

Financial Results for FY 3/2025

May 8, 2025

NISSIN FOODS HOLDINGS CO., LTD.

(TSE Stock Code: 2897)

Financial Results Presentation: May 12, 2025



I. FY 3/2025 Financial Results and FY 3/2026 Plan P2~ Takashi Yano, Executive Officer and CFO

II. Progress of Mid-to Long-Term Growth Strategy P19~

Koki Ando, Representative Director, President and CEO Noritaka Ando, Executive Vice President & Representative Director, COO and President & Representative Director of NISSIN FOOD PRODUCTS CO., LTD.

Appendix



Today's Points

Point 1: FY 3/2025 Financial Results

- Revenue: 776.6 billion yen (+6% YoY) Core operating profit of existing businesses: 83.5 billion yen (+4% YoY). Record-high
- Domestic Business: Revenue and profit increased in all segments due to effective marketing activities etc. despite upward cost pressures.
- Overseas Business: Profit decreased mainly in the U.S. and among certain equity-method affiliates; however, performance in Brazil, China, Asia, and European regions compensated.

Point 2: FY 3/2026 Plan

- Revenue: Planning for record-high; sales growth across all three businesses.
- Core operating profit of existing businesses: Aiming for FY 3/2025 levels, taking into account a higher depreciation burden associated with capital investment and the impact of foreign exchange rate fluctuations.
 - Increase of +2.0 billon yen (+2% YoY) on a constant currency basis.
- Impact of U.S. Tariffs: Imports of final products in our U.S. businesses are minimal, and the impact is limited to certain material costs. The additional 20% IEEPA tariffs on China have been incorporated into our performance forecast (see details on P12).

Point 3: Shareholder Returns

- FY 3/2025: Excused progressive dividends payout ratio 38% and implemented a share buyback of 40 billion yen. The total shareholder return ratio reached over 100%.
- FY 3/2026: Announced new share buyback totaling 20 billion yen to achieve 15% ROE target.

*Exchange rate (\$/¥)

FY 3/2025 : 152.58 yen (average rate for the period) FY 3/2026 : 145 yen (planned exchange rate)



FY 3/2025 Financial Results



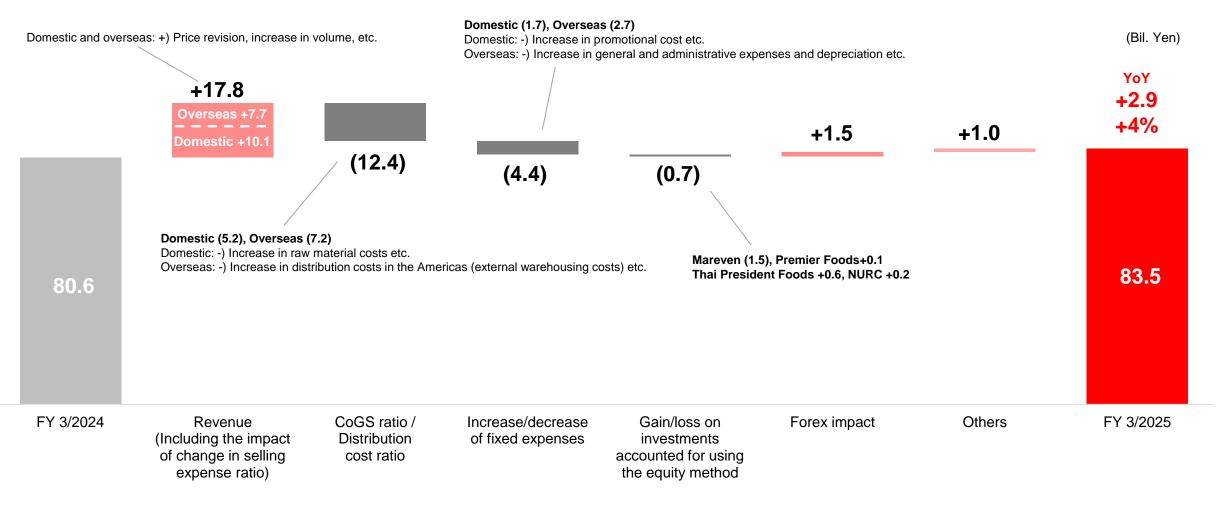
FY 3/2025 Consolidated Financial Summary

	Institutio	nal accounting	basis	Const	isis		
Bil. yen	FY 3/2025 -	YoY change		FY 3/2025	YoY change		
	FT 3/2023	Amount	Ratio	F Y 3/2023	Amount	Ratio	
Revenue	776.6	+ 43.7	+ 6.0%	771.2	+ 38.3	+ 5.2%	
Core operating profit of existing businesses	83.5	+ 2.9	+ 3.6%	82.0	+ 1.4	+ 1.8%	
Operating profit	74.4	+ 1.0	+ 1.4%	72.9	(0.4)	(0.6%)	
Profit attributable to owners of the parent	55.0	+ 0.8	+ 1.6%	53.9	(0.3)	(0.5%)	
Core OP margin of existing businesses	10.8%	(0.2pt)		10.6%	(0.4pt)		
OP margin	9.6%	(0.4pt)		9.5%	(0.6pt)		
Profit attributable to owners of the parent margin	7.1%	(0.3pt)		7.0%	(0.4pt)		

*Operating profit includes the impact of 2.7 Bil. yen in impairment losses on fixed assets, etc. in mainland China, recorded in the third quarter.



Analysis of Core OP of Existing Businesses

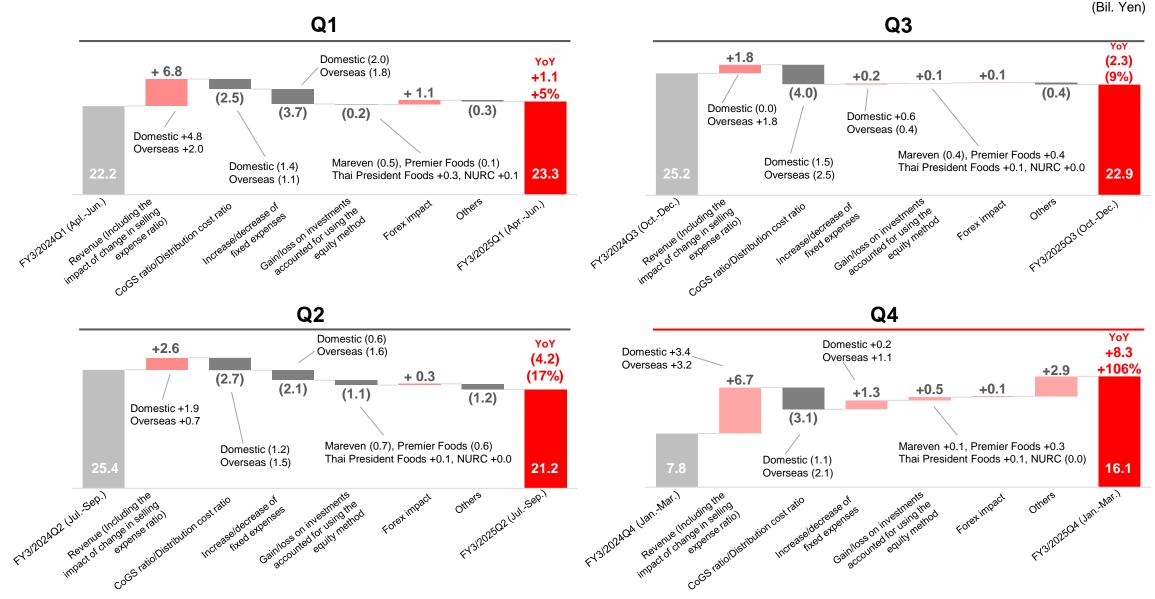


* Details are based on actual exchange rates for the previous fiscal year.

* Increase/decrease in core operating profit in the Domestic Others segment, Other reconciliations and Group expenses are included in Others.



Analysis of Core OP of Existing Businesses (Quarterly basis)



* Details are based on actual exchange rates for the previous fiscal year.

*Increase/decrease in core operating profit in the Domestic Others segment, Other reconciliations and Group expenses are included in Others.



Financial Summary by Segment

- Consolidated revenue increased by 6% YoY, with growth in all businesses.
- Domestic business achieved higher profit despite increased costs.
 Overseas business saw a decline in profit, mainly due to the Americas business.

Revenue

Domestic Instant Noodles Business

Volume increase for both brands. At NISSIN FOOD, both core products and price-conscious products performed well and at MYOJO, main brands also performed well. Increase in revenue surpassed cost increase, resulted in profit increase.

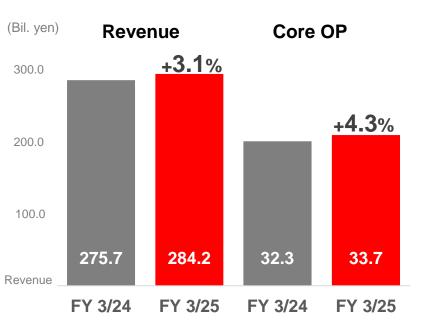
Domestic Non-Instant Noodles Business

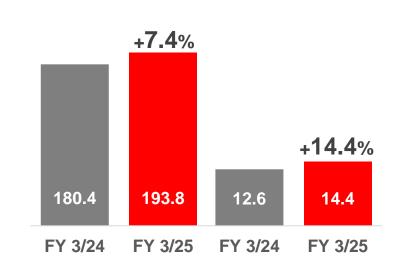
Sales increased at all operating companies, driven by KOIKEYA and YORK, as well as the effect of price revisions. The increase in revenue surpassed the rise in cost, resulted in profit increase.

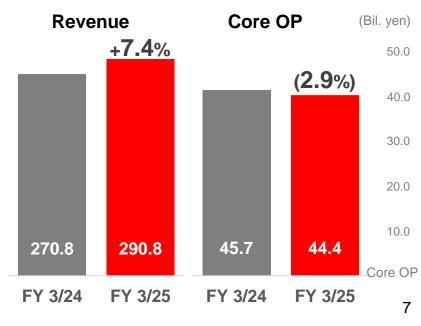
Core OP

Overseas Business

Revenue increased in all regions, especially driven by Brazil and China business. Profit decreased due to increased material costs in the Americas, lower volumes at the U.S. business and profits decline of equity-method Mareven.









Revenue Results by Segment

• Revenue increased in all businesses, performed well.

	Institutio	nal accounting	basis	Constant currency basis			
Bil. yen	FY 3/2025			FY 3/2025	YoY change		
	FT 3/2023	Amount	Ratio	F I J/202J	Amount	Ratio	
NISSIN FOOD PRODUCTS	238.8	+ 6.6	+ 2.8%	238.8	+ 6.6	+ 2.8%	
MYOJO FOODS	45.4	+ 1.9	+ 4.4%	45.4	+ 1.9	+ 4.4%	
Domestic Instant Noodles Business	284.2	+ 8.5	+ 3.1%	284.2	+ 8.5	+ 3.1%	
Chilled / Frozen foods and beverages	101.3	+ 6.1	+ 6.4%	101.3	+ 6.1	+ 6.4%	
Confectionery / Snack	92.4	+ 7.3	+ 8.6%	92.4	+ 7.3	+ 8.6%	
Domestic Non-Instant Noodles Business	193.8	+ 13.4	+ 7.4%	193.8	+ 13.4	+ 7.4%	
Domestic Others	7.8	+ 1.7	+ 28.1%	7.8	+ 1.7	+ 28.1%	
Domestic Business total	485.7	+ 23.6	+ 5.1%	485.7	+ 23.6	+ 5.1%	
The Americas	168.6	+ 8.2	+ 5.1%	168.8	+ 8.5	+ 5.3%	
China (incl. H.K.)	73.5	+ 7.0	+ 10.6%	69.8	+ 3.4	+ 5.1%	
Asia	23.3	+ 2.5	+ 12.3%	22.2	+ 1.5	+ 7.2%	
EMEA	25.5	+ 2.2	+ 9.6%	24.6	+ 1.3	+ 5.6%	
Overseas Business total	290.8	+ 20.0	+ 7.4%	285.5	+ 14.7	+ 5.4%	
Consolidated	776.6	+ 43.7	+ 6.0%	771.2	+ 38.3	+ 5.2%	

* Results in China (Incl. H.K.) are based on the consolidation policy of NISSIN FOODS HOLDINGS.

* Domestic Others includes new businesses.



Core OP Results by Segment

 Domestic business increased profit, overseas business increased profit except for the Americas and EMEA region.

	FY 3/2025 Institutional accounting basis FY 3/2025 Constant cu						nstant currency basis
Bil. yen		Other Income		YoY change			YoY change
	OP and Expenses		Core OP	Amount	Ratio	Core OP	Amount Ratio
NISSIN FOOD PRODUCTS	30.9	0.3	30.6	+ 1.1	+ 3.6%	30.6	+ 1.1 + 3.6%
MYOJO FOODS	3.1	0.1	3.1	+ 0.3	+ 11.9%	3.1	+ 0.3 + 11.9%
Domestic Instant Noodles Business	34.0	0.3	33.7	+ 1.4	+ 4.3%	33.7	+ 1.4 + 4.3%
Chilled / Frozen foods and beverages	8.7	0.0	8.7	+ 1.0	+ 12.7%	8.7	+ 1.0 + 12.7%
Confectionery / Snack	5.4	(0.4)	5.8	+ 0.8	+ 16.9%	5.8	+ 0.8 + 16.9%
Domestic Non-Instant Noodles Business	14.1	(0.4)	14.4	+ 1.8	+ 14.4%	14.4	+ 1.8 + 14.4%
Domestic Others	1.3	0.2	1.1	+ 3.2	-	1.1	+ 3.2 -
Domestic Business total	49.4	0.2	49.2	+ 6.4	+ 15.0%	49.2	+ 6.4 + 15.0%
The Americas	18.9	(0.1)	19.0	(2.5)	(11.7%)	18.9	(2.6) (12.3%)
China (incl. H.K.)	5.9	(2.4)	8.3	+ 0.3	+ 3.4%	7.9	(0.1) (1.5%)
Asia	8.0	(0.0)	8.0	+ 1.4	+ 22.1%	7.6	+ 1.0 + 15.2%
EMEA	9.0	(0.1)	9.0	(0.5)	(5.4%)	8.5	(1.1) (11.1%)
Overseas Business total	41.8	(2.6)	44.4	(1.3)	(2.9%)	42.9	(2.8) (6.2%)
Domestic and Overseas Businesses total	91.2	(2.4)	93.6	+ 5.1	+ 5.8%	92.1	+ 3.6 + 4.1%
Other reconciliations	(0.2)	(0.1)	(0.1)	(0.1)	-	(0.1)	(0.1) -
Group expenses	(9.9)	-	(9.9)	(2.1)	-	(9.9)	(2.1) -
Existing Businesses	81.0	(2.5)	83.5	+ 2.9	+ 3.6%	82.0	+ 1.4 + 1.8%
New Businesses	(6.7)	(0.0)	(6.6)	(0.5)	-	(6.6)	(0.5) -
Consolidated	74.4	(2.5)	76.9	+ 2.5	+ 3.3%	75.4	+ 1.0 + 1.3%

*Results in China (Incl. H.K.) are based on the consolidation policy of NISSIN FOODS HOLDINGS.

*Operating profit in the China (incl. H.K.) decreased mainly due to 2.7 Bil. yen in impairment losses on fixed assets in mainland China.



FY 3/2026 Plan



FY 3/2026 Full-Year Earnings Plan

 We aim for revenue growth of 4.3% YoY and core operating profit of existing businesses is projected to increase by 0.1% YoY to 83.6 billion yen.

		YoY
Revenue	810.0 Bil. yen	+4.3%
Core Operating Profit of Existing Businesses	83.6 Bil. yen	+0.1%

Invest in new businesses at an amount between 5% to 10% of core operating profit of existing businesses

Operating profit	75.6 ~ 79.6 Bil. yen	+1.7~+7.0%
Profit attributable to owners of the parent	53.0 ~ 56.0 Bil. yen	(3.7)~+1.8%
EPS	180 ~ 191 Yen/Share	

*Exchange rate for FY3/2025 US\$ = 152.58 yen, Planned exchange rate for FY3/2026 US\$ = 145 yen



Impact of U.S. Tariffs in FY 3/2026

- The U.S. business imports only a small amount of finished products, and the impact is limited to a portion of material costs.
- The FY 3/2026 Plan includes a 20% impact of additional tariffs from the IEEPA (announced on March 3) on China.
- The 10% baseline tariff and reciprocal tariffs have not been factored into the FY 3/2026 Plan.
- The impact of the 10% baseline tariff is estimated to be below a billion yen due to the impact of increased material costs in the U.S. business.



Impact of Management Accounting Changes to be Implemented in FY 3/2026

In response to changes in the Group's business structure, including the growth of overseas business, the allocation for HD expenses and overseas royalty rates will be changed in FY 3/2026. We reclassified FY 3/2025 results after the change in allocation basis to ensure year-on-year comparability.

Before Changing the Allocation method

		- Y3/2025 Actual ging the allocat	ion method
Bil. Yen	Revenue	Core OP	Core OP margin
NISSIN FOOD PRODUCTS	238.8	30.6	12.8%
MYOJO FOODS	45.4	3.1	6.8%
Domestic Instant Noodles Business	284.2	33.7	11.9%
Chilled / Frozen foods and beverages	101.3	8.7	8.6%
Confectionery / Snack	92.4	5.8	6.2%
Domestic Non-Instant Noodles Business	193.8	14.4	7.5%
Domestic Others	7.8	1.1	14.0%
Domestic Business total	485.7	49.2	10.1%
The Americas	168.6	19.0	11.3%
China (incl. H.K.)	73.5	8.3	11.3%
Asia	23.3	8.0	34.4%
EMEA	25.5	9.0	35.3%
Overseas Business total	290.8	44.4	15.3%
Domestic and Overseas Businesses total	776.6	93.6	12.1%
Existing Businesses	776.6	83.5	10.8%
Consolidated	776.6	76.9	9.9%

After Changing the Allocation method

Bil Ven	FY3/2025 Actual After changing the allocation method					
Bil. Yen	Revenue	Core OP	Core OP margin			
NISSIN FOOD PRODUCTS	238.8	33.9	14.2%			
MYOJO FOODS	45.4	3.1	6.8%			
Domestic Instant Noodles Business	284.2	37.0	13.0%			
Chilled / Frozen foods and beverages	101.3	8.6	8.5%			
Confectionery / Snack	92.4	5.8	6.2%			
Domestic Non-Instant Noodles Business	193.8	14.4	7.4%			
Domestic Others	7.8	1.8	23.5%			
Domestic Business total	485.7	53.2	10.9%			
The Americas	168.6	16.1	9.5%			
China (incl. H.K.)	73.5	8.3	11.3%			
Asia	23.3	8.0	34.4%			
EMEA	25.5	8.7	34.2%			
Overseas Business total	290.8	41.1	14.1%			
Domestic and Overseas Businesses total	776.6	94.3	12.1%			
Existing Businesses	776.6	83.5	10.8%			
Consolidated	776.6	76.9	9.9%			



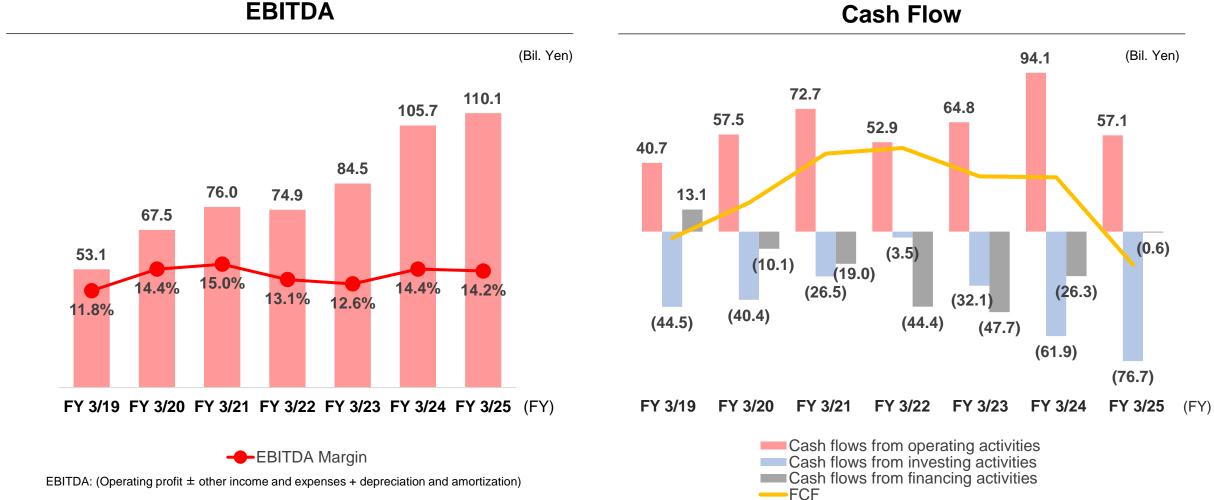
FY 3/2026 Plan by Business Segment *After changing the allocation method

		Revenue (IF	RS)		Core Operating Profit (Non-GAAP)			AP)			
Bil. Yen	FY 3/2026	FY 3/2	2025 Resul	lts	FY 3/2026	FY 3/2	025 Resul	ts			
	Plan	Revenue	YoY cl	hange	Plan	Core OP	YoY cl	nange			
exchange rate assumption	USD145.00 yen	USD152.58円	Amount	Ratio	USD145.00yen	USD152.58円	Amount	Ratio			
NISSIN FOOD PRODUCTS	252.5	238.8	+ 13.7	+ 5.7%	34.3	33.9	+ 0.4	+ 1.1%			
MYOJO FOODS	46.0	45.4	+ 0.6	+ 1.4%	3.2	3.1	+ 0.1	+ 4.2%			
Domestic Instant Noodles Business	298.5	284.2	+ 14.3	+ 5.0%	37.5	37.0	+ 0.5	+ 1.4%			
Chilled / Frozen foods and beverages	105.5	101.3	+ 4.2	+ 4.1%	8.6	8.6	+ 0.0	+ 0.0%			
Confectionery / Snack	97.5	92.4	+ 5.1	+ 5.5%	6.0	5.8	+ 0.2	+ 4.1%			
Domestic Non-Instant Noodles Business	203.0	193.8	+ 9.2	+ 4.8%	14.6	14.4	+ 0.2	+ 1.7%			
Domestic Others	9.5	7.8	+ 1.7	+ 21.9%	1.2	1.8	(0.6)	(34.6%)	YoY change on a consta	ant currenc	y basis
Domestic Business total	511.0	485.7	+ 25.3	+ 5.2%	53.3	53.2	+ 0.1	+ 0.2%		Revenue	Core OP
The Americas	170.0	168.6	+ 1.4	+ 0.9%	17.3	16.1	+ 1.2	+ 7.7%	The Americas	+ 8%	+ 15%
China (incl. H.K.)	77.5	73.5	+ 4.0	+ 5.5%	8.2	8.3	(0.1)	(1.6%)	China (incl. H.K.)	+ 12%	+ 3%
Asia	24.5	23.3	+ 1.2	+ 5.3%	8.0	8.0	(0.0)	(0.1%)	Asia	+ 13%	+ 2%
EMEA	27.0	25.5	+ 1.5	+ 5.7%	9.2	8.7	0.5	+ 5.4%	EMEA	+ 11%	+ 8%
Overseas Business total	299.0	290.8	+ 8.2	+ 2.8%	42.7	41.1	+ 1.6	+ 3.8%	Overseas Business total	+ 10%	+ 8%
Domestic and Overseas Businesses total	810.0	776.6	+ 33.4	+ 4.3%	96.0	94.3	+ 1.7	+ 1.8%			
Other reconciliations	-	-	-	-	(12.4)	(0.1)	(1.6)				
Group expenses	-				(12.4)	(10.6)	(1.0)	-			
Existing Businesses	810.0	776.6	+ 33.4	+ 4.3%	83.6	83.5	+ 0.1	+ 0.1%			
New Businesses				_	(8.0)	(6.6)	(1.4)	-			
	-	_	_	-	~ (4.0)	(0.0)	~ + 2.6	-			
Consolidated	810.0	776.6	+ 33.4	+ 4.3%	75.6	76.9	(1.3)	(1.8%)			
Consolidated	010.0	110.0	T 33.4	T 4.J/U	~ 79.6	10.5	~ + 2.7	~ + 3.4%			
Consolidated profit and loss for FY3/2026 on	a constant cu	rrency basis ((1\$=152.58	3 yen, FY 3	3/2025)						
Existing Businesses	830.0	776.6	+ 53.4	+ 6.9%	85.5	83.5	+ 2.0	+ 2.3%			14



EBITDA and Cash Flow

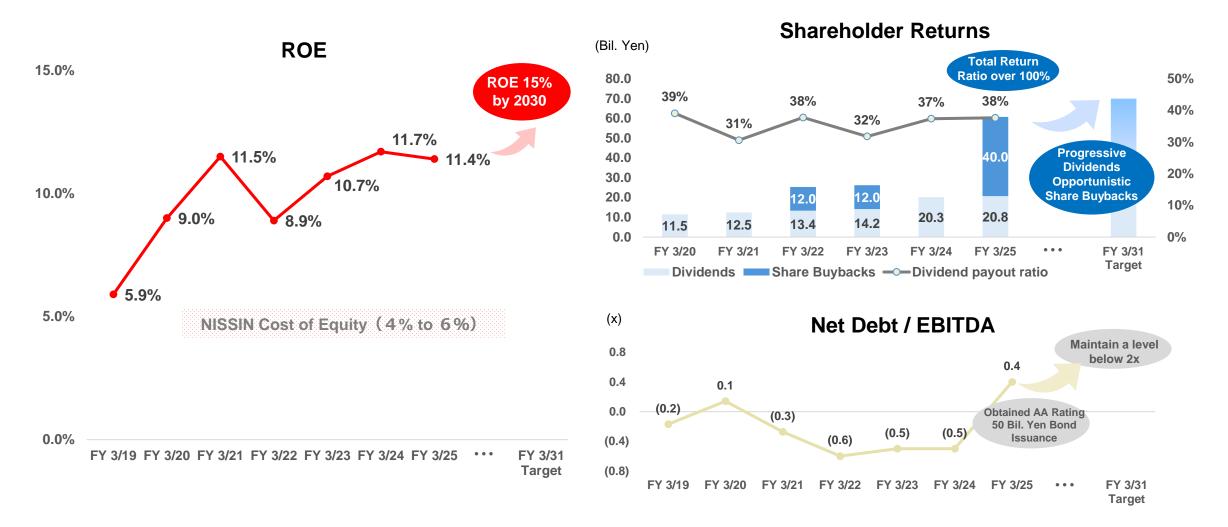
- As the business expands, our cash generation capacity has doubled, and EBITDA consistently exceeds 100 billion yen.
- Operating cash flow for FY 3/2025 decreased mainly due to a temporary reduction in trade payables.





ROE Growth and Shareholder Returns

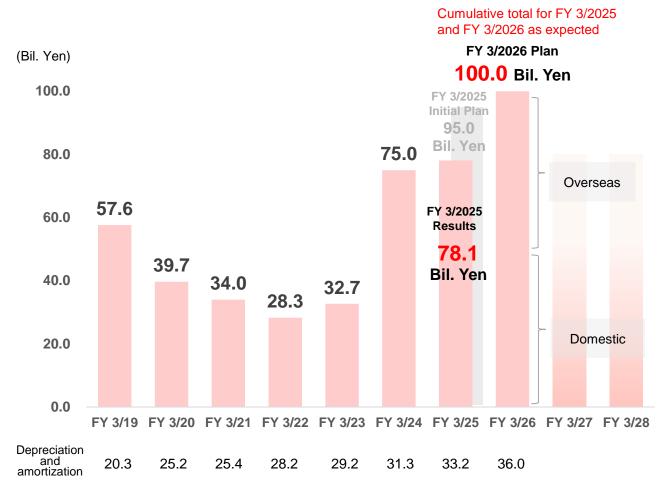
- Maximize corporate value and improve ROE through a combination of strategic growth investments and capital control.
- Use leverage effectively to continue share buybacks balanced with growth investments.





Capital Investment Plan

- FY 3/2026 will be a peak investment period for the foreseeable future.
- We plan to increase capital investment in the Domestic Instant Noodles Business and Non-Instant Noodles Business, in addition to our Overseas Business.



J∨€	erseas Build systems to increase production at overseas companies, including new plants in the U.S., Brazil, and Mexico
•	NISSIN FOODS DE MEXICO: Invest in second plant (scheduled to start operations in 2026)
• Dor	NISSIN FOODS Europe: Acquire site for plant
	Expand Kansai plant
•	New KOIKE-YA Chubu plant (Gifu)

Invest in NISSIN FOODS Europe and other growth markets

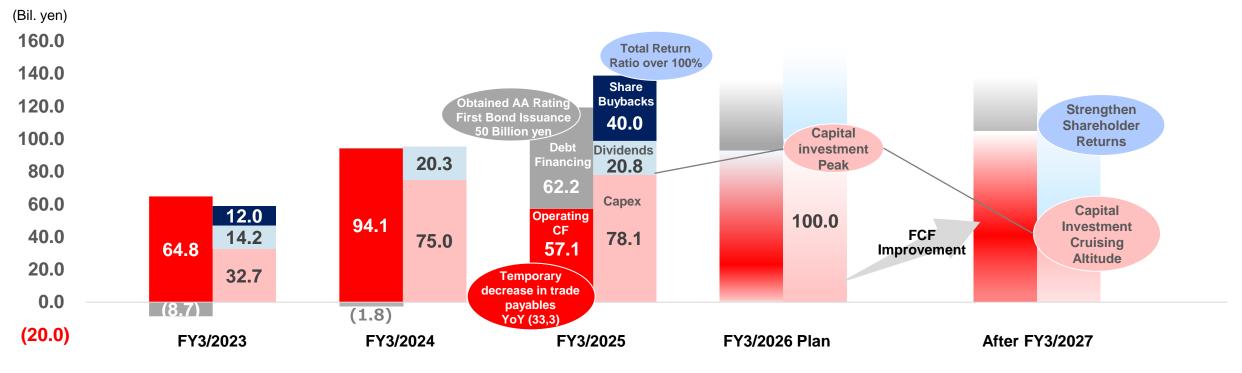
Domestic

- Strengthen manufacturing bases in the Domestic Instant Noodles Business and Non-Instant Noodles Business
- New Kanto Plant: Under consideration



Capital Allocation

- With more options for the strategic use of cash, we intend to prioritize organic growth investments for further growth, and will allocate shareholder returns more flexibly than before (FY 3/2025 total return ratio exceeded 100%.)
- Diversified fund procurement methods by acquiring "AA" external rating and issuing bonds for the first time in FY 3/2025. Capital investment in growth businesses using external financing to accelerate the bottom-up of the earnings base and build a well-balanced business portfolio.
- Peak investment expected in FY 3/2026, investment thereafter is expected to be at cruising level, and free cash flow is expected to turn positive.



Cash-in: Operating CF Debt financing (changes of long-term borrowings and bonds) **Cash-out:** Capex Dividends Share buybacks



Progress in Mid- to Long-Term Growth Strategy

Four-Year Review Post-Launch for Existing Businesses and Strategy Through 2030

Four-Year Review

- (1) The Group as a whole achieved mid-single digit growth despite an increase in raw material and other costs in a rapidly changing external environment.
- (2) While core operating profit in the Americas grew roughly six-times in the first four years, performance has struggled recently due to an intensified competitive environment in the U.S.
- (3) In addition to domestic instant noodles, which are the main earnings driver, solid growth in domestic Non- instant noodles and the Asia will support the overall growth of the Group.

Strategy Through 2030

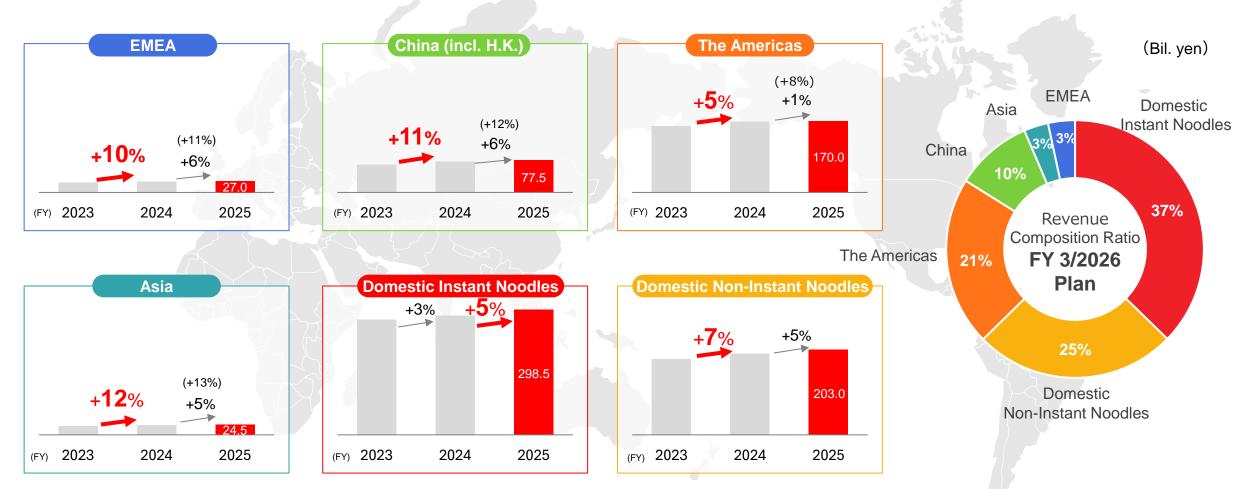
- (1) Maintain a global, resilient business structure by operating a balanced business portfolio not dependent on any particular country or business.
- (2) Expand areas, categories and food opportunities centered on "marketing x innovation" and pursue global branding.

Domestic	Instant Noodles Non-Instant Noodles	 Improve existing brand value further; strengthen product portfolio to meet consumer needs Improve profitability through an expanded lineup of high-value-added products; create future growth opportunities through a more robust production system 	
	U.S.	Increase sales by revitalizing core brands; develop innovative new products; expand sales channels	
	Brazil	 Accelerate growth of the Instant Noodles Business thorough leveraging a new plant (domestic + exports); develop the Non-Instant Noodles category 	
Overseas	China	Achieve sustainable growth by strengthend sales of CUP NOODLES and higher-priced bag-type instant noodles	
	Asia	Aim to become the top company in the premium market, leveraging the GEKI brand as a growth driver	
	EMEA	 Use the Authentic Asia concept to accelerate growth; expand sales of high/middle-priced products in Western Europe while general-priced products in Eastern Europe 	2



Revenue By Business Portfolio

- Achieved revenue growth in all segments in FY 3/2025
- Aim for record-high consolidated Group revenue in FY 3/2026 with mid-single to double-digit growth in all segments.

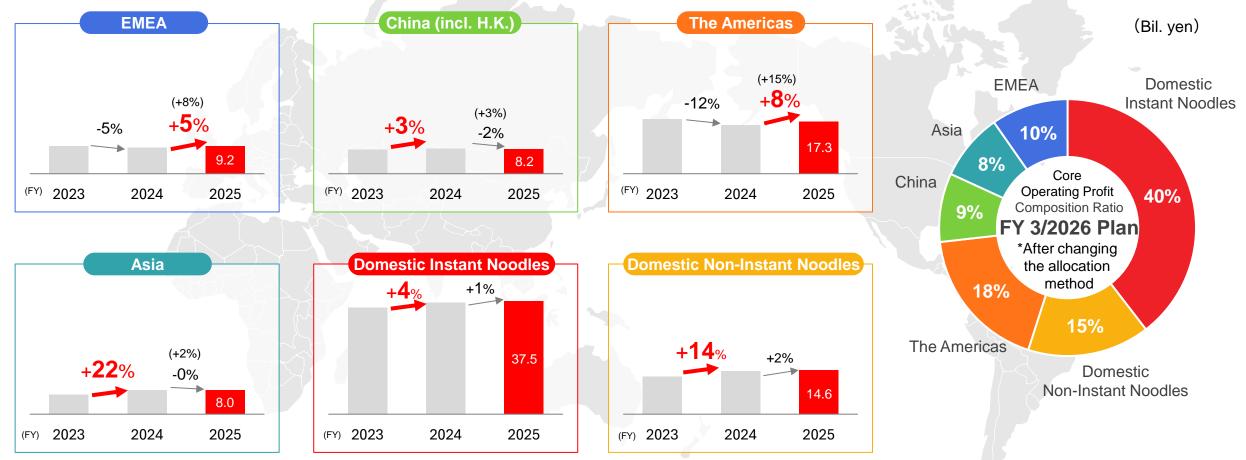


*Figures in parentheses are comparisons to the previous year, excluding currency effects.



Core Operating Profit by Business Portfolio

- Profit decreased in the Americas and EMEA, but achieved growth in other segments and increased profit on a group-wide consolidated basis in FY 3/2025.
- Aim to increase profit for the fourth consecutive year on a consolidated basis in FY 3/2026 through stable growth in all segments.

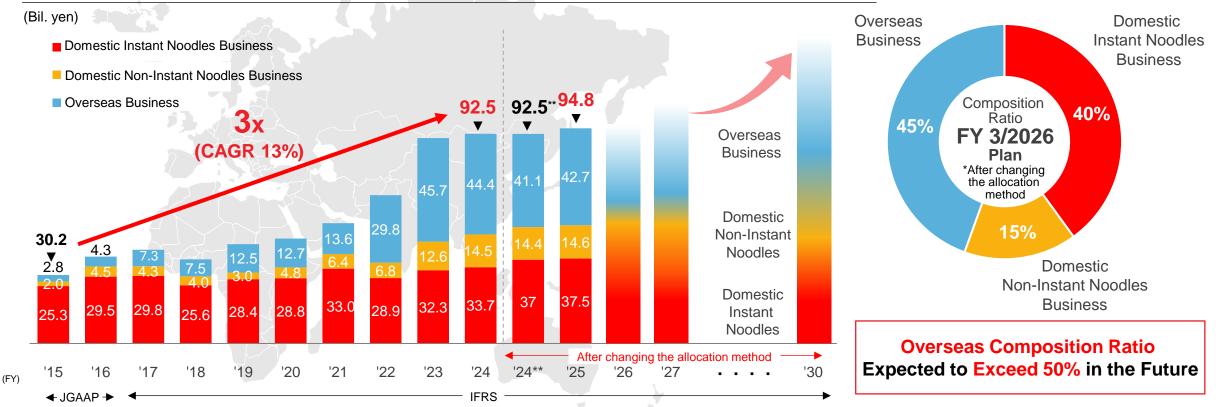


*Figures in parentheses are comparisons to the previous year, excluding currency effects.



Core Operating Profit by Business Segment

- Core operating profit has grown roughly three-times over the past decade; the composition ratio of the Overseas Business has risen to approximately 45%.
- We aim for sustainable growth through expanded Overseas Business performance based on our Domestic Instant Noodles Business, which is our main earnings driver.



Core Operating Profit by Business Segment*

* Sum of core operating profit for the Domestic Instant Noodles Business, Non- Instant Noodles Business, and Overseas Business (Americas, China, Asia, EMEA) Domestic Others, and New Businesses not included)
** After operating the ellocation method.



Global Business Development



External Environment of the Global Business

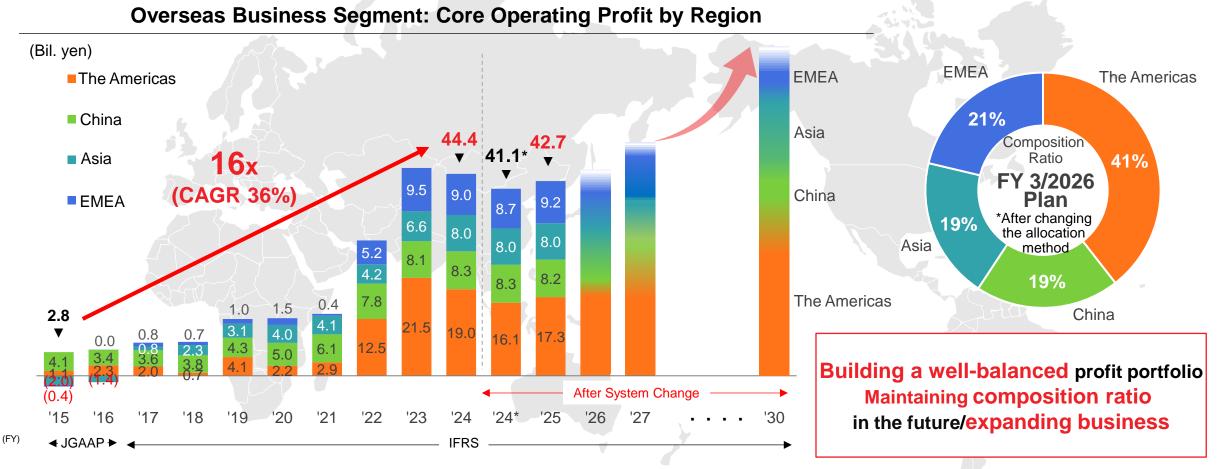
- Global management has become more complex due to recent instability in the international situation and the rise of protectionism.
- The idea of local production for local consumption could become the de facto approach, considering the impact of geopolitical risks on business.





Core Operating Profit by Overseas Business Segment Region

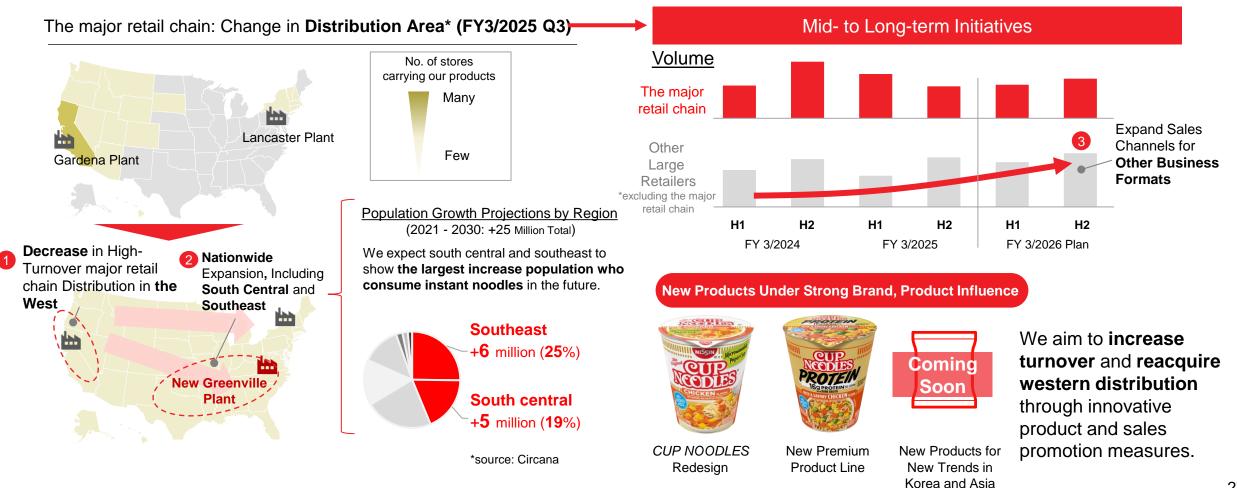
We have seen roughly 16-fold growth over the past decade. Traditionally, China and Brazil have driven growth; however, we have built—and will continue to maintain—a well-balanced portfolio through investments in each region.





[The Americas] U.S. - Sales Growth Through Innovative New Products and Expanded Sales Channels

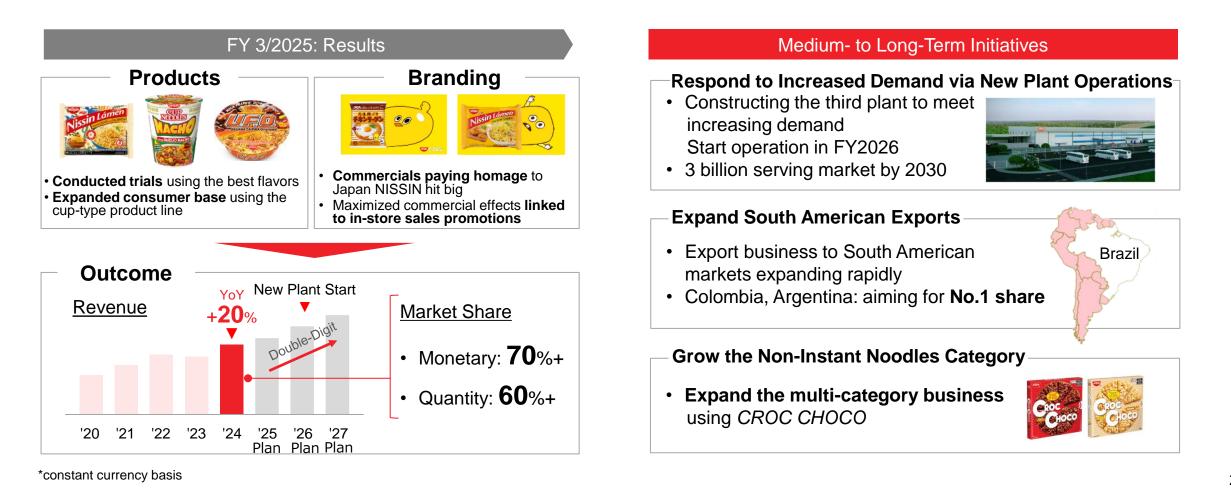
1 While the number of major retail chains in the west have decreased; 2 we expanded nationwide, including expansion in south central and southeastern regions. In addition, 3 we expanded sales channels for other business formats. Innovative product and sales promotion measures will increase turnover and help us recover stores carrying our products in the west.





[The Americas] Brazil - Accelerating Growth With a New Plant and Multiple Categories

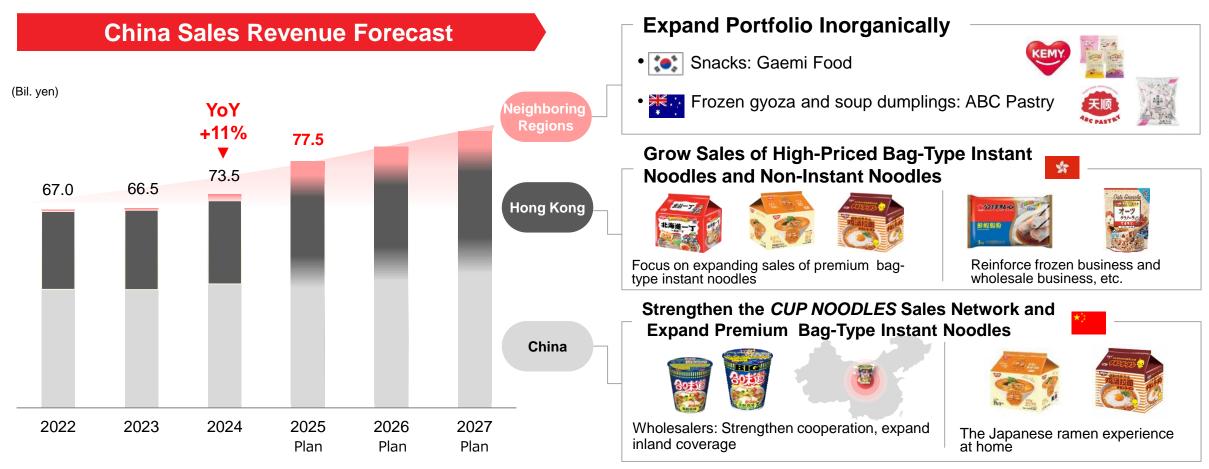
 Increased production and saw double-digit growth in FY 3/2025 through stabilized and streamlined production lines. Accelerating growth in the medium- to long-term by responding to increased demand with a new plant, multi-category development, and expanded exports to South America.





[China] CUP NOODLES, Premium bag type Instant Noodles and Area Expansion for Sustainable Growth

 Stable business expansion through sales expansion of cup-type and premium bag-type instant noodles in China and Hong Kong and business portfolio expansion through M&A in neighboring regions.

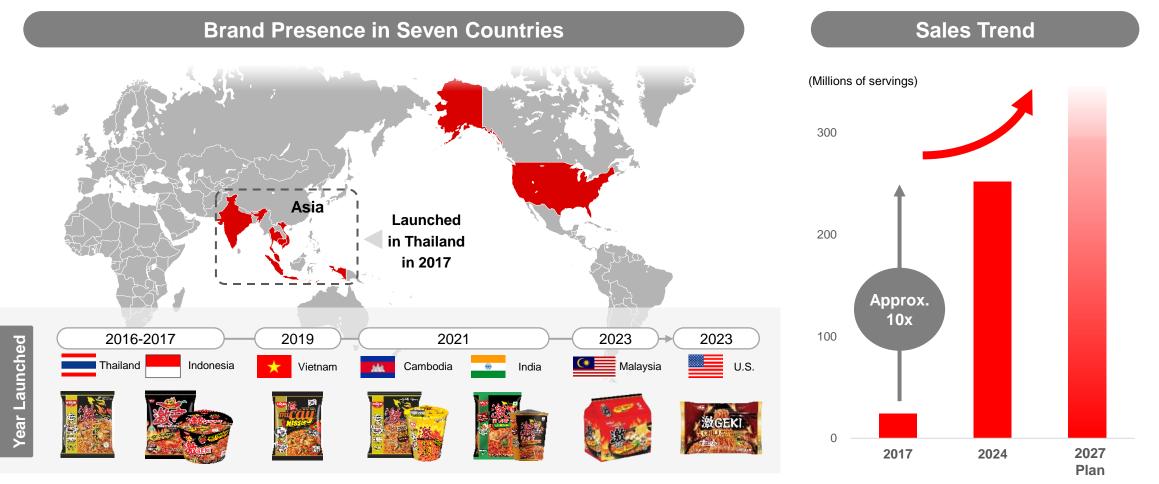


*Actual figures are based on current exchange rates. planned figures for FY2025 and beyond are based on projected exchange rates.



[Asia] Geki - From Local to Global

- Hot and spicy flavored instant noodles expanded from Thailand to seven countries; the number of servings has grown approximately ten-times over the past seven years.
- Intend to delve deeper into our overseas products strategy by rolling out local brands on a global scale.



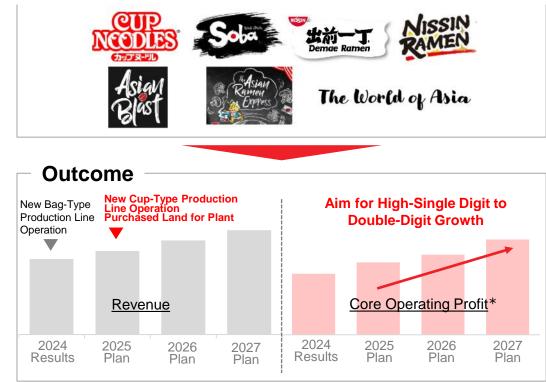


[EMEA] Europe - Accelerating Sales Further With New Production Line

- The growth of NISSIN FOODS Europe accelerated with the launch of the Authentic Asia concept in FY3/2020.
- Amid strong demand, sales grow at a faster pace across more than 36 countries in Europe, supported by bag- and cup-type instant noodles production lines in FY3/2025 and FY3/2026.

Growth in Europe

Authentic Asia and original brand products in 36 countries Build up the presence with Premier Foods



Medium- to Long-Term Initiatives

Strategies to Expand Market Share by Area Attributes

- Create new opportunities and increase consumption frequency in Western Europe using new high/middle-pricedproducts
- Promptly penetrate the market in Eastern Europe through a focus on general-priced products

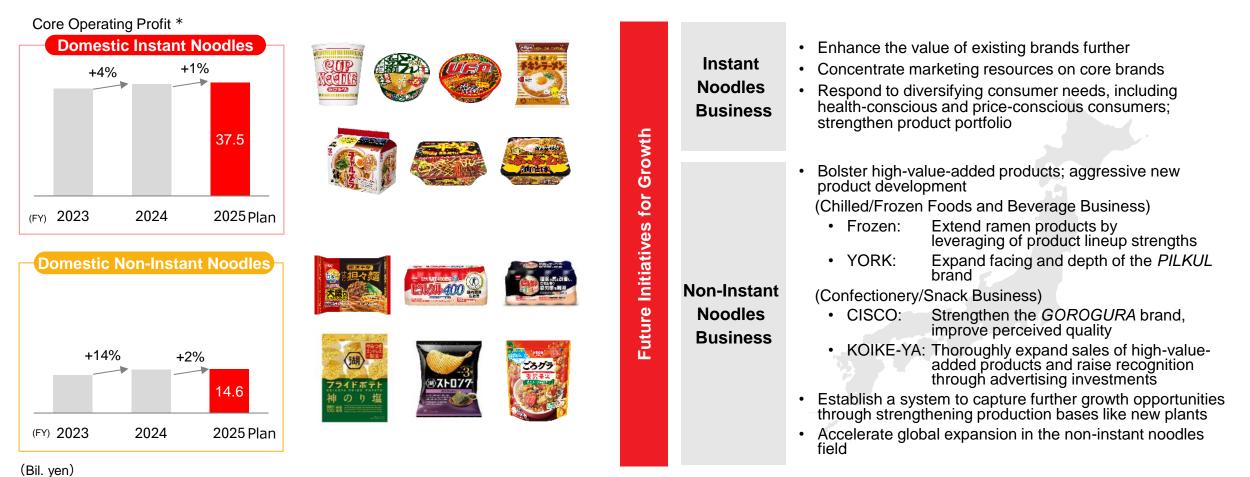
Restructure Sales Model

- Build relationships with big box retailers that have influence throughout Europe
- Establish sales model suitable to country-specific channels (direct sales, wholesale)



[Japan] Instant Noodles Business, Non-Instant Noodles Business

- Enhance the value of existing brands further and strengthen our product portfolio in the Instant Noodles Business.
- In the Non-Instant Noodles Business, we also plan to grow the scale of our business, while being
 profitable, through high-value-added products.





EARTH FOOD CHALLENGE 2030

Our Challenge to Utilize Finite Resources Effectively

Earth Material

Challenge

A CONTRACTOR

Source Sustainably

Sustainable palm oil

procurement ratio

Actual 46.1%

Target 100%

Conserve Natural Resources Overall water use Actual 9.2m³ /million yen of sales Target 12.3m³ /million yen of sales

Create a World without Waste Domestic results are covered Recycling rate in production process 99.9% Target 99.5% Waste from sales and distribution processes - 34.6% Target 50% reduction

Our Challenge to Address Climate Change



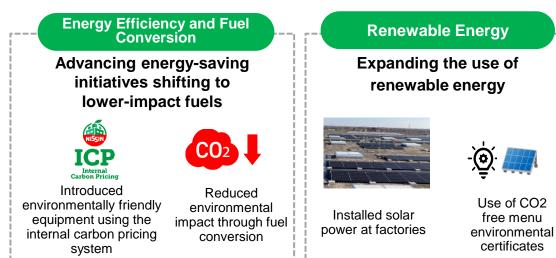


Progress on Scope 1+2 and Scope 3

We reduced CO₂ emissions steadily in Scope 1+2 mainly through renewable energy use. Our increased use of RSPO-certified palm oil contributed to further reductions in Scope 3. Emissions across all scopes are now below the 2020 baseline and continue to decline steadily.

Company name	Scope	Unit	2020	2021	2022	2023	2024	2024 vs 2020
	Scope 1		284	293	296	287	287	0.9%
	Scope 2 Scope 1+2	1,000t-	178	165	134	101	94	- 47.1%
FOODS Group (Japan and		CO ₂	462	459	430	388	381	- 17.6%
overseas)	Scope 3		3,432	3,246	3,236	3,353	3,262	- 5.0%



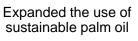


SCOPE 3

In-House and Value Chain-Wide Initiatives

Implementing comprehensive initiatives across the entire value chain, in addition to in-house efforts centered on *CUP NOODLE*







Addressed logistic challenges (joint transportation, round-trip transportation, etc.) Supplier engagement



Initiatives and Progress in Strengthening Human Capital

Implemented various measures to strengthen human capital under five key strategic themes

Instilling Mission, Vision, and Values

- Messages from top management, training on corporate philosophy
- Team-based discussions on corporate philosophy, hands-on sales activities (selling CHICKEN RAMEN)
- NISSIN CREATORS AWARD to recognize employee creativity



Recruiting and Onboarding Diverse Talent

- Accelerated mid-career recruitment to support the Mid- to Long-Term Growth Strategy
- Onboarding support through initial training and mentoring to facilitate early adjustment
- Workplace declaration program to visualize challenges and drive improvements



Supporting Autonomous Career Development

- Systems for career declarations, overseas trainee program
- An open recruitment system that allows employees to apply proactively for roles they want to take on
- System that enables employees to visualize how well their skills and experience align with internally posted roles

Alignment With Role Requirements



Human Resources Development Centered on the NISSIN ACADEMY

- Launch of the NISSIN ACADEMY Learning Website, a portal for employee development
- Launch of DIGITAL ACADEMY, a program aimed at improving employees' digital literacy





Diversity, Equity, and Inclusion

- Sponsorship program where executives and managers provide individualized development support to female managers and future management candidates
- Roundtable discussions with outside directors and auditors, leadership development programs for women
- Awareness initiatives to encourage male employees to take paternity leave (by sharing case examples, etc.)











Initiatives and Progress in Strengthening Human Capital

Progress on Women's Empowerment Initiatives : FY 3/2021 - FY 3/2025

- Percentage of female managers: 5.2% → 9.0% (NISSIN FOODS HOLDINGS Non-Consolidated: 12.4% → 16.3%)
- Percentage of female section managers: $10.9\% \rightarrow 20.9\%$
- Percentage of full-time female employees: $19.5\% \rightarrow 25.7\%$
- Percentage of male employees taking childcare leave: $12.1\% \rightarrow 66.3\%$

Scope: NISSIN FOOD PRODUCTS employees

Other Initiatives

- Launched Global HR Strategy
- · Established Global Human Resources Department
- Improved benefits for overseas assignees
- Held first Global HR Meeting
- Initiatives to Improve Employee IT Literacy
- Reduced working hours by 32,591 man-hours per year through the development and introduction of NISSIN AI Chat
- Reduced working hours by 170,000 hours per year by applying RPA* and other tools to approx. 800 tasks



Health Management

The Group issued the NISSIN FOODS Group Declaration of Health and Productivity Management in August 2018.

The President and Representative Director of NISSIN FOODS HOLDINGS leads our health and productivity management, guided by the vision of ensuring both the well-being and strong performance of each employee.

2025

建康释空優良法

ホワイト500

FY 3/2025 Activities

- Strengthened occupational health system
- Implemented measures to encourage exercise habits
- Implemented a smoking cessation program
- Improved health literacy
- · Implemented health measures for female employees

Health measures through Apple Watch

External Evaluation

Certified as a KENKO Investment for Health Outstanding Organization 2025 (White 500) for the seventh consecutive year



Established in-office space for breastfeeding and pumping





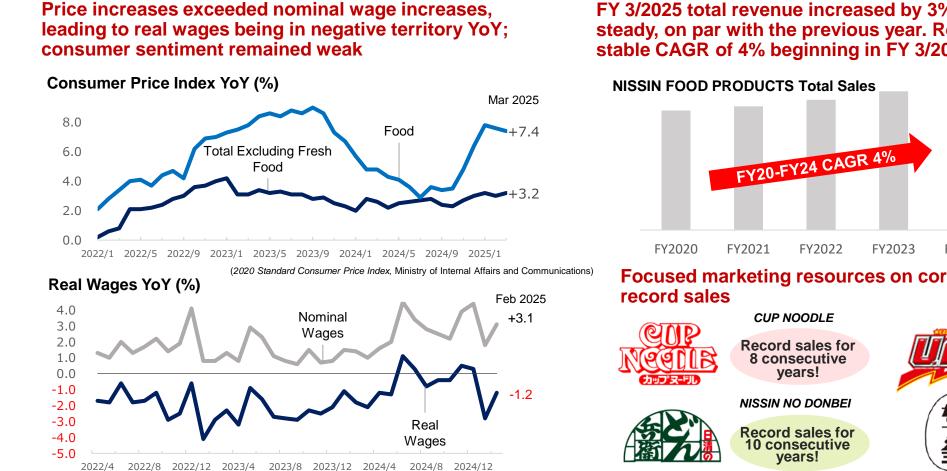
NISSIN FOOD PRODUCTS and New Businesses



NISSIN FOOD PRODUCTS Past Initiatives

We have seen continued growth in sales and volume by making core brands stronger amid inflation and down-trading

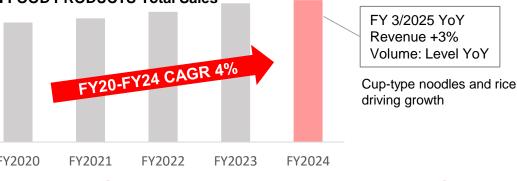
Japanese Market Environment



(Monthly Labor Survey, Ministry of Health, Labor and Welfare,)

NISSIN FOOD PRODUCTS

FY 3/2025 total revenue increased by 3% YoY; volume was steady, on par with the previous year. Revenue growing at a stable CAGR of 4% beginning in FY 3/2021



Focused marketing resources on core brands and achieved

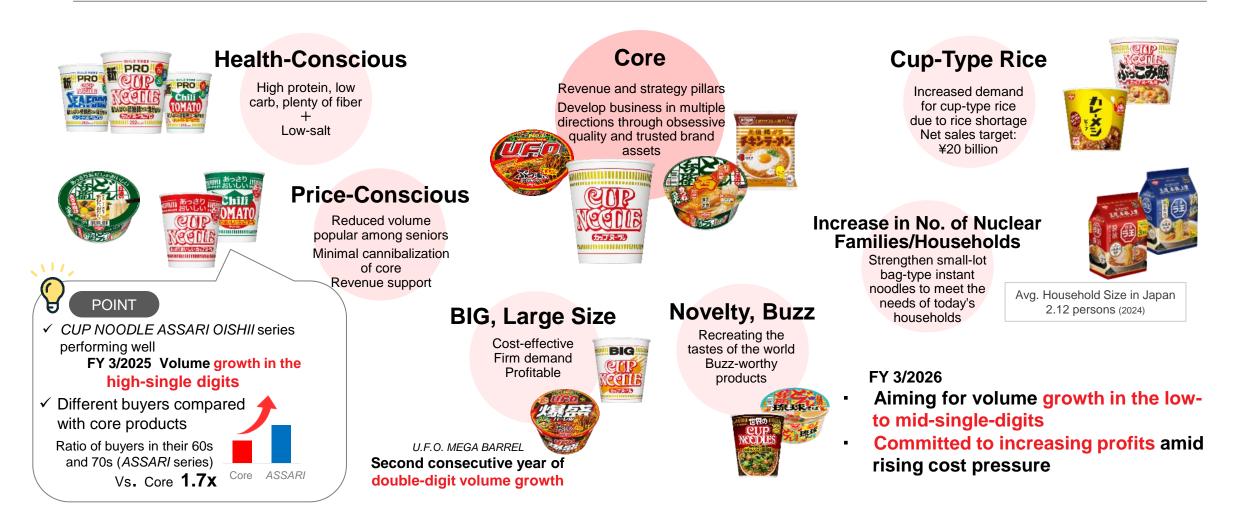




NISSIN FOOD PRODUCTS FY 3/2026 Initiatives

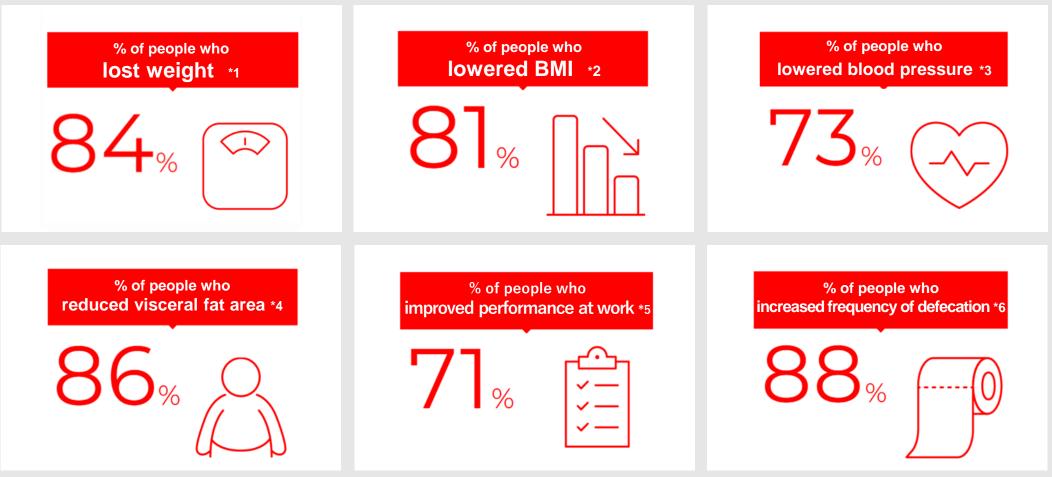
• Strengthen portfolio around core products to deliver the NISSIN brand to all consumers

Strengthening the NISSIN FOOD PRODUCTS Portfolio



Fundamental Research for Optimized Nutri-Dense Meals

Replace 40 of 84 meals with Optimized Nutri-Dense Meals for 4 weeks



Journal of Functional Foods 2022, 92, 105050. announcement

%1 Weight: Out of 102 male participants, 86 experienced a decrease in weight.

- %2 BMI (Body Mass Index): Out of 58 male participants with a BMI of 25 kg/m² or higher, 47 experienced a decrease in BMI.
- 3 Blood Pressure: Out of 46 participants with both systolic blood pressure of 130 mmHg or higher and/or diastolic blood pressure of 80 mmHg or higher, 34 experienced a decrease in systolic blood pressure.
- %4 Visceral Fat Area: Out of 79 participants with a visceral fat area of 100 cm² or higher, 68 experienced a decrease in visceral fat area.
- *5 Work Performance: Evaluated based on presenteeism scores. Presenteeism is quantified using the overall performance score of the WLQ-J test, where a score of 0 indicates attending work but being unable to perform any tasks (0% performance).
- and a score of 100 indicates full performance (100%). In this trial, out of 64 participants with a WLQ-J score below 94, 46 experienced an increase in their score.
 - %6 Defecation Frequency: Out of 27 participants with a defecation frequency of 6 times or less per week, 24 experienced an increase in defecation frequency.

Fundamental Research on Optimized Nutri-Dense Meals (1)



Development of Optimized Nutri-Dense Meals for diabetes and hypertension patients (Improvement of quality of life in dietary restrictions)

In the model for the sick, we saw blood glucose and blood pressure reductions in clinical trials with Optimized Nutri-Dense Meals with a low-sodium and carbohydrate (one meal replacement per day for three months). Further development is expected.

Presentation at the 2023 Annual Meeting of the Japan Society for Bioscience, Biotechnology, and Agrochemistry (March 14, 2023)







Fundamental Research on Optimized Nutri-Dense Meals (2)

New clinical trial results with seniors

Optimized Nutri-Dense Meals for seniors: Fortified with protein, n-3 fatty acids, etc.

Improvements observed in gait speed, cognitive function, and sense of well-being

Nutrients, Volume 15, 2023, 4317

Clinical trials for pre-frail and frail individuals Eating two meals a day for a total of 168 Optimized Nutri-Dense Meals over 12 weeks

Combined with resistance exercises (light strength training) Snacking, drinking, smoking allowed Fundamental Research on Optimized Nutri-Dense Meals (3)



New clinical trial findings related to women's health

Optimized Nutri-Dense Meals for women: fortified with folic acid and other nutrients

Reduced discomfort before and during menstruation

Presented at the 2025 Annual Meeting of the Japanese Society for Bioscience, Biotechnology, and Agrochemistry (March 8, 2025)

Clinical trials targeted healthy women with premenstrual syndrome (PMS*) symptoms Participants consumed Optimized Nutri-Dense Meals twice a day for 12 weeks (168 meals total) Snacking, drinking, smoking allowed

*Physical and psychological symptoms experienced before menstruation 94.5% of women who menstruate report experiencing PMS symptoms Fundamental Research on Optimized Nutri-Dense Meals (4)

Anti-aging effects confirmed for Optimized Nutri-Dense Meals

Clinical trial conducted through a joint research program at Keio University shows eating Optimized Nutri-Dense Meals reversed DNA methylation age* by approximately two years

*Biological age. Measured the degree of DNA methylation progression associated with aging Biological age (compared to chronological age) is linked to risk of disease and mortality

Presented at the 2025 Annual Meeting of the Japan Society for Bioscience, Biotechnology, and Agrochemistry (March 8, 2025)

Clinical trial targeted individuals with BMI ≥ 23

A: Optimized Nutri-Dense Meals	100
B: Optimized Low-Carb Nutri-Dense Meals	100
C: Meals with the same calorie and PFC balance as A,	
but lacking in overall nutritional adequacy	100

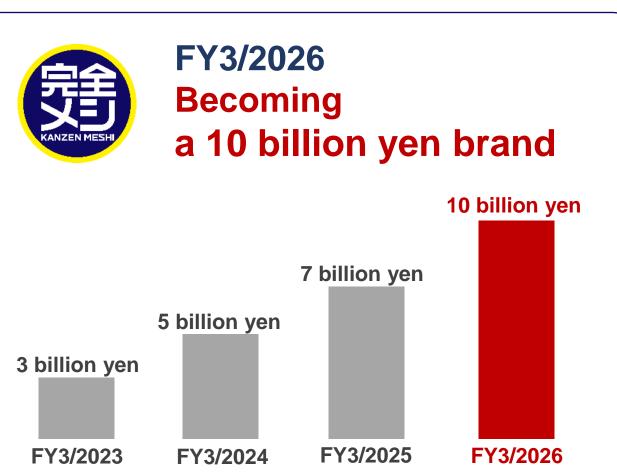
Participants consumed four meals per day (breakfast, lunch, dinner, and a snack) over a four-week period, totaling 112 meals

Found that Optimized Nutri-Dense Meals may increase healthy life expectancy



Quick and Easy Nutrition Balance





*Based on the retail store price

Brand recognition rate of over



Award Recognition Driving Brand Momentum

2022-2024





Shokuhin Sangyo Shimbunsha Co., Ltd.

Food Industry Technology Merit Award



JAPAN Drugstore Show Grand Prix Winner





Nikkei Inc. Grand Prize Winner



Japan Naming Award Rookie Division Grand Prize Winner



Ranked No. 1 in Meal Replacement Category of MAQUIA Healthy Beauty Awards March 2025



Health and Wellness Category Frozen KANZEN MESHI: DAN DAN NOODLES





New TV Commercials for Spring 2025

Football Hour

Takafumi Horie



Commercials that talk about KANZEN MESHI from their point of view and make you feel like "giving it a try"



New Products & Renewed Products for Spring 2025





Online Store Limited Frozen KANZEN MESHI DELI







Pork Cutlet Rice Bowl



Beef Rice Bowl



Chicken and Egg Rice Bowl



Curry Rice





Pasta



Curry Udon Noodles



Mapo Tofu Rice Bowl

Bibimbap





Champon Noodles

Subscription business exclusive to the online store **28 menu items available** (as of April 2025)

> **FY2024** YoY: 438% **vs Plan : 124%**

Nutritionally Balanced, New-Generation Rice Balls



A hit among busy, modern women short on time and looking for something a little healthier to eat!



Collaboration With Retailers in the Deli Businesses



Bolognese Pasta



Omelette Rice



Curry Rice



Bibimbap





B to B Business

— Employee Cafeterias Business — An increasing number of companies are introducing *KANZEN MESHI* in company cafeterias as part of the company health management.

Vending machine



meal services



As of May 2025

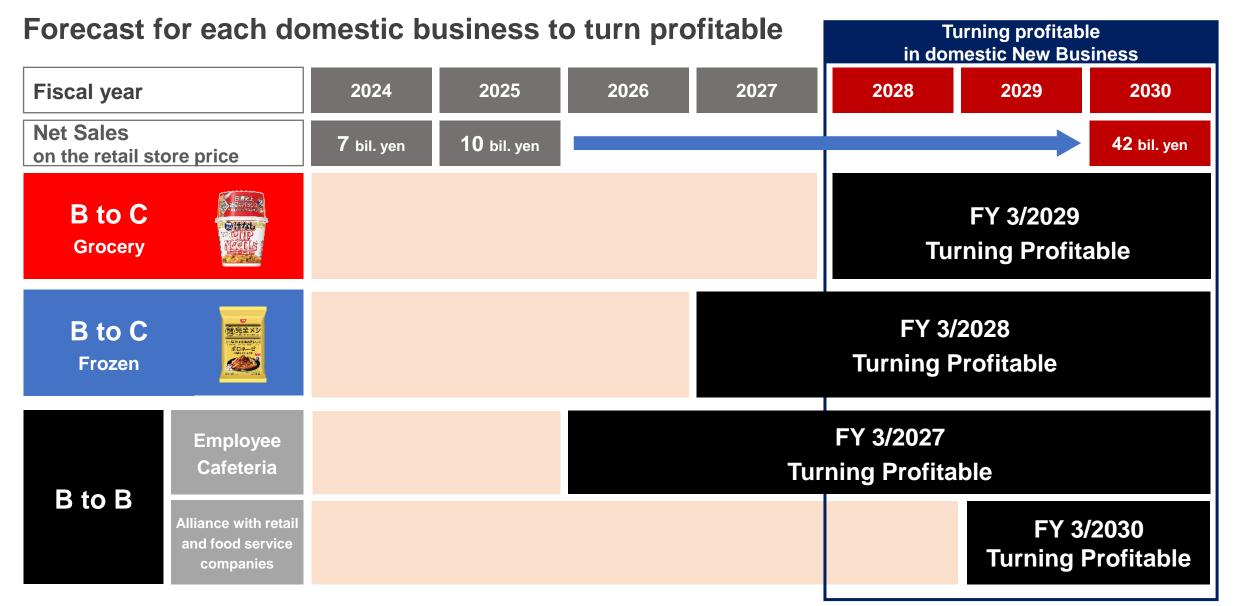
Vending machine : 100 companies (128 units) Meal services : 8 companies (21 locations)

Restaurant, Catering Business



Developing the variety of business models !





* Excluding other domestic businesses (and overseas businesses) not mentioned above. * Excluding R&D expenses. KANZEN MEAL USA Test Launch to Support Overseas Business

Product development underway for frozen meals, instant noodles, and instant rice targeting in the U.S. and European markets to expand the Overseas Business

Test launch of frozen meal in the U.S. to begin in June 2025, with plans to expand gradually from independent chains to approx. 600 stores of nationwide chains

U.S. N	larket	European Market			
Frozen	Meals	Instant Rice Products Instant Noodles Prod			
Spaghetti Bolognese	Fettuccine Alfredo	(TBD)	(TBD)		
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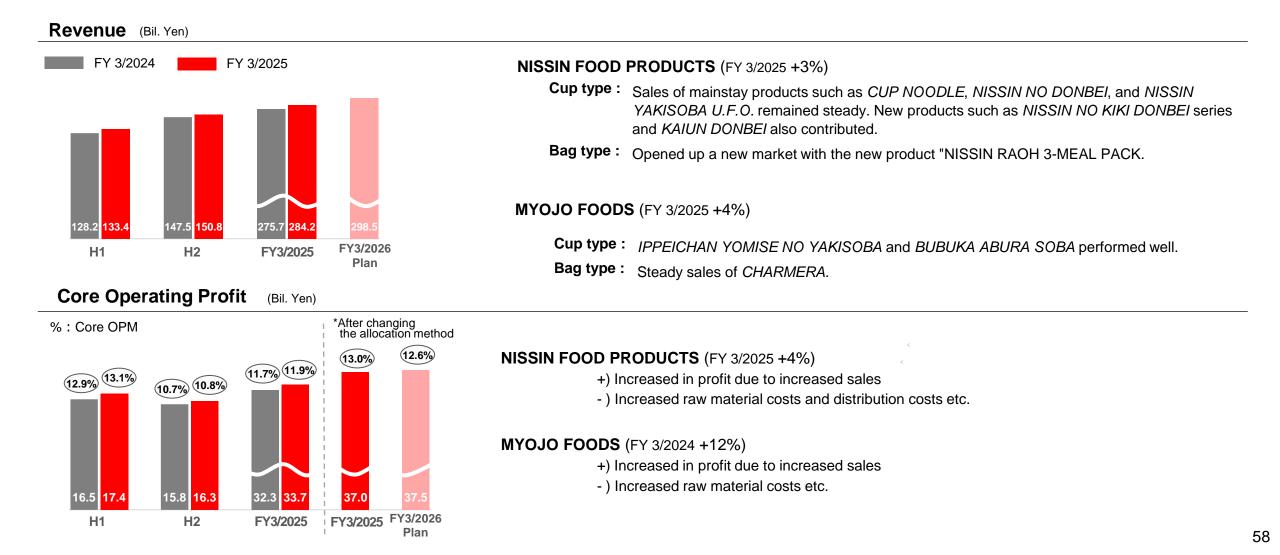


Status of Our Businesses



Domestic Instant Noodles Business

 Revenue and profit increased due to sales growth driven by core brands despite increased raw material costs etc.



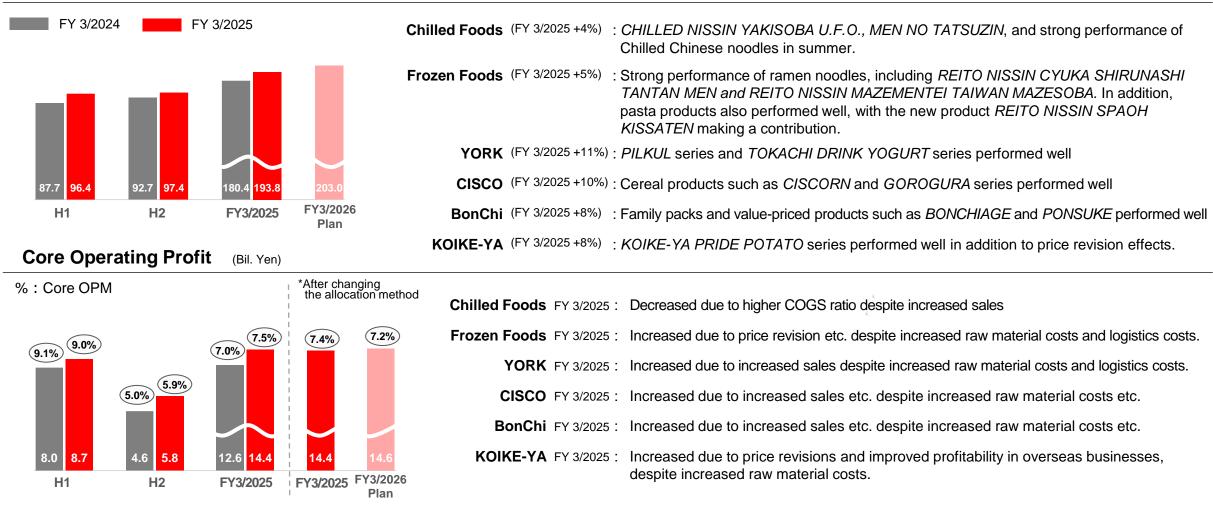


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Domestic Non-Instant Noodles Business

 YORK saw its strong performance of *PILKUL* series. Cereal products of CISCO and High-value-added products of KOIKE-YA also performed well. All contributed to the growth. Overall business profit increased despite increase of raw material costs etc.

Revenue (Bil. Yen)

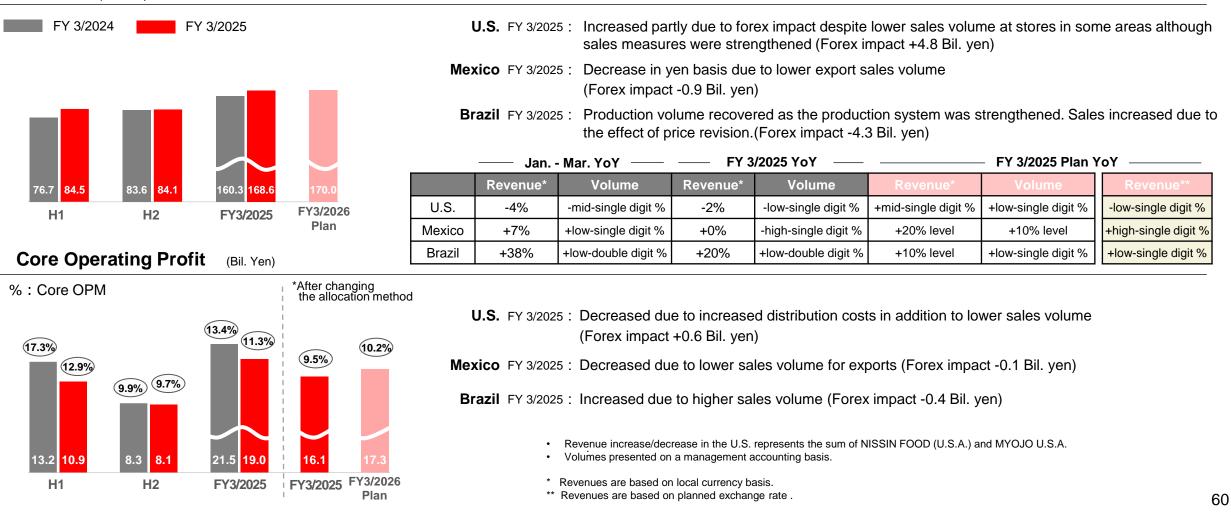




The Americas

 Revenue increased in the segment as a whole. The decline in sales volume in the U.S. was offset by the steady production recovery in Brazil. Profit decreased due to increased costs in the U.S.

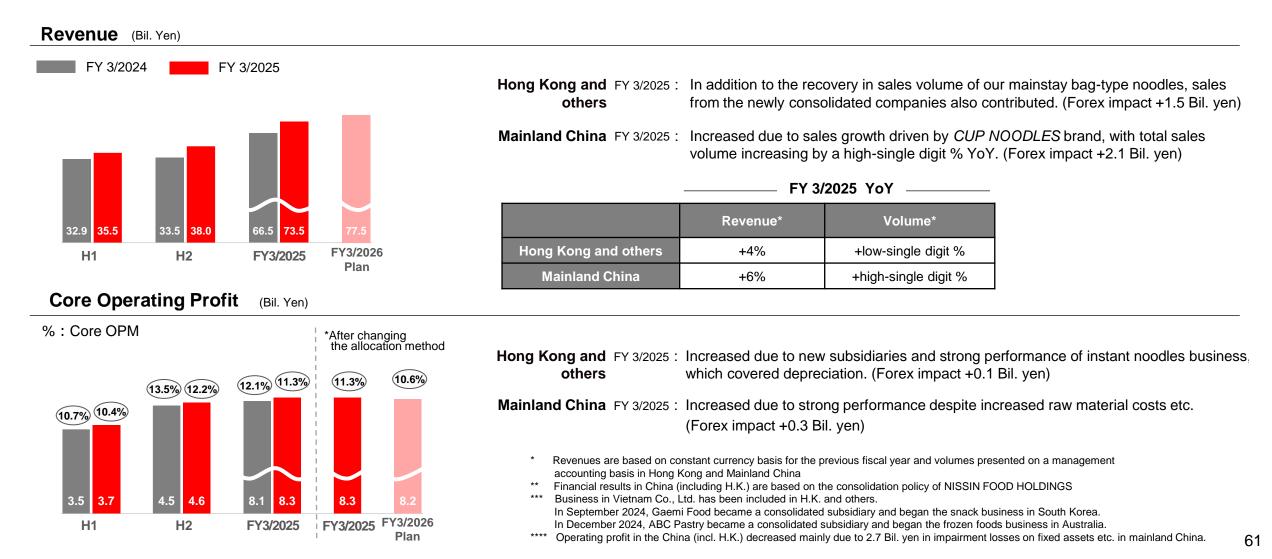
Revenue (Bil. Yen)





China (incl. H.K.)

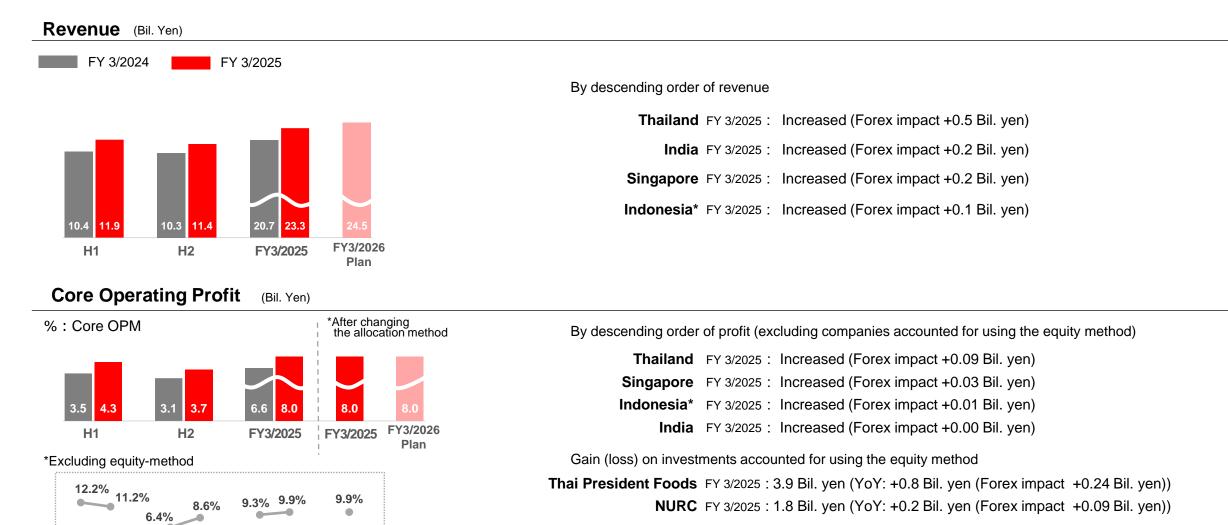
 Revenue and profit increased due to sales growth driven by mainstay bag-type noodles in Hong Kong and the CUP NOODLES brand in Mainland China covering various costs.





Asia

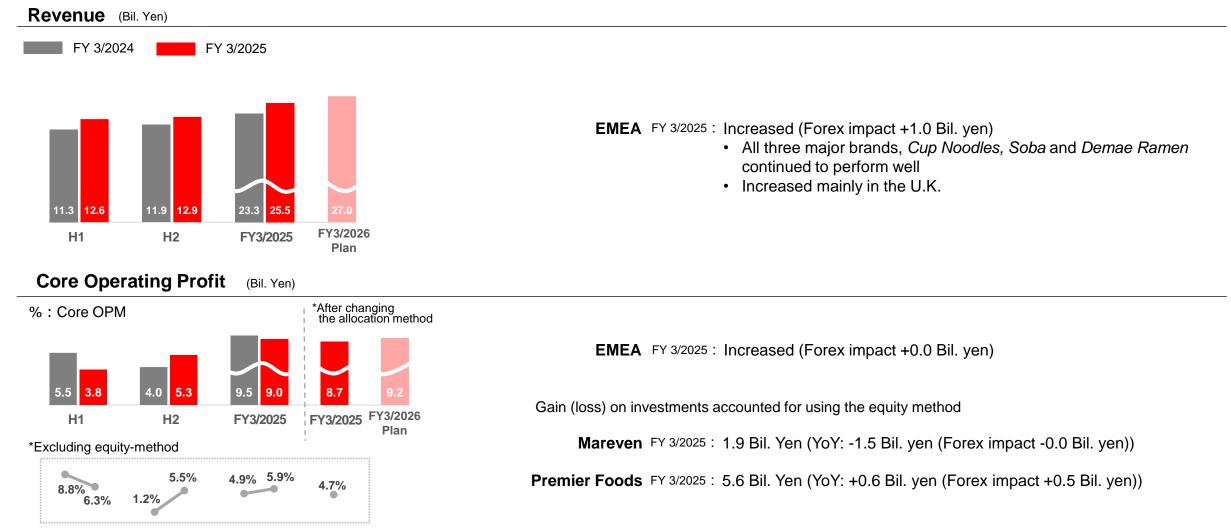
Revenue and profit increased in all regions, in addition to the contribution of equity method gains.
 In Thailand, high-value-added bag-type noodles performed well.





EMEA

 Revenue continued to increase in the rapidly growing instant noodles market, but profit decreased mainly due to profit decline in equity method Mareven.





Appendix

Mid- to Long-Term Growth Strategy: Four-Year Review and Future Direction

• We have already achieved many of our FY 2030 financial KPI target levels.

Item	Category	Item	Mid- to Long-Term Targets	Progress Review	Future Direction
	Growth Potential	Core Operating Profit Growth Rate for Existing Businesses	Mid-single Digit (organic)	FY20-24 18.8% FY23-24 3.6%	Double-digit growth over long term. Leveraging inorganic opportunities as well boost profit growth.
	Efficiencies ROE		15% by FY 2030	FY24 11.4%	Looking at 20% due to further improvement in profit levels and capital efficiency.
KPI	Safety Net Debt/EBITDA ≦2x		≦2x	FY24 0.4x	Effective use of debt for growth investments Controlled at levels below target.
		Progressive dividends	Dividend payout ratio: approx. 40%	FY24 38.0% Continued progressive dividends	FY25 36.7~38.8%
	Stable Sharehold er Returns	Share buybacks	Opportunistic share buybacks	FY21 12bil. yen FY22 12bil. yen FY24 40bil. yen	 FY25 approx. 20 billion yen in share buybacks. Create additional capacity for dividend increase by reducing # of shares. Implement opportunistically based on stock price levels, etc.
		Relative TSR (relative to TOPIX Foods)	>1x	FY22 1.1x FY23 1.1x FY24 0.9x	-

NISCI



Revenue and Volume in the Americas and Overseas (YoY)

Base products : +low-single digit % Premium products : +10% level

	— FY 3/2024 — FY 3/2025						— FY 3/2026 —					
(Jan		Q4 Q1 Mar.) (AprJun			Q2 (JulSep.)		Q3 (OctDec.)		Q4 (JanMar.)		FY3/2026 Plan	
ΥοΥ	Revenue Local currency basis	Volume	Revenue Local currency basis	Volume	Revenue Local currency basis	Volume	Revenue Local currency basis	Volume	Revenue Local currency basis	Volume	Revenue Local currency basis	Volume
U.S.	+0%	+high-single digit %	+1%	+low-single digit %	+4%	+low-single digit %	-8%	-high-single digit %	-4%	-mid-single digit %	+mid-single digit %	/ +low-single digit %
Mexico	+14%	+low-double digit %	-6%	-10% level	+0%	-mid-single digit %	-2%	-low-double digit %	+7%	+low-single digit %	+20% level	+10% level
Brazil	-2%	-low-double digit %	+31%	+20% level	+0%	-mid-single digit %	+18%	+low-double digit %	+38%	+low-double digit %	+10% level	+low-single digit %
Overseas total	+1%	Flat range	+6%	+high-single digit %	+2%	Flat range	+4%	+low-single digit %	+9%	+high-single digit %	+10%	+mid-single digit %

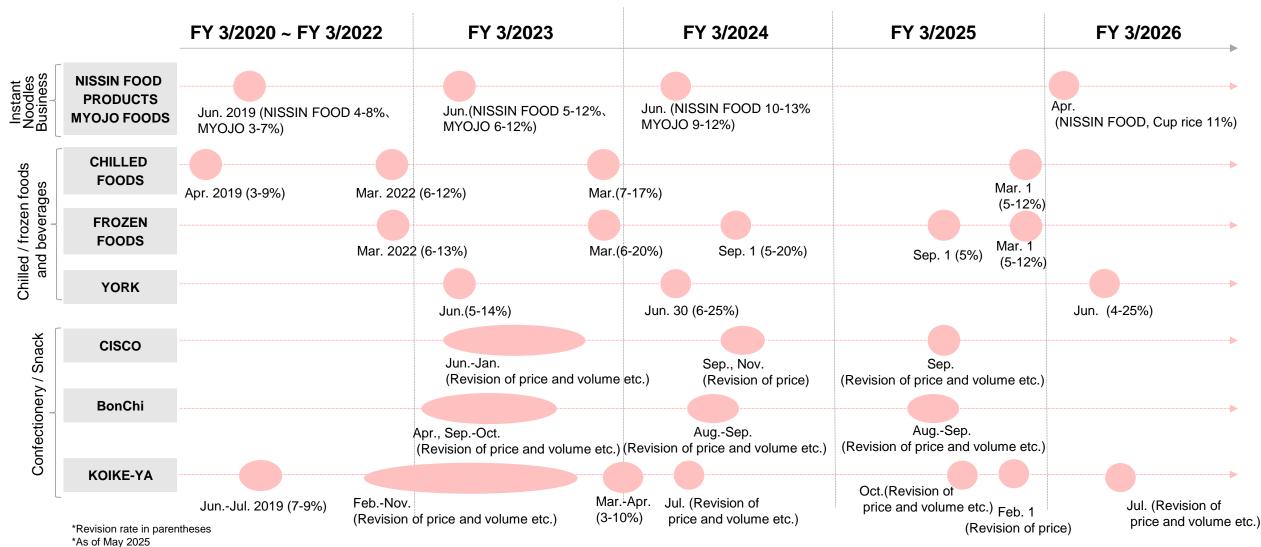
FY 3/2026 *Planned exchange	YoY	Revenue Planned exchange rate basis
rate basis	U.S.	-low-single digit %
	Mexico	+high-single digit %
	Brazil	+low-single digit %

* Volume are stated on a management basis.

* Revenue growth in the U.S. is the sum of NISSIN FOODS (U.S.A.) and MYOJO U.S.A.

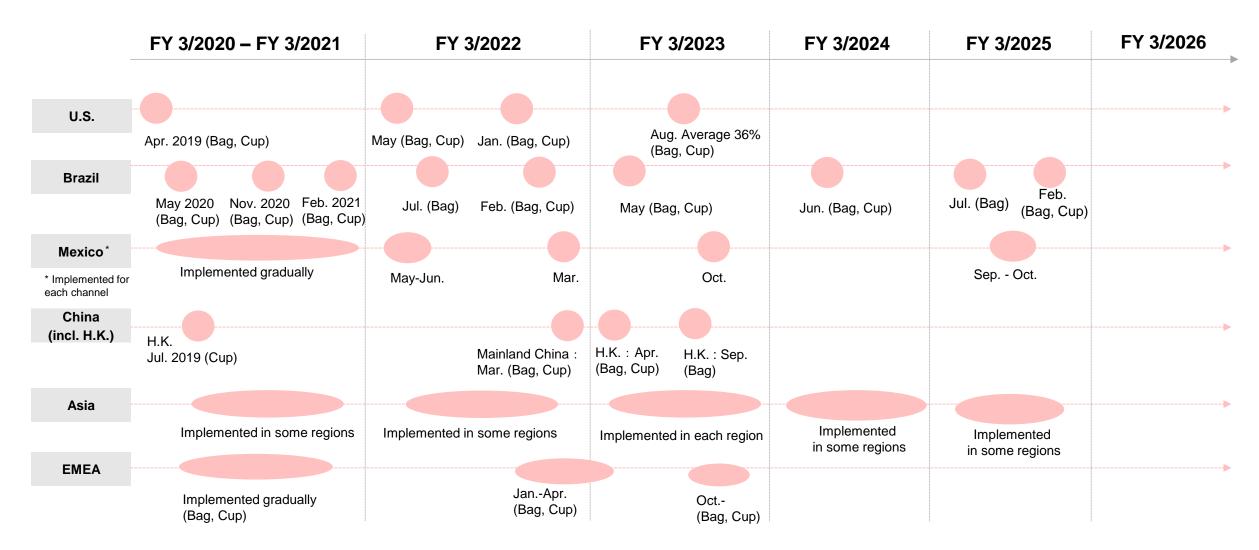


Major Price Revisions (Domestic)





Major Price Revisions (Overseas)





Company plans, business forecasts, strategies, and other information contained in this document are based on management judgments derived from information available at the time of this publication. Be aware that these are only future projections, and actual results may differ due to various risks and uncertainties. These risks and uncertainties include intensifying price competition in the market, changes in economic trends surrounding the business environment, exchange rate fluctuations, and significant market fluctuations in the capital markets.

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 <u>https://www.nissin.com/en_jp/ir/library/materials/</u>
- Figures in this document are calculated to the thousands of yen, rounded to the nearest hundred million yen. Therefore, detailed calculations and total amounts may not agree
- As a general rule, fiscal years in this document run from April 1, 20YY through March 31, 20YY, and may be written as FY 3/20YY
- Results from China (Incl. H.K.) are based on the consolidation policy of NISSIN FOODS HOLDINGS. Disclosure may differ from that of NISSIN FOODS CO., LTD. (Located in H.K.) China (Incl. H.K.) strategy and related targets, financial results forecasts are established independently by NISSIN FOODS HOLDINGS

