# First Quarter(Three Months) ended June 30, 2016 Supplemental Data

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(Reference) Notes for this Material Accounting Periods of each company/area within the scope of consolidation

"FY2017" reclects the financial results/forecasts of each period of the company/area

Segment	Company/Area	Start of the period	End of the period
Nissin Food Products	Nissin Food Products	Apr-16	Mar-17
Myojo Foods	Myojo Foods	Apr-16	Mar-17
Chilled and Frozen	Nissin Chilled Foods	Apr-16	Mar-17
	Nissin Frozen Foods	Apr-16	Mar-17
Confectinery and	Nissin York	Apr-16	Mar-17
·	Nissin Cisco	Apr-16	Mar-17
Beverage	Bonchi	Jan-16	Dec-16
Domestic others	Nissin Foods Holdings and others	Apr-16	Mar-17
	The U.S.	Apr-16	Mar-17
The Americas	Mexico	Apr-16	Mar-17
The Americas	Columbia	Jan-16	Dec-16
	Brazil	Apr-16	Mar-17
China	Hong Kong	Apr-16	Mar-17
Crima	Mainland China	Apr-16	Mar-17
	Sinagpore	Jan-16	Dec-16
	Vietnam	Jan-16	Dec-16
Asia	Thailand	Jan-16	Dec-16
	India	Apr-16	Mar-17
	Indonesia	Jan-16	Dec-16
IEMEA	Europe (headquartered in Germany)	Jan-16	Dec-16
LIVILA	Turkey	Jan-16	Dec-16

# Consolidated Statements of Income

1. Financial Summary Forecasts of FY2017 (vs.FY2016)

Bil. Yen

	FY2016			FY2017(Forecasts)			Changes in Amount (FY2017 vs. FY2016)			Changes in Ratio (FY2017 vs. FY2016)		
	1H	2H	FY	1H	2H	FY	1H	2H	FY	1H	2H	FY
Net sales	217.9	250.1	468.1	240.0	260.0	500.0	+22.1	+9.9	+31.9	+10.1%	+3.9%	+6.8%
Operating income	12.4	14.0	26.4	9.0	18.0	27.0	-3.4	+4.0	+0.6	-27.4%	+28.6%	+2.3%
Adjusted Operating income <sup>*1</sup>	11.5	13.2	24.7	11.3	20.3	31.5	-0.2	+7.1	+6.9	-1.8%	+53.5%	+27.8%
Ordinary income	16.1	14.6	30.7	11.5	19.5	31.0	-4.6	+4.9	+0.3	-28.5%	+33.2%	+0.9%
Net income attributable to owners of parent	10.8	16.1	26.9	10.5	11.5	22.0	-0.3	-4.6	-4.9	-2.9%	-28.4%	-18.2%

<sup>\*1:</sup> Adjusted Operating income = Operating income - Impact from retirement benefit accounting

2. Consolidated Statements of Income for 3 Months

	Consolidated Statements of	FY2016		FY2017	1Q	YoY Cha	nge
		Amount	Ratio to Sales	Amount	Ratio to Sales	Amount	Ratio
1	Net Sales	104.9	100.0%	115.5	100.0%	+10.5	+10.0%
	Cost of goods sold (excl. retirement benefit expenses)	58.7	55.9%	62.9	54.5%	+4.2	+7.2%
2	Retirement benefit expenses	(0.2)	-0.2%	0.4	0.3%	+0.5	-
	Total cost of goods sold	58.5	55.7%	63.3	54.8%	+4.8	+8.2%
3	Gross profit	46.5	44.3%	52.2	45.2%	+5.8	+12.4%
	Promotional expenses	17.9	17.0%	20.2	17.5%	+2.4	+13.2%
	Advertising expenses	4.1	3.9%	3.4	2.9%	-0.7	-17.2%
	Distribution expenses	6.7	6.3%	7.3	6.3%	+0.6	+9.0%
4	Retirement benefit expenses	(0.3)	-0.3%	0.7	0.6%	+1.0	-
	General expenses	12.6	12.0%	13.8	12.0%	+1.3	+10.2%
	Total selling, general and administrative expenses	40.8	38.9%	45.4	39.3%	+4.5	+11.1%
5	Operating income	5.6	5.3%	6.8	5.9%	+1.2	+21.8%
	Interest income	0.2	0.2%	0.2	0.2%	+0.0	+4.0%
	Dividend income	0.7	0.7%	0.7	0.6%	-0.1	-7.5%
	Gain on sales of marketable securities	0.8	0.8%	-	-	-0.8	-
6	Equity in earnings of associates	0.6	0.6%	0.4	0.3%	-0.3	-43.3%
Ü	Foreign exchange gain(loss)	0.4	0.3%	(0.9)	-0.7%	-1.2	-
	Interest expense	(0.1)	-0.1%	(0.1)	-0.1%	+0.0	-
	Others	0.1	0.1%	(0.0)	-0.0%	-0.1	-
	Non operating income	2.7	2.6%	0.2	0.2%	-2.5	-91.0%
7	Ordinary Income	8.3	7.9%	7.1	6.1%	-1.3	-15.2%
	Gain(loss) on sales of fixed assets	(0.0)	-0.0%	0.0	0.0%	+0.0	-
	Gain(loss) on sales of investments in securities	0.9	0.9%	0.1	0.1%	-0.8	-89.2%
8	Loss on disposal of fixed assets	(0.1)	-0.1%	(0.0)	-0.0%	+0.0	-
0	Bad debt expenses	(0.5)	-0.5%	-	-	+0.5	-
	Loss due to a fire	-	-	(0.5)	-0.4%	-0.5	-
	Others	(0.0)	-0.0%	(0.0)	-0.0%	-0.0	-
	Extraordinary gain or loss	0.3	0.3%	(0.4)	-0.3%	-0.7	-
9	Income before income taxes	8.6	8.2%	6.7	5.8%	-2.0	-22.7%
10	Income taxes	3.2	3.1%	3.6	3.1%	+0.4	+11.7%
11	Net income	5.4	5.2%	3.1	2.7%	-2.3	-43.2%
12	Net income attributable to non-controlling interests	(0.0)	-0.0%	0.1	0.1%	+0.1	-
13	Net income attributable to owners of parent	5.4	5.2%	3.0	2.6%	-2.4	-44.9%
14	Comprehensive Income	8.8	8.3%	(9.7)	-8.4%	-18.4	-

Note: Figures are calculated based on thousand yen and rounded to the nearest 100 million yen.

# Yearly and Quarterly Sales by Segment

#### 1. Yearly Sales by Segment

Bil. Yen

	Busi FY2013 FY2014 FY2015 FY2016		EV2016	FY16 v	s.FY15	FY2017	FY17vs.FY16			
	ness	F12013	F1201 <del>4</del>	F12015	F12010	Amount	Ratio	(Forecasts)	Amount	Ratio
Nissin Food Products	Instant Noodles	200.8	210.9	215.8	223.6	+7.8	+3.6%	228.3	+4.7	+2.1%
Myojo Foods	Instant Noodles	39.3	39.6	39.2	41.6	+2.4	+6.2%	42.9	+1.3	+3.1%
Chilled and Froz	en	52.6	54.8	56.6	59.8	+3.2	+5.6%	60.5	+0.7	+1.2%
Confectinery and Beverage*1,2,3	d d	34.0	36.1	34.3	38.6	+4.3	+12.5%	49.0	+10.4	+27.0%
Domestic others	*3,4	2.5	2.6	3.0	3.5	+0.6	+19.7%	3.1	-0.4	-12.3%
Domestic Total		329.2	343.9	348.8	367.1	+18.3	+5.3%	383.8	+16.7	+4.5%
The Americas*5	Instant Noodles	25.9	32.2	35.7	48.3	+12.5	+35.1%	60.0	+11.7	+24.3%
China	Mainly Instant Noodles	20.8	29.9	34.5	40.9	+6.4	+18.5%	42.1	+1.2	+3.0%
Asia <sup>*3,6</sup>	Instant Noodles	4.0	5.5	7.8	7.2	-0.6	-8.0%	8.9	+1.7	+23.7%
EMEA*3	Instant Noodles	2.7	6.0	4.7	4.6	-0.1	-2.1%	5.2	+0.6	+13.5%
Overseas Total		53.5	73.7	82.8	100.9	+18.2	+22.0%	116.2	+15.3	+15.1%
Group Total		382.8	417.6	431.6	468.1	+36.5	+8.5%	500.0	+31.9	+6.8%

<sup>\*1:</sup> Nissin Cisco, Nissin York, Bonchi

# \*6: Indonesia has been consolidated and included in the Asia segment from the 1st quarter of FY2017.

#### 2. Quartely Sales by Segment

	Busi		FY2	2016			FY2017				2	017 VS	S. 2016	(Amoun	t,Ratio)		
	ness	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1	Q	2	Q	3	Q	4	Q
Nissin Food Products	Instant Noodles	48.5	53.2	65.9	56.0	51.8				+3.3	+6.8%						
Myojo Foods	Instant Noodles	9.9	10.1	11.4	10.2	10.0				+0.1	+1.2%						
Chilled and Froz	en	14.8	15.2	15.1	14.6	15.0				+0.2	+1.1%						
Confectinery and Beverage*1,2,3	d	10.0	9.8	9.1	9.6	13.1				+3.1	+30.9%						
Domestic others	*3,4	1.0	0.9	8.0	0.9	0.9				-0.0	-3.1%						
Domestic Total		84.2	89.2	102.4	91.3	90.8				+6.6	+7.9%						
The Americas*5		8.0	10.0	14.9	15.3	12.8				+4.8	+59.5%						
China	Mainly Instant Noodles	9.7	10.8	9.7	10.7	8.4				-1.3	-13.2%						
Asia*3,6	Instant Noodles	1.9	1.8	1.4	2.0	2.3				+0.3	+18.1%						
EMEA*3	Instant Noodles	1.2	1.0	1.1	1.2	1.2				+0.0	+3.9%						
Overseas Total		20.8	23.8	27.2	29.2	24.7				+3.9	+18.8%						
Group Total	•	104.9	113.0	129.6	120.5	115.5	·	·		+10.5	+10.0%						

<sup>\*1:</sup> Nissin Cisco, Nissin York, Bonchi

<sup>\*2:</sup> Bonchi Co., Ltd. has been consolidated and included in Confectionery and Beverage segment from the 1st quarter of FY2017.

<sup>\*3:</sup> These are included in "Other" in the "Segment Information" of Summary of Consolidated Financial Statements.

<sup>\*4: &</sup>quot;Domestic others" includes NISSIN FOODS HOLDINGS and NISSIN ASSET MANAGEMENT, etc.

<sup>\*5:</sup> Brazil has been consolidated and included in the Americas segment from the 3rd quarter of FY2016.

<sup>\*2:</sup> Bonchi Co., Ltd. has been consolidated and included in Confectionery and Beverage segment from the 1st quarter of FY2017.

<sup>\*3:</sup> These are included in "Other" in the "Segment Information" of Summary of Consolidated Financial Statements.

<sup>\*4: &</sup>quot;Domestic others" includes NISSIN FOODS HOLDINGS and NISSIN ASSET MANAGEMENT, etc.

<sup>\*5:</sup> Brazil has been consolidated and included in the Americas segment from the 3rd quarter of FY2016.

<sup>\*6:</sup> Indonesia has been consolidated and included in the Asia segment from the 1st quarter of FY2017.

#### Yealy and Quarterly Operating Income and Operating Income Margin by Segment

1. Yearly (Upper: Operating Income , Lower: Operating Income Margin)

Bil. Yen

	Busi	FY2013	FY2014	FY2015	FY2016	FY16 v	s.FY15	FY2017 (Forecasts)	FY17v Amount	s.FY16 Ratio
Nissin Food	Instant	23.8	25.7	23.6	24.0	+0.3	+1.4%	26.7	+2.7	+11.3%
Products	Noodles	11.9%	12.2%	11.0%	10.7%	-0.2%	-	11.7%	+1.0%	-
	Instant	1.7	2.0	1.4	1.4	+0.1	-3.6%	2.1	+0.8	+54.7%
Myojo Foods	Noodles	4.4%	5.0%	3.6%	3.3%	-0.3%	-	5.0%	+1.7%	-
0	1	0.8	0.5	(0.2)	0.7	+0.9	-	1.3	+0.6	+78.4%
Chilled and Froze	en ·	1.6%	0.9%	-0.4%	1.2%	+1.6%	-	2.1%	+0.9%	-
Confectionery an	d	0.6	1.2	1.3	1.3	-0.0	-1.3%	2.7	+1.4	+108.2%
Beverage*1,2,3		1.7%	3.3%	3.8%	3.4%	-0.5%	-	5.5%	+2.1%	-
**	3.4	(0.2)	0.0	(0.1)	(0.2)	-0.1	-	1.4	+1.5	-
Domestic others	,,,	-8.5%	1.8%	-2.5%	-5.5%	-3.0%	-	43.7%	+49.2%	-
		26.7	29.3	26.1	27.2	+1.1	+4.0%	34.1	+7.0	+25.7%
Domestic Total	•	8.1%	8.5%	7.5%	7.4%	-0.1%	-	8.9%	+1.5%	-
*6	Instant	0.2	0.5	0.7	1.1	+0.4	+60.1%	2.3	+1.3	+120.0%
The Americas <sup>*6</sup>	Noodles	0.9%	1.7%	1.9%	2.2%	+0.3%	-	3.9%	+1.7%	-
01:	Mainly	1.8	2.8	3.3	4.1	+0.9	+26.4%	3.5	-0.6	-15.6%
China	Instant -	8.8%	9.5%	9.5%	10.1%	+0.6%	-	8.3%	-1.8%	-
*3.7	Instant	(0.5)	(1.6)	(2.2)	(2.0)	+0.2	-	(1.6)	+0.4	-
Asia*3,7	Noodles	-11.3%	-28.3%	-28.2%	-27.9%	+0.3%	-	-18.4%	+9.5%	-
*3	Instant	0.2	(0.2)	(0.1)	(0.4)	-0.2	-	0.1	+0.4	-
EMEA <sup>*3</sup>	Noodles	7.2%	-3.8%	-2.7%	-8.0%	-5.4%	-	1.2%	+9.2%	-
O		1.8	1.6	1.6	2.8	+1.2	+76.0%	4.3	+1.4	+50.4%
Overseas Total		3.4%	2.2%	1.9%	2.8%	+0.9%	-	3.7%	+0.9%	-
Amortization of good elimination of inters transactions	egment	(1.0)	(0.6)	(0.6)	(1.2)	-0.6	-	(2.2)	-1.0	-
Group expens		(3.0)	(3.3)	(3.9)	(4.1)	-0.2	-	(4.7)	-0.6	-
Adjusted Operating		24.5	27.0	23.2	24.7	1.5	-	31.5	+6.9	+27.9%
		6.4%	6.5%	5.4%	5.3%	-0.1%	-	6.3%	+1.0%	
Retirement be accounting		(0.5)	0.7	1.1	1.7	0.6	+58.1%	(4.5)	-6.3	-
		24.0	27.7	24.3	26.4	+2.1	8.6%	27.0	+0.6	+2.3%
Group Tot	aı	6.3%	6.6%	5.6%	5.6%	+0.0%	-	5.4%	-0.2%	-

<sup>\*1:</sup> Nissin Cisco, Nissin York, Bonchi

- \*2: Bonchi Co., Ltd. has been consolidated and included in Confectionery and drink segment from the 1st quarter of FY2017.
- \*3: These are included in "Other" in the "Segment Information" of Summary of Consolidated Financial Statements.

  \*4: "Domestic others" includes NISSIN FOODS HOLDINGS and NISSIN ASSET MANAGEMENT, etc.

  \*5: These are included in "Reconcilliations" in Summary of Consolidated Financial Statements.

- \*6: Brazil has been consolidated and included in the Americas segment from the 3rd quarter of FY2016.
- \*7: Indonesia has been consolidated and included in the Asia segment from the 1st quarter of FY2017.

  \*8: Adjusted Operating income = Operating Income Impact from retirement benefit accounting

#### 2. Quartely Operating Income by Segment

	Busi		FY2	2016			FY2	2017		FY2017 VS. FY2016 (Amount, Ratio)						
	ness	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1	Q	2Q		3 Q		4 Q
Nissin Food Products	Instant Noodles	4.6	5.8	9.6	4.0	6.1				+1.6	+34.9%					
Myojo Foods	Instant Noodles	8.0	0.3	0.5	(0.2)	0.4				-0.4	-51.8%					
Chilled and Froze	en	0.3	0.1	0.3	0.0	0.6				+0.3	+129.5%					
Confectionery and Beverage 1,2,3		0.5	0.3	0.3	0.2	1.0				+0.5	+118.3%					
Domestic others*	3,4	(0.0)	0.1	0.0	(0.3)	0.3				+0.3	-					
Domestic Total		6.1	6.6	10.7	3.8	8.4				+2.4	+38.7%					
The Americas <sup>*6</sup>	Instant Noodles	(0.2)	0.4	0.0	0.8	0.6				+0.8	-					
China	Mainly Instant Noodles	0.9	1.0	0.8	1.5	0.8				-0.1	-9.5%					
Asia*3,7	Instant Noodles	(0.4)	(0.5)	(0.6)	(0.5)	(0.2)				+0.2	-					
EMEA*3	Instant Noodles	(0.0)	(0.1)	(0.0)	(0.2)	0.1				+0.1	-					
Overseas Total		0.2	0.8	0.2	1.6	1.3				+1.1	+588.0%					
Amortization of good elimination of inters transactions	egment	(0.1)	(0.1)	(0.5)	(0.5)	(0.6)				-0.5	-					
Group expens	es <sup>*5</sup>	(1.0)	(1.0)	(1.0)	(1.0)	(1.2)				-0.1	-					
Adjusted Operating	income*8	5.1	6.3	9.4	3.8	7.9				+2.8	+54.2%					
Retirement be accounting		0.5	0.5	0.5	0.3	(1.1)				-1.6	-					
Group Total		5.6	6.8	9.9	4.1	6.8				+1.2	+21.8%					

<sup>\*1:</sup> Nissin Cisco, Nissin York, Bonchi

- \*2: Bonchi Co., Ltd. has been consolidated and included in Confectionery and drink segment from the 1st quarter of FY2017.
- \*3: These are included in "Other" in the "Segment Information" of Summary of Consolidated Financial Statements.
  \*4: "Domestic others" includes NISSIN FOODS HOLDINGS and NISSIN ASSET MANAGEMENT, etc.

- \*5: These are included in "Reconcilliations" in Summary of Consolidated Financial Statements.
  \*6: Brazil has been consolidated and included in the Americas segment from the 3rd quarter of FY2016.
  \*7: Indonesia has been consolidated and included in the Asia segment from the 1st quarter of FY2017.
- \*8: Adjusted Operating income = Operating Income Impact from retirement benefit accounting

# **Consolidated Accounting Period**

# 1. Accounting Period

#### March-end Fiscal Year

Nissin Food Products, Myojo Foods, Nissin Chilled Foods,
Nissin Frozen Foods, Nissin Cisco, Nissin York,
Domestic others include Nissin Foods Holdings and Nissin
the U.S., Mexico, Brazil
Hong Kong, Mainland China(Changed to March-end FY from FY2016)
India (Only India within Asia area changed to March-end FY from FY2017)

#### March-end Fiscal Year

1Q	2Q	3Q	4Q
Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar

# December-end Fiscal Year

Bonchi (Individual fiscal term of Bonchi ends in June)
Colombia, Singapore, Vietnam, Thailand, Indonesia
Europe (Headquartered in Germany),Turkey

## December-end Fiscal Year

1Q	2Q	3Q	4Q
Jan-Mar	Apr-Jun	Jul-Sep	Oct-Dec

2. Main New Consolidated Companies (From FY2016)\*1

From FY2016 1Q
Zhejiang Nissin Foods(Mainland China)
From FY2016 3Q
Brazil
From FY2017 1Q
Bonchi, Indonesia

3. Main Change of Investment Ratio (From FY2016)\*1

Strategic alliance with Mitsubishi Corp.

Investment ratio decreased from 100% to 66% on November 17, 2015
Singapore
Investment ratio decrease from 100% to 66% on December 3, 2015
Thailand
Investment ratio decrease from 100% to 66% on April 1, 2016
Indonesia
Investment ratio decrease from 100% to 66% on May 27, 2016
India

<sup>\*1:</sup> Excluding companies noted in the table 4 below.

### 4. Quarterly Results of Associates Accounted for by the Equity Methoc

Bil.	Yen
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		Ratio of		F	Y201	6		FY2017				
		Share- holding	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY
Frente Co., Ltd.*1	Japan	34.53%	(0.0)	0.0	(0.1)	0.1	0.1	0.0				
Bonchi Co., Ltd.*2	Japan	30.00%	0.0	0.0	0.0	0.0	0.2					
BNA <sup>*3</sup>	Brazil	50.00%	0.2	0.2			0.4					
Thai President*4	Thailand	21.14%	0.2	0.3	0.4	0.3	1.3	0.3				
NURC <sup>*5</sup>	Philippines	49.00%	0.1	0.0	0.1	0.1	0.3	0.1				
Mareven*6	Russia	33.50%	0.1	0.2	0.4	(0.1)	0.6	(0.0)				
Total			0.6	0.9	0.7	0.5	2.8	0.4				

- \*1: Our stake increased from 33.41% to 34.53% in conjunction with additional acquisition executed on Aug. 25, 2015
- $^{\star}2:$  Our stake increased from 30% to 50.1% and is to be a consolidated subsidiary from April 2016
- \*3: NISSIN-AJINOMOTO ALIMENTOS LTDA. (It became a consolidated subsidiary from 3Q of FY2016 and renamed NISSIN FOODS DO BRASIL LTDA. )
- \*4: THAI PRESIDENT FOODS PUBLIC COMPANY LIMITED
- \*5: NISSIN-UNIVERSAL ROBINA CORP. (Became our equity method affiliate from 1Q of FY2016)
- \*6: MAREVEN FOOD HOLDINGS LIMITED

# Changes in Operating Income

# 1. Changes in Operating Income (Quarterly)

Bil. Yen

		C	Changes in \	/ariable Cos	st		Changes in	Fixed Cost		Changes	
	FY2016 Operating Income	Impact from Sales Increase/Dec rease	Impact from Change of Cost of goods sold ratio	Impact from Change of Promotional expenses ratio	Impact from Change of Distribution expenses ratio	Depreciation and Amortization*2	Advertising expenses	General and administrative expenses	Retirement benefit Accounting	in Operating Income	FY2017 Operating Income
1st Quarter (3 Months)											
Domestic Total	6.1	+1.7	+0.8	-0.8	-0.1	+0.4	+0.7	-0.3	-	+2.4	8.4
Overseas Total	0.2	+0.7	+0.7	+0.0	+0.2	-0.1	+0.0	-0.5	-	+1.1	1.3
Reconciliations	(0.7)	+0.1	-0.3	+0.2	-0.0	-0.1	-	-0.5	-1.6	-2.2	(2.9)
*1 Total	5.6	+2.5	+1.1	-0.6	+0.1	+0.3	+0.7	-1.3	-1.6	+1.2	6.8
2nd Quarte	r (3 Mor	iths)									
Domestic Total											
Overseas Total											
Reconciliations											
*1 Total											
3rd Quarter	(3 Mon	ths)									
Domestic Total											
Overseas Total											
Reconciliations											
*1 Total											
4th Quarter	(3 Mon	ths)									
Domestic Total											
Overseas Total											
Reconciliations											
*1 Total											
Accumulate	d 12 Moi	nths									
Domestic Total											
Overseas Total											
Reconciliations											
*1 Total											

# 2. Changes in Operating Income FY2017 (Forecasts)

		C	Changes in \	/ariable Cos	t		Changes in	Changes	FY2017		
	Operating	' Sales I	Impact from Change of Cost of goods sold ratio	Impact from Change of Promotional expenses ratio	Impact from Change of Distribution expenses ratio	Depreciation and Amortization*2	Advertising expenses	General and administrative expenses	Petirement	in Operating Income	Operating Income (Plan)
Domestic Total	27.2	+4.9	+1.5	+0.7	-0.0	+2.0	+0.5	-2.6	-	+7.0	34.1
Overseas Total	2.8	+3.6	+2.2	-1.6	+0.6	-0.6	-0.9	-1.9	-	+1.4	4.3
Reconciliations	(3.6)	+0.5	-1.6	+1.0	-0.0	-0.2	-	-1.1	-6.3	-7.8	(11.4)
*1 Total	26.4	+8.9	+2.0	+0.2	+0.6	+1.2	-0.4	-5.6	-6.3	+0.6	27.0

<sup>\*1:</sup> Since this analysis is based on the ratio-to-sales comparison with the same period of the previous year, the sum of

<sup>&</sup>quot;Changes in variable cost" of each segment is not necessarily equal to Domestic subtotal, Overseas subtotal nor Grand Total.

<sup>\*2:</sup> Refer to "Impact from the change in depreciation method" in page 7.

# **Exchange Rates**

# 1. Exchange Rates(Quarterly)

Yen

Each rate is an average rate calculated based on daily rates for the period

					Each rate is an	average rate calculate	ed based on daily rat	es for the period.
(	Country	Currency	FY2013 1Q	FY2014 1Q	FY2015 1Q	FY2016 1Q	FY2017 1Q	FY17 1Q VS. FY16 1Q <sup>*1</sup>
Consoli	dated Subsidia	aries						
	the U.S.	USD	79.28	92.42	102.16	121.36	108.14	-10.9%
The	Mexico	MXN	6.12	7.32	7.87	7.93	5.98	-24.6%
Americas	Colombia	COP				0.04831	0.03547	-26.6%
	Brazil	BRL	44.86	46.34	45.83	39.50	30.81	-22.0%
China	Hong Kong	HKD	10.22	11.92	13.25	15.66	13.94	-11.0%
Crima	China	CNY	12.56	14.74	16.90	19.56	16.53	-15.5%
	Singapore	SGD	62.77	74.66	81.00	87.81	82.21	-6.4%
	India	INR	1.60	1.72	1.68	1.93	1.63	-15.5%
Asia	Thailand	THB	2.56	3.11	3.15	3.65	3.24	-11.2%
	Vietnam	VND		0.00442	0.00487	0.00557	0.00516	-7.4%
	Indonesia	IDR					0.00853	-
EMEA-	Europe	EUR	103.99	122.04	140.79	134.18	127.23	-5.2%
CIVICA	Turkey	TRY		51.76	46.42	48.50	39.20	-19.2%
Associa	ates Accounted	for by the	Equity Method	l	•			
Asia	Philippines	PHP				2.71	2.46	-9.2%
EMEA	Russia	RUB	2.64	3.04	2.94	1.90	1.55	-18.4%

<sup>\*1:</sup> Minus sign indicates weak yen and plus sign indicates strong yen.

## 2. Results of Overseas Businesses excluding Foreign Exchange Impact (Quarterly)

	FY2016	FY2017	FY17 1Q \	/S. FY16 1Q		FY2017	FY17 1Q V	S. FY16 1Q
	1Q Actual	1Q Actual (1)	Amount	Ratio	FX Impact	1Q Actual (2)	Amount	Ratio
The Americas	8.0	13.9	+5.8	+72.9%	(1.1)	12.8	+4.8	+59.5%
China	9.7	9.7	+0.0	+0.3%	(1.3)	8.4	-1.3	-13.2%
Asia	1.9	2.6	+0.6	+32.5%	(0.3)	2.3	+0.3	+18.1%
EMEA	1.2	1.3	+0.1	+10.8%	(0.1)	1.2	+0.0	+3.9%
Total Sales	20.8	27.4	+6.6	+31.9%	(2.7)	24.7	+3.9	+18.8%
The Americas	(0.2)	0.6	+0.8	-	(0.0)	0.6	+0.8	-
China	0.9	0.9	+0.0	+3.0%	(0.1)	0.8	-0.1	-9.5%
Asia	(0.4)	(0.2)	+0.2	-	0.0	(0.2)	+0.2	-
EMEA	(0.0)	0.0	+0.1	-	0.0	0.1	+0.1	-
Total OP	0.2	1.3	+1.1	+622.2%	(0.1)	1.3	+1.1	+588.0%

<sup>•</sup>FY2017 1Q Actual (1) = FY2017 1Q local currency results multiplied by the average FX rates of FY2016 1Q.

As for subsidiaries newly-consolidated, the average FX rates for FY2017 1Q are applied.

FY2017 1Q Actual (2) (for public disclosure)= FY2017 1Q local currency results multiplied by the average FX rates of FY2017 1Q.

1. Exchange Rates(Yearly)

Yen

						Each rate	is an average rate cal	culated based on dai	
Cou	ıntry	Currency	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017 (Forecast)	FY2017 VS. FY2016 <sup>*1</sup>
Consolidated S	ubsidiaries								
	the U.S.	USD	79.84	79.82	97.65	109.93	120.14	112.7	-6.6%
The	Mexico	MXN	6.46	6.08	7.66	8.01	7.26	6.5	-11.2%
Americas	Colombia	COP				0.05	0.04	0.04	-18.3%
	Brazil	BRL	47.85	41.00	45.38	44.57	30.60	28.0	-9.3%
China	Hong Kong	HKD	10.26	10.29	12.59	13.65	15.49	14.5	-6.6%
China	China	CNY	12.35	12.65	15.79	17.19	18.85	17.4	-8.4%
	Singapore	SGD	63.54	63.91	78.03	83.51	88.10	85.4	-3.2%
	India	INR	1.74	1.51	1.69	1.75	1.90	1.8	-4.4%
Asia	Thailand	THB	2.62	2.57	3.18	3.26	3.54	3.3	-6.0%
	Vietnam	VND			0.00464	0.00499	0.00553	0.0053	-3.6%
	Indonesia	IDR						0.0088	-
ENTEA	Europe	EUR	111.12	102.63	129.68	140.42	134.31	131.8	-1.9%
EMEA	Turkey	TRY			51.38	48.43	44.71	41.5	-7.8%
Associates Acc	counted for by the	ne Equity M	lethod						
Asia	Philippines	PHP					2.68	2.6	-4.3%
EMEA	Russia	RUB	2.73	2.58	3.07	2.79	2.00	1.7	-19.8%

<sup>\*1:</sup> Minus sign indicates weak yen and plus sign indicates strong yen.

#### (Ref.) Impact from the Retirement Benefit Accounting

Bil. Yen Operating Income
Excluding the Effect
of Retirement Effect of Retirement Benefit Accounting Operating Income FY 2001 27.3 (0.5) 27.8 FY 2002 24.8 (2.5)27.3 FY 2003 26.4 (1.4)27.8 FY 2004 23.2 (5.5)28.7 FY 2005 29.0 (1.5)30.5 FY 2006 32.0 0.3 31.7 FY 2007 33.7 4.0 29.7 FY 2008 27.7 27.8 (0.1) FY 2009 23.6 30.3 (6.7)FY 2010 27.3 (7.2) 34.6 FY 2011 34.5 30.5 4.0 FY 2012 26.2 (0.6)26.8 FY 2013 24.0 (0.5)24.5 FY 2014 27.7 0.7 27.0 FY 2015 24.3 1.1 23.2 FY 2016 26.4 1.7 24.7 FY 2017 (Forecasts) 27.0 (4.5)31.5

- \*1: Diffecences in depreciation expense amounts recognized from the book value of tangible fixed assets at the end of March 2016 between under straight-line method and declining-balance method.
- \*2: Differences in depreciation expense amounts recognized from tangible fixed assets of which depreciation starts in FY2017 between under straight-line method and decliningbalance method.
- \*3: No impact to the B/S was reflected in the initial plan annouced in the earnings announcement on May 12th.

### (Ref.) Impact from the Change in Depreciation Method (1Q results and Full-year Forecats)

Changed the depreciation method of domestic businesses to "straight-line method" from FY2017 Bil. Yen

1Q Results

Disclosed in the Summary of Consolidated Financial Statements

Impact Nissin Food Products +0.2 Myojo Foods +0.1 Chilled and Frozen +0.0 Conf. and Beverage +0.1 Domestic others +0.1 DomesticTotal +0.5 BS Inventory +0.2 Total +0.7

Refer to notes \*1 and \*2

Full-year Foreasts

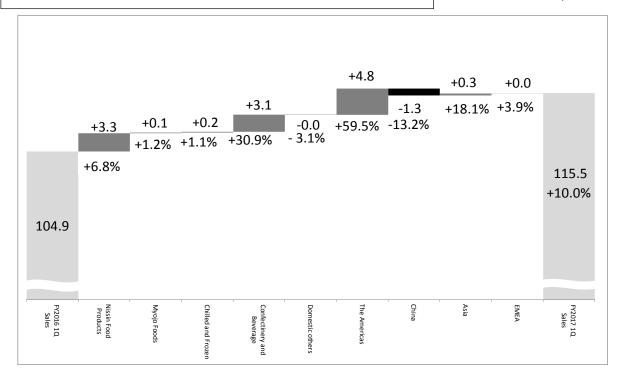
Disclosed in the earnings announcement on May 12, 2016

	Impact
<b>Nissin Food Products</b>	+2.1
Myojo Foods	+0.7
Chilled and Frozen	+0.3
Conf. and Beverage	+0.5
Domestic others	+0.4
Total	+4.0

Refer to notes \*1,2, and 3

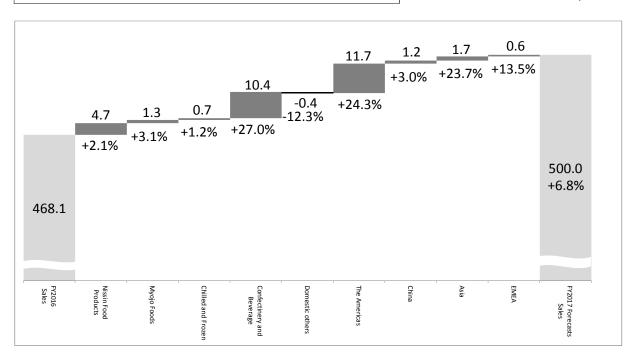
# (Ref.) Sales of FY2017 1Q by Segment

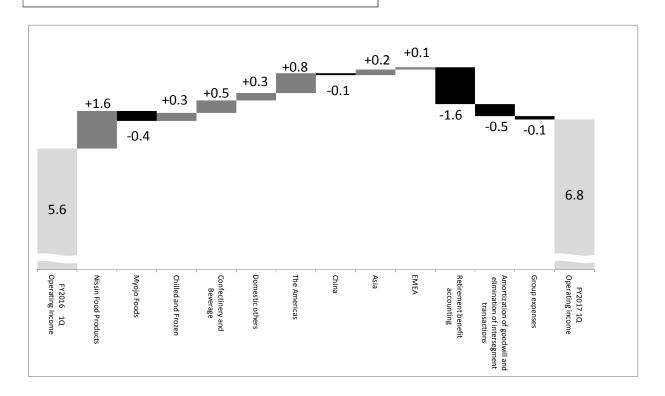
Bil. Yen /YOY Ratio



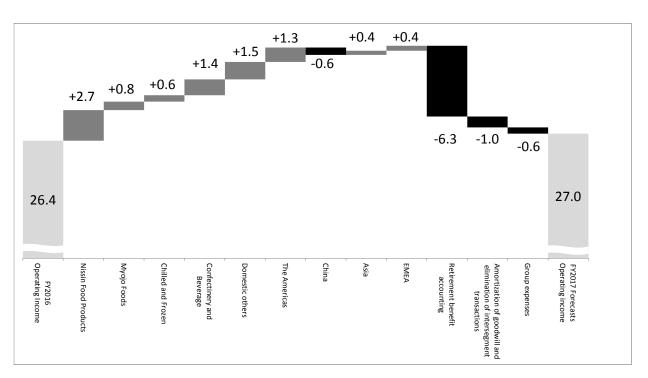
# (Ref.) Sales of FY2017 Forecasts by Segment

Bil. Yen /YoY Ratio





(Ref.) Operating Income of FY2017 Forecasts by Segment



# Balance Sheet (Quarterly)

Bil. Yen

	FY2015		FY 2	2016			FY 2	2017		FY17 1Q	Main Reasons of the differences
	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	VS FY16 4Q	between FY17 1Q and FY16 4Q
Assets											
Cash and deposits	94.4	110.2	87.6	89.1	87.1	65.4				-21.7	Acquisition of investments in securities
Notes receivable andaccounts receivable	54.5	49.8	55.7	68.4	61.4	53.5				-7.9	
Marketable securities	19.2	3.9	18.4	3.5	3.8	3.8				+0.0	
Merchandise and finished goods	12.0	13.7	12.7	13.2	12.4	14.9				+2.5	
Others	21.5	24.0	23.6	34.6	26.2	27.9				+1.7	
Total current assets	201.5	201.6	197.9	208.9	190.9	165.6				-25.4	
Tangible fixed assets	147.2	150.1	155.5	162.6	168.9	170.2				+1.3	
Intangible fixed assets	8.2	8.3	7.9	41.9	42.3	42.4				+0.1	
Investments in securities	135.4	137.2	136.3	155.6	145.2	147.6				+2.4	Acquisition and marked to market of investment
Others	20.3	20.5	19.0	6.3	5.7	5.6				-0.1	securities
Total fixed assets	311.2	316.1	318.7	366.4	362.1	365.9				+3.7	
Total assets	512.7	517.7	516.6	575.3	553.1	531.5				-21.6	
Liabilities											
Notes and accounts payable-trade	44.9	45.7	46.1	57.2	51.3	48.9				-2.4	
Short-term borrowings	3.9	3.2	3.1	33.4	18.5	18.6				+0.2	
Accrued payables	27.1	25.9	27.3	31.9	31.3	28.8				-2.5	
Accrued income tax	5.2	3.9	6.2	7.4	7.3	4.2				-3.1	
Others	22.0	18.6	18.4	21.3	22.5	21.5				-1.0	
Total current liabilities	103.0	97.3	101.2	151.1	130.9	122.0				-8.9	
Long-term debt	9.5	12.8	12.2	12.9	13.0	15.9				+2.9	Increase of borrowings in subsidiaries
Net defined benefit liability	3.4	3.1	3.0	2.8	8.0	7.8				-0.2	
Others	27.0	27.8	25.8	32.3	29.5	26.6				-2.9	
Total long-term liabilities	39.9	43.7	41.0	47.9	50.5	50.4				-0.1	
Total liabilities	142.9	141.0	142.2	199.0	181.4	172.4				-9.0	
Equity											
Common stock	25.1	25.1	25.1	25.1	25.1	25.1				+0.0	
Capital surplus	48.4	48.4	48.4	48.4	48.2	49.4			·	+1.2	
Retained earnings	273.3	276.1	281.4	289.9	293.8	292.0				-1.8	
Treasury stock, at cost	(21.7)	(21.7)	(21.7)	(35.8)	(35.8)	(35.8)				+0.0	
Total shareholders' equity	325.2	327.9	333.3	327.6	331.3	330.7				-0.5	
Unrealized gain on available-for-sale securities	35.1	37.5	33.4	47.1	43.2	35.6				-7.6	Marked to market of securities
Foreign curreny translation adjustments	6.0	7.3	4.3	(0.8)	(4.6)	(10.3)				-5.7	Foreign exchange fluctuation
Others	(4.5)	(4.8)	(5.2)	(6.2)	(9.8)	(9.3)				+0.5	
Total accumulated other comprehensive income	36.6	40.1	32.5	40.2	28.8	16.1				-12.7	
Stock acquisition rights	1.5	1.9	1.9	1.9	1.9	2.1				+0.2	
Non-controlling interests	6.6	6.8	6.8	6.5	9.8	10.2				+0.4	
Total equity	369.9	376.7	374.4	376.3	371.7	359.1				-12.6	
Total liabilities and equity	512.7	517.7	516.6	575.3	553.1	531.5				-21.6	

# Consolidated Statements of Income and Consolidated Cash Flow(Quarterly)

# 1. Consolidated Income Statement (Quarterly)

Bil. Yen

	FY 2015			FY 2016	;		FY 2017					
	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	
Net Sales	431.6	104.9	113.0	129.6	120.5	468.1	115.5					
Gross profit	188.7	46.5	49.9	59.0	52.3	207.6	52.2					
Operating income	24.3	5.6	6.8	9.9	4.1	26.4	6.8					
Ordinary income	33.0	8.3	7.7	11.5	3.1	30.7	7.1					
Income before income taxes	29.0	8.6	7.8	15.9	4.6	37.0	6.7					
Net income	18.7	5.4	5.4	12.3	3.8	26.9	3.1					
Net income attributable to owners of parent	18.5	5.4	5.4	12.2	3.9	26.9	3.0					

# 2. Consolidated Cash Flows (Quarterly)

	FY 2015	FY 2016			FY 2017						
	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY
Cash flows from operating activities	30.4	5.4	8.6	14.3	7.8	36.2	4.1				
Cash flows from investing activities	(4.8)	(2.7)	(11.4)	(39.6)	8.0	(45.8)	(24.2)				
Cash flows from financing activities	(8.0)	(1.2)	(0.5)	12.3	(13.7)	(3.0)	(0.2)				
Effect of exchange rate changes on cash and cash equivalents	5.1	0.6	(1.7)	(0.7)	(3.0)	(4.9)	(3.2)				
Net increase (decrease) in cash and cash equivalents	22.6	2.0	(4.9)	(13.7)	(0.8)	(17.5)	(23.1)				
Cash and cash equivalents at beginning of quarters	80.2	105.9	108.1	103.1	89.5	105.9	88.7				
Increase in cash and cash equivalents arising from initial consolidation of subsidiaries	2.6	-	-	0.1	-	0.1	0.2				
Increase in cash and cash equivalents arising from change in accounting period of consolidated subsidiaries	0.6	0.1	-	ı	-	0.1	0.0				
Cash and cash equivalents at end of quarters	105.9	108.1	103.1	89.5	88.7	88.7	65.8				

#### New Medium-Term Business Plan 2021 (Announced in May 2016) Digest 1

1. Nissin Foods Group Philosophy "EARTH FOOD CREATOR"

Contribute to society and the planet by gratifying people everywhere with pleasures and delights food can provide.

#### 2. Embodiment of the "EARTH FOOD CREATOR" Concept

FY2016 (March 2016)	FY2021 (March 2021)	FY2026 (March 2026)
Pursue global status.	Gain a strong global reputation.	Embody the "EARTH FOOD CREATOR"
Overseas sales ratio: 22 %(Actual) Overseas Operating income ratio: 11% (Actual)	Overseas Operating income ratio: More than 30%	Overseas Operating income ratio: More than 50%
ROE: 7.4% (Actual)	ROE: More than 8%	ROE: More than 10%
Market Capitalization: 570.0 ¥ Bil. (Actual)	Market Capitalization : ¥1 Tri.	

3. KPIs and Targets of the new Medium-Term Business Plan

Theme	KPI		
Earning power centered on core	Net sales		
businesses	Adjusted Operating income*1		
Corporate value in the capital market	Market Capitalization*2		
	Net income*3		
	ROE		
	Adjusted EPS*4		

FY2016		FY2021		
Actual		(Ref.)	Targets	
Japnanese GAAP		Japanese GAAP	IFRS	
468.1 ¥Bil.		600.0 ¥Bil.	550.0 ¥Bil.	
24.7 ¥Bil.		40.0 ¥ Bil.	47.5 ¥Bil.	
570.0 ¥Bil.			1 ¥Tri.	
26.9 ¥Bil.			33.0 ¥Bil.	
7.4 %			More than 8%	
¥196	→ CAGR: More	than 10% →	¥330	

- \*1: Adjusted Operating income= Operating income-Impact from retirement benefit accounting
- \*2: Market capitalization=Share price at year-end\*Number of shares outstanding (excluding treasury stocks)
- \*3: Net income attributable to owners of parent based on Japanese GAAP Net income for the year attributable to owners of the parent based on IFRS
- \*4: Adjusted EPS=Adjusted NOPAT\*5 / Average number of shares outstanding (excluding treasury stocks)
- \*5: Adjusted NOPAT=Adjusted Operating income after tax + Equity earnings of affiliate companies + Amortization of goodwill (Including those contained in the equity method subsidiaries) Net income attributable to non-controlling interests

#### 4. Financial Policies

Five-year Investment Budget	Capex: 150.0 billion yen, Business investment: 100.0 billion yen
Policy on Shareholder Returns	Payout ratio: 40% or above on the average for the five-year period

### 5. Strategy to Achieve Targets

Promoting Global Branding: Accelerate the expansion of high value-added CUP NOODLES worldwide with the aim of improving profitability outside Japan.

Focusing on Priority Locations: Allocate management resources to BRICs (China, India, Brazil and Russia) as prioritized areas and realize profit growth.

Laying Stronger Foundations for our Domestic Profit Base: Realize sustainable stable profits through the cultivation of domestic instant noodles market and the investment in sophisticating plants for higher safety and less workers.

Establish a second Primary Revenue Source: Confectionery and cereal business targets to achieve 100.0 billion yen. Profit growth of domestic businesses contributed by Chilled and Frozen business.

Developing and Strengthening Human Resources for Global Management: Accelerate global management through the increase of managerial talent by fostering human resource and employing external talents like the two wheels of a cart

#### New Medium-Term Business Plan 2021 (Announced in May 2016) Digest 2

6-1. Targets under the new Medium-Term Business Plan (Domestic)

		FY2016
Instant	Net Sales	265.2 ¥ Bil.
noodles	Operating income	25.3 ¥ Bil.
business	Operating income margin	9.6 %
Chilled/Frozen,	Net Sales	98.4 ¥ Bil.
Confectionery,	Operating income	2.0 ¥ Bil.
Beverage	Operating income margin	2.0 %

FY2021*							
Plan	Difference						
297.6 ¥ Bil.	+32.4 ¥ Bil.						
29.5 ¥ Bil.	+4.2 ¥Bil.						
9.9 %	+0.3 %						
132.3 ¥ Bil.	+33.9 ¥ Bil.						
5.2 ¥ Bil.	+3.2 ¥ Bil.						
3.9 %	+1.9 %						

<sup>\*</sup>Targets of FY2021 are calculated based on Japanese GAAP.

#### 6-2. Targets under the new Medium-Term Business Plan (Overseas)

		FY2016
	Net Sales	48.3 ¥ Bil.
The Americas	Operating income	1.1 ¥ Bil.
	Operating income margin	2.2 %
China/Hong Kong	Net Sales	40.9 ¥ Bil.
	Operating income	4.1 ¥ Bil.
	Operating income margin	10.1 %
	Net Sales	7.2 ¥ Bil.
Asia	Operating income	(2.0) ¥ Bil.
	Operating income margin	- %
Europe/	Net Sales	4.6 ¥ Bil.
Middle East/Africa	Operating income	(0.4) ¥ Bil.
(EMEA)	Operating income margin	- %

FY2021*							
Plan	Difference						
80.8 ¥Bil.	+32.5 ¥Bil.						
6.4 ¥Bil.	+5.3 ¥Bil.						
7.9 %	+5.7 %						
53.7 ¥ Bil.	+12.8 ¥Bil.						
5.1 ¥ Bil.	+1.0 ¥Bil.						
9.5 %	-0.6 %						
24.1 ¥ Bil.	+16.9 ¥Bil.						
0.5 ¥Bil.	+2.5 ¥Bil.						
2.2 %	- %						
8.3 ¥Bil.	+3.7 ¥Bil.						
0.8 ¥Bil.	+1.2 ¥Bil.						
9.4 %	- %						

<sup>\*</sup>Targets of FY2021 are calculated based on Japanese GAAP.

#### 7. Achieving Sales and Adjusted Operating Income Targets for FY2021 <u>Domestic Business</u>

#### ■ Instant noodles

# NISSIN FOOD PRODUCTS

- Targeting new markets and strengthening brand capabilities, with the aim of creating brands to last 100 years
- Capital investment aimed at saving labor, improving safety/security and cutting costs

#### MYOJO FOODS

- $-\operatorname{Growing}$  core brands and developing new brands
- Chilled and frozen foods
  - Building on technical and brand capabilities to expand high value-added products and increase margins
- Confectionery and drinks
  - Developing confectionery business into a second pillar that generates revenue and profit
  - Continuing to grow Goro-Gra and expanding lactobacillus drinks in the healthcare market

#### Overseas Business

- The Americas
  - $\boldsymbol{-}$  Achieve substantial growth in Brazil, capitalizing on cup-type instant noodle growth
  - Strengthen product sales and brands based on an awareness of diversifying food needs in the U.S.

### ■ China/Hong Kong

- Maintain overwhelming leading share of the growing premium market
- Optimize balance of investment between expanding market area and increase capacity

#### Asia

- Target high income earners, revolving around CUP NOODLES
- Collaborate with Mitsubishi Corporation
- Tailor strategies to suit individual countries

#### ■ EMEA

 Transition from stable profit base to revenue and profit growth phase in Europe

<sup>\*</sup>The differences between the sum of net sales and Operating income of each segment (domestic and overseas) shown in the tables and consolidated target figures consist of Nissin Foods Holdings Co., Ltd. and other subsidiaries.

<sup>\*</sup>The differences between the sum of net sales and Operating income of each segment (domestic and overseas) shown in the tables above and consolidated target figures consist of Nissin Foods Holdings Co., Ltd. and other subsidiaries.

#### Summary of Selected Data

Fiscal year ends at March 31 of each year.

Fiscal year ends at March								
	Fiscal Year Unit	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (Forecasts
Domestic net sales	¥ Mil.	322,349	329,676	329,248	343,931	348,821	367,142	383,800
Overseas net sales	¥ Mil.	52,582	50,998	53,544	73,689	82,755	100,941	116,200
Net sales	¥ Mil.	374,932	380,674	382,793	417,620	431,575	468,084	500,000
(Growth rate)	%	1.0	1.5	0.6	9.1	3.3	8.5	6.8
(Portion of overseas sales)	%	14.0	13.4	14.0	17.6	19.2	21.6	23.2
(Overseas OP ratio)	%	8.3	2.7	6.4	5.2	5.8	9.4	11.2
,								
Cost of goods sold	¥ Mil.	203,202	213,707	211,346	231,309	242,915	260,496	-
CoGS ratio	%	54.2	56.1	55.2	55.4	56.3	55.7	-
Advertising expenses ratio	%	3.5	2.9	2.9	2.8	2.9	3.1	-
Distribution expenses ratio	%	5.8	6.0	5.8	5.8	6.3	6.3	-
Promotional expenses ratio	%	17.1	17.3	18.4	18.2	18.1	17.5	-
Operating income	¥ Mil.	34,537	26,211	23,954	27,705	24,300	26,399	27,000
Adjusted Operating income*1	¥ Mil.	30,494	26,789	24,461	27,028	23,203	24,662	31,520
Operating income ratio	%	9.2	6.9	6.3	6.6	5.6	5.6	5.4
Adjusted Operating income		8.1	7.0					
ratio	%			6.4	6.5	5.4	5.3	6.3
Ordinary income	¥ Mil.	36,418	28,099	30,964	34,840	32,980	30,733	31,000
Net income attributable to owners of parent	¥Mil.	20,756	18,538	18,855	19,268	18,505	26,884	22,000
Comprehensive income	¥ Mil.	13,238	18,540	34,883	37,410	37,955	19,606	-
·		,		,				
Total equity	¥ Mil.	277,595	286,657	315,026	342,300	369,852	371,688	-
Total assets	¥ Mil.	409,748	414,717	446,132	479,469	512,743	553,068	-
Ratio of equity attributable to	%	66.3	67.6	68.7	69.4	70.6	65.1	-
owners of parent to total assets ROE	%	7.7	6.7	6.4	6.0	5.3	7.4	-
ROA	%	5.1	4.5	4.4	4.2	3.7	5.0	_
EBITDA								
(Operating income+Depreciation +Amortization of goodwill)	¥ Mil.	48,115	41,917	39,342	43,026	40,407	45,043	45,017
Cash flows from operating activities	¥ Mil.	29,258	32,604	32,045	30,213	30,353	36,183	-
Cash flows from investing activities	¥ Mil.	(33,440)	(12,831)	(31,251)	(9,507)	(4,840)	(45,759)	-
Cash flows from financing activities	¥ Mil.	(4,710)	(9,442)	(10,070)	(8,525)	(8,022)	(3,010)	-
Number of shares outstanding	Thousands of shares	110,668	110,172	110,191	110,221	110,231	108,025	-
Average number of shares outstanding	Thousands of shares	110,665	110,367	110,189	110,216	100,229	109,500	-
Book-value per share (BPS)	Yen	2,454.67	2,545.31	2,782.25	3,018.82	3,282.02	3,332.94	-
EPS	Yen	187.56	167.97	171.12	174.83	167.88	245.52	203.66
Adjusted EPS*2	Yen	183.39	168.30	173.29	195.63	177.86	195.89	250.58
Share price at year-end	Yen	2,932	3,095	4,385	4,655	5,910	5,290	-
Market capitalization	¥ Mil.	324,478	340,983	483,190	513,081	651,470	571,455	-
PER	Times	15.6	18.4	25.6	26.6	35.2	21.5	-
Cash dividends per share	Yen	70	75	75	75	75	80	80
Payout ratio	%	37.3	44.7	43.8	42.9	44.7	32.6	39.3
Capex	¥ Mil.	30,810	18,936	21,582	27,527	22,959	32,785	43,900
Depreciation and amortization	¥ Mil.	12,827	14,955	14,344	14,516	15,440	17,499	16,300
	¥ Mil.	4,081	4,384	4,320	5,313	6,431	7,183	12,000
R&D expenses  *1: Adjusted OP= OP-Impact f		· ·	· ·	4,320	0,010	0,431	1,100	_

<sup>\*1:</sup> Adjusted OP= OP-Impact from retirement benefit accounting

<sup>\*2:</sup> Adjusted EPS = Adjudted NOPAT\*3/Average number of shares outstanding

<sup>\*3:</sup> Adjusted NOPAT =Adjusted operating income + Equity method gains or losses + Amortization of goodwill (including equity method companies)

Net income attributable to non-controlling interests income attributable to non-controlling interests

<sup>\*◆ =</sup> KPIs of Medium-Term Business Plan 2021.

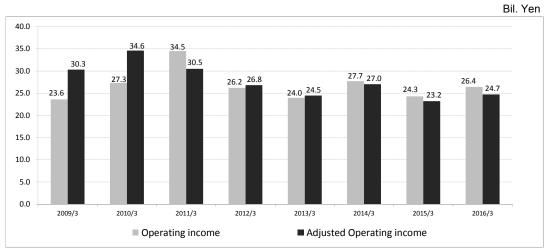
The amounts are truncated at 100 thousand yen.

Number of shares outstanding excludes treasury stocks.

"Domestic net sales" and "Overseas net sales" are based on the location to which goods are sold, therefore the figures differ from "Results by Segment."

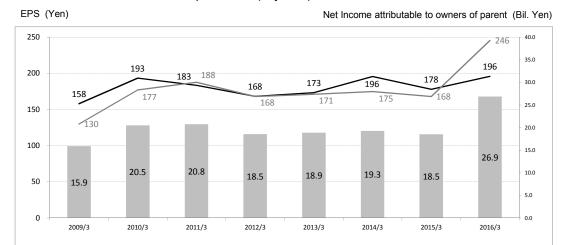
#### **Historical Data**

1. Operating Income and Adjusted Operating Income



\*Adjusted Operating income= Operating income-Impact from retirement benefit accounting

2. Net income attributable to owners of parent and (Adjusted) EPS\*1

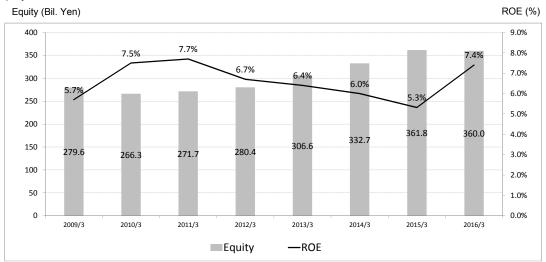


—Adjusted EPS —EPS

■ Net income attributable to owners of parent

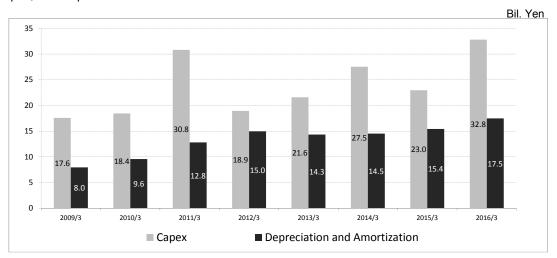
\*1: Adjusted EPS = Adjudted NOPAT<sup>2</sup>/Average number of shares outstanding
\*2: Adjusted NOPAT = Adjusted operating income + Equity method gains or losses + Amortization of goodwill (including equity method companies)

#### 3. Equity and ROE

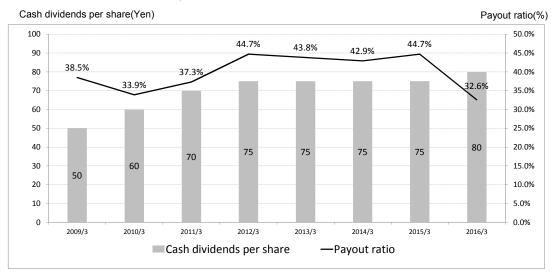


## **Historical Data**

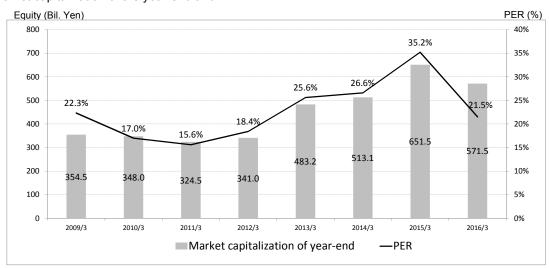
## 4. Capex, and Depreciation and Amortization



# 5. Cash dividends per share and Payout ratio



# 6. Market capitalization of the year-end and PER



# Worldwide Network of the NISSIN FOODS Group (at the end of June 2016)

[Consolidated Subsidiaries ]

Consc	blidated Subsidiaries 】			
Area	Company Name	Established	Address	Business Area
China	NISSIN FOODS CO., LTD.	1984/10	Tai Po, Hong Kong	Regional headquarters of China,Instant noodle manufacturing and marketing
	NISSIN FOODS (H.K.) CO.,LTD.	2015/8	Tai Po, Hong Kong	Instant noodle marketing
	WINNER FOOD PRODUCTS LTD.	1989/3	Tai Po, Hong Kong	Instant noodle and frozen food manufacturing and marketing
	NISSIN FOODS (CHINA) HOLDING CO., LTD.	2001/10	Shanghai, China	Invests in businesses in China
	SHANGHAI NISSIN FOODS CO., LTD.	1995/2	Shanghai, China	Instant noodle manufacturing and marketing
	GUANGDONG SHUNDE NISSIN FOODS CO., LTD.	1994/11	Foshan City, Guangdong Province, China	Instant noodle manufacturing and marketing
	ZHUHAI GOLDEN COAST WINNER FOOD PRODUCTS LTD.	1993/7	Zhuhai, Guangdong Province, China	Instant noodle manufacturing and marketing
	GUANGYOUGNAN FOOD PRODUCTS (SHENZHEN) CO., LTD.	1999/3	Shenzhen, Guangdong Province, China	Frozen food manufacturing and marketing
	NISSIN FOODS (H.K.) MANAGEMENT CO., LTD.	2001/7	Tai Po, Hong Kong	Supporting Inter-company back office
	DONGGUAN NISSIN PACKAGING CO., LTD.	2013/11	Dongguan, Guangdong Province, China	Instant noodle package manufacturing
	Nissin Koikeya Foods (China&HK) Co., Ltd.	2013/10	Tai Po, Hong Kong	Sales of snacks
	Fujian Nissin Foods Co., Ltd.	2014/3	Amoi, Fujian Province, China	Instant noodle manufacturing and marketing
	Zhejiang Nissin Foods Co., Ltd.	2015/1	Pinghu, Zhejiang Province, China	Instant noodle manufacturing and marketing
The Americas	NISSIN FOODS (U.S.A.) CO., INC.	1970/7	Gardena, CA, U.S.A.	Instant noodle manufacturing and marketing
	MYOJO U.S.A., INC.	1991/4	Chino, CA, U.S.A.	Chilled food manufacturing and marketing
	NISSIN FOODS DE MEXICO S.A. DE C.V.	2005/10	Lerma, Mexico	Instant noodle manufacturing and marketing
	NISSIN FOODS DE COLOMBIA S.A.S.	2013/3	Bogoda, Colombia	Instant noodle marketing
	NISSIN FOODS DO BRASIL LTDA.*1	1975/5	Sao Paulo, Brazil	Instant noodle manufacturing and marketing
	NISSIN TECHNOLOGY ALIMENTOS DO BRASIL LTDA.	2001/3	Sao Paulo, Brazil	Offer of the production technology of instant noodle
Asia	NISSIN FOODS (ASIA) PTE. LTD.	1970/9	Jurong, Singapore	Regional headquarters of Asia, instant noodle manufacturing and marketing
	NISSIN FOODS SINGAPORE PTE. LTD.	2015/5	Jurong, Singapore	Instant noodle manufacturing and marketing
	INDO NISSIN FOODS PRIVATE LTD.	1990/5	Bangalore, India	Instant noodle manufacturing and marketing
	Nissin Foods India Ltd.	2009/2	Bangalore, India	Instant noodle marketing
	NISSIN FOODS VIETNAM CO., LTD.	2011/3	Binh Duong, Vietnam	Instant noodle manufacturing and marketing
	NISSIN FOODS (THAILAND) CO., LTD.	1994/1	Pathumthani, Thailand	Instant noodle manufacturing and marketing
	PT.NISSIN FOODS INDONESIA*3	1992/6	Bekasi, Indonesia	Instant noodle manufacturing and marketing
EMEA	Nissin Foods Kft.	2004/4	Kecskemet, Hungary	Instant noodle manufacturing and marketing
	Nissin Foods GmbH	1993/2	Frankfurt, Germany	Instant noodle marketing
	NISSIN YILDIZ GIDA SANAYI VE TICARET A.S.	2012/9	Sakarya, Turkey	Instant noodle manufacturing and marketing

## [Associates Accounted for by the Equity Method ]

Area	Company Name	Established	Address	Business Area
Asia	THAI PRESIDENT FOODS PUBLIC COMPANY LIMITED	2006/12	Bangkok, Thailand	Instant noodle manufacturing and marketing
Asia	NISSIN-UNIVERSAL ROBINA CORP.*2	1994/10	Pasig City, Philippines	Instant noodle manufacturing and marketing
Russia	MAREVEN FOOD HOLDINGS LIMITED	2009/1	Cyprus	Holding company of instant noodle businesses

<sup>1:</sup> NISSIN FOODS DO BRASIL LTDA. and NISSIN TECHNOLOGY ALIMENTOS DO BRASIL LTDA. became a consolidated subsidiary from 3Q of FY2016.

<sup>\*2:</sup> Financial results of NURC (Nissin-Universal Robina Corp., headquarterd in the Philippines ) is inflected in our equity in net income/loss from 1Q of FY2016 (Our shareholding ratio: 49.00%)

 $<sup>^{*}3</sup>$ : Indonesial has been consolidated and included in the Asia segment from the 1st quarter of FY2017.

# IR News

Year	Released	Titile
2015	4-Feb	Notice Personnel Transfer: Presidents of Nissin Food Products, and Nissin Cisco
	18-Feb	Strategic Alliance with Mitsubishi Corporation in Four Asian Countries
	4-Mar	Notice Personnel Transfer: President of Nissin Foods (U.S.A.) Co., Inc.
	2-Apr	Notice Personnel Transfer: Outside Director, Outside Audior and Supervisory Board Director
	7-May	Notice of Absorption-Type Merger (Simplified Merger, Short-Form Merger) with a Wholly-Owned Subsidiary (Nissin Business Support Co., Ltd.)
	27-Aug	Notice of Acquisition of Additional Equity Interest in NISSIN-AJINOMOTO ALIMENTOS LTDA. (Brazil) and Making it a Consolidated Subsidiary
	7-Oct	Notice of Change in Consolidated Subsidiary (NISSIN TECHNOLOGY ALIMENTOS DO BRASIL LTDA. )
	30-Oct	Notice of Completion of the Procedures for the Acquisition of Equity Interest in NISSIN-AJINOMOTO ALIMENTOS LTDA. (Brazil)
	12-Nov	Announcement of Differences between the Consolidated Forecasts and Results for the First Half of Fiscal Year Ending March 31, 2016, and the Revision of Full-year Forecasts
	26-Nov	Notice Regarding the Termination of Joint Venture Agreement and the Conclusion of the Equity Transfer Agreement with JINMAILANG Group
	2-Dec	Notice Regarding Acquisition of Company Stock and Off-Floor Own Share Repurchase Trading (ToSTNeT-3) for the Purchase of Common Stock
	3-Dec	Notice Regarding the Result of Acquiring Company Stock Through Off-Floor Own Share Repurchase Trading (ToSTNeT-3) and the Completion of This Acquisition
	24-Dec	Amendment of the Agreement on Strategic Alliance with Mitsubishi Corporation regarding Indonesia business
2016	15-Jan	Notice of Acquisition of Additional Equity Interest in Bonchi Co., Ltd. and Making It a Consolidated Subsidiary
	23-Mar	Announcement of Co-operation Agreement on Business Partnership with a Leading UK Food Company
	24-Mar	Announcement of Acquisition of Premier Foods plc Shares
	22-Apr	Announcement of Relationship Agreement with Premier Foods plc
	9-May	Notice of Personnel Transfer of Representative Directors, Directors and Executive Officers
	12-May	NISSIN FOODS Group Medium-Term Business Plan 2021
	12-May	Renewal of the Countermeasures to the Large-Scale Acquisition of the Company's Shares (Takeover Defense Measures)

# Topics

2015	13-Apr	NISSIN FOOD PRODCTS: Renewal of 6 Cup Noodle lineups (from late April)
	14-May	NISSIN CISCO: Renewal of Gorotto Granola and enhancement of production capacity
	13-Jul	Update affiliation contract with the professional tennis player "Kei Nishikori" until 2020
	25-Aug	Building of "Research Center Mastering Food Safety Scientifically" in Global Food Safety Instituite (the WAVE)
	4-Nov	Disclosure of the Corporate Governance Report in TDnet of the Tokyo Stock Exchange
2016	28-Mar	Open company cafeteria "KABUTERIA" of which menes vary depending on stock prices
	2-May	A Landmark 40 Billion Cup Noodles Consumed Worldwide
	23-Jun	Announcement of Tokyo 2020 Official Partner Agreement

## Previous Medium-Term Business Plan (Announced in April 2013) Digest Results

1. Nissin Foods Group Philosophy "EARTH FOOD CREATOR"

Contribute to society and the planet by gratifying people everywhere with pleasures and delights food can provide.

#### 2. Embodiment of the "EARTH FOOD CREATOR" Concept

FY2016 (March 2016)	FY2021 (March 2021)	FY2026 (March 2026)
Pursue global status.	Gain a strong global reputation.	Embody the "EARTH FOOD CREATOR"
Overseas sales ratio: More than 20%	Overseas sales ratio: More than 30%	Overseas sales ratio: More than 50%
ROE: More than 7%	ROE: More than 8%	ROE: More than 10%

#### 3. General Strategies for Pursuing Global Status

Strengthen earning power of domestic business :Establish new earnings model → Introduce high-speed branding system and reduce costs through joint procurement and distribution by group companies.

Exedite growth in overseas business: Establish business models suitable for markets  $\rightarrow$  Create different business models for mature markets, growth markets, and new markets respectively.

Pursue group-wide strategic initiatives: Strengthen platform capabilities as a global company → Pursue M&A, emphasize ROE and establish global human resources systems

#### 4-1. Targets under the Medium-Term Business Plan

		3 years co	vered by the Mid-			
	FY2013	FY2014	FY2015	FY2016	FY2016 (Mid-term Plan)	FY2016 VS Mid-term Plan
Net sales	382.8 ¥Bil.	417.6 ¥ Bil.	431.6 ¥Bil.	468.1 ¥ Bil.	450.0 ¥ Bil.	+4.0%
Overseas net sales	53.5 ¥ Bil.	73.7 ¥ Bil.	82.8 ¥Bil.	100.9 ¥ Bil.	98.5 ¥ Bil.	+2.4%
Operating income	24.0 ¥ Bil.	27.7 ¥ Bil.	24.3 ¥Bil.	26.4 ¥ Bil.	31.0 ¥ Bil.	-14.8%
Ordinary income	31.0 ¥ Bil.	34.8 ¥ Bil.	33.0 ¥Bil.	30.7 ¥ Bil.	36.0 ¥ Bil.	-14.7%
Net income attributable to owners of parent	18.9 ¥ Bil.	19.3 ¥ Bil.	18.5 ¥Bil.	26.9 ¥Bil.	23.0 ¥Bil.	+17.0%
Operating income ratio	6.3 %	6.6 %	5.6 %	5.6 %	6.9 %	-
Ordinary income ratio	8.1 %	8.3 %	7.6 %	6.6 %	8.0 %	-
ROE	6.4 %	6.0 %	5.3 %	7.4 %	7.2 %	-

# 4-2. Targets under the Medium-Term Business Plan (Domestic) (OP=Operating Income)

Instant noodles	Sales	240.2	¥Bil.	250.5	¥Bil.	255.0 ¥Bil.	265.2 ¥ Bil.		252.0	¥ Bil.	+5.2%
business	OP	25.5	¥ Bil.	27.7	¥ Bil.	25.1 ¥Bil.	25.3 ¥ Bil.	.	27.2	¥ Bil.	-6.8%
Chilled foods/Frozen	Sales	52.6	¥Bil.	54.8	¥ Bil.	56.6 ¥Bil.	59.8 ¥ Bil.		58.0	¥ Bil.	+3.1%
foods business	OP	0.8	¥Bil.	0.5	¥ Bil.	(0.2) ¥Bil.	0.7 ¥ Bil.	.	1.4	¥ Bil.	-48.9%
Confectionery/	Sales	34.0	¥ Bil.	36.1	¥ Bil.	34.3 ¥Bil.	38.6 ¥ Bil.		40.0	¥ Bil.	-3.6%
Beverage*1	OP	0.6	¥Bil.	1.2	¥ Bil.	1.3 ¥Bil.	1.3 ¥ Bil.		1.9	¥ Bil.	-31.7%

<sup>\*1:</sup> Food service business is included up to FY 2014

21.6 ¥ Bil.

#### 4-3. Targets under the Medium-Term Business Plan (Overseas)

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The Americas	Sales	25.9 ¥Bi	. 32.2	¥Bil.	35.7 ¥Bil.	48.3 ¥Bil.	37.8	¥Bil.	Ī	+27.6%
The Americas	OP	0.2 ¥Bi	. 0.5	¥Bil.	0.7 ¥Bil.	1.1 ¥Bil.	0.8	¥ Bil.		+32.5%
China/Hong Kong	Sales	20.8 ¥ Bi	. 29.9	¥ Bil.	34.5 ¥ Bil.	40.9 ¥ Bil.	32.2	¥ Bil.		+27.1%
China/Hong Kong	OP	1.8 ¥ Bi	. 2.8	¥Bil.	3.3 ¥ Bil.	4.1 ¥ Bil.	2.7	¥ Bil.		+51.4%
Asia	Sales	4.0 ¥Bi	. 5.5	¥Bil.	7.8 ¥Bil.	7.2 ¥ Bil.	18.0	¥ Bil.		-59.9%
Asia	OP	(0.5) ¥ Bi	. (1.6	) ¥Bil.	(2.2) ¥Bil.	(2.0) ¥ Bil.	0.1	¥ Bil.		-
Europe/	Sales	2.7 ¥Bi	. 6.0	¥ Bil.	4.7 ¥Bil.	4.6 ¥ Bil.	10.5	¥ Bil.		-56.3%
Middle East/Africa (EMEA)	OP	0.2 ¥Bi	. (0.2	) ¥Bil.	(0.1) ¥Bil.	(0.4) ¥ Bil.	1.0	¥ Bil.		-
Overseas TOTAL	Sales	53.5 ¥ Bi	. 73.7	¥ Bil.	82.8 ¥Bil.	100.9 ¥ Bil.	98.5	¥ Bil.	Ī	+2.5%
Overseas TOTAL	OP	1.8 ¥ Bi	. 1.6	¥Bil.	1.6 ¥Bil.	2.8 ¥ Bil.	4.6	¥ Bil.		-39.0%

4-4. Capital Investment 3 years total (FY14 Act. + FY15 Act. + FY16 Act.) Mid-term Plan

83.3 ¥Bil. 50.0 ¥Bil. +66.5%

FY2013 FY2014 FY2015 FY2016

27.5 ¥ Bil.

#### 5. Financial Policies

Capital Investment

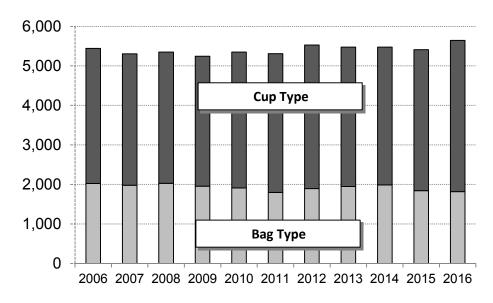
	Three-year Investment Budget:		ion, Business investment: Up to ¥65.0 billion" g capital expenditure and business investment "
	Policy on Shareholder Returns:	Aim for navout ratio of 40% or above	Consider stock repurchases based on an evaluation of market conditions and the operating environment.
	Efficiency Indicator:	Management centered on improving	ROE.

23.0 ¥ Bil.

32.8 ¥ Bil.

# Bag-type and Cup-type Instant Noodles Production in Japan (FY2006 - FY2016)

[Unit: Million servings]



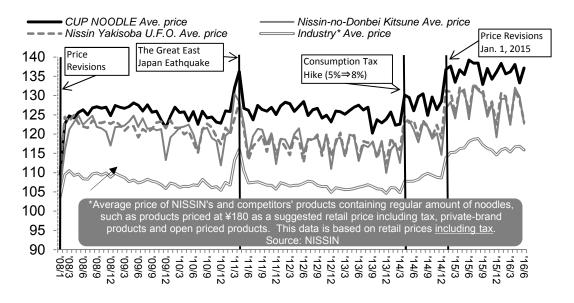
(million servings)

FY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Cup-type instant noodles	3,419	3,327	3,319	3,290	3,438	3,510	3,635	3,527	3,487	3,566	3,825
Bag-type instant noodles	2,023	1,979	2,031	1,955	1,911	1,799	1,895	1,948	1,988	1,844	1,820
Total	5,442	5,305	5,349	5,245	5,349	5,309	5,530	5,476	5,475	5,410	5,645

(Source) JCFIA=Japan Convenience Foods Industry Association (http://www.instantramen.or.jp)

Note: Annual production volume is based on years from April to March.

# Average Price incl. Tax of Mainstay Products at Mass Merchandise Stores



# Volume and Amount of Instant Noodles Production in Japan (April 2013 - June 2016)

# 【Bag-type & Cup-type Total 】

	Fiscal year ends	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
	Mar. 2017	532	414	430										1,376
Total production	YoY change (%)	113.6	106.4	105.3										108.7
volume	Mar. 2016	468	389	408	427	412	495	574	559	543	400	456	512	5,645
/ N A ' III'	YoY change (%)	100.6	95.0	108.0	106.5	111.8	101.9	98.5	103.0	106.0	100.8	109.4	114.0	104.3
(Million servings)	Mar. 2015	466	410	378	401	368	486	583	543	512	397	417	449	5,410
551111gc/	YoY change (%)	95.9	94.1	104.6	102.8	103.1	109.1	103.6	97.1	96.9	102.4	94.4	86.3	98.8
	Mar. 2017	54,519	42,780	44,338										141,637
Total production	YoY change (%)	115.5	109.4	106.1										110.6
amount	Mar. 2016	47,189	39,097	41,805	43,758	42,045	50,341	58,806	57,476	56,654	41,648	46,722	52,279	577,820
	YoY change (%)	104.6	98.0	112.4	110.5	116.8	107.7	102.9	107.0	111.2	103.7	112.5	116.0	108.4
(¥Mil.)	Mar. 2015	45,119	39,909	37,192	39,582	35,994	46,726	57,161	53,734	50,932	40,177	41,535	45,078	533,141
( <b>= IVIII.</b> )	YoY change (%)	96.2	94.7	105.8	103.9	102.9	107.8	104.1	98.3	97.7	106.1	97.3	89.6	100.0

# [Bag-type Noodles]

	Fiscal year ends	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
	Mar. 2017	171	129	131										432
Total production	YoY change (%)	114.6	95.9	103.2										105.0
volume	Mar. 2016	150	135	127	137	133	161	188	182	173	119	148	168	1,820
/ N 4:11:	YoY change (%)	89.4	91.9	97.2	97.6	98.6	85.5	94.6	104.0	112.7	90.5	114.0	113.7	98.7
(Million servings)	Mar. 2015	168	147	130	140	135	188	199	175	153	132	130	148	1,844
	YoY change (%)	92.8	90.0	95.0	95.5	102.6	114.6	96.7	90.5	85.2	98.2	81.3	76.7	92.7
	Mar. 2017	12,553	9,532	9,673										31,758
Total production	YoY change (%)	114.7	95.2	102.7										104.6
amount	Mar. 2016	10,944	10,011	9,418	10,192	9,967	11,794	14,073	13,457	12,830	8,799	10,798	12,326	134,609
	YoY change (%)	90.4	94.0	98.7	99.0	102.0	88.4	100.1	108.4	118.9	91.9	118.0	116.1	101.7
(¥Mil.)	Mar. 2015	12,105	10,654	9,537	10,299	9,772	13,343	14,055	12,416	10,789	9,578	9,149	10,617	132,315
( <b>= IVIII.</b> )	YoY change (%)	95.6	92.0	96.4	96.3	102.4	115.6	96.6	90.8	84.0	100.2	81.2	77.3	93.5

# [Cup-type Noodles]

	Fiscal year ends	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
	Mar. 2017	360	285	299										944
Total production	YoY change (%)	113.2	112.0	106.2										110.5
volume	Mar. 2016	318	255	281	291	279	335	386	378	370	281	308	345	3,825
/ N APIII	YoY change (%)	106.9	96.7	113.7	111.3	119.5	112.3	100.5	102.6	103.1	105.9	107.4	114.2	107.3
(Million servings)	Mar. 2015	298	263	247	261	233	298	384	368	359	265	287	302	3,566
oogu,	YoY change (%)	97.8	96.5	110.5	107.2	103.5	105.8	107.5	100.6	103.0	104.6	101.9	91.9	102.3
	Mar. 2017	41,966	33,248	34,665										109,879
Total production	YoY change (%)	115.8	114.3	107.0										112.4
amount	Mar. 2016	36,245	29,086	32,388	33,566	32,078	38,547	44,734	44,019	43,825	32,849	35,924	39,952	443,211
	YoY change (%)	109.8	99.4	117.1	114.6	122.3	115.5	103.8	106.5	109.2	107.4	110.9	115.9	110.6
(¥Mil.)	Mar. 2015	33,014	29,255	27,655	29,283	26,222	33,383	43,106	41,318	40,143	30,600	32,386	34,461	400,827
( <b>∓</b> IVIII./	YoY change (%)	96.5	95.6	109.4	106.8	103.1	105.0	106.8	100.8	102.2	108.1	103.0	94.2	102.3

## [Non-fried Bag-type Noodles]

	Fiscal year ends	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
Non-fried	Mar. 2017	40	30	31										102
Bag type	YoY change (%)	95.0	100.9	98.9										97.9
	Mar. 2016	42	30	31	34	38	35	40	39	43	27	34	40	432
servings)	Mar. 2015	48	44	38	48	36	43	42	47	35	30	31	33	475

(Source) JCFIA=Japan Convenience Foods Industry Association

# Global Demand for Instant Noodles (by Region) (CY2011-CY2015)

Contample   Cont	Rogion	Country/Area	Population (Mil.)	GDP	Per Capita	Demands (Bil.) *4				Per Capita	
China	Region	Countily/Area				2011	2012	2013	2014	2015	Consumption (Servings)*5
Hong Kong		China									
Japan			7.3	310		424.7		462.2	444.0	404.3	
Verbam											
Republic of Korea   50.6   1,377   27,195   35.9   35.2   36.3   35.9   36.5   72.1		·									
Philippines											
India											
Thailand   68.8   395   57.42   28.8   29.6   30.2   30.7   30.7   44.6											
Malaysia   31.0   296				-							
Asia   Taiwan   23.5   52.4   22.8   8.9   10.2   11.1   11.9   41.9											
Asia Taiwan											
Saudi Arabia   31.4   653   20.813   6.2   6.4   6.6   4.9   5.1   16.2	Asia	•									
Myanmar	7 1010										
Cambodia											
Bangladesh		,									
Pakistan											
Kazakhstan											
Singapore											
Uzbekistan											
Turkey   77.7   734   9.437   -   -   0.2   0.3   0.4		Uzbekistan	31.0	66	2,121	1.0	1.1	1.1	1.1	1.1	3.6
TOTAL			79.5	388	4,877	-	-	-	0.4	0.4	0.5
Oceania		Turkey	77.7	734	9,437	-	-	-	0.2	0.3	0.4
New Zealand					-						
North   North   America		Australia	24.0	1,224	50,962	3.4		3.5	3.6	3.7	15.4
North America    North America	Oceania		4.7	172	37,045						17.5
North America   Canada   35.8   1,552   43,332   2.1   2.1   2.1   1.9   1.9   5.4				-	-						-
America	North			-							
Brazil   204.5   1,773   8,670   21.3   23.1   23.7   23			35.8	1,552	43,332						5.4
Mexico	7		-	-	-						-
Central and South America				,							
Peru   31.9   192   6,021   0.6   0.7   0.8   1.2   1.3   3.9											
Chile	Central and										
America Costa Rica	South										
Colombia   48.2   293   6,084   -   0.0   0.0   0.1   0.1   0.1     TOTAL	America										
TOTAL 30.7 33.0 34.9 35.8 34.8 Russia 146.3 1,325 9,055 20.6 20.9 21.2 19.4 18.4 13.3 Ukraine 45.2 91 2,005 5.4 5.6 5.8 5.8 6.0 13.3 United Kingdom 65.1 2,849 43,771 3.4 3.5 3.7 3.7 3.7 5.7 Poland 38.0 475 12,495 2.9 2.7 2.6 3.0 3.1 8.1 Germany 81.9 3,358 40,997 1.8 1.8 1.8 1.8 1.8 1.8 2.2 Czech 10.5 182 17,257 1.0 0.9 0.9 0.6 0.9 8.1 France 64.3 2,422 37,675 0.5 0.5 0.6 0.6 0.6 0.6 0.9 Spain 46.4 1,200 25,865 0.4 0.5 1.1 Sweden 9.9 493 49,866 0.2 0.2 0.3 0.3 0.3 0.3 3.3 Hungary 9.9 121 12,240 0.2 0.2 0.2 0.2 0.2 0.2 2.4 Netherlands 16.9 738 43,603 0.2 0.2 0.2 0.2 0.2 0.2 1.4 Denmark 5.7 295 52,114 0.2 0.2 0.2 0.2 0.2 0.2 1.4 Italy 60.8 1,816 29,867 0.1 0.1 0.2 0.2 1.4 Italy 60.8 1,816 29,867 0.1 0.1 0.2 0.2 1.4 Italy 60.8 1,816 29,867 0.1 0.1 0.2 0.2 1.4 Italy 60.8 1,816 29,867 0.1 0.1 0.2 0.2 1.4 Italy 60.8 1,816 29,867 0.1 0.1 0.2 0.2 1.4 Italy 60.8 1,816 29,867 0.1 0.1 0.2 0.2 1.4 Italy 60.8 1,816 29,867 0.1 0.1 0.2 0.2 1.4 Italy 60.8 1,816 29,867 0.1 0.1 0.1 0.5 5.5 Switzerland 8.2 665 80,675 0.1 0.1 1.5 TOTAL 36.6 37.1 37.7 36.8 36.5 - 0.1 TOTAL 36.6 37.1 37.7 36.8 36.5 - 0.1 TOTAL 36.6 37.1 37.7 36.8 36.5 - 0.1 TOTAL 36.6 37.1 37.7 36.8 36.5 5.5 0.5 0.5 TOTAL 15.4 16.5 17.7 1.9 1.9 1.9 3.4 Ethiopia 89.8 62 687 0.4 0.5 0.5 0.5 TOTAL -											
Russia											
Ukraine											
United Kingdom											
Poland											
Germany				-							
Czech			81.9	3,358		1.8	1.8	1.8	1.8	1.8	2.2
Europe Spain			10.5			1.0	0.9	0.9	0.6	0.9	8.1
Europe         Sweden Hungary         9.9         493         49,866         0.2         0.2         0.3         0.3         0.3         3.3           Hungary         9.9         121         12,240         0.2         0.2         0.2         0.2         0.2         2.4           Netherlands         16.9         738         43,603         0.2         0.2         0.2         0.2         0.2         0.2         1.4           Denmark         5.7         295         52,114         0.2         0.2         0.2         0.2         0.2         0.2         0.2         3.6           Belgium         11.3         455         40,107         0.1         0.1         0.1         0.2         0.2         0.2         0.2         0.2         1.4           Italy         60.8         1,816         29,867         -         -         -         0.1         0.1         0.2         0.2         0.2         0.2         0.2         0.2         0.2         0.2         0.2         0.2         0.1         0.1         2.5         0.2         0.2         0.1         0.1         1.5         0.1         0.1         1.5         0.1         0.1         0.2 <td></td> <td>France</td> <td>64.3</td> <td>2,422</td> <td>37,675</td> <td>0.5</td> <td>0.5</td> <td>0.6</td> <td>0.6</td> <td>0.6</td> <td>0.9</td>		France	64.3	2,422	37,675	0.5	0.5	0.6	0.6	0.6	0.9
Hungary 9.9 121 12,240 0.2 0.2 0.2 0.2 0.2 2.4 Netherlands 16.9 738 43,603 0.2 0.2 0.2 0.2 0.2 1.4 Denmark 5.7 295 52,114 0.2 0.2 0.2 0.2 0.2 3.6 Belgium 11.3 455 40,107 0.1 0.1 0.1 0.2 0.2 1.4 Italy 60.8 1,816 29,867 0.1 0.2 0.2 Finland 5.5 230 41,974 0.2 0.2 0.2 0.1 0.1 0.1 2.5 Switzerland 8.2 665 80,675 0.1 0.1 1.5  TOTAL 36.6 37.1 37.7 36.8 36.5 - Nigeria 178.7 490 2,743 12.6 13.4 14.3 15.2 15.4 8.6 Egypt 88.4 331 3,740 1.2 1.5 1.7 1.9 2.0 2.3 Africa South Africa 55.0 313 5,695 1.5 1.7 1.7 1.9 1.9 3.4 Ethiopia 89.8 62 687 0.4 0.5 0.5 TOTAL 15.4 16.5 17.7 19.4 19.7 14.3 Others 2.2 2.3 2.5 9.4 9.8 -		Spain			25,865	-	-	-	0.4	0.5	1.1
Netherlands         16.9         738         43,603         0.2         0.2         0.2         0.2         0.2         1.4           Denmark         5.7         295         52,114         0.2         0.2         0.2         0.2         0.2         3.6           Belgium         11.3         455         40,107         0.1         0.1         0.1         0.2         0.2         1.4           Italy         60.8         1,816         29,867         -         -         -         0.1         0.2         0.2         0.2         1.4           Italy         60.8         1,816         29,867         -         -         -         0.1         0.2         0.2         0.2         0.2         0.2         0.2         0.2         0.2         0.2         0.2         0.2         0.1         0.1         2.5         0.1         0.1         2.5         0.2         0.2         0.2         0.1         0.1         1.5         0.2         0.2         0.1         0.1         1.5         0.1         0.1         1.5         0.1         0.1         1.5         0.1         0.1         1.5         0.1         0.1         0.1         0.1         0.1 </td <td>Europe</td> <td></td> <td></td> <td></td> <td></td> <td>0.2</td> <td>0.2</td> <td>0.3</td> <td>0.3</td> <td>0.3</td> <td>3.3</td>	Europe					0.2	0.2	0.3	0.3	0.3	3.3
Denmark         5.7         295         52,114         0.2         0.2         0.2         0.2         0.2         3.6           Belgium         11.3         455         40,107         0.1         0.1         0.1         0.2         0.2         1.4           Italy         60.8         1,816         29,867         -         -         -         0.1         0.2         0.1         0.1         2.5         0.2         0.2         0.1         0.1         2.5         0.1         0.1         1.5         1.5         1.7         0.1         0.1         1.5         1.5         1.7         36.8         36.5         -         -         -         0.1         0.1         1.5         1.5         1.7         36.8         36.5         -         -         -         1.5         1.7         36.8         36.5         -         -         -         1.4         41.3 </td <td></td>											
Belgium       11.3       455       40,107       0.1       0.1       0.1       0.2       0.2       1.4         Italy       60.8       1,816       29,867       -       -       -       0.1       0.2       0.2       0.2         Finland       5.5       230       41,974       0.2       0.2       0.2       0.1       0.1       2.5         Switzerland       8.2       665       80,675       -       -       -       0.1       0.1       1.5         TOTAL       -       -       -       36.6       37.1       37.7       36.8       36.5       -         Nigeria       178.7       490       2,743       12.6       13.4       14.3       15.2       15.4       8.6         Egypt       88.4       331       3,740       1.2       1.5       1.7       1.9       2.0       2.3         Africa       South Africa       55.0       313       5,695       1.5       1.7       1.7       1.9       1.9       3.4         Ethiopia       89.8       62       687       -       -       -       0.4       0.5       0.5         TOTAL       -       - <td></td>											
Italy         60.8         1,816         29,867         -         -         -         0.1         0.2         0.2           Finland         5.5         230         41,974         0.2         0.2         0.2         0.1         0.1         2.5           Switzerland         8.2         665         80,675         -         -         -         0.1         0.1         1.5           TOTAL         -         -         -         -         -         0.1         0.1         1.5           Nigeria         178.7         490         2,743         12.6         13.4         14.3         15.2         15.4         8.6           Egypt         88.4         331         3,740         1.2         1.5         1.7         1.9         2.0         2.3           Africa         South Africa         55.0         313         5,695         1.5         1.7         1.7         1.9         1.9         3.4           Ethiopia         89.8         62         687         -         -         -         0.4         0.5         0.5           TOTAL         -         -         -         15.4         16.5         17.7         19.4 <td></td>											
Finland 5.5 230 41,974 0.2 0.2 0.2 0.1 0.1 2.5 Switzerland 8.2 665 80,675 0.1 0.1 1.5 TOTAL 36.6 37.1 37.7 36.8 36.5 - Nigeria 178.7 490 2,743 12.6 13.4 14.3 15.2 15.4 8.6 Egypt 88.4 331 3,740 1.2 1.5 1.7 1.9 2.0 2.3 South Africa 55.0 313 5,695 1.5 1.7 1.7 1.9 1.9 3.4 Ethiopia 89.8 62 687 0.4 0.5 0.5 TOTAL 15.4 16.5 17.7 19.4 19.7 14.3 Others 2.2 2.3 2.5 9.4 9.8 -											
Switzerland         8.2         665         80,675         -         -         -         0.1         0.1         1.5           TOTAL         -         -         -         -         36.6         37.1         37.7         36.8         36.5         -           Nigeria         178.7         490         2,743         12.6         13.4         14.3         15.2         15.4         8.6           Egypt         88.4         331         3,740         1.2         1.5         1.7         1.9         2.0         2.3           South Africa         55.0         313         5,695         1.5         1.7         1.7         1.9         1.9         3.4           Ethiopia         89.8         62         687         -         -         -         0.4         0.5         0.5           TOTAL         -         -         -         15.4         16.5         17.7         19.4         19.7         14.3           Others         -         -         -         2.2         2.3         2.5         9.4         9.8         -											
TOTAL 36.6 37.1 37.7 36.8 36.5 -  Nigeria 178.7 490 2,743 12.6 13.4 14.3 15.2 15.4 8.6  Egypt 88.4 331 3,740 1.2 1.5 1.7 1.9 2.0 2.3  Africa South Africa 55.0 313 5,695 1.5 1.7 1.7 1.9 1.9 3.4  Ethiopia 89.8 62 687 0.4 0.5 0.5  TOTAL 15.4 16.5 17.7 19.4 19.7 14.3  Others 2.2 2.3 2.5 9.4 9.8 -											
Africa       Nigeria       178.7       490       2,743       12.6       13.4       14.3       15.2       15.4       8.6         Egypt       88.4       331       3,740       1.2       1.5       1.7       1.9       2.0       2.3         South Africa       55.0       313       5,695       1.5       1.7       1.7       1.9       1.9       3.4         Ethiopia       89.8       62       687       -       -       -       0.4       0.5       0.5         TOTAL       -       -       15.4       16.5       17.7       19.4       19.7       14.3         Others       -       -       2.2       2.3       2.5       9.4       9.8       -											
Africa Egypt 88.4 331 3,740 1.2 1.5 1.7 1.9 2.0 2.3 South Africa 55.0 313 5,695 1.5 1.7 1.7 1.9 1.9 3.4 Ethiopia 89.8 62 687 0.4 0.5 0.5 TOTAL 15.4 16.5 17.7 19.4 19.7 14.3 Others - 2.2 2.3 2.5 9.4 9.8 -											
Africa       South Africa       55.0       313       5,695       1.5       1.7       1.7       1.9       1.9       3.4         Ethiopia       89.8       62       687       -       -       -       0.4       0.5       0.5         TOTAL       -       -       -       15.4       16.5       17.7       19.4       19.7       14.3         Others       -       -       -       2.2       2.3       2.5       9.4       9.8       -											
Ethiopia     89.8     62     687     -     -     -     0.4     0.5     0.5       TOTAL     -     -     -     15.4     16.5     17.7     19.4     19.7     14.3       Others     -     -     -     2.2     2.3     2.5     9.4     9.8     -	Africa										
TOTAL 15.4 16.5 17.7 19.4 19.7 14.3 Others 2.2 2.3 2.5 9.4 9.8 -											
Others 2.2 2.3 2.5 9.4 9.8 -											
	<u> </u>										
GNAND TOTAL 982.2 1018.0 1059.9 1038.5 977.1 -	CDAND										-
(Sources)		IOTAL	_	-	-	962.2	1018.0	1059.9	1038.5	9//.1	-

<sup>\*1, \*2,</sup> and \*3: IMF website

<sup>\*4:</sup> WINA (World Instant Noodles Association) website (http://instantnoodles.org/)

<sup>\*5:</sup> Derived by dividing the demand in 2015 by the population.

# Market Data of Domestic Businesses

#### ■ Domestic Instant Noodle Market Size

Domestic Instant Noodle Market / Total production volume / YoY change

(Source) JCFIA=Japan Convenience Foods Industry Association

		Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
FY2017	Total	+13.6%	+6.4%	+5.3%										+8.7%
	Bag Type	+14.6%	-4.1%	+3.2%										+5.0%
	Cup Type	+13.2%	+12.0%	+6.2%										+10.5%
	Total	+0.6%	-5.0%	+8.0%	+6.5%	+11.8%	+1.9%	-1.5%	+3.0%	+6.0%	+0.8%	+9.4%	+14.0%	+4.3%
FY2016	Bag Type	-10.6%	-8.1%	-2.8%	-2.4%	-1.4%	-14.5%	-5.4%	+4.0%	+12.7%	-9.5%	+14.0%	+13.7%	-1.3%
	Cup Type	+6.9%	-3.3%	+13.7%	+11.3%	+19.5%	+12.3%	+0.5%	+2.6%	+3.1%	+5.9%	+7.4%	+14.2%	+7.3%
	Total	-4.1%	-5.9%	+4.6%	+2.8%	+3.1%	+9.1%	+3.6%	-2.9%	-3.1%	+2.4%	-5.6%	-13.7%	-1.2%
	Bag Type	-7.2%	-10.0%	-5.0%	-4.5%	+2.6%	+14.6%	-3.3%	-9.5%	-14.8%	-1.8%	-18.7%	-23.3%	-7.3%
	Cup Type	-2.2%	-3.5%	+10.5%	+7.2%	+3.5%	+5.8%	+7.5%	+0.6%	+3.0%	+4.6%	+1.9%	-8.1%	+2.3%

#### ■ Chilled and Frozen Markets

Commercial chilled noodle market: Estimates by Nissin / YoY change

			•	•			
FY2016	Total	Udon	Ramen	Fried noodles	Hiyashi-chuka	Soba	Spagetti
Amount	-0.4%	-3.2%	+3.2%	-1.2%	+0.1%	+1.8%	-13.4%
Quantity	-2.5%	-3.4%	-1.1%	-1.6%	-1.0%	-1.8%	-21.0%
FY2015	Total	Udon	Ramen	Fried noodles	Hiyashi-chuka	Soba	Spagetti
Amount	-4.6%	-5.0%	-3.2%	-2.1%	-11.6%	-6.2%	-6.0%
Quantity	-3.1%	-3.5%	-2.2%	-1.0%	-10.5%	-4.9%	-5.0%
FY2014	Total	Udon	Ramen	Fried noodles	Hiyashi-chuka	Soba	Spagetti
Amount	-5.4%	-5.7%	-6.3%	-4.8%	-6.4%	-5.2%	+10.0%
Quantity	-2.2%	-3.5%	-2.7%	-1.6%	-4.3%	-1.3%	+25.6%

Commercial cooked frozen food market: Estimates by Nissin / YoY change

Cooked frozen food market (incl. Bento)

FY2016	FF Total	Rice	Noodles
Amount	+0.7%	+9.7%	+0.3%
Quantity	-2.3%	+5.0%	-2.5%
FY2015	FF Total	Rice	Noodles
Amount	-0.4%	+1.3%	+1.9%
Quantity	-0.2%	+2.4%	+2.4%
FY2014	FF Total	Rice	Noodles
Amount	+4.0%	+0.0%	+7.0%
Quantity	+4.0%	+2.0%	+8.0%

Frozen noodles only (excl. Bento)

Total	Frozen Noodles							
Total	Ramen	Udon	Soba	Fried noodles	Spagetti			
+0.8%	+11.2%	+0.1%	-6.5%	+0.9%	-1.3%			
-1.7%	+9.0%	-0.1%	-9.5%	-0.6%	-4.7%			
Tatal	Frozen Noodles							
Total	Ramen	Udon	Soba	Fried noodles	Spagetti			
+2.1%	+2.3%	-1.6%	-17.9%	+0.3%	+6.8%			
+2.6%	+2.9%	-0.5%	-18.6%	+0.4%	+6.8%			
Tatal			Frozen Noodles	3				
Total	Ramen	Udon	Soba	Fried noodles	Spagetti			
+7.0%	-3.0%	-1.0%	+9.0%	-4.0%	+21.0%			
+8.0%	-7.0%	+0.0%	+2.0%	-4.0%	+21.0%			

#### ■Confectionery and Beverage

Cereal market: Estimates by JAPAN SNACK CEREAL FOODS ASSOSIACTION / YoY change (Jan. to Dec.)

CY2015	Total	Cornflakes	Brown rice flakes	Granola	Other
Amount	+25.8%	-9.6%	-13.3%	+50.6%	-3.2%
Quantity	+27.7%	-7.9%	-11.9%	+49.3%	+3.7%
CY2014	Total	Cornflakes	Brown rice flakes	Granola	Other
Amount	+25.5%	-6.4%	-15.8%	+68.0%	-3.6%
Quantity	+29.7%	-3.5%	-14.6%	+69.1%	-3.5%
CY2013	Total	Cornflakes	Brown rice flakes	Granola	Other
Amount	+14.5%	-6.4%	+10.6%	+55.2%	-4.0%
Quantity	+16.3%	-5.7%	+12.0%	+53.4%	-2.2%

Drink market: Estimates by Nissin York / YoY Change (Apr. to Mar.)

		Lactobacillus beverage	Drink Yogurt
FY2016	Amount	-1.3%	+18.0%
FY2015	Amount	-2.7%	+17.3%



Stock Code: 2897

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