We have already disclosed our initiatives with respect to COVID-19 and the impact of the pandemic on our revenue performance in qualitative terms. As we developed the NISSIN FOODS Group Mid- to Long-Term Growth Strategy and FY 3/2022 business plan, we took another close look at the impact of COVID-19, attempting to quantify this impact on operating profit. We calculated the impact on FY 3/2021 revenue at ¥5.2 billion in Japan and ¥11.3 billion overseas, for a total of ¥16.5 billion in positive factors toward revenue growth. We calculated a positive impact on operating profit of ¥7.7 billion in Japan and ¥2.8 billion overseas, for a total of ¥10.5 billion. Particularly in Japan, the impact on profit exceeded the impact on revenue. However, this result was due to a higher sales composition ratio of higher-profit standard products, control over selling expenses due to changes in the supply-demand balance, and avoiding other expenses.

# CFO MESSAGE

# **Revenue Results by Segment**

|                             | FY 3/2021 |       |         |  |  |
|-----------------------------|-----------|-------|---------|--|--|
| Billions of yen             | Results   | YoY C | hange   |  |  |
| NISSIN FOOD PRODUCTS        | 205.6     | +4.3  | +2.1%   |  |  |
| MYOJO FOODS                 | 37.6      | +1.0  | +2.8%   |  |  |
| Instant noodles             | 243.2     | +5.3  | +2.2%   |  |  |
| Chilled and frozen foods    | 61.9      | +4.6  | +8.0%   |  |  |
| Confectionery and beverages | 56.9      | +15.0 | +35.7%  |  |  |
| Domestic others             | 3.3       | (0.8) | (18.6)% |  |  |
| Domestic total              | 365.3     | +24.1 | +7.1%   |  |  |
| The Americas                | 70.9      | +5.0  | +7.5%   |  |  |
| China (incl. H.K.)          | 48.2      | +5.1  | +11.8%  |  |  |
| Asia                        | 12.7      | +1.4  | +12.5%  |  |  |
| EMEA                        | 9.1       | +1.7  | +22.5%  |  |  |
| Overseas total              | 140.8     | +13.1 | +10.3%  |  |  |
| Domestic and Overseas total | 506.1     | +37.2 | +7.9%   |  |  |
| Other reconciliations       |           |       |         |  |  |
| Group expenses              |           |       |         |  |  |
| Consolidated                | 506.1     | +37.2 | +7.9%   |  |  |

# **Operating Profit Results by Segment**

|                             | FY 3/2021 |             |         |  |
|-----------------------------|-----------|-------------|---------|--|
| Billions of yen             | Results   | YoY Change  |         |  |
| NISSIN FOOD PRODUCTS        | 32.2      | +4.6        | +16.8%  |  |
| MYOJO FOODS                 | 3.2       | +1.0        | +45.2%  |  |
| Instant noodles             | 35.4      | +5.6        | +18.9%  |  |
| Chilled and frozen foods    | 2.9       | +1.5        | +104.9% |  |
| Confectionery and beverages | 3.3       | +1.1        | +52.2%  |  |
| Domestic others             | 0.0       | (0.9) (97.7 |         |  |
| Domestic total              | 41.6      | +7.3        | +21.3%  |  |
| The Americas                | 4.0       | (0.0)       | (0.8)%  |  |
| China (incl. H.K.)          | 5.8       | +0.9        | +18.4%  |  |
| Asia                        | 4.1       | +1.7        | +69.8%  |  |
| EMEA                        | 1.9       | +0.8 +73.9  |         |  |
| Overseas total 15.7 +3.3    |           | +26.8%      |         |  |
| Domestic and Overseas total | 57.4      | +10.6       | +22.8%  |  |
| Other reconciliations       | 4.0       | +4.1        | -       |  |
| Group expenses              | (5.8)     | (0.5)       | -       |  |
| Consolidated                | 55.5      | +14.3       | +34.6%  |  |

Note: Results and initial forecast in China (including H.K.) are based on the consolidation policy of NISSIN FOODS HOLDINGS. Disclosure may differ from that of NISSIN FOODS CO., LTD. (located in H.K.)

# Earnings Forecast for the

# Fiscal Year Ending March 31, 2022

When drafting the NISSIN FOODS Group Mid- to Long-Term Growth Strategy, we set a numerical target for the core operating profit of existing businesses, which is an indicator of the actual growth of existing businesses. We calculate core operating profit of existing businesses by subtracting other profit and expenses as non-recurring profit and expenses from operating profit calculated under IFRS. This indicator measures sustainable profit growth that is not affected by one-time factors such as impairment losses or extraordinary gains. Beginning with FY 3/2022, the NISSIN FOODS Group will manage business performance based on the core operating profit of existing businesses.

Our target for core operating profit of existing businesses is ¥47 billion for FY 3/2022. This target represents 12.2%

growth compared to ¥41.9 billion in core operating profit of existing businesses for FY 3/2021, which we calculate as ¥55.5 billion in operating profit less other profit and expenses of ¥4.9 billion (including the integration of KOIKE-YA), ¥10.5 billion related to COVID-19, and ¥1.8 billion related to new business investment. Using this ¥47 billion target as a starting point, we intend to make a fresh start, aiming for mid-single digit growth over the medium to long term.

Core operating profit of existing businesses is the mandatory target for existing businesses. For new businesses, we intend to make upfront investments of between 5% and 10% of core operating profit of existing businesses to drive long-term growth as we look to make a shift in strategy. For this reason, we calculated our operating profit forecasts below across a range of results by deducting the equivalent of 5% to 10% from the core operating profit of existing businesses. In FY 3/2022, we will establish a new segment consisting of new businesses to identify performance more clearly.

#### FY 3/2022 Full-Year Earnings Forecast

We aim for a core operating profit of existing business of ¥47 billion. We expect IFRS operating profit to be between ¥42.5 billion and ¥44.5 billion, driven by aggressive investment in new businesses within the range of 5% to 10%.

| Revenue   | ¥540.0 billion      | In principle, this is revenue from existing businesses  |  |
|---|---------------------|---|--|
| Core operating profit<br>of existing businesses | ¥47.0 billion       | Non-GAAP Indicator: Operating profit – (other income and expenses + profit (loss) from new businesses)     Equivalent of double-digit growth versus prior-year value when excluding the impact of COVID-19          |  |
| Operating profit                                | ¥42.5-¥44.5 billion | <ul> <li>We assume that new business profit/loss will be 5%-10% of core operating profit of existing business</li> <li>We assume no other income and expenses (e.g. impairment loss, extraordinary gain)</li> </ul> |  |
| Profit attributable to owners of the parent     | ¥31.0-¥33.0 billion | Range-based forecast under the same concept as operating profit   |  |
| EPS   | ¥298-¥317/share     | Number of shares (excluding treasury shares): 104 million shares assumed     However, we are exploring opportunistic acquisitions of treasury shares  |  |

Note: Yen-based presentation of earnings forecasts are based on actual exchange rates for FY 3/2021

# Financial and Capital Policies for the Fiscal Year Ending March 31, 2022

We expect to generate approximately ¥55 billion in operating cash flow for FY 3/2022. We plan to use this cash flow for shareholder returns, capital investment, and business investment, after taking into account proceeds from the sale of cross-shareholdings. Depending on capital investment and business investment projects, we will use cash on hand, additional sales of cross-shareholdings, or other types of financing as necessary.

We consider dividends to be one of the measures of return of profits to shareholders. Here, we have adopted a new principle of progressive dividends and plan to ordinary dividends by ¥10 per share compared to the previous fiscal year, which will amount to ¥120 per share for the full year. In addition, we plan to pay an interim dividend of ¥10 per share to commemorate the 50th anniversary of *CUP NOODLE*. Therefore, the total dividend will be ¥130 per share, and the dividend payout ratio is expected to be between 41% and 44%. As another measure to return profits to shareholders, we resolved to establish a framework of up to ¥12 billion for

# FY 3/2022 Financial and Capital Policies

Based on the principle of progressive dividend payments, we will implement shareholder return policies in combination with opportunistic share buybacks in consideration of market and environmental conditions, while continuing to reduce strategic shareholdings

#### Cash Flow

- Estimated cash flows from operating activities based on financial
- forecast is between ¥54 billion and ¥56 billion
- We are considering procuring resources to compensate for investment fund shortfall through cash and deposits, sales of
- investment securities, and various types of financing



Note: Based on information as of May 11, 2021

share repurchases, intending to purchase this entire amount from the market. At this point, we have achieved our policy ahead of schedule to reduce holdings over two to three years by an equivalent of 20% compared to FY 3/2020, as described in our FY 3/2022 Corporate Governance Report. At a meeting held in April 2021, our board of directors passed a new resolution to sell an additional ¥10 billion over the next two years, as we will continue to pursue a reduction in cross-shareholdings.

# More Dialogue with Investors

As I mentioned earlier, dialogue with external stakeholders is one of the missions I have been assigned as CFO. By disclosing information to investors and the market accurately, I hope to build favorable relationships and contribute to the enhancement of corporate value. Perhaps my most important mission is to support the achievement of management and business strategies by communicating the concepts envisioned by the CEO to our investors and the market correctly, as well as by communicating feedback from dialogues to NISSIN FOODS Group management correctly.

# Shareholder Return

 Progressive dividends: we plan to increase dividends to ¥120 per share per year in consideration of our dividend payout ratio. We also plan to pay a special ¥10 per share dividend during the first half of the year to commemorate the 50th anniversary of CUP NOODLE (full-year dividend of ¥130 per share)

 Treasury stock: We have resolved to conduct up to ¥12 billion in share buybacks during FY 3/2022 (up to 1.8% of shares issued and outstanding)

|                    | FY 3/2021<br>Actual   | 5-Yr Actual<br>Mid-term<br>BP 2021 | Future<br>Policy         | FY 3/2022<br>Plan   |  |
|--------------------|---|------------------------------------|--------------------------|---|--|
| Dividend/<br>share | Regular<br>dividend: ¥110<br>Commemorative<br>dividend: ¥10 | ¥85–¥120                           | Progressive<br>dividends | Regular<br>dividend: ¥120<br>Commemorative<br>dividend: ¥10 |  |
| Payout<br>ratio    | 31%   | Avg. 40%                           | 40%<br>target            | 41%–44%   |  |

# Cross-shareholdings Policy

Policy to reduce overall holdings

At present, we have achieved our policy to reduce holdings over two to three years by an equivalent of 20% compared to FY 3/2020 (FY 3/2021 Corporate Governance Report) ahead of schedule
Policy to make additional sales targeting ¥10 billion over approximately the next two years

Note: The board of directors is consulted regarding continued holdings in accordance with internal investing rules

# **Materialities**

The NISSIN FOODS Group fulfills a broad range of responsibilities to fulfill and sustainability issues to address. These responsibilities and issues include building food safety management systems, reducing environmental impact, and establishing corporate governance. In particular, we have referenced international guidelines\* and other sources, identifying materialities as a priority related to non-financial value that ties directly to Group businesses and may pose risks or opportunities in the medium to long term.

# Implementation Framework

In April 2020, the Group established the Sustainability Committee, chaired by the president, representative director and CEO. Under this committee are five working groups assigned to pursue various initiatives. In April 2021, we established the Sustainability Advisory Board, which includes three external experts. This board is an advisory body to the board of directors to provide the latest information in sustainability trends and to incorporate external opinions more proactively.



# Working Groups

- 1. Environment
- 2. Human Rights 3. Public Relations and **Employee Training**

4. Overseas Business Companies 5. ESG Issue Analysis

# 1 Board of Directors

In accordance with various policies, the board instructs the Sustainability Committee on the implementation of sustainability within the Group. The board receives activity reports from the Sustainability Committee at least once a year, and passes resolutions policies and strategies as necessary.

# 2 Sustainability Advisory Board

As of August 2021, the Sustainability Advisory Board consists of three external experts, three directors, and one executive officer. The board advises and makes proposals to the board of directors (twice a year, in principle), and meets with the Sustainability Committee once every two months or so to exchange opinions.

# **3** Sustainability Committee

The Sustainability Committee is chaired by the president, representative director, and CEO. The Corporate Planning Division, Environmental Promotion Division, and Sustainability Promotion Office of the Corporate Communications Division serve as secretariats. Five working groups have been established under the committee. Managers and staff from departments related to each topic participate in groups, which are responsible for promoting specific initiatives. The status of activities is reported to the board of directors at least once a year.

# SUSTAINABILITY-RELATED INFORMATION

# Food Safety and Security

The underlying premise of our Group, which consists of companies that make food, to operate safety management systems and deliver products that customers can consume with confidence.

Our model for action, as found in our code of conduct, is twofold: (1) Develop and create products and services that place the highest priority on human health and safety and (2) Ensure products and services never harm the health or property of consumers, and endeavor to resolve any issues of quality in a sincere and prompt manner. We ensure food safety and security-our most important management issues-through a unique quality assurance system driven by the NISSIN Global Food Safety Institute.

Food Safety and Security https://www.nissin.com/en\_jp/sustainability/social/safety/

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#### Challenge to Effectively **Use Resources** P.49

We are focused on achieving the goals set out in our fiscal 2030 environmental strategy, EARTH FOOD CHALLENGE 2030. We deal with issues that include the effective utilization of resources, aiming for source sustainably, conserve natural resources, and create a world without waste

# **Building Sustainable Supply Chains**

The mission of our Group is to provide food to the world. Building sustainable supply chains that consider the global environment and social issues (human rights, labor environments, etc.) is an important issue. We work with our suppliers to address these issues throughout our supply chains.

Sustainable Procurement https://www.nissin.com/en\_jp/ sustainability/environment/business procurement/

Various external ESG evaluation standards, including Sustainability Accounting Standards Board (SASB). TCFD, GRI sustainability reporting standard, ISO 26000 (guidance on social responsibility), and DJSI

# Responsible **Product Labeling and Customer Communication**

Appropriate labeling is an important issue if consumers are to enjoy our products with confidence. We prioritize communications with our customers, analyzing their feedback and requests to help us create better products.



Collecting and Incorporating Custome Feedback Into Products and Services https://www.nissin.com/en\_jp/sustainability/ social/engagement/customer

# **Providing Food and** Health Solutions via Technoloav

One of the enduring values of the NISSIN FOODS Group is, "Eat wisely for beauty and health." We engage in research to analyze the functions of food based in the areas of health. nutrition. and biological regulation, striving 0 to create delicious and innovative products.



# the WAVE

https://www.nissin.com/jp/about/thewave. index.html (Japanese only)

# Challenge to **Climate Change**



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We are focused on achieving the goals set out in our fiscal 2030 environmental strategy. EARTH FOOD CHALLENGE 2030. We address climate change issues through green electricity, green ingredients, and green packaging, endeavoring to reduce CO2 emissions

# **Human Resources Development and** Infrastructure for **Innovative Organizations**

The source of NISSIN FOODS Group growth is our human resources. To ensure employees express their talents to the fullest, we strive to create comfortable work environments encourage diversity and inclusion, expand employee education, and improve employee health.

# **PICK UP** Environmental Strategy

The NISSIN FOODS Group takes on the challenges of climate change and resources as materialities related to non-financial value. We created and published EARTH FOOD CHALLENGE 2030 as an environmental strategy that is part of our mid- to long-term growth strategy. Currently, we are working to achieve our goals in 2030.



We set targets to source sustainably, conserve natural resources, and create a world without waste. We take on the challenge to use resources effectively through procurement that entails less environmental impact and that reduces waste.

# EARTH MATERIAL CHALLENGE



We source RSPO-certified palm oil, which is produced and processed in a manner to avoid deforestation, to preserve biodiversity, and to ensure human rights. Further, we aim to achieve 100% sustainable procurement ratio by procuring palm oil deemed sustainable based on our own assessments.

# Targets

Sustainable Palm Oil Procurement

100%

FY 3/2021 Actual

26%

# Progress

We began using RSPO-certified palm oil for certain products in March 2019. Our current procurement ratio is approximately 26%. In FY 3/2021, we began assessments (questionnaires and dialogues) with small-scale palm oil farmers to investigate the impact of their activities on the environment and the state of human rights in production areas. We will continue to conduct these surveys to confirm whether our sustainable procurement policy and other policies are implemented throughout the palm oil supply chain. In our Domestic Instant Noodles Business, we moved up the goal of 100% sustainable palm oil procurement deemed as sustainable to 2025.



The NISSIN FOODS Group aims to reduce groupwide water usage to 12.3m<sup>3</sup> per million yen of sales (IFRS basis). In addition to reducing the amount of water required for product manufacturing processes, we endeavor to reuse water where possible, such as reusing cooling water to clean facilities.

#### **Targets**



# Progress

We strive to reduce the amount of water used in manufacturing processes at NISSIN FOODS Group manufacturing plants. Where possible, we endeavor to reuse water. For example, we reuse cooling water as water to clean plant facilities. In addition, we work to ensure the quality and quantity of water necessary for plant operations, and assess water risks related to the surrounding land. We also introduced Al for water treatment in certain plants to reduce water usage. In the past, cleaning frequency and duration for water treatment equipment (filters) was determined by a human operator, and cleaning was performed manually. By using Al to determine the frequency and duration, equipment can be cleaned with a minimum amount of water usage. NISSIN FOODS GROUP



## EARTH FOOD CHALLENGE 2030

https://www.nissin.com/en\_jp/sustainability/feature/efc2030/



Looking ahead to the year 2030, we aim to maintain a waste recycling rate of 99.5% or higher in the manufacturing process in Japan. We also aim to reduce the total amount of waste generated in the distribution and sales stages by half.

#### Targets

Recycling Rate

FY 3/2021 Actual



Waste Reduction





Progress

The NISSIN FOODS Group recycles food residue, which accounts for the large portion of waste, into feed and fertilizer. We are also working to recycle mixed waste. As a result, we maintained a recycling rate of 99.5% throughout FY 3/2021. To reduce total waste by 50%, we are implementing stronger measures to curb the generation of waste and to use outlets such as food banks. Ten of the world's leading retailers and other companies, together with 20 major suppliers each, are participating in the  $10 \times 20 \times 30$  Food Loss and Waste Initiative. The goal of this initiative is to halve food waste among major suppliers by the year 2030, as part of an industry-wide effort to reduce waste.

\*1 Water usage per million yen (IFRS-based sales)
 \*2 Compared to FY 3/2016; targeting operations related to sales and distribution

# **GREEN FOOD CHALLENGE**

EARTH FOOD **CHALLENGE 2030** 

# Challenge to **Climate Change**

We have set targets related to climate change for reducing CO<sub>2</sub> emissions to manufacture with green energy, to develop with green ingredients, and to use green packaging materials. Our current initiatives include switching to renewable energy sources for electricity used in our businesses and using raw materials in packaging and food ingredients that have less environmental impact.

Our CO<sub>2</sub> reduction targets have been certified as Science Based Targets (SBT)\*1. This means our goals are based on scientific evidence to maintain the global average temperature rise well below 2°C compared to pre-industrial levels, which is the goal of the Paris Aareement\*<sup>2</sup>.

# Scenario Analysis in Line with **TCFD Recommendations**

The NISSIN FOODS Group developed three climate change scenarios for 2030 and beyond, based on the IPCC and IEA reports. Scenario 1 is a scenario in which the world accelerates toward net zero. Scenario 2 is a scenario in which GHG emission regulations are strengthened but temperature rise is not controlled. Scenario 3 is a scenario in which GHG emission regulations are not strengthened and temperature rise accelerates. As a result of focusing our analysis on risks having a high impact on our business, we determined that risks related to the procurement of major raw materials are unlikely to hinder our medium- to long-term growth. On the other hand, we found that the impact on earnings could be significant if greenhouse gas emissions regulations were tightened and/or carbon taxes increased. In both scenarios, we determined that we could take measures to minimize the financial impact, while achieving resilient management. However, we will continue to estimate the impacts given the high uncertainty of transition and physical risks.

Note: Transition risk: Risks arising from changes associated with the transition to a low-carbon economy, such as the introduction of carbon taxes Physical risk: Risks arising from natural disasters such as floods and droughts



We aim to increase the ratio of renewable energy to electricity used in the production of our products by investing in renewable energy sources (solar panels, etc.) and purchasing electricity from renewable sources. We will also continue to engage in energy-saving activities at manufacturing plants and other facilities.

# **Targets**

Scope 1+2 (direct emissions from NISSIN FOODS Group companies and affiliates)



# Progress

We have installed energy-saving equipment, including LED lighting and motion-sensor lighting. Certain of our manufacturing plants have installed solar panels. biomass boilers, and heat pumps, and are reusing thermal energy. In February 2021, we joined RE100, an international initiative that aims to procure 100% of the electricity used in business activities from renewable energy sources. As part of this initiative, we have been using electricity derived from renewable energy sources since January 2021 at two NISSIN Brazil plants (Ibiúna and Glória do Goitá plants). Since April 2021, two NISSIN FOODS PRODUCTS plants in Japan have been using electricity from renewable sources (Shizuoka and Shimonoseki plants). We expect the ratio of renewable energy to increase by approximately 20% in FY 3/2022 with the introduction of these renewable energy sources.



\*1 An initiative that encourages companies to set science-based greenhouse gas emission reduction targets (SBTs) to limit the temperature increase to less than 2°C compared to the pre-industrial era



We aim to reduce CO<sub>2</sub> emissions through life cycle assessments (LCA)\*4 of the materials we use. These efforts include the use of plant-based proteins with lower environmental impact and research into cultured meat.

## **Targets**





## Progress

We are expanding our product lineup using Nazoniku (flavored minced product combining plants and other ingredients with meat and sov-derived ingredients). Nazoniku contains more plant proteins (soy, etc.) with less CO<sub>2</sub> emissions in the production process than animal proteins (pork, etc.). In this way, we are working to reduce CO<sub>2</sub> emissions in the LCA of the products themselves. In addition, we aim to reduce the environmental impact at the livestock production stage. Here, the group is developing and commercializing cultured meat based on joint research with the Institute of Industrial Science of the University of Tokvo.



- Multilateral agreement on greenhouse gas emission reduction adopted at the Conference of the Parties to the 21th session of the Conference of the Parties to the United Nations Framework Convention on Climate Change (COP21) held in Paris in 2015
   NISSIN FOODS Group target (including overseas companies) compared to FY 3/2019
   A method for quantitatively assessing environmental impact throughout the entire process, from raw material procurement to manufacturing, disposal, and recycling

TCFD Correspondence

https://www.nissin.com/en\_jp/sustainability/environment/ policy/risk/

# 2030 Targets for Plastic Container Packaging

https://www.nissin.com/en\_jp/sustainability/environment/ business/manufactuaring/#manufactuaring\_pollution-control



The NISSIN FOODS Group aims to reduce the use of petrochemical plastics through the use of environmentally friendly containers, such as biomass ECO cups. We also strive to use lighter and smaller plastic container packaging.

#### **Targets**

Scope 3 (CO<sub>2</sub> emission from suppliers and other business partners)



#### Progress

In December 2019, the CUP NOODLE brand began using Biomass ECO Cups. These cups are containers consisting of biomass plastic, a material with low environmental impact. The Biomass ECO Cup raises the biomass content to 81% by partially replacing petrochemical-derived plastic with plant-derived biomass plastic. The amount of petrochemicalderived plastic used per cup has nearly halved compared to conventional cups, resulting in a 16% reduction in lifecycle CO<sub>2</sub> emissions. We expect to complete the switchover for the CUP NOODLE brand by the end of FY 3/2022.

Further, we did away with the plastic lid sticker on CUP NOODLE, adopting a new W-Tab lid shape that closes the cup without a sticker. This redesign alone will reduce the amount of plastic used by 33 tons per year. In frozen foods, we have eliminated plastic trays for nearly all of our NISSIN-branded noodle products. We also eliminated liquid soup packages for pastas and yakisoba.

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# PICK UP Human Resource Strategy

As an EARTH FOOD CREATOR constantly creating new food cultures, it is essential to implement a human resource strategy tied to our management strategy in order to achieve our Mid- to Long-Term Growth Strategy. We have defined the organizations and human resources necessary to achieve our three growth strategy themes: (1) Strengthen the cash-generating capacity of existing business; (2) EARTH FOOD CHALLENGE 2030; and (3) Pursue new businesses. We are also engaged in strategic hiring, cultivating, and assigning human resources as a key part of our capital approach. We are also actively driving the creation of an organizational culture and environment in which diverse human resources can shine, and a workplace in which each employee can grow toward the achievement of their goals and feel a sense of satisfaction in their work.

# Human Resources to Support Our Strategies/Organizational Foundation Reform

At the NISSIN FOODS Group, NISSIN Business Transformation (NBX) serves as our group-wide activity theme aimed at transforming our business model itself, serving as a vehicle for driving business structure reform. In this context, we are putting particular effort into Human

Resources to Support Our Strategies/Organizational Foundation Reform. At present, we are aiming to establish a NISSIN-style job-based model, the first step along our transformation roadmap employing a backcast model to build an organization that creates food cultures.



organization

# Human Resource Development

# Launch of the NISSIN ACADEMY

In order to systematically develop management talent, the NISSIN FOODS Group has established the NISSIN ACADEMY, an in-house university creating structured employee education enabling access to a wide range of knowledge and skills not easily acquired solely through on-the-job training.

The NISSIN ACADEMY has a two-tiered educational structure, including a selective program and an open

## Structure of the NISSIN ACADEMY



# Efforts to Instill the Corporate Philosophy

At the NISSIN FOODS Group, we recognize that sharing and instilling of our corporate philosophy is essential for creating a corporate culture in which employees work together to take on challenges. In order to instill this corporate philosophy, our Group conducts training for new employees and mid-career hires. In addition, we hold workplace meetings twice a year to discuss our corporate philosophy and our Founder's Spirit. Furthermore, top management engage with employees in Japan and overseas six times a year, creating opportunities to communicate our corporate philosophy.

We have established March 5, the birthday of our founder, as Founder Memorial Day, a day where all NISSIN FOODS Group employees consider how his spirit and Enduring Values can spur further growth. On August 25, the anniversary of the launch of *CHICKEN RAMEN*, employees have the chance to experience face-to-face sales at a store and consider our social mission as a food manufacturer (in 2020 and 2021, these programs were temporarily substituted due to the COVID-19 pandemic).

goal management.

program\* offering learning opportunities to anyone with the desire to grow. In October 2020, as part of our second phase of developing our educational system, we launched the Management Academy program, an open recruitment program for fostering managers. Going forward, we will continue to offer programs as we cultivate the next generation of human resources for management.

# **Open Program**



# Promoting an Open Job Recruitment System

To provide all employees with opportunities to take on challenges, the Group has established an open job recruitment system that allows employees to apply for positions of their choice. In FY 3/2021, we created more than 50 open positions, receiving more than twice as many applications.

# **Growth Experience Project**

To create an environment where employees can experience growth, we have offered the Growth Experience Project since FY 3/2017. In this program, we hold monthly one-on-one meetings between supervisors and subordinates. Furthermore, we hold semi-annual growth experience meetings, where direct supervisors present to department heads about how much their members have achieved their challenge goals (personal goals) and discuss the growth of each member from multiple perspectives. PICK UP Human Resource Strategy

# **Creating a Workplace with Job Satisfaction**

#### Initiatives for Smart Work

NISSIN FOOD PRODUCTS has implemented a series of initiatives for enhancing the work-life balance and productivity of its employees. In FY 3/2018, as part of work style reforms, we established a target of less than 2,000 hours of total annual working hours per employee, and created a series of new systems, including a flex-time system with no compulsory working hours, a telecommuting system, and a system for taking paid leave in half-day units. We regularly send out informative messages to employees encouraging them to reduce overtime by improving work efficiency and calling on them to take paid leave.

With ongoing impact from COVID-19 on the way we live and work, we have been able to eliminate limitations on the number of days employees can utilize our telecommuting system as of February 2020, rapidly transitioning to a fully telecommuting work style. In order to support our employee's home work environments, we have issued equipment to employees and launched the NISSIN GREEN WORK Challenge, a measure helping employees save on telecommuting-related utility bills. In this challenge, employees can receive a special discount on their monthly electricity bill through partner companies by switching their home electricity source to one derived from renewable energy sources. We also conduct regular questionnaires with employees utilizing our telecommuting system in order to help with mental health upkeep and build stronger communication.

#### **Total Annual Working Hours**

| FY 3/2019   | FY 3/2020   | FY 3/2021   |
|-------------|-------------|-------------|
| 1,985 hours | 1,954 hours | 1,990 hours |

Scope: Employees of NISSIN FOOD PRODUCTS (including employees seconded to NISSIN FOODS HOLDINGS NISSIN CHILLED FOODS NISSIN FROZEN FOODS etc.)

# **Pursue Health Management**

The NISSIN FOODS Group considers one of our top management priorities to be ensuring that employees are in good health and able to perform their duties to the best of their abilities. The Group issued the NISSIN FOODS Group Declaration of Health and Productivity Management in August 2018 and implements various measures relating to employee health. Here, NISSIN FOODS HOLDINGS CEO Koki Ando serves as the person with ultimate responsibility. We take a range of measures in relation to employee health, including offering a thorough range of medical examinations, establishing a 24-hour consultation service, conducting a

# **Promoting Diversity and Inclusion**

# Establishing our Policy on Human Rights

The Group respects the human rights of all people involved in our business activities. In April 2018, we established the NISSIN FOODS Group Human Rights Policy. Concurrently, the Group also revised the NISSIN FOODS Group Ethics Regulations to state that "the Group will uphold internationally-recognized human rights protection standards as well as respect the basic human rights of all people and will not conduct itself in a

Presenteeism Survey identifying poor health factors affecting work productivity with the goal of understanding employee health issues, and taking preventive actions against telecommuting depression as a new health management activity in the post-COVID era.

#### Improving Employee Health

https://www.nissin.com/en\_jp/sustainability/social/employee/health/

## **NISSIN CREATORS AWARD 2020**

The NISSIN CREATORS AWARD is a yearly program recognizing projects making great contributions to the company and to those employees demonstrating outstanding innovation. It is designed to foster creativity among all employees, engender mutual praise for each other's achievements, and create an environment of mutual enrichment.

For NISSIN CREATORS AWARD 2020, though COVID-19 made it unreasonable to hold an in-person award ceremony, a special website was created to showcase projects earning the Excellence Awards projects, and we established a new special employee award to be selected by employee vote.



# **Employee Attitude Survey**

Our attitude survey conducted for employees of group companies in Japan and overseas includes questions on satisfaction with their respective company, communication within departments, the presence or absence of harassment by managers, and empathy with their company's vision and strategies. Survey results and collected opinions are shared with top management and department managers for use in improving working conditions and satisfaction with the company.

In response to the prompt, "I want to achieve the company's vision and strategies together," our internal goal is to have a positive response rate above 70%. In FY 3/2021, approximately 80% of all employees at Group companies in Japan responded positively.

Note: The attitude survey did not cover employees of overseas Group companies in FY 3/2021.

manner that will damage the dignity of an individual." NISSIN FOODS HOLDINGS has established a human rights working group under the umbrella of the Sustainability Committee, and takes measures related to respect for human rights.

# NISSIN FOODS Group Policy on Human Rights

https://www.nissin.com/en\_jp/sustainability/management/policy/ human-rights-policy/

# **Diversity Committee**

The NISSIN FOODS Group strives to create a work environment where people with diverse attributes and values can fully demonstrate their capabilities, establishing the NISSIN FOODS Group Human Rights Policy that prohibits discrimination and harassment based on race, ethnicity, nationality, religion, belief, birthplace, gender, sexual orientation, gender identity, age, disability, and other attributes. We also strive to ensure fair and equitable treatment in hiring and in subsequent promotion and advancement. To create a work environment with diverse employees to fully demonstrate their capabilities, the Group has established a Diversity Committee, a cross-divisional organization consisting of full-time members from the Human Resources Division and voluntary members.

The committee implements various measures to raise awareness about diversity and inclusion. In FY 3/2020, we held a training course for all executives and managers to learn about the concept of unconscious bias, a potential impediment to building an organization that takes advantage of diversity, and to discuss measures to address this issue. In FY 3/2021, we implemented initiatives to revitalize internal communication amid widespread telecommuting, promote the success of women, and address LGBT issues.

#### Women's Skills Development

Toward promoting more active roles for women, the NISSIN FOODS Group establishes supportive employment systems and raises awareness within the Group. With the aim of increasing the ratio of female managers, we have also been conducting selective training programs for women with leadership potential since FY 3/2017. In addition, each department sets its own goals for promoting the success of women, and we have introduced a sponsorship program in which presidents, officers, and chief officers of operating companies act as sponsors to help cultivate women leaders. Furthermore, NISSIN FOODS HOLDINGS was selected as a Semi-Nadeshiko Brand\*1 consecutively in 2019 and 2020 as a company that actively encourages the success of women in the workplace.





\*1 This is a category of high-scoring enterprises, selected regardless of the industry to which they belong, that follows the Nadeshiko Brand jointly selected by the Ministry of Economy, Trade and Industry and the Tokyo Stock Exchange.

\*2 Japan's first index to evaluate corporate efforts to support inclusiveness for LGBT employees and other sexual minorities appounded by Japanese popprofit group "work with Pride" (wwP) in 2016 3 Employees of NISSIN FOOD PRODUCTS (including employees seconded to NISSIN FOODS HOLDINGS, NISSIN CHILLED FOODS, NISSIN FROZEN FOODS, etc.)

# Initiatives for the LGBT Community

The NISSIN FOODS Group works to create workplaces where sexual minorities (LGBT) can work comfortably and all employees can fully apply their abilities and express their individuality. The Group's various initiatives, such as LGBT-inclusive education and the establishment of welfare programs for transgender people, were recognized with the highest rating of Gold in the PRIDE Index 2020\*2.

# Support for Balancing Work and Nursing Care

The NISSIN FOODS Group provides an environment that supports balancing work and nursing care for those employees with children. For employees on childcare leave, we provide opportunities to take e-learning and external training courses according to their willingness to grow, and also conduct interviews to alleviate their concerns when they return to work. These efforts, as well as our telecommuting program, flex-time system with no compulsory working hours, and other programs have been well received. In February 2019, NISSIN FOOD PRODUCTS received Platinum Kurumin certification from the Ministry of Health, Labour and Welfare. In FY 3/2021, 60 employees (total male and female) took childcare leave. All of these employees have returned to work. In addition, 46 female employees made use of the reduced working hours for childcare program\*3.

Further, we provide support for employees to balance work and nursing care when dealing with a person living in the same household or other family member in need of long-term care. We offer an environment for flexible work styles, including flex-time (with no compulsory work hours), telecommuting, and the use of lapsed annual paid leave for nursing care. In FY 3/2021, one employee took nursing care leave.





Unconscious Bias Training

# Social Contribution

The NISSIN FOODS Group is active in a range of social contribution activities in our drive to achieve sustainable growth while solving environmental and social issues as an EARTH FOOD CREATOR constantly creating new food cultures through innovation. In particular, we are focusing our efforts on providing support to children, using our products to provide disaster relief, providing support to eradicate hunger, and the Hyakufukushi Project, a social contribution program as part of our 100 social contribution activities over 50 years where we explore what we can do for tomorrow.

# Supporting the Healthy Growth of Children

- Major
  - School Meals for Children in
- **Developing Countries** Initiatives
  - Supporting Children in Japan
  - Dietary Education

NISSIN FOOD PRODUCTS, NISSIN FROZEN FOODS, and KOIKE-YA are supporting members of the United Nations World Food Programme (WFP) Red Cup Campaign, donating a portion of sales of designated products so that the program can provide school meals in developing countries.

Also, NISSIN FOOD PRODUCTS and KOIKE-YA sell products printed with the Bellmark symbol, since 1961 and 1977 respectively. This initiative provides educational materials and equipment to schools, helping children have a

## better learning experience.

In addition, we have been holding the CHICKEN RAMEN Oishii (Delicious) Dietary Education School, a dietary education program for elementary school students, throughout Japan since 2008.



A session of the CHICKEN RAMEN Oishii Dietary Education

**Disaster Relief** 



- Food Relief During Disasters via the World Instant Noodles Association (WINA)
- Supporting Disaster-Affected Areas with Kitchen Cars

In times of disaster, the NISSIN FOODS Group takes action to provide food relief through WINA, which is chaired by Koki Ando, our CEO.

In the event of a major disaster, local WINA member companies, the Red Cross, and others provide aid to affected areas in the form of instant noodles deliveries. From May 2008 to March 2021, WINA has donated 6.77 million servings of instant noodles in collaboration with a total of 63 member companies.

When natural disasters, such as earthquakes, occur in

# **Support for Eradicating Hunger**

• Support for Eradicating Hunger Through the United Nations World Food Maior Programme (WFP) Initiatives • Support Through Product Donations

The NISSIN FOODS Group is active in supporting the Japan Association for the World Food Programme (JAWFP), which places around Japan, we dispatch Kitchen Cars to the affected regions

On October 18 and 19, 2019, to support the victims of Typhoon No. 19, our employees visited two evacuation centers in Nagano City and provided free CUP NOODLE to those affected there.



nstant noodles delivered to a disaster

# is chaired by Koki Ando, our CEO.

Through initiatives such as donating a portion of product sales and participating in the WFP Walk the World charity event, we are working to raise awareness of hunger issues among our employees and the general public. In FY 3/2021, we donated approximately ¥32 million to the United Nations World Food Programme, bringing cumulative donations to date to approximately ¥382 million. We also donate products to food banks and other organizations.

# The Hyakufukushi Project

Since 2008, its 50th anniversary, the NISSIN FOODS Group has been providing social contribution via the Hyakufukushi Project, an embodiment of the spirit of our founder, Momofuku Ando, who was filled with enthusiasm for taking action that benefits society. In keeping with his spirit, the Group is engaging in a total of 100 social contribution activities over the 50 years to 2058, where we explore what we can do for tomorrow. In this project, we focus on five themes: Creation, Food, the Earth, Health, and Children.

In November 2020, we launched a new program called the NISSIN Suimin (Sufficient Rest) School: Comfortable Telework. This program aims to reduce stress caused by the rapid changes in lifestyle and work environment caused by the COVID-19 pandemic and to increase work productivity by helping employees acquire correct sleep habits and knowledge.

# The Ando Foundation

The Ando Foundation, a public interest incorporated foundation focused on sports, food, and culture, was established by Momofuku Ando with his personal funds in 1983. Based on the belief that "Eating and sports are the two pillars of health," the foundation provides support for track and field events and promotes the spread of nature activities.

# 

The Group nurtures employee awareness on sustainability through the dissemination of messages by the CEO of NISSIN FOODS HOLDINGS, who is also chair of the Sustainability Committee. The Group also provides information to inform employees about social and environmental issues, various basic policies, the SDGs, and more mainly through various training sessions and the Group's in-house newsletter. In addition, changes in employees' awareness of their respective company's environmental considerations and its degree of contribution to society are annually determined through an employee awareness survey.

#### **Results of Employee Awareness Surveys**

| (FY)  | 3/2019 | 3/2020 | 3/2021 |
|---|--------|--------|--------|
| The company's businesses take the environment into consideration. | 59%    | 64%    | 73%    |
| The company is contributing to society via its businesses.        | 81%    | 80%    | 88%    |

Scope: Employees who are employed by NISSIN FOOD PRODUCTS (including employees seconded to NISSIN FOODS HOLDINGS, NISSIN CHILLED FOODS, NISSIN FROZEN FOODS, etc.), MYOJO FOODS, NISSIN YORK, and NISSIN CISCO.



https://www.nissin.com/en\_jp/sustainability/report/

Furthermore, in December 2020, we launched The Rainbow Connection-Let's Shine a Light on LGBT Inclusion, a project aimed at raising awareness for all NISSIN FOODS Group employees and helping them to gain accurate knowledge about LGBT issues. This was done to support the social movement to help better and correctly understand LGBT issues from the perspective of diversity and inclusion.





Online talk show of The Rainbow Connection-Let's Shine a Light on LGBT Inclusion project

In addition, it operates the CUPNOODLES MUSEUMS and an awards program that encourages creative research and development leading to the creation of new food products. The NISSIN FOODS Group endorses the principles of the Ando Foundation and enthusiastically supports its activities.

# Past and Ongoing Initiatives

The Group aims for all of environmental managers to complete certification programs, such as the Eco Test or the

Environmental Planner examination, and encourages eligible employees to become certified. Furthermore, at locations that have obtained ISO 14001 certification, we provide training for internal auditors and education by department and grade. We also hold seminars delivered by outside lecturers and provide opportunities for volunteer activities related to environmental conservation in an effort to raise employee environmental awareness

Our Human Rights Policy and our approach to respect for human rights are also disseminated to Group management

and employees. We place particular emphasis on the topic of preventing sexual harassment and power harassment, providing presentations on how to address these issues and about our internal whistleblowing systems in compliance training



Compliance training

#### Social Contribution

https://www.nissin.com/en\_jp/sustainability/social/contribution/



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## Corporate Governance



Board of Directors

Koki Ando

Noritaka Ando

Yukio Yokoyama

Ken Kobayashi





Executive Vice President & Representative Director, COO President & Director, CSO, and Title Representative Director, CEO Outside Director Outside Director Outside Director Outside Director Outside Director President & Representative Director, NISSIN FOOD PRODUCTS CO., LTD. Managing Executive Officer  $\bigcirc$  $\bigcirc$  $\bigcirc$ Independent Officer \_ \_ \_ \_ \_ Years in Office 47 years 13 years 11 years 10 years 10 years 5 years 2 years 1 year Composition Board of Directors  $\bigcirc$  $\bigcirc$  $\bigcirc$ 0  $\bigcirc$  $\bigcirc$  $\bigcirc$  $\bigcirc$ Management Advisory  $\bigcirc$  $\bigcirc$  $\bigcirc$ 0  $\bigcirc$ Observer \_ \_ Committee Meeting\*1 Audit & Supervisory \_ \_ \_ \_ \_ \_ \_ \_ Board Meeting Attendance at Board of 10/10 times 7/7 times Directors Meetings\*2 Attendance as Audit & \_ \_ \_ \_ \_ \_ \_ \_ Supervisory Board Meetings **Experience and Skills**  $\bigcirc$  $\bigcirc$  $\bigcirc$ **Business Management**  $\bigcirc$  $\bigcirc$ \_ \_ \_  $\bigcirc$  $\bigcirc$  $\bigcirc$  $\bigcirc$ Brand Strategy \_ \_ \_ \_  $\bigcirc$  $\bigcirc$  $\bigcirc$ Food Technology \_ \_ \_ \_ \_ 0  $\bigcirc$ 0  $\bigcirc$ 0 Sustainability \_ \_ \_ \_ \_ \_ 0  $\bigcirc$  $\bigcirc$ Structural Reform \_ \_ \_ \_ \_ \_ \_ \_ 0  $\bigcirc$  $\bigcirc$ Finance and Accounting \_ \_ \_ \_ \_ \_ \_ \_  $\bigcirc$  $\bigcirc$  $\bigcirc$  $\bigcirc$  $\bigcirc$ Risk and Legal \_ \_ \_ \_ \_ \_

Note: The  ${\Bbb O}$  symbol indicates chairperson or committee chairperson \*1 As of December 1, 2021

\*2 Attendance status for FY 3/2021
 Mr. Sakuraba's attendance at board of directors meetings held after his appointment on June 25, 2020 is included in the table above



Eietsu Sakuraba

# As of June 25, 2021

# Audit & Supervisory Board





Masahiko Sawai

Naohiro Kamei

Chisugi Mukai

| Full-Time Audit &<br>Supervisory<br>Board Member | Full-Time Outside<br>Audit & Supervisory<br>Board Member | Outside Audit &<br>Supervisory<br>Board Member |
|--|--|--|
| _  | 0  | 0  |
| 3 years  | 2 years  | 6 years  |
|  |  |  |
| 0  | 0  | 0  |
| -  | Observer   | Observer                                       |
| 0  | 0  | 0  |
| 10/10 times                                      | 10/10 times  | 9/10 times                                     |
| 11/11 times                                      | 11/11 times  | 11/11 times                                    |
|  |  |  |
| -  | -  | -  |
| -  |  | -  |
| _  | _  | _  |



https://www.nissin.com/en\_jp/about/executives/

Corporate Governance

# **Basic Concept on Corporate Governance**

The Company changed its trade name from "NISSIN FOOD PRODUCTS CO., LTD." to "NISSIN FOODS HOLDINGS CO., LTD." on October 1, 2008, and made a transition to a holding company system effective the same date.

While providing safe and secure foods, and promoting businesses to maximize benefits to all stakeholders including shareholders, consumers, employees, business partners, local communities, and local residents, the Company

recognizes enhanced and strengthened corporate governance as one of the top priorities for management and therefore strives for highly objective and transparent management.

With particular regard to directors, based on a resolution at the 68th Ordinary General Meeting of Shareholders held on June 28, 2016, we have reduced the number of internal directors by six, to three, and increased the number of

outside directors by one, to five. By making outside directors a majority of the total number of directors, we are further strengthening supervisory functions and pursue swifter decision-making.

With its Audit & Supervisory Board, the Company maintains a system for monitoring its directors' execution of duties with three Audit & Supervisory Board members (of which two are Independent Outside Audit & Supervisory

# Major Initiatives for Strengthening Corporate Governance

| 80   | 2015  | 2016   | 2017  | 2018  | 2019  | 2020   |
|--|---|--|---|---|---|--|
| Transition to     a holding     company     system | <ul> <li>Establishment of the Liaison<br/>Committee of independent outside<br/>directors and Audit &amp; Supervisory<br/>Board members</li> </ul> | <ul> <li>Announcement of<br/>Cross-Shareholdings Policy</li> <li>Review of the criteria for submission<br/>to the board of directors<br/>(separate director execution and</li> </ul> |   | Introduction of IFRS     Cancellation of treasury stock   | <ul> <li>Establishment of NISSIN FOODS Group<br/>Human Rights Policy</li> <li>Establishment of NISSIN FOODS Group Tax<br/>Policy</li> <li>Establishment of Anti-Bribery Policy</li> </ul> | <ul> <li>Strengthening of cooperation with the Internal Aud<br/>Department</li> <li>Clarification of policy to reduce cross-shareholding</li> <li>Establishment of Sustainability Committee</li> </ul> |
|  |   | supervision functions)   |   | <ul> <li>Implementation of training workshops for</li> </ul>  | or directors and Audit & Supervisory Board member   | 5  |
|  |   |  |   | ■ IFRS training   | <ul> <li>Human rights education</li> <li>Compliance training</li> <li>Diversity and Inclusion training</li> </ul>   | <ul> <li>D&amp;I management/unconscious bias</li> <li>RCEP impact on management</li> <li>The future of information security</li> </ul>   |
|  | Establishment and utilization   | on of the Management Advisory C  | ommittee  |   |   |  |
| Adoption of Takeover Defense Measures              |   | res  | <ul> <li>Abolition of Takeover Defense Measures<br/>(before the renewal deadline)</li> </ul>  |   |   |  |
|  | Debate of pros and cons of the Comp   | any's organizational structure   |   |   |   |  |
|  |   |  |   |   |   |  |
|  |   | Appointment of directors   |   |   |   |  |
|  |   | Increase in the number of<br>outside directors   | Reason for the appointment<br>for director  | <ul> <li>Criteria and process for<br/>selection and dismissal of<br/>CEO and directors</li> <li>Review of the advisor system</li> </ul> | Disclosure of CEO skill sets and<br>successor planning  | Successor planning for key posts<br>in the NISSIN FOODS Group  |
|  |   | <ul> <li>Paying remuneration to directors</li> </ul>   |   |   |   |  |
|  |   |  | <ul> <li>Consideration of performance-linked<br/>short-term performance compensation</li> <li>Consideration of the introduction of<br/>medium- to long-term compensation</li> </ul> |   | Expansion of information disclosure<br>including decision policy  |  |
|  | Evaluation of Board Effectiveness   |  |   |   |   |  |
|  | N   |  |   |   |   |  |

# Changes in the Composition of the board of directors



Figures as of the end of the General Meeting of Shareholders for each respective year



 June 2010: Appointed female outside director

2010

11



 Increased the number of outside directors to five



Corporate Governance Report

Board members). Furthermore, the Company is striving to further enhance corporate governance by assigning a number of staff dedicated to assisting Audit & Supervisory Board Member tasks, enhancing the Internal Auditing Office, which improves the efficiency of audits through cooperation with Audit & Supervisory Board members, and reinforcing internal control systems, etc.

We implement all principles provided in Japan's Corporate Governance Code, which was revised in June 2021. Please refer to our Corporate Governance Report for more details on principle implementation.

https://www.nissin.com/jp/ir/governance/corporate-governance/pdf/20211201nsshdCG-en.pdf

Corporate Governance

# **Corporate Governance Structure**



# **Effectiveness of the Board of Directors**

To achieve the sustainable growth of the NISSIN FOODS Group and enhancement of its corporate value over the medium to long term, the Company annually confirms whether the board of directors is fulfilling its role and evaluates its effectiveness with the aim of enhancing the Board's effectiveness.

The evaluation method was determined based on the deliberations of the Management Advisory Committee and the board of directors, and evaluations are regularly carried

out by a third party.

At the Management Advisory Committee meeting held in November 2020, as a result of deliberations regarding the method to carry out evaluations of the effectiveness of the board of directors in FY 3/2021, the Company decided to carry out self-evaluations by way of questionnaires. The summary of the analysis and evaluation results of the questionnaire conducted for FY 3/2021 is as follows.

| Overview of Results  | The Company confirmed that the board of directors was properly fulfilling both the supervisory and decision-making functions expected, and that effectiveness is ensured.  |
|--|--|
| Efforts to Address Issues<br>Presented in FY 3/2020                | <ul> <li>(1) Enhancement of disclosure on cross-shareholdings</li> <li>Specific presentation of quantitative targets and deadlines in order to present the plan to reduce cross-shareholdings with even more specificity.</li> <li>(2) Further strengthening of cooperation between outside directors and the Internal Audit Department</li> <li>In addition to ongoing regular activity reporting, strengthening cooperation by providing opportunities for reporting/deliberation regarding Internal Auditing Office activities, etc., at the board of directors.</li> </ul> |
| Evaluation of Efforts to<br>Address Issues                         | While evaluations have been generally high, the Company was particularly able to confirm progress in improving the enhancement of disclosure on cross-holding of shares, an issue from the previous year. However, it was also revealed that greater efforts were required in the area of further strengthening of cooperation between outside directors and the Internal Audit Department.  |
| Issues to be Addressed for<br>Further Effectiveness<br>Improvement | Though efforts are already underway, it was revealed that efforts were required in further strengthening of cooperation between outside directors and the Internal Audit Department, strengthening of the board of directors' involvement in the appointment of executives, including executive officers, and enhancing deliberations on important matters for discussion.   |

We are committed to mounting further efforts to increase effectiveness of the board of directors by making improvements on a continuous basis.

Meeting Bodies

| Board of<br>Directors               | The board of directors delibe<br>Articles of Incorporation, and<br>execution by directors and s<br>the board of directors, we ail<br>directors are outside director<br>In addition, in order to a<br>introduced the executive offi<br>on matters as delegated by t<br>directors can hold more focu<br>policies and business plans.<br>Example Agenda Items for D<br>• Formulation/monitoring of a<br>• Progress of business plans<br>• Mid- to long-term capital po<br>• Mid- to long-term environm<br>• Monitoring of committee ac<br>• Evaluation of effectiveness | I the board of directors regu<br>erves a supervisory function<br>m to further strengthen the s<br>rs.<br>ppropriately separate the ro<br>cer system and established<br>the board of directors. With<br>used discussions on importa-<br>siscussion<br>Mid- to Long-Term Growth S<br>innual business plans<br>in each business<br>blicies<br>ental strategy of the NISSIN<br>tivity status   |
|-------------------------------------|--|--|
| Management<br>Committee             | The Company holds meeting<br>cy. The Committee consists<br>Supervisory Board members<br>delegated to the Committee   | of directors (excluding outsi<br>to discuss matters to be re   |
| Management<br>Advisory<br>Committee | <ul> <li>including candidates for th</li> <li>2. Director Remuneration</li> <li>The Committee deliberate</li> <li>ness of this decision-mak</li> <li>3. Other Matters Related to the</li> </ul>  | ers as independent officers,<br>ne ensure transparency and<br>of directors, meets three tim-<br>tors discussions by reportin<br>committee discusses the fol<br>f CEO and Directors<br>is on the policies and criteria<br>ne position of director, and of<br>as and supervises policies for<br>ing process from the perspec-<br>Corporate Governance<br>ther necessary agenda item<br>ystem.<br>rectors must consult with th<br>tters. The board of directors |
| Audit &<br>Supervisory<br>Board     | The Audit & Supervisory Boa<br>dance with the Companies A<br>Audit & Supervisory Board m   | ct, other laws and regulatio   |
|                                     | The group has established the discover, manage, and take a Direction for addressing risks  | •  |
| Risk<br>Management                  | Risk system management   | Risk report drafting   |
| Management<br>Committee             |  | Reporting/Direction  |
|                                     | Product Accident<br>Countermeasure Committee   | BCP Committee  |
|                                     | Information Security<br>Committee  | Compliance Committee   |
|                                     | Implementation of risk me  | easures, reporting, and contin   |
|                                     | 1  |  |

ortant management issues in accordance with laws and regulations, the gulations. This body also receives reports on the status of business on in this area, among others. In appointing the candidates that make up a supervisory function of management by ensuring that the majority of

oles of management supervision and business execution, we have d the Management Committee, which deliberates and makes decisions n this system, we have created an environment where the board of tant matters related to overall management, such as management

Strategy

N FOODS Group

tc.

nmittee twice every month, in principle, to improve management efficienside directors), responsible executive officers, and full-time Audit & esolved by the board of directors and to discuss and decide matters n accordance with the Regulations for Approval.

tvisory Committee, which is chaired by an independent outside director s, in order to strengthen the supervisory functions of the board of d fairness in management. The Management Advisory Committee, an nes a year in principle to deliberate on the following agenda items, and ing the results of these deliberations to the board.

llowing agenda items.

ia for the appointment and dismissal of members of senior management, deliberates and supervises the methods of this series of procedures.

for determining remuneration of individual directors and the appropriatepectives of management transparency and fairness.

ms are set and discussed as appropriate in order to further improve the

the Management Advisory Committee prior to deliberating and passing rs also respects and gives due consideration to reports from the Maning resolutions on these matters.

ctor decision-making processes and execution of their duties in accorons, the Articles of Incorporation, and other rules. The total number of than four, and the majority of them shall be outside members.

nittee, chaired by the Vice President and COO, and works to prevent, related to the NISSIN FOODS Group.



#### **Corporate Governance**

# **Reason for Selection as Outside Director and Expected Roles**

| Name                | Reason for Selection and Expected Roles   |
|---------------------|---|
| Ken<br>Kobayashi    | Since joining Mitsubishi Corporation, Mr. Ken Kobayashi has served in a range of positions, including General Manager of the Singapore Branch, Division COO of the Plant Project Division, Division COO of the Ship, Aerospace & Transportation Systems Division, Group CEO of the Industrial Finance, Logistics & Development Group. From June 2010 to March 2016, he served as president and CEO, after which he was appointed to his current position of Chairman of the Board in April 2016. Accordingly, he has superior knowledge based on his achievements as a management executive of a general trading company and extensive business experience at Mitsubishi Corporation. Therefore, the Company has determined that he is a necessary resource to increase the Group's corporate value going forward. Given the above, the Company expects him to provide oversight and supervision of the execution of director duties and to form opinions and make judgments from an objective standpoint especially in management decision-making.   |
| Masahiro<br>Okafuji | Since joining ITOCHU Corporation, Mr. Masahiro Okafuji has served in a number of positions related to the textile business. After serving as president of ITOCHU's Textile Company, he served as the president of ITOCHU Corporation from April 2010 to March 2018, and as Chairman & Chief Executive Officer, his current post, since April 2018. Accordingly, he has superior knowledge based on his achievements as a management executive of a general trading company and extensive business experience at ITOCHU Corporation. Therefore, the Company has determined that he is a necessary resource to increase the Group's corporate value going forward. Given the above, the Company expects him to provide oversight and supervision of the execution of director duties and to form opinions and make judgments from an objective standpoint especially in management decision-making.   |
| Masato<br>Mizuno    | In his more than 30 years since joining Mizuno Corporation, Mr. Masato Mizuno has developed extensive experience and superior knowledge gained through serving as a management executive. Therefore, the Company has determined that he is a necessary resource to increase the Group's corporate value going forward. Given the above, the Company expects him to form opinions and make judgments from an objective standpoint in management decision-making, and to provide oversight and supervision of the execution of director duties. To this end, he is expected to lead discussions and assertively state his opinions, particularly as chairman of the Management Advisory Committee, an advisory body to the board of directors of the company.   |
| Yukiko<br>Nakagawa  | Through her many years in teaching positions at educational institutions in Japan and overseas as a doctor of commercial science and other experiences,<br>Dr. Yukiko Nakagawa has accumulated many years of business experience as an expert in international human resource management and organizational<br>development, as well as human resource development on a global scale. Therefore, the Company has determined that she is a necessary resource to<br>increase the Group's corporate value going forward. Given the above, the Company expects her to provide oversight and supervision of the execution of<br>director duties by carrying out the role of oversight of corporate management, providing advice and the like in an appropriate manner from an objective<br>viewpoint based on her high level of expertise and knowledge, while retaining independence and fairness. In addition, she is especially expected to<br>assertively state her opinions as a member of the Management Advisory Committee, an advisory body to the board of directors of the Company, and as an<br>expert in international human resource management and organizational development as well as human resource development on a global scale. |
| Eietsu<br>Sakuraba  | Mr. Eietsu Sakuraba has served as Director-General of the Food Industry Bureau and in other senior roles in the Ministry of Agriculture, Forestry and Fisher-<br>ies, and also holds a teaching position at the Faculty of Agriculture of Takasaki University of Health and Welfare in the field of agricultural diversification,<br>etc. He has extensive experience as mentioned above and superior knowledge as an expert on food safety, reliability and environmental issues in the area<br>of food. Therefore, the Company has determined that he is a necessary resource to increase the Group's corporate value going forward. Given the above,<br>the Company expects him to provide oversight and supervision of the execution of director duties by carrying out the role of oversight of corporate<br>management, providing advice and the like in an appropriate manner from an objective viewpoint based on his high level of expertise and knowledge, while<br>retaining independence and fairness, and to form opinions and make judgments from an objective standpoint especially in management decision-making.   |

# **Director Remuneration**

## **Policy for Determining Remuneration**

The Company has formulated the Director Remuneration Guidelines, our policy on determining the remuneration, etc. for each director. These guidelines prescribe the composition of remuneration, etc., the level of remuneration for each position and role, business performance indicators and the method of reflecting such performance indicators in the remuneration, etc., and the method of granting stock options. Each of these items is the subject of deliberations by the Management Advisory Committee, which serves as an advisory body to the board of directors and is comprised of a majority of independent officers. With consent from the Management Advisory Committee and subsequent resolution by the board of directors, president, representative director and CEO Koki Ando determines the amount of remuneration for each director in accordance with these Director Remuneration Guidelines.

# **Composition of Remuneration**

Remuneration for directors consists of two components: basic remuneration paid according to the position and importance of each director's role, as well as corporate performance and individual performance, and remunerationtype stock options, paid to increase motivation and incentives toward the contribution to sustained improvement of business performance and enhancement of corporate value over the medium to long term.

The share of basic remuneration and remuneration-type stock options to the total are set at approximately 60%-80% and 20%-40%, respectively, depending on position and fluctuations in the stock price.

Note: As outside directors are responsible for supervision and advice regarding corporate management from an objective standpoint, and as Audit & Supervisory Board Members are responsible for auditing the execution of director duties from an objective standpoint, the Company has eliminated remuneration links to business performance and solely provides basic remuneration for these positions

# **1. Basic Remuneration**

The monthly provision of basic remuneration consists of a fixed portion based on the position and the role of each director and a performance-linked portion that is linked to the Company's business performance and the degree of the director's individual performance during the fiscal year under review. The performance-linked portion is set to be up to as much as 20% of the base amount relative to the actual results for the Company's consolidated performance indicators\*1 and individual performance evaluation indicators\*2, or a total of as much as 40% for both indicators combined, and will be reflected in the performance-linked portion of the basic remuneration for the following fiscal year.

- \*1 From the perspective of facilitating understanding about the presentation of the Company's earnings performance, consolidated performance indicators incorporate the degree of achievement toward plans for revenue, representing the earning power of core businesses of all Group companies, and profit attributable to owners of parent, signifying the ultimate responsibility to shareholders.
- \*2 To evaluate individual performance, the Company clarifies the individual responsibility and performance for each director and evaluates their degree of accomplishmer towards plans based on the belief that the individual performance accomplished through business execution is tied to the business performance of the Company. For the fiscal year under review, individual performance evaluations are made on indicators covering business performance of all Group companies, respective business divisions in charge and respective operating companies in charge. The percentage weights of these indicators used in the evaluation differs, depending on the position of each individual.

# 2. Remuneration-Type Stock Options

The Company provides a portion of remuneration as stock options for its shares so as to stimulate motivation and morale, which contributes to sustained improvement of business performance and enhancement of corporate value over the medium to long term and, in turn, greater benefit to Company shareholder interest.

The number of stock acquisition rights granted shall be

#### Total Remuneration by Officer Category, Remuneration Amount by Type, and Number of Eligible Officers

|  |                                 | Remunerati            | on Amount by Type (Mill            |               |                                |  |
|--|---------------------------------|-----------------------|------------------------------------|---------------|--------------------------------|--|
| Officer Category   | FY 3/2021 Total<br>Remuneration | Basic Ren             | nuneration                         |               | Number of<br>Eligible Officers |  |
| g,   | (Millions of yen)               | Fixed<br>Remuneration | Performance-Linked<br>Remuneration | Stock Options | (Persons)                      |  |
| Directors (Excluding Outside Directors)                          | 598                             | 338                   | 14                                 | 245           | 3                              |  |
| Audit & Supervisory Board Members<br>(Excluding Outside Members) | 15                              | 15                    | -                                  | _             | 1                              |  |
| Outside Officers   | 75                              | 75                    | -                                  | _             | 7                              |  |
| Total  | 690                             | 430                   | 14                                 | 245           | 11                             |  |

Note: Performance-linked remuneration above reflects business performance from FY 3/2020. Performance-linked remuneration for FY 3/2021 business performance will be reflected in remuneration in FY 3/2022

## **Total Consolidated Remuneration per Officer**

| Name Consolidated Remuneration | FY 3/2021 Total                   |                    |                       | Remuneration Amount by Type (Millions of yen) |                                    |               |  |  |
|--------------------------------|-----------------------------------|--------------------|-----------------------|---|------------------------------------|---------------|--|--|
|                                | Consolidated                      | Officer            | Company               | Basic Rer                                     |                                    |               |  |  |
|                                | Remuneration<br>(Millions of yen) | Category           | Category              | Fixed<br>Remuneration                         | Performance-Linked<br>Remuneration | Stock Options |  |  |
| Koki Ando                      | 394                               | Board of Directors | NISSIN FOODS HOLDINGS | 217   | 9                                  | 167           |  |  |
| Noritaka Ando                  | 193                               | Board of Directors | NISSIN FOODS HOLDINGS | 62  | 2                                  | 62            |  |  |
| Noritaka Ando                  | 193                               | Board of Directors | NISSIN FOOD PRODUCTS  | 62  | 2                                  | _             |  |  |

# Succession Plan for the CEO and Other Key Positions

To develop perpetually as an EARTH FOOD CREATOR, constantly creating new food while solving environmental and social issues, the Group must strategically groom corporate managers who set forth a medium- and long-term mission and realize and execute the corporate philosophy.

In selecting a successor to the CEO, the board of directors shall in principle select a candidate from among those who have been elected as directors or executive officers. In addition to past achievements, this candidate shall have a strong sense of ownership and responsibility for realizing the Group's vision. He or she shall also be wellrespected both inside and outside the Company because of his or her decisiveness, ability to move events forward, ability to shape and inspire people, high moral character, and sense of justice. The board of directors selects candidates who have a broad range of experience and knowledge in management, but also have an enterprising spirit toward advanced insights and a high level of management decisionmaking ability. After consultation with the Management Advisory Committee, the board of directors decides whether the relevant person is suitable as a successor.

In grooming successors to key positions, like directors, executive officers, presidents of operating companies, and chief

calculated by multiplying a certain amount of the previous fiscal year's basic remuneration by a coefficient specified for each position and dividing the result by a calculated share price. The share price is calculated using the Black-Scholes formula based on the average share price from February to April the year before the grant date.

The calculation period is based on a one-year term of office for directors, and rights are granted after this one-year term.

officers, we are striving to fill the pipeline in a systematic manner by implementing the PDCA (Plan-Do-Check-Act) cycle, which involves the formulation of development plans, interviews with the CEO, execution of plans, and checking of progress.



Corporate Governance

# **Status of Shareholdings**

In addition to obtaining dividends and capital gains, from a management strategy viewpoint, the Company holds shares in listed companies as deemed necessary for forming positive relationships with business partners and enhancing corporate value over the medium to long term by promoting smooth operations through efficient and stable transactions, business alliances, etc.

Among these shares, the Company has adopted a basic policy to sell shares as soon as is practicable for those with weakened grounds for shareholding. As stated in the Corporate Governance Report released on June 25, 2020, the Company has stated that it would "reduce equivalently 20% of the number of cross-shareholdings compared with those held at FY 3/2020 over the next two to three years." By the end of May 2021, the Company sold its entire holdings in four issues and a portion of its holdings of five issues, with a total fair value measurement of ¥13,765 million as of FY 3/2020, thereby reducing the cross-shareholdings by more than 20% and achieving the plan ahead of schedule. The number of cross-shareholdings held by the Company were 62 issues as of March 31, 2020, 59 issues as of March 31, 2021, and 58 issues as of May 31, 2021.

Furthermore, at the board of directors meetings held annually in April, the Company comprehensively considers holdings for each individual share issue, including contribution to business revenue and whether actual returns exceed targets based on capital costs, the holding purpose, the status of business transactions, and other factors. In this way, the Company regularly verifies whether to continue holding shares and the schedule for selling shares. At the meeting of the board of directors held on April 7, 2021, the Company resolved to reduce its cross-shareholdings to approximately 10 billion yen over the next two years.

# **Group Governance**

NISSIN FOODS CO., LTD. (listed on the Main Board of the Hong Kong Exchanges and Clearing; hereinafter referred to as "Hong Kong Nissin") and KOIKE-YA Inc. (hereinafter referred to as "KOIKE-YA") are listed subsidiaries of the Company.

Since Hong Kong Nissin and KOIKE-YA are listed subsidiaries, the Company respects the independence of the listed subsidiaries based on the understanding that properly protecting the interests of the listed subsidiaries and their shareholders and stakeholders other than the

# **Internal Controls**

Officers and employees of the NISSIN FOODS Group shall make efforts to be deeply aware of corporate social responsibility, to comply with the relevant laws and regulations, and to act in conformance with social ethics when executing their daily duties pursuant to the NISSIN FOODS Group Ethics Regulations and NISSIN FOODS Group Compliance Regulations.

# **Tax Principle**

In accordance with the philosophy of our founder's spirit of Shoku-i Sei-shoku (Food-related jobs are a sacred profession), the NISSIN FOODS Group provides safe and worry-free food products, promotes business to maximize benefits to all stakeholders, and recognizes the enhancement and strengthening of corporate governance as one of the most important management priorities in order to practice highly objective and transparent management.

In the area of tax compliance, we have also established

Company will contribute to increasing the corporate value of the subsidiaries.

Based on the policy above, the Company intends to maximize the corporate value of the group by establishing a group governance system the includes publicly traded subsidiaries. This governance system will reflect the Basic Policy on Construction of Internal Control Systems and other policies established by the Company, even as we ensure the independence of management among the publicly listed subsidiaries.

#### Matters Related to Internal Control System

https://www.nissin.com/en\_jp/ir/governance/internal\_control/

the NISSIN FOODS Group Tax Policy, promote stronger tax compliance awareness among NISSIN FOODS Group companies and employees, and constantly strive to develop and operate an appropriate tax compliance system.

NISSIN FOODS Group Tax Principle

https://www.nissin.com/en\_jp/ir/governance/tax-principle/index.html

# **Compliance Promotion System**

In accordance with the NISSIN FOODS Group Compliance Regulations, a compliance manager is appointed in each main division of NISSIN FOODS HOLDINGS and each Group company. In principle, the Compliance Committee, which is chaired by the CSO (Chief Strategy Officer) of NISSIN FOODS HOLDINGS, meets quarterly. Compliance Committee members share reports made to internal whistleblowing systems, trends in consultation, and examples of issues that have occurred. In addition, compliance managers investigate and report on violations in their respective organizations. Those managers share details of reports at committee meetings, and hold compliance study meetings as well. The board of directors regularly engages in deliberations regarding this system, the state of its implementation, and related compliance issues. The board also supervises the execution of duties on the part of the Compliance Committee and other relevant departments.

# Number of Compliance Violations in FY 3/2021 (Target: Group companies in Japan)

Number of Code of Conduct or legal violations related to anti-corruption: 0



https://www.nissin.com/en\_jp/sustainability/compliance/transaction/

# Internal Whistleblowing System

In accordance with the NISSIN FOODS Group Internal Reporting Regulations, the group has established an internal whistleblowing system that enables all current and former NISSIN FOODS Group employees including officers, advisors, part-time employees, and temporary employees to report and consult on matters such as violations of work-related laws and regulations in the course of business. The group has also prepared three internal/external whistleblowing contact points to make it easy for employees to seek consultation. Anonymous consultation is possible using any of the contacts, and disadvantageous treatment of whistleblowers is prohibited. To inform personnel about the contact points, all group employees in Japan are given a Compliance Card with their contact information.

# Internal Whistleblowing Contact Points

- Contact point to the Compliance Group, Legal Affairs Department, NISSIN FOODS HOLDINGS
- Contact point to a full-time Audit & Supervisory Board member
- · Contact point to an attorney

Note: Whistleblowing reports may be accepted verbally, by phone, e-mail, in writing, or other methods

# Number of Reports Made to Internal Whistleblowing Contact Points

- FY 3/2019: 82 cases
- FY 3/2020: 72 cases
- FY 3/2021: 56 cases

# Report/Consultation Topics and Responses for FY 3/2021

Power harassment, sexual harassment, and other

# **Response Measures**

Of the whistleblowing cases we received, we conducted thorough investigations of cases that called for further inquiry. Among these, necessary disciplinary action was taken to punish wrongdoers in cases where serious compliance violations were confirmed.

\*In October 2021, Yukio Yokoyama, Director, CSO and Managing Executive Officer of NISSIN FOODS HOLDINGS, was appointed as Committee Chairperson

Corporate Governance

# **Outside Director Message**

Human Resources Strategy and DX Strategy Supporting Sustainable Value Creation

Outside Director Yukiko Nakagawa



# The Role Required of Outside Directors

I have been engaged in human resources and organizational transformation at both Japanese and U.S. Companies. In addition to being engaged in practical business, I have continued research on diversity and innovation, earned a doctorate, and have been teaching at educational institutions in Japan and abroad since 2016. Since 2018, I have been serving as an outside director at companies listed on the first section of the Tokyo Stock Exchange. Through these experiences, I have furthered my knowledge of corporate structural reform, learning firsthand the importance of management that strives to improve the sustainability of business by incorporating considerations of the environment, society, and economic sustainability. As an outside director, I consider it one of my strengths to approach decisions from a medium- to long-term perspective.

# Human Resources and DX Strategies to Achieve Value Creation

I believe two reforms are necessary for the NISSIN FOODS Group to create value in a sustainable manner. The first is human capital reform. The capital markets are focusing now on human capital. The reason is that human capital, an intangible asset, is a major differentiator for companies in raising corporate value. Investment in human resources is not a cost, but rather an investment in resources that create value. Given this understanding, developing human resources that contribute to improved corporate value is essential for businesses.

On the other hand, the value of human capital is not measured necessarily only by the ability of employees. An organization itself must have the ability to execute operations in line with management strategies and to adapt to new business models. To improve organizational strength, it is important to assess the abilities and expertise of employees, to assign the right people to the right positions, including the hiring of human resources from outside the company, and to ask constantly what kind of human resources are needed to execute management strategies. This information must, of course, be shared among a company's management team. My hope is to leverage my experience to play a role in the human resources strategy of the NISSIN FOODS Group.

Digital transformation (DX) is another essential tool for reforming corporate structure and creating sustainable value. The NISSIN FOODS Group defines DX as a transformation of thinking, working styles, strategies, business processes, and business models in an increasingly digital society.

I believe that DX strategy is not just about IT and digitalization of products, services, and processes. DX strategy is also about breaking through the barriers of old organizational structures and transforming the company itself. This transformation includes the organizational culture and business practices. The NISSIN FOODS Group has been an early adopter of DX initiatives. I will continue to participate in discussions on DX strategies and do my part in helping create a unique NISSIN FOODS Group CSV management.

# The Increasing Importance of Sustainability Initiatives

FY 3/2022 is the first year of the NISSIN FOODS Group Mid- to Long-Term Growth Strategy. Taking on challenges proactively is essential to achieving the goals of this business plan. In taking on these challenges, sustainability initiatives will become even more important for a company such as NISSIN that bears a great social responsibility. As outside directors, we must provide strict supervision over management from an external perspective, taking into account the viewpoints of a wide range of stakeholders, including matters related to global environmental issues and social challenges.

From these perspectives, we will raise issues and provide advice in a well-balanced manner. Our input will cover everything from global megatrends to the emotional state of employees. In this way, we will help the NISSIN FOODS Group pursue CSV management and achieve sustainable growth as an EARTH FOOD CREATOR. Monitoring Strategies from a Medium- to Long-Term Perspective to Support Sustainable Growth

Outside Director Eietsu Sakuraba

# The Role Required of Outside Directors

During my career, I served as Director-General of the Food Industry Affairs Bureau at the Ministry of Agriculture, Forestry and Fisheries. My responsibilities there included the development and support of food-related industries. I have also been involved deeply in the development of Japan's agriculture, in environmental issues, and in food safety and security, including a post as lecturer at a university faculty of agriculture. The NISSIN FOODS Group has already established an advanced quality control system in the area of food safety and security. However, in today's rapidly changing and highly uncertain environment, the company must possess a quality control function that goes beyond meeting international standards. The company's guality control function must be able to respond to the creation of new standards, adopt new technologies, and constantly review the supply chain situation. The issue here, more than anything, is that the company must foster global human resources who will drive this organization.

In addition to raising such issues, I recognize that the role of outside directors is to supervise management closely and with objectivity, providing a fair and impartial perspective. I also believe that I can help improve the effectiveness of the board of directors by leveraging my experience to gather new information, to evaluate the appropriateness of board decisions, and to provide appropriate advice.

The NISSIN FOODS HOLDINGS board of directors consists of eight members, five of whom are outside directors. This high ratio of outside directors fosters an atmosphere encouraging the active exchange of opinions. The five outside directors come from a variety of backgrounds, analyzing agendas from different perspectives, asking questions, and engaging in frank discussions. I believe the diversity of outside directors plays a role in effective board decision-making.



# Medium- to Long-Term Growth through the Pursuit of New Businesses

During FY 3/2021, economic and social activities were severely restricted due to COVID-19. Given these circumstances, the NISSIN FOODS Group maintained a stable supply of food, while ensuring the safety of its employees and achieving increased sales and profits. I appreciate the fact that the company balanced responsibilities as a food manufacturer with the pursuit of business activities.

In the wake of the COVID-19 pandemic, many companies have been forced to manage their businesses on two axes: short-term responses and medium- to long-term growth. As outside directors, we represent shareholders in looking at each agenda item from a medium- to long-term perspective.

At present, we see the emergence of various environmental risks on a global scale. It is no exaggeration to say that the assumptions underlying business are changing dramatically. Companies must create dynamic businesses that are not simply extensions of the past, executing strategies with a sense of urgency. Within the NISSIN FOODS Group Mid- to Long-Term Growth Strategy, I have particularly high expectations for the company in its pursuit of new businesses based on Complete Nutrition Meals and other innovations. The creation of new food takes into account not only global sustainability, but also health, deliciousness and enjoyment. This is a growth strategy unique to the vision of the NISSIN FOODS Group, inventor and marketer of the world's first instant noodles, CHICKEN RAMEN. To commercialize a new business requires an outstanding level of execution. My desire is to support the creation of new businesses to the best of my ability, offering my knowledge of various food technology and other food-related fields, as well as insight into sustainability principles.



# Market Data



#### (Hundred million servings) Source: WINA (World Instant Noodles Association) website (https://instantnoodles.org/en/) 1200 1,100 1,000 900 800 CY2011 CY2012 CY2014 CY2017 CY2019 CY2020 CY2013 CY2015 CY2016 CY2018 848.3 917.1 887.9 827.8 828.2 847.3 984.4 Asia 879.4 875.4 899.3 4.1 4.3 4.3 4.5 4.6 4.8 5.0 5.1 5.3 Oceania 4.4 44.8 45.5 45.6 44.7 42.7 43.1 43.2 47.1 48.2 52.4 30.7 33.0 34.9 36.7 36.0 37.1 36.9 39.7 41.0 43.6 36.6 37.1 37.7 36.7 34.6 30.0 33.2 34.5 35.9 38.1 15.4 16.5 17.7 19.8 20.1 21.4 22.5 24.3 26.2 33.7 Other 2.2 2.3 2.5 9.4 8.1 10.7 13.1 10.1 8.6 8.0

# Global Instant Noodle Market/Total Demand (by Region)

# Domestic Non-Instant Noodle Business Market Trends (YoY)





Commercial-Use Frozen Noodle Market (Excluding Lunchboxes)/Sales



## Premade Frozen Food Market/Sales



Noodles Total

# Cereal Shipments/Sales













**Cereal Shipments/Volume** 



# 11-Year Financial and Non-Financial Data

|   | ı <u> </u> | Japanese GAAP (J-GAAP) |         |         | International Financial Reporting Standards (IFRS) |         |         |         |         |         |         |
|---|------------|------------------------|---------|---------|--|---------|---------|---------|---------|---------|---------|
| (FY)  | 3/2011     | 3/2012                 | 3/2013  | 3/2014  | 3/2015   | 3/2016  | 3/2017  | 3/2018  | 3/2019  | 3/2020  | 3/2021  |
| Net sales/Revenue   | 374.9      | 380.7                  | 382.8   | 417.6   | 431.6  | 468.1   | 495.7   | 440.9   | 451.0   | 468.9   | 506.1   |
| Overseas sales ratio (%)  | 14.0       | 13.4                   | 14.0    | 17.6    | 19.2   | 21.6    | 22.2    | 26.7    | 27.3    | 27.2    | 27.8    |
| Operating profit  | 34.5       | 26.2                   | 24.0    | 27.7    | 24.3   | 26.4    | 28.6    | 35.2    | 29.0    | 41.3    | 55.5    |
| Ordinary profit/Profit before tax   | 36.4       | 28.1                   | 31.0    | 34.8    | 33.0   | 30.7    | 32.9    | 37.2    | 31.2    | 42.7    | 56.2    |
| Net income attributable to owners of the parent/<br>Profit attributable to owners of the parent | 20.8       | 18.5                   | 18.9    | 19.3    | 18.5   | 26.9    | 23.6    | 29.1    | 19.4    | 29.3    | 40.8    |
| Comprehensive income/Comprehensive income attributable to owners of the parent                  | 13.2       | 18.5                   | 34.9    | 37.4    | 38.0   | 19.6    | 11.0    | 37.6    | 7.9     | 12.4    | 66.9    |
| Assets/Total assets   | 409.7      | 414.7                  | 446.1   | 479.5   | 512.7  | 553.1   | 537.2   | 528.7   | 557.6   | 576.6   | 663.5   |
| Equity ratio/Equity attributable to owners of the parent (%)                                    | 66.3       | 67.6                   | 68.7    | 69.4    | 70.6   | 65.1    | 63.5    | 62.4    | 58.6    | 56.9    | 57.9    |
| Return on equity/Return on equity attributable to owners of the parent (ROE) (%)                | 7.7        | 6.7                    | 6.4     | 6.0     | 5.3  | 7.4     | 6.7     | 9.2     | 5.9     | 9.0     | 11.5    |
| EBITDA*1  | 48.1       | 41.9                   | 39.3    | 43.0    | 40.4   | 45.0    | 45.9    | 52.1    | 49.2    | 63.0    | 70.5    |
| Cash flows from operating activities  | 29.3       | 32.6                   | 32.0    | 30.2    | 30.4   | 36.2    | 33.2    | 44.9    | 40.7    | 57.5    | 72.7    |
| Cash flows from investing activities  | (33.4)     | (12.8)                 | (31.3)  | (9.5)   | (4.8)  | (45.8)  | (29.8)  | (47.8)  | (44.5)  | (40.4)  | (26.5)  |
| Cash flows from financing activities  | (4.7)      | (9.4)                  | (10.1)  | (8.5)   | (8.0)  | (3.0)   | (26.1)  | (11.1)  | 13.1    | (10.1)  | (19.0)  |
| Net assets per share/Equity attributable to owners of the parent per share (BPS) (yen)          | 2,454.6    | 2,545.3                | 2,782.2 | 3,018.8 | 3,282.0  | 3,332.9 | 3,276.5 | 3,166.8 | 3,137.4 | 3,148.6 | 3,686.3 |
| Net income per Share/Basic earnings per share (EPS) (yen)                                       | 187.5      | 167.9                  | 171.1   | 174.8   | 167.8  | 245.5   | 221.3   | 279.8   | 185.8   | 281.4   | 391.9   |
| Adjusted earnings per share*2 (yen)   | 183.3      | 168.3                  | 173.2   | 195.6   | 177.8  | 195.8   | 253.0   | 262.5   | 225.0   | 278.0   | 328.9   |
| Diluted net income per share/Diluted profit per share (yen)                                     | 187.3      | 167.5                  | 170.5   | 174.1   | 167.1  | 244.2   | 220.2   | 278.4   | 184.9   | 279.9   | 389.6   |
| Price-earnings ratio (PER) (times)  | 15.6       | 18.4                   | 25.6    | 26.6    | 35.2   | 21.5    | 27.9    | 26.4    | 40.9    | 32.0    | 20.9    |
| Dividend payout ratio (%)   | 37.3       | 44.7                   | 43.8    | 42.9    | 44.7   | 32.6    | 38.4    | 32.2    | 59.2    | 39.1    | 30.6    |
| Capital investment  | 30.8       | 18.9                   | 21.6    | 27.5    | 23.0   | 32.8    | 36.3    | 52.0    | 57.6    | 39.7    | 34.0    |
| Depreciation and amortization   | 12.8       | 15.0                   | 14.3    | 14.5    | 15.4   | 17.5    | 15.4    | 17.8    | 20.3    | 25.2    | 25.4    |

\*1 EBITDA per J-GAAP: Operating income + Depreciation and amortization + Amortization of goodwill EBITDA per IFRS: (Operating income ± other income and expenses - Equity in earnings of affiliates + Depreciation and amortization)
 \*2 Adjusted EPS calculation method has been revised in accordance with the adoption of IFRS Adjusted EPS = (Operating profit ± Other income & expenses - Income tax expense - Profit attributable to non-controlling interests) / Average number of shares outstanding during the period (excluding treasury shares)

# Environmental Data (As of November 30, 2021)

| CO <sub>2</sub> Emissions* <sup>3</sup> |        |        | (1,000t-CO <sub>2</sub> ) |
|---|--------|--------|---------------------------|
| (FY)                                    | 3/2019 | 3/2020 | 3/2021                    |
| Scope 1                                 | 237    | 254    | 266                       |
| Scope 2                                 | 179    | 174    | 171                       |
| Total*4                                 | 416    | 428    | 438                       |

| Water Usage*3 (10,000 |        |        |        |  |  |
|-----------------------|--------|--------|--------|--|--|
| (FY)                  | 3/2019 | 3/2020 | 3/2021 |  |  |
| Water Usage           | 535.0  | 545.1  | 571.9  |  |  |

| Recycling Rate*⁵ |        |        | (%)    |
|------------------|--------|--------|--------|
| (FY)             | 3/2019 | 3/2020 | 3/2021 |
| Recycling Rate   | 99.5   | 99.6   | 99.6   |

| (FY)                                    | 3/2019 | 3/2020 | 3/2021 |
|---|--------|--------|--------|
| Waste related to<br>sales and logistics | 0.4    | 0.6    | 0.3    |

| (FY)                                    | 3/2019 | 3/2020 | 3/2021 |
|---|--------|--------|--------|
| Certified palm oil<br>procurement ratio | 20     | 20     | 26     |

\*3 Scope: NISSIN FOODS Group
\*4 Totals may not add to 100% due to rounding
\*5 Scope: Domestic manufacturing plants only
\*6 RSPO-certified palm oil procured by NISSIN FOOD PRODUCTS, NISSIN FOODS (U.S.A.) CO., INC., and Nissin Foods Kft. (Hungary) as a percentage of the group's cells of a procurement. palm oil procurement

# Employee Data (As of March 31, 2021)

| (FY)                | 3/2019 | 3/2020 | 3/2021 |
|---------------------|--------|--------|--------|
| Total               | 2,194  | 2,266  | 2,328  |
| Full-time employees | 2,027  | 2,107  | 2,213  |
| Male                | 1,667  | 1,710  | 1,772  |
| Female              | 360    | 397    | 441    |
| Contract employees  | 167    | 159    | 123    |
| Male                | 99     | 102    | 95     |
| Female              | 68     | 57     | 28     |

# Employees with Disabilities\*8

| (FY)                        | 3/2019 | 3/2020 | 3/2021 |
|-----------------------------|--------|--------|--------|
| Employees with disabilities | 2.18   | 2.36   | 2.30   |

(%)

#### (Billions of yen)

Annual Securities Report (Japanese only)

https://www.nissin.com/jp/ir/library/security/pdf/ysh\_2103\_04.pdf

| Nationality Data* <sup>9</sup> |                   | (%)              |
|--------------------------------|-------------------|------------------|
| (FY)                           |                   | 3/2021           |
|                                | Employee<br>Ratio | Manager<br>Ratio |
| Japan                          | 49                | 68               |
| China/Hong Kong                | 14                | 12               |
| Brazil                         | 19                | 6                |
| India                          | 4                 | 7                |
| Other                          | 14                | 8                |

\*7 Scope: Employees of NISSIN FOODS (NISSIN FOODS HOLDINGS, NISSIN CHILLED FOODS, NISSIN FROZEN FOODS, etc., including employees

seconded to other companies) \*8 Employees of NISSIN FOODS, MYOJO FOODS, and NISSIN FOODS Business

Support Plus
 \*9 Scope: Permanent employees at domestic and overseas group companies (excluding NISSIN USA)

# Company/Investor Information (As of March 31, 2021)



\*1 Prepared based on annual securities report
 \*2 KOIKE-YA Inc. operates business overseas (Koikeya Vietnam Co., Ltd./KOIKEYA (THAILAND) Co., Ltd./Koikeya Taiwan Co., Ltd.)

# Corporate Overview

| Trade name              | NISSIN FOODS HOLDINGS CO., LTD.   |
|-------------------------|---|
| Date of Establishment   | September 1984  |
| Paid-In Capital         | ¥25,122 million   |
| Representatives         | Koki Ando, President & Representative D<br>Noritaka Ando, Executive Vice President  |
| Number of Employees     | 14,467 (consolidated basis)   |
| Fiscal Year End         | March   |
| Content of the business | Business Lines<br>Act in the capacity of a holding company<br>strategies, audits of group management,<br>1. Manufacture and sales of instant nood<br>2. Manufacture and sales of chilled food<br>3. Manufacture and sales of frozen food<br>4. Manufacture and sales of confectione<br>5. Manufacture and sales of dairy produc |
| Head Offices            | Tokyo Head Office:<br>28-1, 6-chome, Shinjuku, Shinjuku-ku To<br>TEL: +81-3-3205-5111<br>Osaka Head Office:<br>1-1, 4-chome, Nishinakajima, Yodogawa<br>TEL: +81-6-6305-7711  |
| Website                 | https://www.nissin.com/en jp/   |

# **Major Shareholders**

| Name  | No. of Shares<br>(Hundreds) | Ownership<br>Ratio (%) |
|---|-----------------------------|------------------------|
| Ando Foundation   | 79,043                      | 7.58                   |
| Mitsubishi Corporation  | 78,000                      | 7.48                   |
| The Master Trust Bank of Japan, Ltd.<br>(Account in Trust)  | 65,393                      | 6.27                   |
| ITOCHU Corporation  | 54,000                      | 5.18                   |
| Ando International Y.K.   | 39,455                      | 3.78                   |
| Custody Bank of Japan, Ltd. (Account in Trust)  | 34,504                      | 3.31                   |
| Mizuho Bank, Ltd.   | 16,870                      | 1.61                   |
| Nissin KYOEI-KAI  | 15,241                      | 1.46                   |
| MUFG Bank, Ltd.   | 14,835                      | 1.42                   |
| Custody Bank of Japan, Ltd.<br>(as trustee for Retirement Benefit Trust of<br>Mizuho Trust & Banking Co., Ltd.) | 14,830                      | 1.42                   |
| Total   | 412,171                     | 39.57                  |

Notes:

1. In addition, the Company holds 15,282 hundreds in treasury stock

 Ownership ratios are calculated using the total number of shares issued and outstanding, excluding treasury stock (15,282 hundred shares) as the denominator. Fractions less than amounts indicated have been rounded down.

| Director, CEO<br>nt & Representative Director, COO   |  |
|--|--|
|  |  |
| ny in formulating and executing group-wide management<br>it, and other management functions<br>odles<br>d products<br>d products<br>eries and cereals<br>ucts, soft drinks, chilled desserts, etc. |  |
| Tokyo 160-8524, Japan  |  |
| va-ku Osaka 532-8524, Japan  |  |





Note: Ownership ratio calculations do not include shares held in less than one trading unit

# SECTION 03 DATA & INFORMATION

# External Awards and Recognitions in Fiscal 2020 (As of August 2021)

# Information Framework







# VALUE REPORT 2021

https://www.nissin.com/ en\_jp/ir/library/annual/



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Sustainability Report 2021

https://www.nissin.com/ en\_jp/sustainability/ report/





# Editorial Policy

The NISSIN FOODS Group published this VALUE REPORT 2021 as an evolution of our previous annual report to further strengthen communications with our stakeholders. This report focuses on the content of the NISSIN FOODS Group Mid- to Long-term Growth Strategy announced in May 2021. This report includes non-financial information that will serve as the foundation for enhanced corporate value and sustainable growth. We have endeavored to provide the NISSIN FOODS Group mid- to long-term value creation story in a format easy to digest by our stakeholders.

In preparing this report, we referred to the International Integrated Reporting Framework of the International Integrated Reporting Council (IIRC) and the Value Creation Guidance of the Ministry of Economy, Trade and Industry (METI). For financial, sustainability, product, and other information not included in this report, please refer to the group's official website. Our website provides more details on NISSIN FOODS Group activities are posted here.

## Graphic Design Used in This Report

The visual theme of the VALUE REPORT 2021 is Japanese pop culture. Just as Japanese pop culture has influenced the world, we hope to continue influencing the world through instant noodles and other new food cultures. In VALUE REPORT 2021, we have sought a refreshing way of expressing the unique NISSIN style. At the same time, we believe we have enriched the information provided. It is our hope that VALUE REPORT 2021 will lead to dialogue with more stakeholders

# **Reporting Period**

Fiscal 2020 (April 1, 2020 - March 31, 2021) However, certain information presented refers to periods other than that noted above.

# Notation of Corporate Names

- NISSIN FOODS Group, the Group: General name for NISSIN FOODS HOLDINGS CO., LTD. and domestic and overseas group companies
- NISSIN FOOD PRODUCTS CO., LTD., NISSIN FOODS: NISSIN FOOD PRODUCTS

#### Other Notations

- Figures in this report are calculated to the thousands of ven, rounded down to the nearest hundred million ven. Therefore, detailed calculations and total amounts may not agree
- As a general rule, fiscal years in this report run from April 1, 20YY through March 31, 20YY, and may be written as FY 3/20YY, FYYY or fiscal YYYY
- Revenues and expenses of overseas affiliates are based on the average exchange rate for the period in question
- Results in China (including H.K.) are based on the consolidation policy of NISSIN FOODS HOLDINGS. Disclosure may differ from that of NISSIN FOODS CO., LTD. (located in H.K.) China (including H.K.) strategy and related targets, financial results forecasts are established independently by NISSIN FOODS HOLDINGS

#### Disclaimer Regarding Forward-Looking Statements

The plans, strategies, outlook, and management initiatives described in this report regarding future performance are based on assumptions and judgments derived from information available at the time of preparation. The Company does not guarantee future performance, as results may differ from these statements due to economic conditions surrounding the Company, demand and product prices, the development and sale of new products, and fluctuations in raw material prices and exchange rates.





# 📃 Sustainability

https://www.nissin.com/en\_jp/ sustainability/



