NISSIN FOODS HOLDINGS CO., LTD. IR Office (TSE 2897)

# Third Quarter(Nine Months) ended December 31, 2016

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## **Consolidated Statements of Income**

1. Financial Summary of Initial	inancial Summary of Initial Forecasts (vs. FY2016 Actual Results) Bil.											Bil. Yen	
	FY201	6 (Actual	Results)	FY2017	(Initial F	orecasts)	Chan	ges in A	mount	Changes in Ratio			
	1H     2H     FY     1H     2H     FY								FY	1H	2H	FY	
Net sales	217.9	250.1	468.1	240.0	260.0	500.0	+22.1	+9.9	+31.9	+10.1%	+3.9%	+6.8%	
Operating income	12.4	14.0	26.4	9.0	18.0	27.0	-3.4	+4.0	+0.6	-27.4%	+28.6%	+2.3%	
Adjusted Operating income <sup>*1</sup>	11.5	13.2	24.7	11.3	20.3	31.5	-0.2	+7.1	+6.9	-1.7%	+53.6%	+27.9%	
Ordinary income	16.1	14.6	30.7	11.5	19.5	31.0	-4.6	+4.9	+0.3	-28.5%	+33.2%	+0.9%	
Net income attributable to owners of parent	10.8	16.1	26.9	10.5	11.5	22.0	-0.3	-4.6	-4.9	-2.9%	-28.4%	-18.2%	

#### 1. Financial Summary of Initial Forecasts (vs. FY2016 Actual Results)

\*1: Adjusted Operating income = Operating income - Impact from retirement benefit accounting

2. Financial Summary	of Revised Forecasts	(vs. FY201)	7 Initial Forecasts) <sup>*2</sup>

Bil. Yen

	FY2017	7 (Initial F	orecasts)		2017 (Re Forecast		Char	iges in Ai	mount	Cha	Changes in Ratio				
	1H	2H	FY	1H	2H	FY	1H	2H	FY	1H	2H	FY			
Net sales	240.0	260.0	500.0	235.8	264.2	500.0	-4.2	+4.2	-	-1.7%	+1.6%	-			
Operating income	9.0	18.0	27.0	11.7	16.1	27.8	+2.7	-1.9	+0.8	+30.4%	-10.8%	+3.0%			
Adjusted Operating income <sup>*1</sup>	11.3	20.3	31.5	13.9	18.4	32.3	+2.7	-1.9	+0.8	+23.6%	-9.2%	+2.5%			
Ordinary income	11.5	19.5	31.0	13.8	17.7	31.5	+2.3	-1.8	+0.5	+19.7%	-9.1%	+1.6%			
Net income attributable to owners of parent	10.5	11.5	22.0	12.2	10.3	22.5	+1.7	-1.2	+0.5	+16.3%	-10.6%	+2.3%			

\*1: Adjusted Operating income = Operating income - Impact from retirement benefit accounting \*2: The revision of full-year forecasts was announced at the 1st half financial results announcement on November 10, 2016

3. Financial Summary of Revis	ary of Revised Forecasts (vs. FY2016 Actual Results) Bil. Yen											Bil. Yen	
	FY201	6 (Actual	Results)		2017 (Re Forecast		Chan	ges in Aı	nount	Changes in Ratio			
	1H	2H	FY	1H	2H	FY	1H	2H	FY	1H	2H	FY	
Net sales	217.9	250.1	468.1	235.8	264.2	500.0	+17.9	+14.0	+31.9	+8.2%	+5.6%	+6.8%	
Operating income	12.4	14.0	26.4	11.7	16.1	27.8	-0.7	+2.1	+1.4	-5.3%	+14.7%	+5.3%	
Adjusted Operating income <sup>*1</sup>	11.5	13.2	24.7	13.9	18.4	32.3	+2.5	+5.2	+7.7	+21.5%	+39.4%	+31.1%	
Ordinary income	16.1	14.6	30.7	13.8	17.7	31.5	-2.3	+3.1	+0.8	-14.4%	+21.1%	+2.5%	
Net income attributable to owners of parent	10.8	16.1	26.9	12.2	10.3	22.5	+1.4	-5.8	-4.4	+12.9%	-36.0%	-16.3%	

\*1: Adjusted Operating income = Operating income - Impact from retirement benefit accounting \*2: The revision of full-year forecasts was announced at the 1st half financial results announcement on November 10, 2016.

## Consolidated Statements of Income

	FY2016 3Q(9	wontins)	FY2017 3Q(9	wonuns)	101.01	Bil. Yer YoY Change						
	Amount	Ratio to	Amount	Ratio to	Amount	Ratio						
ales	347.5	Sales 100.0%	369.8	Sales 100.0%	+22.3	+6.4%						
f goods sold	192.3	55.3%	201.4	54.5%	+9.2	+4.8%						
profit	155.3	44.7%	168.4	45.5%	+13.1	+8.4%						
notional expenses	60.2	17.3%	65.9	43.3%	+5.7	+0.4%						
ertising expenses	11.5	3.3%	12.6	3.4%	+1.1	+9.6%						
ibution expenses	22.0	6.3%	23.4	6.3%	+1.5	+6.8%						
eral expenses	39.4	11.3%	44.7	12.1%	+5.4	+13.6%						
selling, general and	133.0	38.3%	146.7	39.7%	+13.7	+10.3%						
nistrative expenses ating income	22.3	6.4%	21.7	5.9%	-0.5	-2.5%						
est income	0.6	0.4%	0.6	0.2%	+0.0	+2.2%						
end income	1.4	0.2%	1.4	0.2%	+0.0	+0.2%						
on sales of												
etable securities	0.8	0.2%	1.3	0.4%	+0.5	+66.0%						
y in earnings of associates	2.2	0.6%	1.2	0.3%	-1.1	-47.5%						
rs	0.8	0.2%	0.6	0.2%	-0.2	-21.4%						
non-operating income	5.8	1.7%	5.1	1.4%	-0.7	-11.9%						
est expense	0.2	0.1%	0.3	0.1%	+0.0	+18.9%						
ign exchange loss	0.0	0.0%	0.8	0.2%	+0.7	+1,664.0%						
rs	0.2	0.1%	0.4	0.1%	+0.2	+134.8%						
non-operating expenses	0.5	0.1%	1.5	0.4%	+1.0	+222.1%						
ary Income	27.6	7.9%	25.3	6.8%	-2.3	-8.2%						
on sales of fixed ts	0.3	0.1%	0.1	0.0%	-0.2	-59.1%						
on sales of stments in securities	0.9	0.3%	6.8	1.8%	+5.9	+648.4%						
in associated with the	6.6	1.9%	-	_	-6.6	-100.0%						
sition in stages ance proceeds	-	1.070	0.3	0.1%	+0.3	-						
s	_		0.0	0.1%	+0.1							
l extraordinary gains	7.8	2.3%	7.3	2.0%	-0.5	-7.0%						
on disposal of fixed assets	0.2	0.1%	0.2	0.0%	-0.3	-22.5%						
irment loss	0.2	0.170	0.2	0.0%	+0.1	-22.370						
on sales of investments in	1.3	0.4%	0.0	0.2 /0	-1.3	-100.0%						
al due to a fire	-	-	0.5	0.1%	+0.5	-						
on valuation of			0.0	0.170								
stments in capital of idiaries and affiliates	0.6	0.2%	-	-	-0.6	-100.0%						
on valuation of investment in liaries and affiliates	-	-	0.4	0.1%	+0.4	-						
debt expenses	0.5	0.1%	-	-	-0.5	-100.0%						
ment payout due to contract change	-	-	0.6	0.2%	+0.6	-						
associated with factory	_	-	0.5	0.1%	+0.5	_						
re	03	0.1%				-40.3%						
-						-40.3%						
,						-2.4 %						
e taxes						+3.4%						
come						-13.2%						
come attributable to						+67.6%						
ontrolling interests come attributable to				+								
s of parent				-		-13.6%						
	xtraordinary losses before income taxes taxes me me attributable to trolling interests me attributable to of parent hensive Income	0.3xtraordinary losses3.0before income taxes32.4taxes9.3me23.1me attributable to trolling interests0.1me attributable to of parent23.0hensive Income27.1	0.3         0.1%           xtraordinary losses         3.0         0.9%           before income taxes         32.4         9.3%           taxes         9.3         2.7%           mme         23.1         6.7%           mme attributable to trolling interests         0.1         0.0%           me attributable to of parent         23.0         6.6%           hensive Income         27.1         7.8%	0.3         0.1%         0.2           xtraordinary losses         3.0         0.9%         3.0           before income taxes         32.4         9.3%         29.6           taxes         9.3         2.7%         9.6           ome         23.1         6.7%         20.1           ome attributable to trolling interests         0.1         0.0%         0.2           of parent         23.0         6.6%         19.9           hensive Income         27.1         7.8%         4.6	0.3         0.1%         0.2         0.1%           xtraordinary losses         3.0         0.9%         3.0         0.8%           before income taxes         32.4         9.3%         29.6         8.0%           taxes         9.3         2.7%         9.6         2.6%           mme         23.1         6.7%         20.1         5.4%           mme attributable to trolling interests         0.1         0.0%         0.2         0.0%           of parent         23.0         6.6%         19.9         5.4%	0.3         0.1%         0.2         0.1%         -0.1           xtraordinary losses         3.0         0.9%         3.0         0.8%         -0.1           before income taxes         32.4         9.3%         29.6         8.0%         -2.7           taxes         9.3         2.7%         9.6         2.6%         +0.3           ome         23.1         6.7%         20.1         5.4%         -3.1           ome attributable to trolling interests         0.1         0.0%         0.2         0.0%         +0.1           me attributable to of parent         23.0         6.6%         19.9         5.4%         -3.1           hensive Income         27.1         7.8%         4.6         1.3%         -22.5						

Note: Figures are calculated based on thousand yen and rounded to the nearest 100 million yen.

### Yearly and Quarterly Financial Results by Segment

Voorly	Salaa	by	Segment
reariy	Sales	DV	Segment

Yearly Sales b	y Segme	ent								Bil. Yen
	Busi ness	FY2013	FY2014	FY2015	FY2016	FY16 v Amount	rs.FY15 Ratio	FY2017 (Initial Forecasts)	Initial v Amount	vs.FY16 Ratio
Nissin Food Products	Instant Noodles	200.8	210.9	215.8	223.6	+7.8	+3.6%	228.3	+4.7	+2.1%
Myojo Foods	Instant Noodles	39.3	39.6	39.2	41.6	+2.4	+6.2%	42.9	+1.3	+3.1%
Chilled and Froz	en	52.6	54.8	56.6	59.8	+3.2	+5.6%	60.5	+0.7	+1.2%
Confectinery and Beverage <sup>*1,2,3</sup>	d	34.0	36.1	34.3	38.6	+4.3	+12.5%	49.0	+10.4	+27.0%
Domestic others	*3,4	2.5	2.6	3.0	3.5	+0.6	+19.7%	3.1	-0.4	-12.3%
Domestic Total		329.2	343.9	348.8	367.1	+18.3	+5.3%	383.8	+16.7	+4.5%
The Americas <sup>*5</sup>	Mainly Instant Noodles	25.9	32.2	35.7	48.3	+12.5	+35.1%	60.0	+11.7	+24.3%
China	Mainly Instant Noodles	20.8	29.9	34.5	40.9	+6.4	+18.5%	42.1	+1.2	+3.0%
Asia <sup>*3,6</sup>	Instant Noodles	4.0	5.5	7.8	7.2	-0.6	-8.0%	8.9	+1.7	+23.7%
EMEA <sup>*3</sup>	Instant Noodles	2.7	6.0	4.7	4.6	-0.1	-2.1%	5.2	+0.6	+13.5%
Overseas Total		53.5	73.7	82.8	100.9	+18.2	+22.0%	116.2	+15.3	+15.1%
Group Total		382.8	417.6	431.6	468.1	+36.5	+8.5%	500.0	+31.9	+6.8%

#### Note: The revised full-year sales plan for each business segment is not for disclosure.

\*1: Nissin Cisco, Nissin York, Bonchi

\*2: Bonchi Co., Ltd. has been consolidated and included in Confectionery and Beverage segment from the 1st quarter of FY2017.
 \*3: These are included in "Other" in the "Segment Information" of Summary of Consolidated Financial Statements.
 \*4: "Domestic others" includes NISSIN FOODS HOLDINGS and NISSIN ASSET MANAGEMENT, etc.

5: Brazil has been consolidated and included in the Americas segment from the 3rd quarter of FY2016.
6: Indonesia has been consolidated and included in the Asia segment from the 1st quarter of FY2017.

Quartely Sales	Busi	nem	FY2	2016				FY2017						2017 V	S. 2016	(Amoun	t.Ratio)			-
	ness	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	9 Months	1	Q	2	2Q		Q	4(	 ג	9 M	onths
Nissin Food Products	Instant Noodles	48.5	53.2	65.9	56.0	51.8	53.4	66.8		172.0	+3.3	+6.8%	+0.3	+0.5%	+0.8	+1.3%			+4.4	+2.6%
Myojo Foods	Instant Noodles	9.9	10.1	11.4	10.2	10.0	10.1	10.5		30.6	+0.1	+1.2%	-0.0	-0.4%	-0.9	-7.8%			-0.8	-2.6%
Chilled and Froz	en	14.8	15.2	15.1	14.6	15.0	15.6	16.0		46.6	+0.2	+1.1%	+0.4	+2.4%	+0.9	+5.6%			+1.4	+3.1%
Confectinery and Beverage <sup>*1,2,3</sup>	ł	10.0	9.8	9.1	9.6	13.1	13.2	12.2		38.5	+3.1	+30.9%	+3.4	+34.2%	+3.1	+33.9%			+9.5	+33.0%
Domestic others	*3,4	1.0	0.9	0.8	0.9	0.9	0.9	1.0		2.9	-0.0	-3.1%	+0.1	+6.6%	+0.2	+22.3%			+0.2	+7.9%
Domestic Total		84.2	89.2	102.4	91.3	90.8	93.2	106.5		290.5	+6.6	+7.9%	+4.0	+4.5%	+4.1	+4.0%			+14.7	+5.3%
The Americas <sup>*5</sup>	Mainly Instant Noodles	8.0	10.0	14.9	15.3	12.8	14.8	15.7		43.2	+4.8	+59.5%	+4.7	+46.9%	+0.7	+4.8%			+10.2	+30.9%
China	Mainly Instant Noodles	9.7	10.8	9.7	10.7	8.4	9.1	8.6		26.1	-1.3	-13.2%	-1.8	-16.3%	-1.1	-10.9%			-4.1	-13.6%
Asia <sup>*3,6</sup>	Instant Noodles	1.9	1.8	1.4	2.0	2.3	2.2	2.2		6.7	+0.3	+18.1%	+0.4	+20.6%	+0.8	+56.2%			+1.5	+29.3%
EMEA <sup>*3</sup>	Instant Noodles	1.2	1.0	1.1	1.2	1.2	1.1	1.0		3.3	+0.0	+3.9%	+0.0	+3.0%	-0.1	-10.3%			-0.0	-1.3%
Overseas Total		20.8	23.8	27.2	29.2	24.7	27.1	27.5		79.3	+3.9	+18.8%	+3.3	+14.1%	+0.3	+1.2%			+7.6	+10.6%
Group Total		104.9	113.0	129.6	120.5	115.5	120.4	134.0		369.8	+10.5	+10.0%	+7.4	+6.5%	+4.4	+3.4%			+22.3	+6.4%

\*1: Nissin Cisco, Nissin York, Bonchi

\*2: Bonchi Co., Ltd. has been consolidated and included in Confectionery and Beverage segment from the 1st quarter of FY2017. \*3: These are included in "Other" in the "Segment Information" of Summary of Consolidated Financial Statements.

\*4: "Domestic others" includes NISSIN FOODS HOLDINGS and NISSIN ASSET MANAGEMENT, etc.

\*5: Brazil has been consolidated and included in the Americas segment from the 3rd quarter of FY2016.

\*6: Indonesia has been consolidated and included in the Asia segment from the 1st quarter of FY2017.

Yearly and Quarterly Financial Results by Segment

Yearly (Upper	: Operati	ng Income , l	_ower: Opera	ting Income N	largin)			1	Bil. Yen
	Busi ness	FY2013	FY2014	FY2015	FY2016	FY16 vs.FY15 Amount Ratio	FY2017 Forecasts	FY17 v Amount	s.FY16 Ratio
Nissin Food	Instant	23.8	25.7	23.6	24.0	+0.3 +1.4%	26.7	+2.7	+11.3%
Products	Noodles	11.9%	12.2%	11.0%	10.7%	-0.2%	11.7%	+1.0%	
Music Feede	Instant	1.7	2.0	1.4	1.4	-0.1 -3.6%	2.1	+0.8	+54.7%
Myojo Foods	Noodles	4.4%	5.0%	3.6%	3.3%	-0.3%	5.0%	+1.7%	
		0.8	0.5	(0.2)	0.7	+0.9 -	1.3	+0.6	+78.4%
Chilled and Froz	en	1.6%	0.9%	-0.4%	1.2%	+1.6%	2.1%	+0.9%	
Confectionery a	nd	0.6	1.2	1.3	1.3	-0.0 -1.3%	2.7	+1.4	+108.2%
Beverage <sup>*1,2,3</sup>		1.7%	% 3.3% 3.8% 3.4% -0.5%		-0.5%	5.5%	+2.1%		
	*3.4	(0.2)	0.0	(0.1)	(0.2)	-0.1 -	1.4	+1.5	-
Domestic others	0,1	-8.5%	1.8%	-2.5%	-5.5%	-3.0%	43.7%	+49.2%	
t t		26.7	29.3	26.1	27.2	+1.1 +4.0%	34.1	+7.0	+25.7%
Domestic Total		8.1%	8.5%	7.5%	7.4%	-0.1%	8.9%	+1.5%	
*6	Mainly	0.2	0.5	0.7	1.1	+0.4 +60.1%	2.3	+1.3	+120.0%
The Americas <sup>*6</sup>	Instant - Noodles	0.9%	1.7%	1.9%	2.2%	+0.3%	3.9%	+1.7%	
01.1	Mainly	1.8	2.8	3.3	4.1	+0.9 +26.4%	3.5	-0.6	-15.6%
China	Instant Noodles	8.8%	9.5%	9.5%	10.1%	+0.6%	8.3%	-1.8%	
*37	Instant	(0.5)	(1.6)	(2.2)	(2.0)	+0.2 -	(1.6)	+0.4	-
Asia <sup>*3,7</sup>	Noodles	-11.3%	-28.3%	-28.2%	-27.9%	+0.3%	-18.4%	+9.5%	
	Instant	0.2	(0.2)	(0.1)	(0.4)	-0.2 -	0.1	+0.4	-
EMEA <sup>*3</sup>	Noodles	7.2%	-3.8%	-2.7%	-8.0%	-5.4%	1.2%	+9.2%	
0		1.8	1.6	1.6	2.8	+1.2 +76.0%	4.3	+1.4	+50.4%
Overseas Total		3.4%	2.2%	1.9%	2.8%	+0.9%	3.7%	+0.9%	
Amortization of go elimination of inter transaction	segment	(1.0)	(0.6)	(0.6)	(1.2)	-0.6 -	(2.2)	-1.0	-
Group exper		(3.0)	(3.3)	(3.9)	(4.1)	-0.2 -	(4.7)	-0.6	-
		24.5	27.0	23.2	24.7	+1.5 +6.3%	31.5	+6.9	+27.9%
Adjusted Operatin	g income °	6.4%	6.5%	5.4%	5.3%	-0.1%	6.3%	+1.0%	
Retirement benefit a	ccounting <sup>*5</sup>	(0.5)	0.7	1.1	1.7	+0.6 +58.1%	(4.5)	-6.3	-
		24.0	27.7	24.3	26.4	+2.1 +8.6%	27.0	+0.6	+2.3%
Group To	tal	6.3%	6.6%	5.6%	5.6%	+0.0%	5.4%	-0.2%	

Note: The breakdown of the revised full-year consolidated OP plan of +0.8 bil. yen is +1.0 billion yen at Nissin Food Products segment and -0.2 bil. yen at Domestic others segment.

\*1: Nissin Cisco, Nissin York, Bonchi

\*2: Bonchi Co., Ltd. has been consolidated and included in Confectionery and drink segment from the 1st quarter of FY2017. \*3: These are included in "Other" in the "Segment Information" of Summary of Consolidated Financial Statements. \*4: "Domestic others" includes NISSIN FOODS HOLDINGS and NISSIN ASSET MANAGEMENT, etc.

\*5: These are included in "Reconcilliations" in Summary of Consolidated Financial Statements.

These are included in Reconciliations in Summary of Consolitated Financial Statements.
 Brazil has been consolidated and included in the Americas segment from the 3rd quarter of FY2016.
 Indonesia has been consolidated and included in the Asia segment from the 1st quarter of FY2017.

\*8: Adjusted Operating income = Operating Income - Impact from retirement benefit accounting

Quartely Operating Income by Segment

	Busi		FY2	016		FY2017 FY2017 VS. FY2016 (Amount, Ratio)													
	ness	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	9 Months	1	Q	2	Q	3	Q	40	Q 91	/lonths
Nissin Food Products	Instant Noodles	4.6	5.8	9.6	4.0	6.1	4.6	10.4		21.2	+1.6	+34.9%	-1.2	-20.0%	+0.8	+8.0%		+1.	2 +6.1%
Myojo Foods	Instant Noodles	0.8	0.3	0.5	(0.2)	0.4	0.3	0.4		1.1	-0.4	-51.8%	-0.0	-1.0%	-0.1	-19.9%		-0.5	<b>i</b> -32.2%
Chilled and Froze	n	0.3	0.1	0.3	0.0	0.6	0.5	0.7		1.8	+0.3	+129.5%	+0.3	+235.9%	+0.4	+146.6%		+1.	+159.0%
Confectionery and Beverage <sup>*1,2,3</sup>		0.5	0.3	0.3	0.2	1.0	0.7	0.5		2.2	+0.5	+118.3%	+0.5	+177.8%	+0.2	+56.7%		+1.	2 +113.9%
Domestic others*3	3,4	(0.0)	0.1	0.0	(0.3)	0.3	0.6	0.4		1.3	+0.3	-	+0.6	+583.9%	+0.3	+674.3%		+1.3	2 +1,040.3%
Domestic Total		6.1	6.6	10.7	3.8	8.4	6.8	12.3		27.6	+2.4	+38.7%	+0.2	+3.1%	+1.6	+14.8%		+4.	+17.7%
The Americas <sup>*6</sup>	Mainly Instant Noodles	(0.2)	0.4	0.0	0.8	0.6	0.1	0.3		1.1	+0.8	-	-0.3	-75.2%	+0.3	+809.3%		+0.	3 +318.1%
China	Mainly Instant Noodles	0.9	1.0	0.8	1.5	0.8	1.0	0.3		2.2	-0.1	-9.5%	+0.0	+4.2%	-0.4	-57.2%		-0.5	<b>-</b> 18.4%
Asia <sup>*3,7</sup>	Instant Noodles	(0.4)	(0.5)	(0.6)	(0.5)	(0.2)	(0.3)	(0.3)		(0.7)	+0.2	-	+0.2	-	+0.3	-		+0.	7 -
EMEA <sup>*3</sup>	Instant Noodles	(0.0)	(0.1)	(0.0)	(0.2)	0.1	0.0	0.0		0.1	+0.1	-	+0.1	-	+0.1	-		+0.	3 -
Overseas Total		0.2	0.8	0.2	1.6	1.3	0.9	0.4		2.6	+1.1	+588.0%	+0.1	+7.8%	+0.2	+90.3%		+1.3	3 +108.2%
Amortization of good elimination of interse transactions	egment	(0.1)	(0.1)	(0.5)	(0.5)	(0.6)	(0.5)	(0.5)		(1.6)	-0.5	-	-0.5	-	+0.0	-		-0.9	) -
Group expense	es <sup>*5</sup>	(1.0)	(1.0)	(1.0)	(1.0)	(1.2)	(1.2)	(1.2)		(3.5)	-0.1	-	-0.1	-	-0.1	-		-0.4	+ -
Adjusted Operating		5.1	6.3	9.4	3.8	7.9	6.0	11.1		25.0	+2.8	+54.2%	-0.3	-5.2%	+1.7	+17.8%		+4.	l +19.8%
Retirement ber accounting		0.5	0.5	0.5	0.3	(1.1)	(1.1)	(1.1)		(3.3)	-1.6	-	-1.6	-	-1.6	-		-4.7	-
Group Total		5.6	6.8	9.9	4.1	6.8	4.9	10.0		21.7	+1.2	+21.8%	-1.9	-27.7%	+0.1	+1.2%		-0.5	5 -2.5%

Bil. Yen

\*1: Nissin Cisco, Nissin York, Bonchi

\*2: Bonchi Co., Ltd. has been consolidated and included in Confectionery and drink segment from the 1st quarter of FY2017.
 \*3: These are included in "Other" in the "Segment Information" of Summary of Consolidated Financial Statements.
 \*4: "Domestic others" includes NISSIN FOODS HOLDINGS and NISSIN ASSET MANAGEMENT, etc.

\*5: These are included in "Reconciliations" in Summary of Consolidated Financial Statements.
 \*6: Brazil has been consolidated and included in the Americas segment from the 3rd quarter of FY2016.

\*7: Indonesia has been consolidated and included in the Asia segment from the 1st quarter of FY2017.
 \*8: Adjusted Operating income = Operating Income - Impact from retirement benefit accounting

## **Consolidated Accounting Period**

1. Accounting Period

March-end Fiscal Year

Nissin Food Products, Myojo Foods, Nissin Chilled Foods,
Nissin Frozen Foods, Nissin Cisco, Nissin York,
Domestic others includes Nissin Foods Holdings and Nissin Asset Management
the U.S., Mexico, Brazil
Hong Kong, Mainland China(Changed to March-end FY from FY2016)
India (Only India within Asia area changed to March-end FY from FY2017)

December-end Fiscal Year

Bonchi (Individual fiscal term of Bonchi ends in June)	
Colombia, Singapore, Vietnam, Thailand, Indonesia	
Europe (Headquartered in Germany),Turkey	

2. Main New Consolidated Companies (From FY2016)

From FY2016 1Q
Zhejiang Nissin Foods(Mainland China)
From FY2016 3Q
Brazil
From FY2017 1Q
Bonchi, Indonesia

## 3. Main Change of Investment Ratio (From FY2016)<sup>\*1</sup>

Strategic alliance with Mitsubishi Corp.

Investment ratio decreased from 100% to 66% on November 17, 2015	
Singapore	
Investment ratio decrease from 100% to 66% on December 3, 2015	
Thailand	
Investment ratio decrease from 100% to 66% on April 1, 2016	
Investment ratio decrease from 100% to 66% on April 1, 2016 Indonesia	
-	

\*1: Excluding companies noted in the table 4 below.

4. Quarterly Results of Associates Accounted for by the Equity Method

	Country	Ratio of		F	Y201	6			F	Y201	7	
		Share- holding* <sup>7</sup>	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	9 Months
KOIKE-YA Inc. <sup>*1</sup>	Japan	34.53%	(0.0)	0.0	(0.1)	0.1	0.1	0.0	(0.0)	0.0		(0.0)
Bonchi Co., Ltd. <sup>*2</sup>	Japan	30.00%	0.0	0.0	0.0	0.0	0.2					
BNA <sup>*3</sup>	Brazil	50.00%	0.2	0.2			0.4					
Thai President <sup>*4</sup>	Thailand	21.13%	0.2	0.3	0.4	0.3	1.3	0.3	0.3	0.3		1.0
NURC <sup>*5</sup>	Philippines	49.00%	0.1	0.0	0.1	0.1	0.3	0.1	0.1	0.1		0.3
Mareven <sup>*6</sup>	Russia	33.50%	0.1	0.2	0.4	(0.1)	0.6	(0.0)	(0.1)	0.1		(0.1)
Total			0.6	0.9	0.7	0.5	2.8	0.4	0.3	0.5		1.2

\*1 : Our stake increased from 33.41% to 34.53% in conjunction with additional acquisition executed on Aug. 25, 2015 Frente Co., Ltd changed its name to KOIKE-YA Inc. from Oct. 1, 2016

\*2 : Our stake increased from 30% to 50.1% and is to be a consolidated subsidiary from Apr. 2016

\*3 : NISSIN-AJINOMOTO ALIMENTOS LTDA. (It became a consolidated subsidiary from 3Q of FY2016 and renamed NISSIN FOODS DO BRASIL LTDA. )

- \*4 : THAI PRESIDENT FOODS PUBLIC COMPANY LIMITED
- \*5 : NISSIN-UNIVERSAL ROBINA CORP. (Became our equity method affiliate from 1Q of FY2016)
- \*6: MAREVEN FOOD HOLDINGS LIMITED
- \*7: The column of "Ratio of Shareholdings" shows the ratio before consolidation for current consolidated companies, and the ratio at the end of March 2016 for current associates accounted for by the equity method

## March-end Fiscal Year

1Q	2Q	3Q	4Q
Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar

December-end Fiscal Year

Bil. Yen

1Q	2Q	3Q	4Q
Jan-Mar	Apr-Jun	Jul-Sep	Oct-Dec

## **Changes in Operating Income**

## 1. Changes in Operating Income (Quarterly)

## Bil. Yen

		Changes in Variable Cost					Changes in		Changes					
	FY2016 Operating Income	Impact from Sales Increase/Dec rease	Impact from Change of Cost of goods sold ratio	Impact from Change of Promotional expenses ratio	Impact from Change of Distribution expenses ratio	Depreciation and Amortization <sup>*2</sup>	Advertising expenses	General and administrative expenses	Retirement benefit Accounting	in Operating Income	FY2017 Operating Income			
1st Quarter (3 Months)														
Domestic Total	6.1	+1.7	+0.8	-0.8	-0.1	+0.4	+0.7	-0.3	-	+2.4	8.4			
Overseas Total	0.2	+0.7	+0.7	+0.0	+0.2	-0.1	+0.0	-0.5	-	+1.1	1.3			
Reconciliations	(0.7)	+0.1	-0.3	+0.2	-0.0	-0.1	-	-0.5	-1.6	-2.2	(2.9)			
*1 Total	5.6	+2.5	+1.1	-0.6	+0.1	+0.3	+0.7	-1.3	-1.6	+1.2	6.8			
2nd Quarte	2nd Quarter (3 Months)													
Domestic Total	6.6	+1.0	+0.7	-0.8	-0.2	+0.5	-0.5	-0.3	-	+0.2	6.8			
Overseas Total	0.8	+0.7	+0.4	+0.0	+0.1	-0.1	-0.6	-0.5	-	+0.1	0.9			
Reconciliations	(0.6)	+0.1	-0.2	+0.2	-0.0	-0.1	-	-0.5	-1.6	-2.1	(2.8)			
*1 Total	6.8	+1.7	+0.8	-0.6	-0.1	+0.3	-1.1	-1.3	-1.6	-1.9	4.9			
3rd Quarter	r (3 Mont	ths)												
Domestic Total	10.7	+1.0	+0.5	-0.4	-0.1	+0.7	-0.1	-0.0	-	+1.6	+12.3			
Overseas Total	0.2	+0.1	+0.3	-0.2	+0.0	+0.1	-0.5	+0.3	-	+0.2	0.4			
Reconciliations	(1.1)	-0.0	+0.1	-0.1	+0.0	-0.1	-	-0.0	-1.6	-1.7	(2.7)			
*1 Total	9.9	+1.1	+0.9	-0.6	-0.0	+0.7	-0.7	+0.3	-1.6	+0.1	10.0			
4th Quarter	· (3 Mont	hs)												
Domestic Total														
Overseas Total														
Reconciliations														
*1 Total														
Accumulate	d 9 Mont	hs												
Domestic Total	23.4	+3.7	+2.0	-2.0	-0.4	+1.6	+0.0	-0.6	-	+4.1	27.6			
Overseas Total	1.2	+1.5	+1.4	-0.1	+0.3	-0.0	-1.2	-0.6	-	+1.3	2.6			
Reconciliations	(2.4)	+0.2	-0.5	+0.3	-0.0	-0.3	-	-1.1	-4.7	-6.0	(8.4)			
*1 Total	22.3	+5.3	+2.9	-1.8	-0.1	+1.3	-1.1	-2.3	-4.7	-0.5	21.7			

## 2. Changes in Operating Income FY2017 (Forecasts)

		Changes in Variable Cost				Changes in Fixed Cost				Changes	FY2017
	FY2016 Operating Income	Impact from Sales Increase/Dec rease	Impact from Change of Cost of goods sold ratio	Impact from Change of Promotional expenses ratio	Impact from Change of Distribution expenses ratio	Depreciation and Amortization <sup>*2</sup>	Advertising expenses	General and administrative expenses	Retirement benefit Accounting	in Operating Income	Operating Income (Initial Plan) <sup>*3</sup>
Domestic Total	27.2	+4.9	+1.5	+0.7	-0.0	+2.0	+0.5	-2.6	-	+7.0	34.1
Overseas Total	2.8	+3.6	+2.2	-1.6	+0.6	-0.6	-0.9	-1.9	-	+1.4	4.3
Reconciliations	(3.6)	+0.5	-1.6	+1.0	-0.0	-0.2	-	-1.1	-6.3	-7.8	(11.4)
*1 Total	26.4	+8.9	+2.0	+0.2	+0.6	+1.2	-0.4	-5.6	-6.3	+0.6	27.0

\*1: Since this analysis is based on the ratio-to-sales comparison with the same period of the previous year, the sum of

"Changes in variable cost" of each segment is not necessarily equal to Domestic subtotal, Overseas subtotal nor Grand Total.

\*2: Refer to "Impact from the change in depreciation method" in page 8.

\*3: Since the details of the revised plan is not for disclosure, the initial plan is presented in this table.

2		

## Bil. Yen

## **Exchange Rates**

## 1. Exchange Rates 3Q (9 Months)

		ated based on daily						
(	Country	Currency	FY2013 9 Months	FY2014 9 Months	FY2015 9 Months	FY2016 9 Months	FY2017 9 Months	FY17 9 Months VS. FY16 9 Months <sup>*1</sup>
Consoli	idated Subsidia	aries						
	the U.S.	USD	79.37	96.71	106.87	121.70	106.63	-12.4%
The	Mexico	MXN	6.01	7.64	8.02	7.54	5.66	-24.9%
Americas	Colombia	COP				0.04619	0.03544	-23.3%
	Brazil	BRL	41.52	45.80	45.50	31.63	31.85	+0.7%
China	Hong Kong	HKD	10.23	12.47	13.28	15.70	13.75	-12.4%
China	China	CNY	12.56	15.58	16.72	19.26	15.95	-17.2%
	Singapore	SGD	63.08	77.25	81.87	88.69	79.17	-10.7%
	India	INR	1.51	1.71	1.71	1.92	1.60	-16.7%
Asia	Thailand	THB	2.54	3.19	3.18	3.59	3.08	-14.2%
	Vietnam	VND		0.00460	0.00487	0.00556	0.00486	-12.6%
	Indonesia	IDR					0.00820	_
EMEA	Europe	EUR	101.75	127.35	139.54	134.77	121.17	-10.1%
	Turkey	TRY		51.94	47.66	45.69	37.02	-19.0%
Associa	ates Accounted	l for by the	Equity Method	1				
Asia	Philippines	PHP				2.71	2.33	-14.0%
EMEA	Russia	RUB	2.57	3.06	2.91	2.05	1.59	-22.4%

\*1: Minus sign indicates weak yen and plus sign indicates strong yen.

## 2. Results of Overseas Businesses excluding Foreign Exchange Impact 3Q (9 Months)

	FY2016	FY2017	FY17 9 Months	VS. FY16 9 Months		FY2017	FY17 9 Months V	'S. FY16 9 Months		
	9 Months Actual (1) 9 Months Actual Amount Ratio	Ratio	FX Impact	9 Months Actual (2)	Amount	Ratio				
The Americas	33.0	47.3	+14.3	+43.2%	-4.1	43.2	+10.2	+30.9%		
China	30.2	30.7	+0.5	+1.7%	-4.6	26.1	-4.1	-13.6%		
Asia	5.2	7.7	+2.5	+48.1%	-1.0	6.7	+1.5	+29.3%		
EMEA	3.3	3.7	+0.3	+10.4%	-0.4	3.3	-0.0	-1.3%		
Total Sales	71.7	89.3	+17.6	+24.6%	-10.0	79.3	+7.6	+10.6%		
The Americas	0.3	1.1	+0.9	+337.6%	-0.0	1.1	+0.8	+318.1%		
China	2.6	2.5	-0.1	-3.5%	-0.4	2.2	-0.5	-18.4%		
Asia	(1.5)	(0.9)	+0.6	-	+0.1	(0.7)	+0.7	-		
EMEA	(0.2)	0.1	+0.3	-	+0.0	0.1	+0.3	-		
Total OP	1.2	2.9	+1.6	+132.4%	-0.3	2.6	+1.3	+108.2%		

•FY2017 9 Months Actual (1) = FY2017 9 Months local currency results multiplied by the average FX rates of FY2016 9 Months

As for subsidiaries newly-consolidated, the average FX rates for FY2017 9 Months are applied.

FY2017 9 Months Actual (2) (for public disclosure)= FY2017 9 Months local currency results multiplied by the average FX rates of FY2017 9 Months.

Yen

## Exchange Rates

## (Ref.) Exchange Rates Forecasts (Fiscal Year)

						Each rate is an av	erage rate calculat	ted based on daily rate	
Cou	Intry	Currency	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017 (Initial Forecasts) <sup>*1</sup>	FY2017 VS. FY2016 <sup>*1</sup>
Consolidated S	Subsidiaries								
	the U.S.	USD	79.84	79.82	97.65	109.93	120.14	112.7	-6.6%
The	Mexico	MXN	6.46	6.08	7.66	8.01	7.26	6.5	-11.2%
Americas	Colombia	COP				0.05	0.04	0.04	-18.3%
	Brazil	BRL	47.85	41.00	45.38	44.57	30.60	28.0	-9.3%
Ohima	Hong Kong	HKD	10.26	10.29	12.59	13.65	15.49	14.5	-6.6%
China	China	CNY	12.35	12.65	15.79	17.19	18.85	17.4	-8.4%
	Singapore	SGD	63.54	63.91	78.03	83.51	88.10	85.4	-3.2%
	India	INR	1.74	1.51	1.69	1.75	1.90	1.8	-4.4%
Asia	Thailand	THB	2.62	2.57	3.18	3.26	3.54	3.3	-6.0%
	Vietnam	VND			0.00464	0.00499	0.00553	0.0053	-3.6%
	Indonesia	IDR						0.0088	-
	Europe	EUR	111.12	102.63	129.68	140.42	134.31	131.8	-1.9%
EMEA	Turkey	TRY			51.38	48.43	44.71	41.5	-7.8%
Associates Acc	counted for by th	ne Equity Met	nod						
Asia	Philippines	PHP					2.68	2.6	-4.3%
EMEA	Russia	RUB	2.73	2.58	3.07	2.79	2.00	1.7	-19.8%

\*1: Minus sign indicates weak yen and plus sign indicates strong yen.

### (Ref.) Impact from the Retirement Benefit Accounting

			Bil. Yen
	Operating Income	Effect of Retirement Benefit Accounting	Operating Income Excluding the Effectof Retirement Benefit Accounting
FY 2001	27.3	(0.5)	27.8
FY 2002	24.8	(2.5)	27.3
FY 2003	26.4	(1.4)	27.8
FY 2004	23.2	(5.5)	28.7
FY 2005	29.0	(1.5)	30.5
FY 2006	32.0	0.3	31.7
FY 2007	33.7	4.0	29.7
FY 2008	27.7	(0.1)	27.8
FY 2009	23.6	(6.7)	30.3
FY 2010	27.3	(7.2)	34.6
FY 2011	34.5	4.0	30.5
FY 2012	26.2	(0.6)	26.8
FY 2013	24.0	(0.5)	24.5
FY 2014	27.7	0.7	27.0
FY 2015	24.3	1.1	23.2
FY 2016	26.4	1.7	24.7
FY 2017 (Initial Forecasts)	27.0	(4.5)	31.5
FY 2017 (Revised Forecasts)	27.8	(4.5)	32.3

Notes:

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\*1: Diffecences in depreciation expense amounts recognized from the book value of tangible fixed assets at the end of March 2016 between under straight-line method and declining-balance method.

\*2: Differences in depreciation expense amounts recognized from tangible fixed assets of which depreciation starts in FY2017 between under straight-line method and decliningbalance method.

\*3: No impact to the B/S was reflected in the initial plan annouced in the earnings announcement on May 12th.

## (Ref.) Impact from the Change in Depreciation Method (3Q results and Full-year Forecasts)

Changed the depreciation method of domestic businesses to "straight-line method" from FY2017

3Q Results			
Disclosed in the	Summ	ary of	
Consolidated Fir	nancial	Statement	S

	Consolidated Financial		Bil. Yen		
		1Q	2Q	3Q	9 Months
	Nissin Food Products	+0.2	+0.5	+0.5	+1.2
	Myojo Foods	+0.1	+0.2	+0.2	+0.5
PL	Chilled and Frozen	+0.0	+0.1	+0.1	+0.2
PL	Conf. and Beverage	+0.1	+0.1	+0.1	+0.3
	Domestic others	+0.1	+0.1	+0.1	+0.3
	PL Total	+0.5	+0.9	+1.0	+2.4
BS	Inventory	+0.2	+0.0	(0.0)	+0.2
	Total	+0.7	+1.0	+1.0	+2.6

Refer to Notes \*1 and \*2

Full-year Foreasts Disclosed in the earnings

announcement on May 12, 2	2016 Bil. Yen
	Impact
Nissin Food Products	+2.1
Myojo Foods	+0.7
Chilled and Frozen	+0.3
Conf. and Beverage	+0.5
Domestic others	+0.4
Total	+4.0
Refer to Notes *1.2, and 3	

otes \*1,2, a

Yen

## Balance Sheet (Quarterly)

										Bil. Ye	
	FY2015		FY 2	2016	1		FY 2	2017		FY17 3Q VS	Main Reasons of the differences between
	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	FY16 4Q	FY17 3Q and FY16 4Q
Assets											
Cash and deposits	94.4	110.2	87.6	89.1	87.1	65.4	58.6	70.0		-17.1	Treasury stock acquisition
Notes and accounts receivable-trade	54.5	49.8	55.7	68.4	61.4	53.5	60.4	71.7		+10.4	
Marketable securities	19.2	3.9	18.4	3.5	3.8	3.8	4.3	4.1		+0.3	
Merchandise and finished goods	12.0	13.7	12.7	13.2	12.4	14.9	13.8	13.2		+0.8	
Raw materials and supplies	11.1	12.2	12.3	14.1	14.7	14.2	15.0	16.6		+1.9	
Others	10.9	12.3	11.7	20.9	11.8	14.0	13.6	14.1		+2.3	
Less:Allowance for doubtful receivables	(0.4)	(0.4)	(0.4)	(0.3)	(0.3)	(0.3)	(0.3)	(0.4)		-0.0	
Total current assets	201.5	201.6	197.9	208.9	190.9	165.6	165.4	189.4		-1.5	
Tangible fixed assets	147.2	150.1	155.5	162.6	168.9	170.2	174.3	181.7		+12.8	Increase in capital investment
Intangible fixed assets	8.2	8.3	7.9	41.9	42.3	42.4	40.8	45.2		+2.9	
Investments and other assets	155.8	157.7	155.3	161.9	151.0	153.2	127.3	125.0		-25.9	Sales and mark-to-market valuation of
Total fixed assets	311.2	316.1	318.7	366.4	362.1	365.9	342.4	352.0		-10.2	investments in securities
Total assets	512.7	517.7	516.6	575.3	553.1	531.5	507.8	541.4		-11.7	
Liabilities											
Notes and accounts payable-trade	44.9	45.7	46.1	57.2	51.3	48.9	48.4	58.6		+7.2	
Short-term borrowings	3.9	3.2	3.1	33.4	18.5	18.6	3.1	24.9		+6.4	Increase of borrowings at Nissin HD
Accrued payables	27.1	25.9	27.3	31.9	31.3	28.8	29.8	34.1		+2.8	
Accrued income tax	5.2	3.9	6.2	7.4	7.3	4.2	6.9	7.0		-0.3	
Others	22.0	18.6	18.4	21.3	22.5	21.5	22.7	21.4		-1.2	
Total current liabilities	103.0	97.3	101.2	151.1	130.9	122.0	110.8	145.9		+15.0	
Long-term debt	9.5	12.8	12.2	12.9	13.0	15.9	15.2	15.6		+2.6	Increase of borrowings in subsidiaries
Net defined benefit liability	3.4	3.1	3.0	2.8	8.0	7.8	7.7	7.6		-0.3	ŭ
Others	27.0	27.8	25.8	32.3	29.5	26.6	22.6	25.0		-4.5	
Total long-term liabilities	39.9	43.7	41.0	47.9	50.5	50.4	45.5	48.3		-2.2	
Total liabilities	142.9	141.0	142.2	199.0	181.4	172.4	156.3	194.2		+12.8	
Equity											
Common stock	25.1	25.1	25.1	25.1	25.1	25.1	25.1	25.1		-	
Capital surplus	48.4	48.4	48.4	48.4	48.2	49.4	49.6	49.8		+1.6	
Retained earnings	273.3	276.1	281.4	289.9	293.8	292.0	301.2	304.5		+10.7	
Treasury stock, at cost	(21.7)	(21.7)	(21.7)	(35.8)	(35.8)	(35.8)	(35.3)	(58.2)		-22.4	Treasury stock acquisition
Total shareholders' equity	325.2	327.9	333.3	327.6	331.3	330.7	340.6	321.3	÷	-10.0	
Unrealized gain on	35.1	37.5	33.4	47.1	43.2	35.6	22.6	24.4		-18.8	Mark-to-market valuation of securities
available-for-sale securities Deferred gain (loss) on derivatives	0.1	0.1	0.0	(0.0)	(0.3)	(0.5)	(0.3)	(0.0)		+0.3	
under hedge accounting Land valuation reserve	(5.7)	(5.7)	(5.7)	(6.4)	(6.4)	(6.4)	(6.4)	(6.4)		-0.1	
Foreign curreny translation adjustments	6.0	7.3	4.3	(0.8)	(4.6)	(10.3)	(15.4)	(3.6)		+1.0	Foreign exchange fluctuation
Accumulated adjustments of	1.2	0.9	0.6	0.3	(3.2)	(2.3)	(1.7)	(0.9)		+2.3	
Total accumulated other	36.6	40.1	32.5	40.2	28.8	16.1	(1.1)	13.5		-15.2	
comprehensive income Stock acquisition rights	1.5	1.9	1.9	1.9	1.9	2.1	1.6	1.6		-0.2	
Non-controlling interests	1.5 6.6	6.8	6.8	6.5	9.8	10.2	1.6	1.6		+0.2	
Total equity	369.9	376.7	374.4	376.3	371.7	359.1	351.5	347.2		-24.5	
Total liabilities and equity	512.7	517.7	516.6	575.3	553.1	531.5	507.8	541.4		-11.7	

## Consolidated Statements of Income and Consolidated Cash Flow(Quarterly)

1. Consolidated Income Statement (Quarterly)										Bil. Yen	
	FY 2015			FY 2016	;				FY 2017		
	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	9 months
Net Sales	431.6	104.9	113.0	129.6	120.5	468.1	115.5	120.4	134.0		369.8
Gross profit	188.7	46.5	49.9	59.0	52.3	207.6	52.2	54.0	62.1		168.4
Operating income	24.3	5.6	6.8	9.9	4.1	26.4	6.8	4.9	10.0		21.7
Ordinary income	33.0	8.3	7.7	11.5	3.1	30.7	7.1	6.7	11.6		25.3
Income before income taxes	29.0	8.6	7.8	15.9	4.6	37.0	6.7	11.9	11.1		29.6
Net income	18.7	5.4	5.4	12.3	3.8	26.9	3.1	9.3	7.7		20.1
Net income attributable to owners of parent	18.5	5.4	5.4	12.2	3.9	26.9	3.0	9.2	7.7		19.9

## 1. Consolidated Income Statement (Quarterly)

## 2. Consolidated Cash Flows (Quarterly)

	FY 2015	<i>,</i>	FY 2016					FY 2017				
	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	9 months	
Cash flows from operating activities	30.4	5.4	8.6	14.3	7.8	36.2	4.1	6.4	8.9		19.3	
Cash flows from investing activities	(4.8)	(2.7)	(11.4)	(39.6)	8.0	(45.8)	(24.2)	4.1	(2.5)		(22.6)	
Cash flows from financing activities	(8.0)	(1.2)	(0.5)	12.3	(13.7)	(3.0)	0.2	(15.3)	(5.0)		(20.0)	
Effect of exchange rate changes on cash and cash equivalents	5.1	0.6	(1.7)	(0.7)	(3.0)	(4.9)	(3.2)	(2.3)	7.2		1.6	
Net increase (decrease) in cash and cash equivalents	22.6	2.0	(4.9)	(13.7)	(0.8)	(17.5)	(23.1)	(7.2)	8.6		(21.7)	
Cash and cash equivalents at beginning of quarters	80.2	105.9	108.1	103.1	89.5	105.9	88.7	65.8	58.6		88.7	
Increase in cash and cash equivalents arising from initial consolidation of subsidiaries	2.6	-	-	0.1	-	0.1	0.2	-	-		0.2	
Increase in cash and cash equivalents arising from change in accounting period of consolidated subsidiaries	0.6	0.1	-	-	-	0.1	0.0	-	-		0.0	
Cash and cash equivalents at end of quarters	105.9	108.1	103.1	89.5	88.7	88.7	65.8	58.6	67.2		67.2	

#### New Medium-Term Business Plan 2021 (Announced in May 2016) Digest 1

1. Nissin Foods Group Philosophy "EARTH FOOD CREATOR"

Contribute to society and the planet by gratifying people everywhere with pleasures and delights food can provide.

#### 2. Embodiment of the "EARTH FOOD CREATOR" Concept

FY2016 (March 2016)	FY2021 (March 2021)	FY2026 (March 2026)
Pursue global status.	Gain a strong global reputation.	Embody the "EARTH FOOD CREATOR"
Overseas sales ratio: 22 %(Actual) Overseas Operating income ratio: 11% (Actual)	Overseas Operating income ratio: More than 30%	Overseas Operating income ratio: More than 50%
ROE: 7.4% (Actual)	ROE: More than 8%	ROE: More than 10%
Market Capitalization: 570.0 ¥ Bil. (Actual)	Market Capitalization : ¥1 Tri.	

#### 3. KPIs and Targets of the new Medium-Term Business Plan

		FY2016		FY2	021
		Actual		(Ref.)	Targets
Theme	KPI	Japnanese GAAP		Japanese GAAP	IFRS
Earning power centered on core	Net sales	468.1 ¥Bil.		600.0 ¥Bil.	550.0 ¥Bil.
businesses	Adjusted Operating income*1	24.7 ¥Bil.		40.0 ¥Bil.	47.5 ¥Bil.
	Market Capitalization*2	570.0 ¥Bil.			1 ¥Tri.
Corporate value in	Net income <sup>*3</sup>	26.9 ¥Bil.			33.0 ¥Bil.
the capital market	ROE	7.4 %			More than 8%
	Adjusted EPS <sup>*4</sup>	¥196	→ CAGR: More	than 10% →	¥330

\*1: Adjusted Operating income= Operating income-Impact from retirement benefit accounting

\*2: Market capitalization=Share price at year-endxNumber of shares outstanding (excluding treasury stocks)

\*3: Net income attributable to owners of parent based on Japanese GAAP

Net income for the year attributable to owners of the parent based on IFRS

\*4: Adjusted EPS=Adjusted NOPAT<sup>\*5</sup> / Average number of shares outstanding (excluding treasury stocks)

\*5: Adjusted NOPAT=Adjusted Operating income after tax + Equity earnings of affiliate companies + Amortization of goodwill (Including those contained in the equity method subsidiaries) - Net income attributable to non-controlling interests

#### 4. Financial Policies

Five-year Investment Budget	Capex: 150.0 billion yen, Business investment: 100.0 billion yen
Policy on Shareholder Returns	Payout ratio: 40% or above on the average for the five-year period

#### 5. Strategy to Achieve Targets

Promoting Global Branding: Accelerate the expansion of high value-added CUP NOODLES worldwide with the aim of improving profitability outside Japan.

Focusing on Priority Locations: Allocate management resources to BRICs (China, India, Brazil and Russia) as prioritized areas and realize profit growth.

Laying Stronger Foundations for our Domestic Profit Base: Realize sustainable stable profits through the cultivation of domestic instant noodles market and the investment in sophisticating plants for higher safety and less workers.

Establish a second Primary Revenue Source: Confectionery and cereal business targets to achieve 100.0 billion yen. Profit growth of domestic businesses contributed by Chilled and Frozen business.

Developing and Strengthening Human Resources for Global Management : Accelerate global management through the increase of managerial talent by fostering human resource and employing external talents like the two wheels of a cart.

#### New Medium-Term Business Plan 2021 (Announced in May 2016) Digest 2

6-1. Targets under the new Medium-Term Business Plan (Domestic)

		FY2016
Instant	Net Sales	265.2 ¥ Bil.
noodles	Operating income	25.3 ¥ Bil.
business	Operating income margin	9.6 %
Chilled/Frozen,	Net Sales	98.4 ¥ Bil.
Confectionery,	Operating income	2.0 ¥ Bil.
Beverage	Operating income margin	2.0 %

FY2	021*
Plan	Difference
297.6 ¥Bil.	+32.4 ¥Bil.
29.5 ¥ Bil.	+4.2 ¥Bil.
9.9 %	+0.3 %
132.3 ¥ Bil.	+33.9 ¥ Bil.
5.2 ¥ Bil.	+3.2 ¥Bil.
3.9 %	+1.9 %

\*Targets of FY2021 are calculated based on Japanese GAAP.

\*The differences between the sum of net sales and Operating income of each segment (domestic and overseas) shown in the tables and consolidated target figures consist of Nissin Foods Holdings Co., Ltd. and other subsidiaries.

#### 6-2. Targets under the new Medium-Term Business Plan (Overseas)

		FY2016	FY2021*			
		F12010	Plan	Difference		
	Net Sales	48.3 ¥ Bil.	80.8 ¥Bil.	+32.5 ¥Bil.		
The Americas	Operating income	1.1 ¥ Bil.	6.4 ¥Bil.	+5.3 ¥Bil.		
	Operating income margin	2.2 %	7.9 %	+5.7 %		
	Net Sales	40.9 ¥ Bil.	53.7 ¥Bil.	+12.8 ¥Bil.		
China/Hong Kong	Operating income	4.1 ¥ Bil.	5.1 ¥Bil.	+1.0 ¥Bil.		
3	Operating income margin	10.1 %	9.5 %	-0.6 %		
	Net Sales	7.2 ¥ Bil.	24.1 ¥Bil.	+16.9 ¥Bil.		
Asia	Operating income	(2.0) ¥ Bil.	0.5 ¥Bil.	+2.5 ¥Bil.		
	Operating income margin	- %	2.2 %	- %		
Europe/	Net Sales	4.6 ¥Bil.	8.3 ¥Bil.	+3.7 ¥Bil.		
Middle East/Africa	Operating income	(0.4) ¥ Bil.	0.8 ¥Bil.	+1.2 ¥Bil.		
(EMEA)	Operating income margin	- %	9.4 %	- %		

\*Targets of FY2021 are calculated based on Japanese GAAP.

\*The differences between the sum of net sales and Operating income of each segment (domestic and overseas) shown in the tables above and consolidated target figures consist of Nissin Foods Holdings Co., Ltd. and other subsidiaries.

#### 7. Achieving Sales and Adjusted Operating Income Targets for FY2021 **Domestic Business**

#### Instant noodles

NISSIN FOOD PRODUCTS

- Targeting new markets and strengthening brand capabilities, with the aim of creating brands to last 100 vears
- Capital investment aimed at saving labor, improving safety/security and cutting costs

#### MYOJO FOODS

- Growing core brands and developing new brands

#### Chilled and frozen foods

- Building on technical and brand capabilities to expand high value-added products and increase margins

#### Confectionery and drinks

- Developing confectionery business into a second pillar that generates revenue and profit

- Continuing to grow Goro-Gra and expanding lactobacillus drinks in the healthcare market

#### **Overseas Business**

#### The Americas

- Achieve substantial growth in Brazil, capitalizing on cup-type instant noodle growth
- Strengthen product sales and brands based on an awareness of diversifying food needs in the U.S.

#### China/Hong Kong

- Maintain overwhelming leading share of the growing premium market

- Optimize balance of investment between expanding market area and increase capacity

#### Asia

- Target high income earners, revolving around CUP NOODLES
- Collaborate with Mitsubishi Corporation
- Tailor strategies to suit individual countries

#### EMEA

- Transition from stable profit base to revenue and profit growth phase in Europe

#### Summary of Selected Data

#### Fiscal year ends at March 31 of each year.

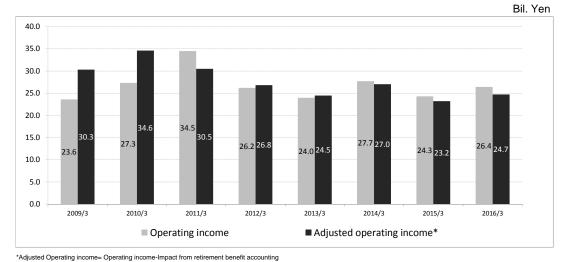
Fiscal year ends at March		i yeai.						
	Fiscal Year Unit	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (Initial Forecast
Domestic net sales	¥ Mil.	322,349	329,676	329,248	343,931	348,821	367,142	383,800
Overseas net sales	¥ Mil.	52,582	50,998	53,544	73,689	82,755	100,941	116,200
Net sales	¥ Mil.	374,932	380,674	382,793	417,620	431,575	468,084	500,000
(Growth rate)	%	1.0	1.5	0.6	9.1	3.3	8.5	6.8
(Portion of overseas sales)	%	14.0	13.4	14.0	17.6	19.2	21.6	23.2
(Overseas OP ratio)	%	8.3	2.7	6.4	5.2	5.8	9.4	11.2
Cost of goods sold	¥ Mil.	203,202	213,707	211,346	231,309	242,915	260,496	-
Cost of goods sold ratio	%	54.2	56.1	55.2	55.4	56.3	55.7	-
Advertising expenses ratio	%	3.5	2.9	2.9	2.8	2.9	3.1	-
Distribution expenses ratio	%	5.8	6.0	5.8	5.8	6.3	6.3	_
Promotional expenses ratio	%	17.1	17.3	18.4	18.2	18.1	17.5	_
Operating income	¥ Mil.	34,537	26,211	23,954	27,705	24,300	26,399	27,000
Adjusted Operating income <sup>*1</sup>	¥ Mil.	30,494	26,789	23,354	27,028	23,203	24,662	31,520
Operating income ratio	≆ Wiii. %	9.2	6.9	6.3	6.6	5.6	5.6	5.4
Adjusted Operating income	%	8.1	7.0	6.4	6.5	5.4	5.3	6.3
ratio Ordinary income	¥ Mil.	36,418	28,099	30,964	34,840	32,980	30,733	31,000
Net income attributable to owners								
of parent	¥ Mil.	20,756	18,538	18,855	19,268	18,505	26,884	22,000
Comprehensive income	¥ Mil.	13,238	18,540	34,883	37,410	37,955	19,606	-
Total equity	¥ Mil.	277,595	286,657	315,026	342,300	369,852	371,688	-
Total assets	¥ Mil.	409,748	414,717	446,132	479,469	512,743	553,068	-
Ratio of equity attributable to	%	66.3	67.6	68.7	69.4	70.6	65.1	-
owners of parent to total assets ROE	%	7.7	6.7	6.4	6.0	5.3	7.4	-
ROA	%	5.1	4.5	4.4	4.2	3.7	5.0	-
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	011					0.0	
EBITDA (Operating income+Depreciation +Amortization of goodwill)	¥ Mil.	48,115	41,917	39,342	43,026	40,407	45,043	45,017
Cash flows from operating activities	¥ Mil.	29,258	32,604	32,045	30,213	30,353	36,183	-
Cash flows from investing activities	¥ Mil.	(33,440)	(12,831)	(31,251)	(9,507)	(4,840)	(45,759)	-
Cash flows from financing activities	¥ Mil.	(4,710)	(9,442)	(10,070)	(8,525)	(8,022)	(3,010)	-
Working capital(Accounts receivable + Inventory - Accounts payable)	¥ Mil.	19,998	19,121	22,771	28,796	32,662	37,236	-
Number of shares outstanding	Thousands of shares	110,668	110,172	110,191	110,221	110,231	108,025	-
Average number of shares outstanding	Thousands of shares	110,665	110,367	110,189	110,216	100,229	109,500	-
Book-value per share (BPS)	Yen	2,454.67	2,545.31	2,782.25	3,018.82	3,282.02	3,332.94	-
EPS	Yen	187.56	167.97	171.12	174.83	167.88	245.52	203.66
Adjusted EPS <sup>*2</sup>	Yen	183.39	168.30	173.29	195.63	177.86	195.89	250.58
		0.055	0.057	105-	1.055	=		
Share price at year-end	Yen	2,932	3,095	4,385	4,655	5,910	5,290	-
Market capitalization	¥ Mil.	324,478	340,983	483,190	513,081	651,470	571,455	-
PER	Times	15.6	18.4	25.6	26.6	35.2	21.5	-
Cash dividends per share	Yen	70	75	75	75	75	80	80
Payout ratio	%	37.3	44.7	43.8	42.9	44.7	32.6	39.3
Сарех	¥ Mil.	30,810	18,936	21,582	27,527	22,959	32,785	43,900
Depreciation and amortization	¥ Mil.	12,827	14,955	14,344	14,516	15,440	17,499	16,300
R&D expenses	¥ Mil.	4,081	4,384	4,320	5,313	6,431	7,183	-
*1: Adjusted OP= OP-Impact f				1,020	0,010	0,101	1,100	I

\*\*1: Adjusted OP= OP-Impact from retirement benefit accounting
 \*\*1: Adjusted OP= OP-Impact from retirement benefit accounting
 \*2: Adjusted PS = Adjudted NOPAT '3/Average number of shares outstanding
 \*3: Adjusted NOPAT =Adjusted operating income + Equity method gains or losses + Amortization of goodwill (including equity method companies)
 - Net income attributable to non-controlling interests income attributable to non-controlling interests

Net income attributable to non-controlling interests income attributable to non-controlling interests
 \* ➡ = KPIs of Medium-Term Business Plan 2021.
 \* The amounts are truncated at 100 thousand yen.
 \* Since the details of the revised plan is not for disclosure, the initial plan is presented.
 \* Number of shares outstanding excludes treasury stocks.
 \* "Domestic net sales" and "Overseas net sales" are based on the location to which goods are sold, therefore the figures differ from "Results by Segment."

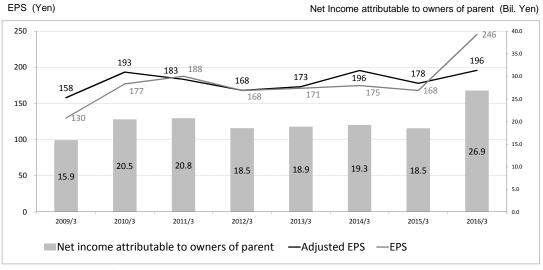
Japanese financial statements of fiscal years up to FY2015 are available at our website: http://www.nissin.com/jp/ir/library/download/

Historical Data



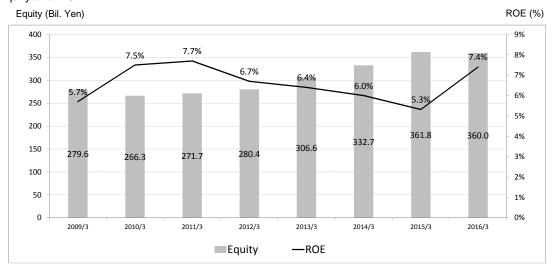
### 1. Operating Income and Adjusted Operating Income

2. Net income attributable to owners of parent and (Adjusted) EPS \*1



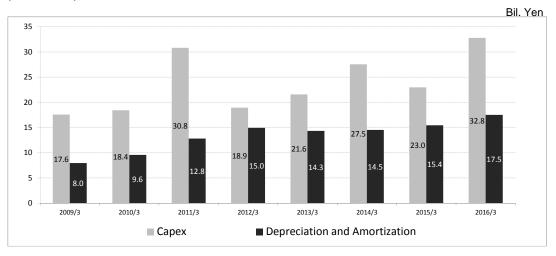
\*1: Adjusted EPS = Adjudted NOPAT<sup>\*2</sup>/Average number of shares outstanding \*2: Adjusted NOPAT =Adjusted operating income + Equity method gains or losses + Amortization of goodwill (including equity method companies)

#### 3. Equity and ROE

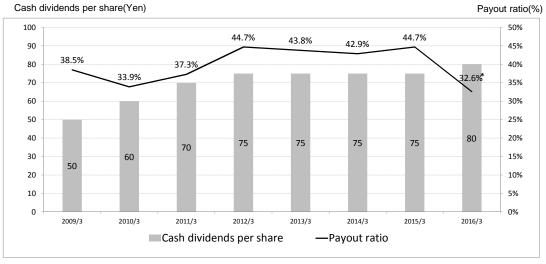


## **Historical Data**

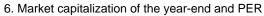
### 4. Capex, and Depreciation and Amortization

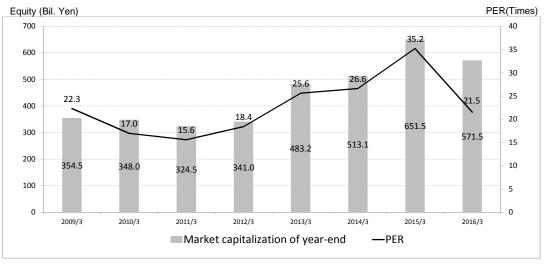


## 5. Cash dividends per share and Payout ratio



\*Net income attributable to owners of parent increased due to factors including a one-off extraordinaly incom in conjunction with making Brazil Nissin a wholly-owned subsidiary.





[Cons	olidated Subsidiaries			
Area	Company Name	Established	Address	Business Area
China	NISSIN FOODS CO., LTD.	1984/10	Tai Po, Hong Kong	Regional headquarters of China,Instant noodle manufacturing and marketing
	NISSIN FOODS (H.K.) CO.,LTD.	2015/8	Tai Po, Hong Kong	Instant noodle marketing
	WINNER FOOD PRODUCTS LTD.	1989/3	Tai Po, Hong Kong	Instant noodle and frozen food manufacturing and marketing
	NISSIN FOODS (CHINA) HOLDING CO., LTD.	2001/10	Shanghai, China	Invests in businesses in China and Instant noodle marketing
	SHANGHAI NISSIN FOODS CO., LTD.	1995/2	Shanghai, China	Instant noodle manufacturing and marketing
	GUANGDONG SHUNDE NISSIN FOODS CO., LTD.	1994/11	Foshan City, Guangdong Province, China	Instant noodle manufacturing and marketing
	ZHUHAI GOLDEN COAST WINNER FOOD PRODUCTS LTD.	1993/7	Zhuhai, Guangdong Province, China	Instant noodle manufacturing and marketing
	GUANGYOUGNAN FOOD PRODUCTS (SHENZHEN) CO., LTD.	1999/3	Shenzhen, Guangdong Province, China	Frozen food manufacturing and marketing
	NISSIN FOODS (H.K.) MANAGEMENT CO., LTD.	2001/7	Tai Po, Hong Kong	Supporting Inter-company back offi
	DONGGUAN NISSIN PACKAGING CO., LTD.	2013/11	Dongguan, Guangdong Province, China	Instant noodle package manufactu
	Nissin Koikeya Foods (China&HK) Co., Ltd.	2013/10	Tai Po, Hong Kong	Sales of snacks
	Fujian Nissin Foods Co., Ltd.	2014/3	Amoi, Fujian Province, China	Instant noodle manufacturing and marketing
	Zhejiang Nissin Foods Co., Ltd.	2015/1	Pinghu, Zhejiang Province, China	Instant noodle manufacturing and marketing
The America:	NISSIN FOODS (U.S.A.) CO., INC.	1970/7	Gardena, CA, U.S.A.	Instant noodle manufacturing and marketing
	MYOJO U.S.A., INC.	1991/4	Chino, CA, U.S.A.	Chilled food manufacturing and marketing
	NISSIN FOODS DE MEXICO S.A. DE C.V.	2005/10	Lerma, Mexico	Instant noodle manufacturing and marketing
	NISSIN FOODS DE COLOMBIA S.A.S.	2013/3	Bogoda, Colombia	Instant noodle marketing
	NISSIN FOODS DO BRASIL LTDA.*1	1975/5	Sao Paulo, Brazil	Instant noodle manufacturing and marketing
	NISSIN TECHNOLOGY ALIMENTOS DO BRASIL LTDA.	2001/3	Sao Paulo, Brazil	Offer of the production technolog of instant noodle
Asia	NISSIN FOODS ASIA PTE. LTD.	1970/9	Senoko, Singapore	Regional headquarters of Asia, inst noodle manufacturing and marketir
	NISSIN FOODS SINGAPORE PTE. LTD.	2015/5	Jurong, Singapore	Instant noodle manufacturing and marketing
	INDO NISSIN FOODS PRIVATE LTD.	1990/5	Bangalore, India	Instant noodle manufacturing and marketing
	Nissin Foods India Ltd.	2009/2	Bangalore, India	Instant noodle marketing
	NISSIN FOODS VIETNAM CO., LTD.	2011/3	Binh Duong, Vietnam	Instant noodle manufacturing and marketing
	NISSIN FOODS THAILAND CO., LTD.	1994/1	Pathumthani, Thailand	Instant noodle manufacturing and marketing
	PT.NISSIN FOODS INDONESIA <sup>*3</sup>	1992/6	Bekasi, Indonesia	Instant noodle manufacturing and marketing
EMEA	Nissin Foods Kft.	2004/4	Kecskemet, Hungary	Instant noodle manufacturing and marketing
	Nissin Foods GmbH	1993/2	Frankfurt, Germany	Instant noodle marketing
	NISSIN YILDIZ GIDA SANAYI VE TICARET A.S.	2012/9	Sakarya, Turkey	Instant noodle manufacturing and marketing

### [Associates Accounted for by the Equity Method ]

Area	Company Name	Established	Address	Business Area
Asia	THAI PRESIDENT FOODS PUBLIC COMPANY LIMITED	2006/12	Bandkok Lhailand	Instant noodle manufacturing and marketing
Asia	NISSIN-UNIVERSAL ROBINA CORP.*2	1994/10	Pasia City Philippines	Instant noodle manufacturing and marketing
Russia	MAREVEN FOOD HOLDINGS LIMITED	2009/1	CVDrus	Holding company of instant noodle businesses

1: NISSIN FOODS DO BRASIL LTDA. and NISSIN TECHNOLOGY ALIMENTOS DO BRASIL LTDA. became a consolidated subsidiary from 3Q of FY2016. Thosaid Tobaid Section 2010 (Nissin-Universal Robina Corp., headquarterd in the Philippines ) is inflected in our equity in net income/loss from 1Q of FY2016 (Our shareholding ratio:49.00%)

\*3: Indonesial has been consolidated and included in the Asia segment from the 1st quarter of FY2017.

## IR News and Topics

Year	Released	Titile
2015	4-Feb	Notice Personnel Transfer: Presidents of Nissin Food Products, and Nissin Cisco
	18-Feb	Strategic Alliance with Mitsubishi Corporation in Four Asian Countries
	4-Mar	Notice Personnel Transfer: President of Nissin Foods (U.S.A.) Co., Inc.
	2-Apr	Notice Personnel Transfer: Outside Director, Outside Audior and Supervisory Board Director
	7-May	Notice of Absorption-Type Merger (Simplified Merger, Short-Form Merger) with a Wholly-Owned Subsidiary (Nissin Business Support Co., Ltd.)
	27-Aug	Notice of Acquisition of Additional Equity Interest in NISSIN-AJINOMOTO ALIMENTOS LTDA. (Brazil) and Making it a Consolidated Subsidiary
	7-Oct	Notice of Change in Consolidated Subsidiary (NISSIN TECHNOLOGY ALIMENTOS DO BRASIL LTDA.)
	30-Oct	Notice of Completion of the Procedures for the Acquisition of Equity Interest in NISSIN- AJINOMOTO ALIMENTOS LTDA. (Brazil)
	12-Nov	Announcement of Differences between the Consolidated Forecasts and Results for the First Half of Fiscal Year Ending March 31, 2016, and the Revision of Full-year Forecasts
	26-Nov	Notice Regarding the Termination of Joint Venture Agreement and the Conclusion of the Equity Transfer Agreement with JINMAILANG Group
	2-Dec	Notice Regarding Acquisition of Company Stock and Off-Floor Own Share Repurchase Trading (ToSTNeT-3) for the Purchase of Common Stock
	3-Dec	Notice Regarding the Result of Acquiring Company Stock Through Off-Floor Own Share Repurchase Trading (ToSTNeT-3) and the Completion of This Acquisition
	24-Dec	Amendment of the Agreement on Strategic Alliance with Mitsubishi Corporation regarding Indonesia business
2016	15-Jan	Notice of Acquisition of Additional Equity Interest in Bonchi Co., Ltd. and Making It a Consolidated Subsidiary
	23-Mar	Announcement of Co-operation Agreement on Business Partnership with a Leading UK Food Company
	24-Mar	Announcement of Acquisition of Premier Foods plc Shares
	22-Apr	Announcement of Relationship Agreement with Premier Foods plc
	9-May	Notice of Personnel Transfer of Representative Directors, Directors and Executive Officers
	12-May	NISSIN FOODS Group Medium-Term Business Plan 2021
	12-May	Renewal of the Countermeasures to the Large-Scale Acquisition of the Company's Shares (Takeover Defense Measures)
	17-Aug	Notice of Sale of Investment Securities
	29-Aug	Notice of Record of Gain on Sales of Investment Securities(Extraordinary Income)
	10-Nov	Announcement of Differences between the Consolidated Forecasts and Results for the First Half of Fiscal Year Ending March 31, 2017, and the Revision of Full-year Forecasts
	14-Nov	Notice Regarding Acquisition of Company Stock and Off-Floor Own Share Repurchase Trading (ToSTNeT-3) for the Purchase of Common Stock
	15-Nov	Notice Regarding the Result of Acquiring Company Stock Through Off-Floor Own Share Repurchase Trading (ToSTNeT-3) and the Completion of This Acquisition
	7-Dec	Notice Regarding Construction of New Nissin Food Products Plant

Topics							
2015	13-Apr	NISSIN FOOD PRODCTS: Renewal of 6 Cup Noodle lineups (from late April)					
	14-May	NISSIN CISCO: Renewal of Gorotto Granola and enhancement of production capacity					
	13-Jul	Update affiliation contract with the professional tennis player "Kei Nishikori" until 2020					
25-Aug		Building of "Research Center Mastering Food Safety Scientifically" in Global Food Safety Instituite (the WAVE)					
	4-Nov	Disclosure of the Corporate Governance Report in TDnet of the Tokyo Stock Exchange					
2016	28-Mar	Open company cafeteria "KABUTERIA" of which menes vary depending on stock prices					
	2-May	A Landmark 40 Billion Cup Noodles Consumed Worldwide					
	23-Jun	Announcement of Tokyo 2020 Official Partner Agreement					
	1-Sep	Directly-managed Online Store Reopen after renovating on September 30, 2016					
	14-Nov	The third book written by Koki Ando, CEO, was published by Chuokoron-Shinsha on November 17, 2016					
	25-Nov	Make a affiliation contract with the professional tennis player "Naomi Osaka"					
	25-Dec	Certified as a "Tokyo Sports Promotion Company"					

### (Ref) Previous Medium-Term Business Plan (Announced in April 2013) Digest Results

#### 1. Nissin Foods Group Philosophy "EARTH FOOD CREATOR"

Contribute to society and the planet by gratifying people everywhere with pleasures and delights food can provide.

2. Embodiment of the "EARTH FOOD CREATOR" Concept

FY2016 (March 2016)	FY2021 (March 2021)	FY2026 (March 2026)
Pursue global status.	Gain a strong global reputation.	Embody the "EARTH FOOD CREATOR"
Overseas sales ratio: More than 20%	Overseas sales ratio: More than 30%	Overseas sales ratio: More than 50%
ROE: More than 7%	ROE: More than 8%	ROE: More than 10%

#### 3. General Strategies for Pursuing Global Status

Strengthen earning power of domestic business :Establish new earnings model → Introduce high-speed branding system and reduce costs through joint procurement and distribution by group companies.

Exedite growth in overseas business :Establish business models suitable for markets → Create different business models for mature markets, growth markets, and new markets respectively.

Pursue group-wide strategic initiatives: Strengthen platform capabilities as a global company  $\rightarrow$  Pursue M&A, emphasize ROE and establish global human resources systems

#### 4-1. Targets under the Medium-Term Business Plan

		3 years covered by the Mid-term Plan				
	FY2013	FY2014	FY2015	FY2016	FY2016 (Mid-term Plan)	FY2016 VS Mid-term Plan
Net sales	382.8 ¥Bil.	417.6 ¥Bil.	431.6 ¥Bil.	468.1 ¥Bil.	450.0 ¥Bil.	+4.0%
Overseas net sales	53.5 ¥Bil.	73.7 ¥Bil.	82.8 ¥Bil.	100.9 ¥Bil.	98.5 ¥Bil.	+2.4%
Operating income	24.0 ¥Bil.	27.7 ¥Bil.	24.3 ¥Bil.	26.4 ¥Bil.	31.0 ¥Bil.	-14.8%
Ordinary income	31.0 ¥Bil.	34.8 ¥Bil.	33.0 ¥Bil.	30.7 ¥Bil.	36.0 ¥ Bil.	-14.7%
Net income attributable to owners of parent	18.9 ¥Bil.	19.3 ¥Bil.	18.5 ¥Bil.	26.9 ¥Bil.	23.0 ¥Bil.	+17.0%
Operating income ratio	6.3 %	6.6 %	5.6 %	5.6 %	6.9 %	-
Ordinary income ratio	8.1 %	8.3 %	7.6 %	6.6 %	8.0 %	-
ROE	6.4 %	6.0 %	5.3 %	7.4 %	7.2 %	-

4-2. Targets under the Medium-Term Business Plan (Domestic) (OP=Operating Income)

FY2013

	Instant noodles	Sales	240.2	¥Bil.	250.5	¥Bil.	255.0 ¥Bil.	265.2	¥Bil.	252.0	¥Bil.	+5.2%
	business	OP	25.5	¥Bil.	27.7	¥ Bil.	25.1 ¥Bil.	25.3	¥ Bil.	27.2	¥ Bil.	-6.8%
	Chilled foods/Frozen foods business	Sales	52.6	¥Bil.	54.8	¥ Bil.	56.6 ¥Bil.	59.8	¥ Bil.	58.0	¥ Bil.	+3.1%
		OP	0.8	¥ Bil.	0.5	¥ Bil.	(0.2) ¥Bil.	0.7	¥ Bil.	1.4	¥ Bil.	-48.9%
	Confectionery/	Sales	34.0	¥Bil.	36.1	¥ Bil.	34.3 ¥Bil.	38.6	¥ Bil.	40.0	¥ Bil.	-3.6%
	Beverage*1	OP	0.6	¥Bil.	1.2	¥Bil.	1.3 ¥Bil.	1.3	¥ Bil.	1.9	¥ Bil.	-31.7%

#### \*1: Food service business is included up to FY 2014 4-3. Targets under the Medium-Term Business Plan (Overseas)

rgets under the Mediu		Dusiness Fian (C	Jvelseas)				
The Americas	Sales	25.9 ¥Bil.	32.2 ¥Bil.	35.7 ¥Bil.	48.3 ¥Bil.	37.8 ¥Bil.	+27.6%
The Americas	OP	0.2 ¥Bil.	0.5 ¥Bil.	0.7 ¥Bil.	1.1 ¥Bil.	0.8 ¥Bil.	+32.5%
China/Hong Kong	Sales	20.8 ¥Bil.	29.9 ¥Bil.	34.5 ¥Bil.	40.9 ¥Bil.	32.2 ¥Bil.	+27.1%
China/Hong Kong	OP	1.8 ¥Bil.	2.8 ¥Bil.	3.3 ¥Bil.	4.1 ¥Bil.	2.7 ¥Bil.	+51.4%
Asia	Sales	4.0 ¥Bil.	5.5 ¥Bil.	7.8 ¥Bil.	7.2 ¥Bil.	18.0 ¥Bil.	-59.9%
ASId	OP	(0.5) ¥Bil.	(1.6) ¥Bil.	(2.2) ¥Bil.	(2.0) ¥Bil.	0.1 ¥Bil.	-
Europe/ Middle East/Africa	Sales	2.7 ¥Bil.	6.0 ¥Bil.	4.7 ¥Bil.	4.6 ¥Bil.	10.5 ¥Bil.	-56.3%
(EMEA)	OP	0.2 ¥Bil.	(0.2) ¥Bil.	(0.1) ¥Bil.	(0.4) ¥Bil.	1.0 ¥Bil.	-
Overseas TOTAL	Sales	53.5 ¥Bil.	73.7 ¥Bil.	82.8 ¥Bil.	100.9 ¥Bil.	98.5 ¥Bil.	+2.5%
Overseas TOTAL	OP	1.8 ¥Bil.	1.6 ¥Bil.	1.6 ¥Bil.	2.8 ¥Bil.	4.6 ¥Bil.	-39.0%
nital Investment			3 years total ( FY14	$\Delta ct + FY15 \Delta ct + FY$	(16 Act )	Mid-term Plan	

4-4. Capital Investment

Capital Investment

3 years total (FY14 Act. + FY15 Act. + 83.3 ¥ Bil.

FY2014	FY2015	FY2016

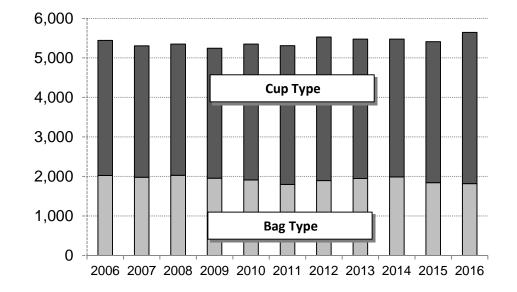
+66.5%

50.0 ¥ Bil.

21.6 ¥ Bil. 27.5 ¥ Bil. 23.0 ¥ Bil. 32.8 ¥ Bil.

5. Financial Policies

	Capital expenditure: Up to ¥50.0 billion, Business investment: Up to ¥65.0 billion" → Revised to "¥115.0 billion totaling capital expenditure and business investment "					
Policy on Shareholder Returns:	Aim for navout ratio of 40% or above	Consider stock repurchases based on an evaluation of market conditions and the operating environment.				
Efficiency Indicator:	Management centered on improving	ROE.				



Bag-type and Cup-type Instant Noodles Production in Japan (FY2006 - FY2016) [Unit: Million servings]

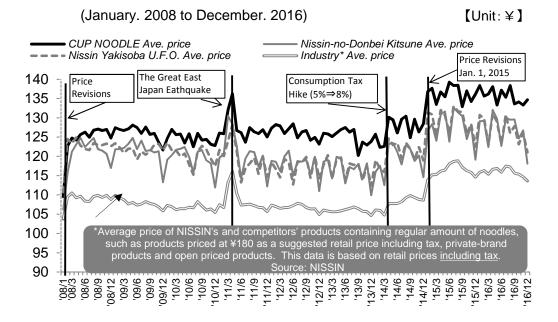
	n serving	

FY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Cup-type instant noodles	3,419	3,327	3,319	3,290	3,438	3,510	3,635	3,527	3,487	3,566	3,825
Bag-type instant noodles	2,023	1,979	2,031	1,955	1,911	1,799	1,895	1,948	1,988	1,844	1,820
Total	5,442	5,305	5,349	5,245	5,349	5,309	5,530	5,476	5,475	5,410	5,645

(Source) JCFIA=Japan Convenience Foods Industry Association (http://www.instantramen.or.jp)

Note: Annual production volume is based on years from April to March.

Average Price incl. Tax of Mainstay Products at Mass Merchandise Stores



Volume and Amount of Instant Noodles Production in Japan (April 2014 - December 2016) [Bag-type & Cup-type Total]

Bag-type &	1 21													
	Fiscal year ends	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
	Mar. 2017	532	414	430	392	406	475	537	553	554				4,292
Total production	YoY change (%)	113.6	106.4	105.3	91.8	98.6	95.9	93.5	98.8	102.0				100.4
volume	Mar. 2016	468	389	408	427	412	495	574	559	543	400	456	512	5,645
(Million	YoY change (%)	100.6	95.0	108.0	106.5	111.8	101.9	98.5	103.0	106.0	100.8	109.4	114.0	104.3
(Million servings)	Mar. 2015	466	410	378	401	368	486	583	543	512	397	417	449	5,410
J.,	YoY change (%)	95.9	94.1	104.6	102.8	103.1	109.1	103.6	97.1	96.9	102.4	94.4	86.3	98.8
	Mar. 2017	54,519	42,780	44,338	40,444	41,753	49,161	54,700	56,204	57,354				441,253
Total production	YoY change (%)	115.5	109.4	106.1	92.4	99.3	97.7	93.0	97.8	101.2				100.9
amount	Mar. 2016	47,189	39,097	41,805	43,758	42,045	50,341	58,806	57,476	56,654	41,648	46,722	52,279	577,820
	YoY change (%)	104.6	98.0	112.4	110.5	116.8	107.7	102.9	107.0	111.2	103.7	112.5	116.0	108.4
(¥Mil.)	Mar. 2015	45,119	39,909	37,192	39,582	35,994	46,726	57,161	53,734	50,932	40,177	41,535	45,078	533,141
( <del>-</del> 10111)	YoY change (%)	96.2	94.7	105.8	103.9	102.9	107.8	104.1	98.3	97.7	106.1	97.3	89.6	100.0
Bag-type No								1						
	Fiscal year ends	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
	Mar. 2017	171	129	131	124	133	145	180	184	173				1,371
Total production	YoY change (%)	114.6	95.9	103.2	91.0	100.2	90.4	95.3	101.2	100.4				99.1
volume	Mar. 2016	150	135	127	137	133	161	188	182	173	119	148	168	1,820
	YoY change (%)	89.4	91.9	97.2	97.6	98.6	85.5	94.6	104.0	112.7	90.5	114.0	113.7	98.7
(Million servings)	Mar. 2015	168	147	130	140	135	188	199	175	153	132	130	148	1,844
continge,	YoY change (%)	92.8	90.0	95.0	95.5	102.6	114.6	96.7	90.5	85.2	98.2	81.3	76.7	92.7
	Mar. 2017	12,553	9,532	9,673	9,362	10,004	10,696	13,266	13,534	12,702				101,320
Total production	YoY change (%)	114.7	95.2	102.7	91.9	100.4	90.7	94.3	100.6	99.0				98.7
amount	Mar. 2016	10,944	10,011	9,418	10,192	9,967	11,794	14,073	13,457	12,830	8,799	10,798	12,326	134,609
	YoY change (%)	90.4	94.0	98.7	99.0	102.0	88.4	100.1	108.4	118.9	91.9	118.0	116.1	101.7
(¥Mil.)	Mar. 2015	12,105	10,654	9,537	10,299	9,772	13,343	14,055	12,416	10,789	9,578	9,149	10,617	132,315
( + Will.)	YoY change (%)	95.6	92.0	96.4	96.3	102.4	115.6	96.6	90.8	84.0	100.2	81.2	77.3	93.5
Cup-type No														
	Fiscal year ends	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
Total	Mar. 2017	360	285	299	268	273	330	357	369	381				2,921
Total production	YoY change (%)	113.2	112.0	106.2	92.2	97.8	98.5	92.6	97.7	102.8				101.0
volume	Mar. 2016	318	255	281	291	279	335	386	378	370	281	308	345	3,825
(Million	YoY change (%)	106.9	96.7	113.7	111.3	119.5	112.3	100.5	102.6	103.1	105.9	107.4	114.2	107.3
servings)	Mar. 2015	298	263	247	261	233	298	384	368	359	265	287	302	3,566
-	YoY change (%)	97.8	96.5	110.5	107.2	103.5	105.8	107.5	100.6	103.0	104.6	101.9	91.9	102.3
<b>T</b> . ( . )	Mar. 2017	41,966	33,248	34,665	31,083	31,749	38,466	41,434	42,670	44,652				339,933
Total production	YoY change (%)	115.8	114.3	107.0	92.6	99.0	99.8	92.6	96.9	101.9				101.6
amount	Mar. 2016	36,245	29,086	32,388	33,566	32,078	38,547	44,734	44,019	43,825	32,849	35,924	39,952	443,211
	YoY change (%)	109.8	99.4	117.1	114.6	122.3	115.5	103.8	106.5	109.2	107.4	110.9	115.9	110.6
(¥Mil.)	Mar. 2015	33,014	29,255	27,655	29,283	26,222	33,383	43,106	41,318	40,143	30,600	32,386	34,461	400,827
、·····/	YoY change (%)	96.5	95.6	109.4	106.8	103.1	105.0	106.8	100.8	102.2	108.1	103.0	94.2	102.3

## [Non-fried Bag-type Noodles]

	Fiscal year ends	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
Non-fried	Mar. 2017	40	30	31	28	25	28	39	37	38				296
Bag type	YoY change (%)	95.0	100.9	98.9	81.3	67.4	79.7	96.1	95.4	88.0				89.0
(Million	Mar. 2016	42	30	31	34	38	35	40	39	43	27	34	40	432
servings)	Mar. 2015	48	44	38	48	36	43	42	47	35	30	31	33	475

(Source) JCFIA=Japan Convenience Foods Industry Association

## Global Demand for Instant Noodles (by Region) (CY2011-CY2015)

Region	Country/Area	Population	GDP	Per Capita		Demand	ls (100 mil	lion.) *4		Per Capita
Region	Country/Area	(Mil.) *1	(Bil. US\$) *2	GDP(US\$) *3	2011	2012	2013	2014	2015	Consumption (Servings)*5
	China Hong Kong	1,374.6 7.3	10,983 310	7,990 42,390	424.7	440.3	462.2	444.0	404.3	29.3
	Indonesia	255.5	859	3,362	145.3	147.5	149.0	134.3	132.0	51.7
	Japan	126.9	4,123	32,486	55.1	54.1	55.2	55.0	55.4	43.6
	Vietnam	91.7	191	2,088	49.0	50.6	52.0	50.0	48.0	52.4
	Republic of Korea	50.6	1,377	27,195	35.9	35.2	36.3	35.9	36.5	72.1
	Philippines	102.2	292	2,858	28.4	30.2	31.5	33.2	34.8	34.1
	India	1,292.7	2,091	1,617	35.3	43.6	49.8	53.4	32.6	2.5
	Thailand	68.8	395	5,742	28.8	29.6	30.2	30.7	30.7	44.6
	Malaysia Nepal	31.0 28.4	296 21	9,557 751	13.2 8.2	13.0 8.9	13.5 10.2	13.4 11.1	13.6 11.9	43.9 41.9
Asia	Taiwan	23.5	524	22,288	7.6	7.8	7.5	7.1	6.8	28.9
71014	Saudi Arabia	31.4	653	20,813	6.2	6.4	6.6	4.9	5.1	16.2
	Myanmar	51.8	67	1,292	2.4	3.0	3.4	4.1	4.6	8.9
	Cambodia	15.5	18	1,168	2.6	2.6	2.4	2.5	2.7	17.4
	Bangladesh	159.9	206	1,287	1.0	1.6	2.2	2.5	2.7	1.7
	Pakistan	186.2	270	1,450	1.2	1.3	1.3	1.5	1.6	0.8
	Kazakhstan	17.7	173	9,796	1.3	1.3	1.4	1.4	1.4	7.9
	Singapore	5.5	293	52,888	1.2	1.3	1.3	1.3	1.3	23.3
	Uzbekistan	31.0 79.5	66 388	2,121	1.0	1.1	1.1	1.1 0.4	1.1 0.4	3.6 0.5
	Iran Turkey	79.5	366 734	4,877 9,437	-	-	-	0.4	0.4	0.5
	TOTAL	-	-	-	848.3	879.4	917.2	887.9	827.7	-
	Australia	24.0	1,224	50,962	3.4	3.5	3.5	3.6	3.7	15.4
Oceania	New Zealand	4.7	172	37,045	0.7	0.8	0.7	0.8	0.8	17.5
	TOTAL	-	-	-	4.1	4.3	4.3	4.4	4.5	-
North	U.S.A.	321.6	17,947	55,805	42.7	43.4	43.5	42.8	42.1	13.1
	Canada	35.8	1,552	43,332	2.1	2.1	2.1	1.9	1.9	5.4
America	TOTAL	-	-	-	44.8	45.5	45.6	44.7	44.1	-
	Brazil	204.5	1,773	8,670	21.3	23.1	23.7	23.7	22.8	11.1
	Mexico	127.0 16.3	1,144 64	9,009 3,929	8.5	8.9	9.2 0.8	8.9 1.5	8.3	6.5 11.7
Central and	Guatemala Peru	31.9	64 192	3,929 6,021	- 0.6	- 0.7	0.8	1.5	1.9 1.3	3.9
South	Chile	18.0	240	13,341	0.2	0.2	0.3	0.4	0.4	2.3
America	Costa Rica	4.8	53	10,936	0.1	0.1	0.0	0.1	0.1	1.6
	Colombia	48.2	293	6,084	-	0.0	0.0	0.1	0.1	0.1
	TOTAL	-	-	-	30.7	33.0	34.9	35.8	34.8	-
	Russia	146.3	1,325	9,055	20.6	20.9	21.2	19.4	18.4	13.3
	Ukraine	45.2	91	2,005	5.4	5.6	5.8	5.8	6.0	13.3
	United Kingdom	65.1	2,849	43,771	3.4	3.5	3.7	3.7	3.7	5.7
	Poland	38.0	475	12,495	2.9	2.7	2.6	3.0	3.1	8.1
	Germany	81.9	3,358	40,997	1.8	1.8	1.8	1.8	1.8	2.2
	Czech France	10.5 64.3	182 2,422	17,257 37,675	1.0 0.5	0.9 0.5	0.9 0.6	0.6 0.6	0.9 0.6	8.1 0.9
	Spain	46.4	1,200	25,865	-	-	- 0.0	0.0	0.6	1.1
Europe	Sweden	9.9	493	49,866	0.2	0.2	0.3	0.3	0.3	3.3
	Hungary	9.9	121	12,240	0.2	0.2	0.2	0.2	0.2	2.4
	Netherlands	16.9	738	43,603	0.2	0.2	0.2	0.2	0.2	1.4
	Denmark	5.7	295	52,114	0.2	0.2	0.2	0.2	0.2	3.6
	Belgium	11.3	455	40,107	0.1	0.1	0.1	0.2	0.2	1.4
	Italy	60.8	1,816	29,867	-	-	-	0.1	0.2	0.2
	Finland	5.5	230	41,974	0.2	0.2	0.2	0.1	0.1	2.5
	Switzerland TOTAL	8.2	665	80,675	- 36.6	- 37.1	- 37.7	0.1 36.8	0.1 36.5	1.5
	Nigeria	- 178.7	490	- 2,743	12.6	13.4	14.3	36.8 15.2	36.5 15.4	- 8.6
	Egypt	88.4	331	3,740	1.2	1.5	14.3	1.9	2.0	2.3
Africa	South Africa	55.0	313	5,695	1.5	1.7	1.7	1.9	1.9	3.4
	Ethiopia	89.8	62	687	-	-	-	0.4	0.5	0.5
	TOTAL	-	-	-	15.4	16.5	17.7	19.4	19.7	14.3
	Others	-	-	-	2.2	2.3	2.5	9.4	9.8	-
	TOTAL	-	-	-	982.2	1018.0	1059.9	1038.5	977.1	-

(Sources)

\*1, \*2, and \*3: IMF website

\*4: WINA (World Instant Noodles Association) website (http://instantnoodles.org/)

\*5: Derived by dividing the demand in 2015 by the population.

## Market Data of Domestic Businesses

Domestic Instant Noodle Market Size

Domestic Instant Noodle Market / Total production volume / YoY change

Domestic Ir	Domestic Instant Noodle Market / Total production volume / YoY change (Source) JCFIA=Japan Convenience Foods Industry Associat												Association	
		Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
	Total	+13.6%	+6.4%	+5.3%	-8.2%	-1.4%	-4.1%	-6.5%	-1.2%	+2.0%				+0.4%
FY2017	Bag Type	+14.6%	-4.1%	+3.2%	-9.0%	+0.2%	-9.6%	-4.7%	+1.2%	+0.4%				-0.9%
	Сир Туре	+13.2%	+12.0%	+6.2%	-7.8%	-2.2%	-1.5%	-7.4%	-2.3%	+2.8%				+1.0%
	Total	+0.6%	-5.0%	+8.0%	+6.5%	+11.8%	+1.9%	-1.5%	+3.0%	+6.0%	+0.8%	+9.4%	+14.0%	+4.3%
FY2016	Bag Type	-10.6%	-8.1%	-2.8%	-2.4%	-1.4%	-14.5%	-5.4%	+4.0%	+12.7%	-9.5%	+14.0%	+13.7%	-1.3%
	Сир Туре	+6.9%	-3.3%	+13.7%	+11.3%	+19.5%	+12.3%	+0.5%	+2.6%	+3.1%	+5.9%	+7.4%	+14.2%	+7.3%
	Total	-4.1%	-5.9%	+4.6%	+2.8%	+3.1%	+9.1%	+3.6%	-2.9%	-3.1%	+2.4%	-5.6%	-13.7%	-1.2%
FY2015	Bag Type	-7.2%	-10.0%	-5.0%	-4.5%	+2.6%	+14.6%	-3.3%	-9.5%	-14.8%	-1.8%	-18.7%	-23.3%	-7.3%
	Сир Туре	-2.2%	-3.5%	+10.5%	+7.2%	+3.5%	+5.8%	+7.5%	+0.6%	+3.0%	+4.6%	+1.9%	-8.1%	+2.3%

### Chilled and Frozen Markets

Commercial chilled noodle market: Estimates by Nissin / YoY change

FY2016	Total	Udon	Ramen	Fried noodles	Hiyashi-chuka	Soba	Spagetti
Amount	-0.4%	-3.2%	+3.2%	-1.2%	+0.1%	+1.8%	-13.4%
Quantity	-2.5%	-3.4%	-1.1%	-1.6%	-1.0%	-1.8%	-21.0%
FY2015	Total	Udon	Ramen	Fried noodles	Hiyashi-chuka	Soba	Spagetti
Amount	-4.6%	-5.0%	-3.2%	-2.1%	-11.6%	-6.2%	-6.0%
Quantity	-3.1%	-3.5%	-2.2%	-1.0%	-10.5%	-4.9%	-5.0%
FY2014	Total	Udon	Ramen	Fried noodles	Hiyashi-chuka	Soba	Spagetti
Amount	-5.4%	-5.7%	-6.3%	-4.8%	-6.4%	-5.2%	+10.0%
Quantity	-2.2%	-3.5%	-2.7%	-1.6%	-4.3%	-1.3%	+25.6%

Commercial cooked frozen food market: Estimates by Nissin / YoY change

Frozen noodles only(excl. Bento)
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Cooked frozen food market (incl. Bento)										
FY2016	FF Total	Rice	Noodles							
Amount	+0.7%	+9.7%	+0.3%							
Quantity	-2.3%	+5.0%	-2.5%							
FY2015	FF Total	Rice	Noodles							
Amount	-0.4%	+1.3%	+1.9%							
Quantity	-0.2%	+2.4%	+2.4%							
FY2014	FF Total	Rice	Noodles							
Amount	+4.0%	+0.0%	+7.0%							
Quantity	+4.0%	+2.0%	+8.0%							

Total			Frozen Noodles	3	
TOLAI	Ramen	Udon	Soba	Fried noodles	Spagetti
+0.8%	+11.2%	+0.1%	-6.5%	+0.9%	-1.3%
-1.7%	+9.0%	-0.1%	-9.5%	-0.6%	-4.7%
Tatal			Frozen Noodles	6	
Total	Ramen	Udon	Soba	Fried noodles	Spagetti
+2.1%	+2.3%	-1.6%	-17.9%	+0.3%	+6.8%
+2.6%	+2.9%	-0.5%	-18.6%	+0.4%	+6.8%
Tatal			Frozen Noodles	6	
Total	Ramen	Udon	Soba	Fried noodles	Spagetti
+7.0%	-3.0%	-1.0%	+9.0%	-4.0%	+21.0%
+8.0%	-7.0%	+0.0%	+2.0%	-4.0%	+21.0%

### ■Confectionery and Beverage

Cereal market: Estimates by JAPAN SNACK CEREAL FOODS ASSOSIACTION / YoY change (Jan. to Dec.)

CY2015	Total	Cornflakes	Brown rice flakes	Granola	Other
Amount	+25.8%	-9.6%	-13.3%	+50.6%	-3.2%
Quantity	+27.7%	-7.9%	-11.9%	+49.3%	+3.7%
CY2014	Total	Cornflakes	Brown rice flakes	Granola	Other
Amount	+25.5%	-6.4%	-15.8%	+68.0%	-3.6%
Quantity	+29.7%	-3.5%	-14.6%	+69.1%	-3.5%
CY2013	Total	Cornflakes	Brown rice flakes	Granola	Other
Amount	+14.5%	-6.4%	+10.6%	+55.2%	-4.0%
Quantity	+16.3%	-5.7%	+12.0%	+53.4%	-2.2%

Drink market: Estimates by Nissin York / YoY Change (Apr. to Mar.)

		Lactobacillus beverage	Drink Yogurt
FY2016	Amount	-1.3%	+18.0%
FY2015	Amount	-2.7%	+17.3%

(Reference) Notes for this Material Accounting Periods of each company/area within the scope of consolidation

"FY2017" reclects the financial results/forecasts of each period of the company/area

Segment	Company/Area	Start of the period	End of the period
Nissin Food Products	Nissin Food Products	Apr-16	Mar-17
Myojo Foods	Myojo Foods	Apr-16	Mar-17
Chilled and Frozen	Nissin Chilled Foods	Apr-16	Mar-17
Crimed and 1 tozen	Nissin Frozen Foods	Apr-16	Mar-17
Confectinery and	Nissin York	Apr-16	Mar-17
Confectinery and Beverage	Nissin Cisco	Apr-16	Mar-17
	Bonchi	Jan-16	Dec-16
Domestic others	Nissin Foods Holdings and others	Apr-16	Mar-17
	The U.S.	Apr-16	Mar-17
The Americas	Mexico	Apr-16	Mar-17
The Americas	Columbia	Jan-16	Dec-16
	Brazil	Apr-16	Mar-17
China	Hong Kong	Apr-16	Mar-17
China	Mainland China	Apr-16	Mar-17
	Sinagpore	Jan-16	Dec-16
	Vietnam	Jan-16	Dec-16
Asia	Thailand	Jan-16	Dec-16
	India	Apr-16	Mar-17
	Indonesia	Jan-16	Dec-16
EMEA	Europe (headquartered in Germany)	Jan-16	Dec-16
	Turkey	Jan-16	Dec-16

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