NISSIN FOODS HOLDINGS CO., LTD.
IR Office
(TSE 2897)

# First Quarter(Three Months) ended June 30, 2017 Supplemental Data

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### Consolidated Statements of Income

#### 1. Financial Summary Results of FY2017 (vs. FY2016)

Bil. Yen

		FY2016			FY2017		Chan	ges in A	mount	Cha	anges in F	Ratio
	1H	2H	FY	1H	2H	FY	1H	2H	FY	1H	2H	FY
Net sales	217.9	250.1	468.1	235.8	259.9	495.7	+17.9	+9.7	+27.6	+8.2%	+3.9%	+5.9%
Operating income	12.4	14.0	26.4	11.7	16.9	28.6	-0.7	+2.9	+2.2	-5.3%	+20.6%	+8.4%
Adjusted Operating income <sup>*1</sup>	11.5	13.2	24.7	13.9	19.0	32.9	+2.5	+5.8	+8.2	+21.5%	+43.7%	+33.4%
Ordinary income	16.1	14.6	30.7	13.8	19.1	32.9	-2.3	+4.5	+2.1	-14.4%	+30.4%	+6.9%
Net income attributable to owners of parent	10.8	16.1	26.9	12.2	11.3	23.6	+1.4	-4.7	-3.3	+12.9%	-29.4%	-12.4%

<sup>\*1:</sup> Adjusted Operating income = Operating income - Impact from retirement benefit accounting

### 2. Financial Summary Forecasts of FY2018 (vs. FY2017) \*1

Bil. Yen

	FY2017	FY2018 (Forecasts)	Changes in Amount	Changes in Ratio
Net sales	495.7	520.0	+24.3	+4.9%
Operating income	28.6	34.0	+5.4	+18.8%
Adjusted Operating income <sup>*2</sup>	32.9	33.4	+0.5	+1.6%
Ordinary income	32.9	37.0	+4.1	+12.6%
Net income attributable to owners of parent	23.6	24.5	+0.9	+4.0%

#### 3. Financial Summary Results of FY2018 1Q (vs. FY2017 1Q)

	FY2017 1Q	FY2018 1Q	Changes in Amount	Changes in Ratio
Net sales	115.5	119.0	+3.6	+3.1%
Operating income	6.8	7.1	+0.3	+4.3%
Adjusted Operating income <sup>*1</sup>	7.9	7.0	-1.0	-12.0%
Ordinary income	7.1	8.5	+1.5	+20.9%
Net income attributable to owners of parent	3.0	5.8	+2.8	+92.0%

<sup>\*1:</sup> Adjusted Operating income = Operating income - Impact from retirement benefit accounting

<sup>\*1:</sup> FY2018(Forecasts) is disclosed for the full year only
\*2: Adjusted Operating income = Operating income - Impact from retirement benefit accounting

### Consolidated Statements of Income

4. Consolidated Statements of Income for the 1Q(3 Months)

		FY2017	1Q	FY2018	1Q	YoY Ch	ange
		Amount	Ratio to Sales	Amount	Ratio to Sales	Amount	Ratio
1	Net Sales	115.5	100.0%	119.0	100.0%	+3.6	+3.1%
2	Cost of goods sold	63.3	54.8%	65.2	54.7%	+1.9	+3.0%
3	Gross profit	52.2	45.2%	53.9	45.3%	+1.7	+3.2%
	Promotional expenses	20.2	17.5%	20.8	17.5%	+0.6	+3.0%
	Advertising expenses	3.4	2.9%	3.7	3.1%	+0.3	+8.7%
4	Distribution expenses	7.3	6.3%	7.7	6.4%	+0.4	+5.7%
	General expenses	14.6	12.6%	14.6	12.3%	+0.0	+0.3%
	Total selling, general and administrative expenses	45.4	39.3%	46.8	39.3%	+1.4	+3.0%
5	Operating income	6.8	5.9%	7.1	6.0%	+0.3	+4.3%
	Interest income	0.2	0.2%	0.2	0.2%	-0.0	-3.9%
	Dividend income	0.7	0.6%	0.7	0.6%	+0.0	+0.9%
	Equity in earnings of associates	0.4	0.3%	0.5	0.4%	+0.2	+43.4%
	Others	0.2	0.1%	0.3	0.2%	+0.1	+65.1%
6	Total non-operating income	1.4	1.2%	1.6	1.4%	+0.3	+18.6%
	Interest expense	0.1	0.1%	0.1	0.1%	+0.0	+6.1%
	Foreign exchange loss	0.9	0.7%	0.0	0.0%	-0.8	-98.6%
	Others	0.2	0.1%	0.1	0.1%	-0.1	-49.3%
	Total non-operating expenses	1.1	1.0%	0.2	0.2%	-0.9	-82.4%
7	Ordinary Income	7.1	6.1%	8.5	7.2%	+1.5	+20.9%
	Gain on sales of fixed assets	0.0	0.0%	0.0	0.0%	-0.0	-33.0%
	Gain on sales of investments in securities	0.1	0.1%	0.2	0.1%	+0.1	+81.5%
	Insurance proceeds	-	-	0.4	0.3%	+0.4	-
	Others	-	-	0.0	0.0%	+0.0	-
8	Total extraordinary gains	0.1	0.1%	0.6	0.5%	+0.5	+485.5%
0	Loss on disposal of fixed assets	0.0	0.0%	0.1	0.1%	+0.1	+199.9%
	Loss due to a fire	0.5	0.4%	-	-	-0.5	-
	Loss on valuation of investment securities	-	-	0.1	0.1%	+0.1	-
	Others	0.0	0.0%	0.0	0.0%	-0.0	-41.7%
	Total extraordinary losses	0.5	0.4%	0.2	0.1%	-0.3	-66.3%
9	Income before income taxes	6.7	5.8%	9.0	7.6%	+2.3	+34.9%
10	Total income taxes	3.6	3.1%	3.2	2.7%	-0.4	-11.7%
11	Net income	3.1	2.7%	5.8	4.9%	+2.8	+89.5%
12	Net income attributable to non-controlling interests	0.1	0.1%	0.1	0.1%	-0.0	-9.5%
13	Net income attributable to owners of parent	3.0	2.6%	5.8	4.8%	+2.8	92.0%
14	Comprehensive Income	(9.7)	-8.4%	7.3	6.1%	+16.9	_

### Yearly and Quarterly Financial Results by Segment

Yearly Sales by Segment

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	Busi ness	FY2013	FY2014	FY2015	FY2016	FY2017	FY17 v Amount	s. FY16 Ratio	FY2018 (Forecasts)	FY18 Forec	asts vs FY17
Nissin Food Products	Instant Noodles	200.8	210.9	215.8	223.6	228.6	+4.9	+2.2%	231.3	+2.7	+1.2%
Myojo Foods	Instant Noodles	39.3	39.6	39.2	41.6	40.6	-1.0	-2.4%	42.0	+1.4	+3.4%
Chilled and Froz	zen	52.6	54.8	56.6	59.8	61.8	+2.0	+3.3%	63.5	+1.7	+2.8%
Confectinery an Beverage*1,2,3	d	34.0	36.1	34.3	38.6	51.0	+12.4	+32.2%	53.7	+2.7	+5.3%
Domestic others*3,4		2.5	2.6	3.0	3.5	3.7	+0.2	+6.0%	4.0	+0.3	+6.7%
Domestic Total		329.2	343.9	348.8	367.1	385.7	+18.6	+5.1%	394.5	+8.8	+2.3%
The Americas <sup>*5</sup>	Noodles	25.9	32.2	35.7	48.3	60.4	+12.1	+25.1%	67.0	+6.6	+10.9%
China	Mainly Instant Noodles	20.8	29.9	34.5	40.9	36.0	-4.9	-12.0%	41.0	+5.0	+13.9%
Asia <sup>*3,6</sup>	Instant Noodles	4.0	5.5	7.8	7.2	9.0	+1.8	+25.4%	12.0	+3.0	+33.0%
EMEA <sup>*3</sup>	Instant Noodles	2.7	6.0	4.7	4.6	4.6	+0.0	+0.2%	5.5	+0.9	+19.8%
Overseas Total		53.5	73.7	82.8	100.9	110.0	+9.1	+9.0%	125.5	+15.5	+14.1%
Group Total		382.8	417.6	431.6	468.1	495.7	+27.6	+5.9%	520.0	+24.3	+4.9%

<sup>\*1:</sup> Nissin Cisco, Nissin York, Bonchi

Quartely Sales by Segment

, and the same of	Busi	si FY2017				FY2	2018		FY2018 VS. FY2017 (Amount, Ratio)						
	ness	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1	Q	2Q	3Q	4	Q
Nissin Food Products	Instant Noodles	51.8	53.4	66.8	56.6	52.0				+0.3	+0.5%				
Myojo Foods	Instant Noodles	10.0	10.1	10.5	10.0	9.7				-0.2	-2.5%				
Chilled and Frozen		15.0	15.6	16.0	15.2	15.8				+0.9	+5.8%				
Confectinery an Beverage*1,2,3	d	13.1	13.2	12.2	12.5	13.4				+0.2	+1.8%				
Domestic others*3,4		0.9	0.9	1.0	0.9	1.0				+0.0	+5.1%				
Domestic Total		90.8	93.2	106.5	95.2	92.0			AND THE REAL PROPERTY OF THE PARTY OF THE PA	+1.2	+1.3%				
The Americas	Mainly Instant Noodles	12.8	14.8	15.7	17.2	14.0				+1.1	+8.9%				
China	Mainly Instant Noodles	8.4	9.1	8.6	9.9	9.5				+1.1	+13.0%				
Asia <sup>*3</sup>	Instant Noodles	2.3	2.2	2.2	2.3	2.3				+0.1	+2.2%				
EMEA*3	Instant Noodles	1.2	1.1	1.0	1.3	1.3				+0.1	+8.2%				
Overseas Total		24.7	27.1	27.5	30.7	27.1				+2.4	+9.7%				
Group Total		115.5	120.4	134.0	125.9	119.0				+3.6	+3.1%				

<sup>\*1:</sup> Nissin Cisco, Nissin York, Bonchi

<sup>\*2:</sup> Bonchi Co., Ltd. has been consolidated and included in Confectionery and Beverage segment from the 1st quarter of FY2017.
\*3: These are included in "Other" in the "Segment Information" of Summary of Consolidated Financial Statements.
\*4: "Domestic others" includes NISSIN FOODS HOLDINGS and NISSIN ASSET MANAGEMENT, etc.

<sup>\*5:</sup> Brazil has been consolidated and included in the Americas segment from the 3rd quarter of FY2016. \*6: Indonesia has been consolidated and included in the Asia segment from the 1st quarter of FY2017.

<sup>\*2:</sup> Bonchi Co., Ltd. has been consolidated and included in Confectionery and Beverage segment from the 1st quarter of FY2017.

<sup>\*3:</sup> These are included in "Other" in the "Segment Information" of Summary of Consolidated Financial Statements.
\*4: "Domestic others" includes NISSIN FOODS HOLDINGS and NISSIN ASSET MANAGEMENT, etc.

### Yearly and Quarterly Financial Results by Segment

Yearly (Upper: Operating Income, Lower: Operating Income Margin)

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	Busi ness	FY2013	FY2014	FY2015	FY2016	FY2017	FY17 vs. FY16 Amount Ratio	FY2018 (Forecasts)	FY18 Forecasts vs. FY17  Amount Ratio
Nissin Food	Instant	23.8	25.7	23.6	24.0	27.7	+3.7 +15.5%	28.0	+0.3 +1.1%
Products	Noodles	11.9%	12.2%	11.0%	10.7%	12.1%	+1.4%	12.1%	-0.0%
Music Foods	Instant	1.7	2.0	1.4	1.4	1.8	+0.4 +30.0%	1.9	+0.1 +6.5%
Myojo Foods	Noodles	4.4%	5.0%	3.6%	3.3%	4.4%	+1.1%	4.5%	+0.1%
Chillad and Frazan	,	0.8	0.5	(0.2)	0.7	1.9	+1.2 +170.2%	1.9	+0.0 +0.2%
Chilled and Frozen	1	1.6%	0.9%	(0.4%)	1.2%	3.1%	1.9%	3.0%	-0.1%
Confectionery and		0.6	1.2	1.3	1.3	2.6	+1.3 +98.8%	2.9	+0.4 +14.3%
Beverage <sup>*1,2,3</sup>		1.7%	3.3%	3.8%	3.4%	5.1%	+1.7%	5.5%	+0.4%
D *3.4	4	(0.2)	0.0	(0.1)	(0.2)	1.5	+1.7 -	0.9	-0.5 -36.0%
Domestic others*3,4	·	(8.5%)	1.8%	(2.5%)	(5.5%)	39.2%	+44.7%	23.5%	-15.7%
Domestic Total		26.7	29.3	26.1	27.2	35.4	+8.3 +30.5%	35.7	+0.3 +0.8%
Domestic Total		8.1%	8.5%	7.5%	7.4%	9.2%	+1.8%	9.1%	-0.1%
<b></b> *6	Mainly	0.2	0.5	0.7	1.1	2.3	+1.2 +117.8%	2.5	+0.2 +9.2%
The Americas <sup>*6</sup>	Instant Noodles	0.9%	1.7%	1.9%	2.2%	3.8%	+1.6%	3.8%	-0.1%
China	Mainly	1.8	2.8	3.3	4.1	3.4	-0.7 -17.8%	3.7	+0.3 +8.6%
China	Instant Noodles	8.8%	9.5%	9.5%	10.1%	9.5%	-0.7%	9.0%	-0.4%
Asia <sup>*3,7</sup>	Instant	(0.5)	(1.6)	(2.2)	(2.0)	(1.4)	+0.6 -	(1.3)	+0.2 -
Asia "	Noodles	(11.3%)	(28.3%)	(28.2%)	(27.9%)	(15.8%)	+12.1%	(10.5%)	+5.3%
	Instant	0.2	(0.2)	(0.1)	(0.4)	0.0	+0.4 -	0.1	+0.1 +630.2%
EMEA <sup>*3</sup>	Noodles	7.2%	(3.8%)	(2.7%)	(8.0%)	0.4%	+8.4%	2.2%	+1.8%
Oversees Total		1.8	1.6	1.6	2.8	4.3	+1.5 +52.2%	5.1	+0.8 +18.0%
Overseas Total		3.4%	2.2%	1.9%	2.8%	3.9%	+1.1%	4.0%	+0.1%
Amortization of good elimination of inters transactions	egment	(1.0)	(0.6)	(0.6)	(1.2)	(2.2)	-1.0 -	(2.7)	-0.5 -
Group expens		(3.0)	(3.3)	(3.9)	(4.1)	(4.7)	-0.6 -	(4.7)	-0.0 -
		24.5	27.0	23.2	24.7	32.9	+8.2 +33.4%	33.4	+0.5 +1.6%
Adjusted Operating	income °	6.4%	6.5%	5.4%	5.3%	6.6%	1.4%	6.4%	-0.2%
Retirement benefit ad	ccounting*5	(0.5)	0.7	1.1	1.7	(4.3)	-6.0 -	0.6	+4.9 -
		24.0	27.7	24.3	26.4	28.6	+2.2 +8.4%	34.0	+5.4 +18.8%
Group Total		6.3%	6.6%	5.6%	5.6%	5.8%	0.1%	6.5%	+0.8%

<sup>\*1:</sup> Nissin Cisco, Nissin York, Bonchi

Quartely Operating Income by Segment

давителу орого	Busi			2017			FY2	018		FY2018 VS. FY2017 (Amount, Ratio)				
	ness	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1	Q 2Q	3Q	4Q	
Nissin Food Products	Instant Noodles	6.1	4.6	10.4	6.5	5.6				-0.6	-9.2%			
Myojo Foods	Instant Noodles	0.4	0.3	0.4	0.7	0.6				+0.2	+55.6%			
Chilled and Frozen	,	0.6	0.5	0.7	0.2	0.6				+0.0	+4.2%			
Confectionery and Bev	erage*1,2,3	1.0	0.7	0.5	0.3	8.0				-0.2	-23.7%			
Domestic others*3,4		0.3	0.6	0.4	0.2	0.1				-0.2	-70.9%			
Domestic Total		8.4	6.8	12.3	7.9	7.7				-0.8	-9.0%			
The Americas	Mainly Instant Noodles	0.6	0.1	0.3	1.3	0.6				-0.0	-2.4%			
China	Mainly Instant Noodles	0.8	1.0	0.3	1.3	0.6				-0.1	-19.1%			
Asia <sup>*3</sup>	Instant Noodles	(0.2)	(0.3)	(0.3)	(0.7)	(0.3)				-0.1	-			
EMEA*3	Instant Noodles	0.1	0.0	0.0	(0.1)	0.0				-0.0	-70.9%			
Overseas Total		1.3	0.9	0.4	1.7	1.0				-0.3	-21.7%			
Amortization of goods elimination of interse transactions*5	gment	(0.6)	(0.5)	(0.5)	(0.6)	(0.5)				+0.1	-			
Group expense	es <sup>*5</sup>	(1.2)	(1.2)	(1.2)	(1.2)	(1.2)				-0.0	-			
Adjusted Operating in	ncome <sup>*6</sup>	7.9	6.0	11.1	7.9	7.0				-1.0	-12.0%			
Retirement benefit acc	counting*5	(1.1)	(1.1)	(1.1)	(1.0)	0.2				+1.3	_			
Group Total		6.8	4.9	10.0	6.9	7.1				+0.3	+4.3%			

<sup>\*1:</sup> Nissin Cisco, Nissin York, Bonchi

<sup>\*2:</sup> Bonchi Co., Ltd. has been consolidated and included in Confectionery and drink segment from the 1st quarter of FY2017.

<sup>\*3:</sup> These are included in "Other" in the "Segment Information" of Summary of Consolidated Financial Statements.

<sup>\*4: &</sup>quot;Domestic others" includes NISSIN FOODS HOLDINGS and NISSIN ASSET MANAGEMENT, etc.

<sup>\*5:</sup> These are included in "Reconcilliations" in Summary of Consolidated Financial Statements.

<sup>\*6:</sup> Brazil has been consolidated and included in the Americas segment from the 3rd quarter of FY2016.

<sup>\*7:</sup> Indonesia has been consolidated and included in the Asia segment from the 1st quarter of FY2017.

<sup>\*8:</sup> Adjusted Operating income = Operating Income - Impact from retirement benefit accounting

<sup>\*2:</sup> Bonchi Co., Ltd. has been consolidated and included in Confectionery and drink segment from the 1st quarter of FY2017.

<sup>\*3:</sup> These are included in "Other" in the "Segment Information" of Summary of Consolidated Financial Statements.

<sup>\*4: &</sup>quot;Domestic others" includes NISSIN FOODS HOLDINGS and NISSIN ASSET MANAGEMENT, etc.

<sup>\*5:</sup> These are included in "Reconcilliations" in Summary of Consolidated Financial Statements.

<sup>\*6:</sup> Adjusted Operating income = Operating Income - Impact from retirement benefit accounting

#### **Consolidated Accounting Period**

#### 1. Accounting Period

#### March-end Fiscal Year

Nissin Food Products, Myojo Foods, Nissin Chilled Foods,
Nissin Frozen Foods, Nissin Cisco, Nissin York, Bonchi*
Domestic others includes Nissin Foods Holdings and Nissin Asset Management
the U.S., Mexico, Brazil, Colombia*
Hong Kong, Mainland China
India, Singapore*, Vietnam*
Europe (Germany*, Hungary*)

<sup>\*</sup>Changed to March-end FY from FY2018

#### March-end Fiscal Year

1Q	2Q	3Q	4Q
Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar

#### December-end Fiscal Year

Thailand, Indonesia	
Turkey	

#### December-end Fiscal Year

1Q	2Q	3Q	4Q
Jan-Mar	Apr-Jun	Jul-Sep	Oct-Dec

#### 2. Main New Consolidated Companies (From FY2016)

From FY2016 1Q
Zhejiang Nissin Foods (China)
From FY2016 3Q
Brazil
From FY2017 1Q
Bonchi, Indonesia
From March, 2017
MC Marketing & Sales (China)

#### 3. Main Change of Investment Ratio (From FY2016)\*1

#### Strategic alliance with Mitsubishi Corp.

Investment ratio decreased from 100% to 66.0% on November 17, 2015
Singapore
Investment ratio decrease from 100% to 66.0% on December 3, 2015  Thailand
Investment ratio decrease from 100% to 66.0% on April 1, 2016 Indonesia
Investment ratio decrease from 100% to 65.6% on May 27, 2016 India

Investment ratio increase from 0% to 50.2% on Mar	ch 15, 2017
MC Marketing & Sales (China)	

<sup>\*1:</sup> Excluding companies noted in the table 4 below.

#### 4. Quarterly Results of Associates Accounted for by the Equity Method

	Country	Ratio of		F	Y201	7			F	Y201	8	
		Share- holding* <sup>7</sup>	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY
KOIKE-YA Inc.*1	Japan	34.53%	0.0	(0.0)	0.0	0.1	0.1	(0.0)				(0.0)
Thai President*2	Thailand	21.32%	0.3	0.3	0.3	0.3	1.3	0.3				0.3
NURC*3	Philippines	49.00%	0.1	0.1	0.1	0.1	0.4	0.1				0.1
Mareven*4	Russia	33.50%	(0.0)	(0.1)	0.1	(0.0)	(0.1)	0.1				0.1
Tota			0.4	0.3	0.5	0.5	1.7	0.5				0.5

- \*1 : Frente Co., Ltd changed its name to KOIKE-YA Inc. from Oct. 1, 2016
- \*2: THAI PRESIDENT FOODS PUBLIC COMPANY LIMITED

  \*3: NISSIN-UNIVERSAL ROBINA CORP. (Became our equity method affiliate from 1Q of FY2016)
- \*4: MAREVEN FOOD HOLDINGS LIMITED
- \*5: The column of "Ratio of Shareholdings" shows the ratio at the end of March 2017 for current associates accounted for by the equity method

### Changes in Operating Income

#### 1. Changes in Operating Income (Quarterly)

Bil. Yen

	FY2017	C	hanges in \	/ariable Cos	st		Changes in		Changes	FY2018	
	Operating	Impact from Sales Increase/Dec rease	Impact from Change of Cost of goods sold	Impact from Change of Promotional expenses	Impact from Change of Distribution expenses	Depreciation and Amortization	Advertising expenses	General and administrative expenses	Retirement benefit Accounting	in Operating Income	Operating Income
1st Quarter	1st Quarter (3 Months)										
Domestic Total	8.4	+0.3	+0.5	-0.4	-0.1	-0.5	-0.3	-0.3	-	-0.8	7.7
Overseas Total	1.3	+0.5	-0.4	+0.3	-0.1	-0.0	-0.0	-0.5	-	-0.3	1.0
Reconciliations	(2.9)	+0.0	-0.2	+0.2	+0.0	-0.0	-	+0.1	+1.3	+1.3	(1.5)
*1 Total	6.8	+0.9	-0.1	-0.0	-0.2	-0.6	-0.3	-0.7	+1.3	+0.3	7.1
2nd Quarte	r (3 Mon	ths)									
Domestic Total											
Overseas Total											
Reconciliations											
*1 Total											
3rd Quarter	· (3 Mont	hs)						_			
Domestic Total											
Overseas Total											
Reconciliations											
*1 Total											
4th Quarter	· (3 Mont	hs)						,			
Domestic Total											
Overseas Total											
Reconciliations											
*1 Total											
Accumulate	d 12 Mor	nths									
Domestic Total	8.4	+0.3	+0.5	-0.4	-0.1	-0.5	-0.3	-0.3	-	-0.8	7.7
Overseas Total	1.3	+0.5	-0.4	+0.3	-0.1	-0.0	-0.0	-0.5	-	-0.3	1.0
Reconciliations	(2.9)	+0.0	-0.2	+0.2	+0.0	-0.0	-	+0.1	+1.3	+1.3	(1.5)
*1 Total	6.8	+0.9	-0.1	-0.0	-0.2	-0.6	-0.3	-0.7	+1.3	+0.3	7.1

#### 2. Changes in Operating Income FY2018 (Forecasts)

		Changes in Variable Cost					Changes in	Changes	FY2018		
	FY2017 Operating Income	Impact from Sales Increase/Dec rease	Impact from Change of Cost of goods sold ratio	Impact from Change of Promotional expenses ratio	Impact from Change of Distribution expenses ratio	Depreciation and Amortization	Advertising expenses	General and administrative expenses	Retirement benefit Accounting	in Operating Income	Operating Income (Initial Plan)
Domestic Total	35.4	+2.5	+0.1	-0.7	-0.1	-2.5	+0.3	+0.8	-	+0.3	35.7
Overseas Total	4.3	+4.7	+0.5	-0.7	+0.8	-1.2	+0.0	-3.3	-	+0.8	5.1
Reconciliations	(11.1)	+0.4	-2.2	+1.7	-0.0	-0.0	-0.0	-0.4	+4.9	+4.3	(6.8)
*1 Total	28.6	+7.6	-1.6	+0.2	+0.7	-3.7	+0.3	-3.0	+4.9	+5.4	34.0

<sup>\*1:</sup> Since this analysis is based on the ratio-to-sales comparison with the same period of the previous year, the sum of

<sup>&</sup>quot;Changes in variable cost" of each segment is not necessarily equal to Domestic subtotal, Overseas subtotal nor Grand Total.

### Exchange Rates

#### 1. Exchange Rates 1Q(3 Months)

Yen

Each rate is an average rate calculated based on daily rates for the period.

	Each rate is an average rate calculated based on daily rates for the period.									
(	Country	Currency	FY2013 1Q	FY2014 1Q	FY2015 1Q	FY2016 1Q	FY2017 1Q	FY2018 1Q	FY18 1Q VS. FY17 1Q	
Consoli										
	the U.S.	USD	79.28	92.42	102.16	121.36	108.14	111.09	+2.7%	
The	Mexico	MXN	6.12	7.32	7.87	7.93	5.98	5.99	+0.2%	
Americas	Colombia	COP				0.0483	0.0355	0.0380	+7.2%	
	Brazil	BRL	44.86	46.34	45.83	39.50	30.81	34.58	+12.2%	
China	Hong Kong	HKD	10.22	11.92	13.25	15.66	13.94	14.27	+2.4%	
China	China	CNY	12.56	14.74	16.90	19.56	16.53	16.21	-1.9%	
	Singapore	SGD	62.77	74.66	81.00	87.81	82.21	79.79	-2.9%	
	India	INR	1.60	1.72	1.68	1.93	1.63	1.74	+6.7%	
Asia	Thailand	THB	2.56	3.11	3.15	3.65	3.24	3.24	0.0%	
	Vietnam	VND		0.00442	0.00487	0.00557	0.00516	0.00489	-5.2%	
	Indonesia	IDR					0.00850	0.00850	0.0%	
	Europe	EUR	103.99	122.04	140.79	134.18	127.23	122.19	-4.0%	
EMEA	Turkey	TRY		51.76	46.42	48.50	39.20	30.72	-21.6%	
Associa	Associates Accounted for by the Equity Method									
Asia	Philippines	PHP				2.71	2.46	2.29	-6.9%	
EMEA	Russia	RUB	2.64	3.04	2.94	1.90	1.55	1.94	+25.2%	

<sup>\*</sup> Minus sign indicates weak yen and plus sign indicates strong yen.

#### 2. Results of Overseas Businesses excluding Foreign Exchange Impact 1Q(3 Months)

	FY2018 1Q		FY18 1Q V	S. FY17 1Q		FY2018 1Q	FY18 1Q VS. FY17 1Q		
	FY2017 1Q	Actual (1)	Amount	Ratio	FX Impact	Actual (2)	Amount	Ratio	
The Americas	12.8	13.1	+0.3	+2.4%	+0.8	14.0	+1.1	+8.9%	
China	8.4	9.5	+1.1	+13.0%	+0.0	9.5	+1.1	+13.0%	
Asia	2.3	2.3	+0.0	+1.1%	+0.0	2.3	+0.1	+2.2%	
EMEA	1.2	1.4	+0.2	+14.2%	-0.1	1.3	+0.1	+8.2%	
Total Sales	24.7	26.3	+1.6	+6.4%	+0.8	27.1	+2.4	+9.7%	
The Americas	0.6	0.6	-0.1	-12.2%	+0.1	0.6	-0.0	-2.4%	
China	0.8	0.6	-0.2	-19.5%	+0.0	0.6	-0.1	-19.1%	
Asia	(0.2)	(0.3)	-0.1	-	-0.0	(0.3)	-0.1	-	
EMEA	0.1	0.0	-0.1	-88.0%	+0.0	0.0	-0.0	-70.9%	
Total OP	1.3	0.9	-0.3	-26.4%	+0.1	1.0	-0.3	-21.7%	

<sup>•</sup>FY2017 Actual (1) = FY2017 local currency results multiplied by the average FX rates of FY2016.

As for subsidiaries newly-consolidated, the average FX rates for FY2017 are applied.

FY2017 Actual (2) (for public disclosure)= FY2017 local currency results multiplied by the average FX rates of FY2017.

						Each rate is an av	verage rate calculate	ed based on daily ra	ates for the period		
Cou	ıntry	Currency	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018 (Forecasts)	FY2018 VS. FY2017 <sup>*</sup>		
Consolidated S	Consolidated Subsidiaries										
	the U.S.	USD	79.82	97.65	109.93	120.14	108.38	112.19	+3.5%		
The	Mexico	MXN	6.08	7.66	8.01	7.26	5.64	5.99	+6.2%		
Americas	Colombia	COP			0.0528	0.0446	0.0357	0.0399	+11.9%		
	Brazil	BRL	41.00	45.38	44.57	30.60	32.93	35.41	+7.5%		
Oh in a	Hong Kong	HKD	10.29	12.59	13.65	15.49	13.97	14.44	+3.4%		
China	China	CNY	12.65	15.79	17.19	18.85	16.11	16.29	+1.1%		
	Singapore	SGD	63.91	78.03	83.51	88.10	78.75	80.63	+2.4%		
	India	INR	1.51	1.69	1.75	1.90	1.63	1.72	+5.5%		
Asia	Thailand	THB	2.57	3.18	3.26	3.54	3.09	3.24	+4.9%		
	Vietnam	VND		0.00464	0.00499	0.00553	0.00487	0.00514	+5.5%		
	Indonesia	IDR					0.00820	0.00870	+6.1%		
	Europe	EUR	102.63	129.68	140.42	134.31	120.33	122.70	+2.0%		
EMEA	Turkey	TRY		51.38	48.43	44.71	36.09	33.11	-8.3%		
Associates Acc	Associates Accounted for by the Equity Method										
Asia	Philippines	PHP				2.68	2.31	2.36	+2.2%		
	_										

2.79

2.00

1.63

1.94

+19.0%

Russia

**EMEA** 

### (Ref.) Impact from the Retirement Benefit Accounting

RUB

2.58

		Bil. Yen	1
Operating Income	Effect of Retirement Benefit Accounting	Adjusted Operating income*1	
27.3	(0.5)	27.8	
24.8	(2.5)	27.3	
26.4	(1.4)	27.8	
23.2	(5.5)	28.7	
29.0	(1.5)	30.5	
32.0	0.3	31.7	
33.7	4.0	29.7	
27.7	(0.1)	27.8	
23.6	(6.7)	30.3	
27.3	(7.2)	34.6	
34.5	4.0	30.5	
26.2	(0.6)	26.8	←Transfer the substitutional portion of employee pension
24.0	(0.5)	24.5	fund to the Japanese Government
27.7	0.7	27.0	
24.3	1.1	23.2	
26.4	1.7	24.7	
28.6	(4.3)	32.9	←Impact of change in discount rate of pension assets last
34.0	0.6	33.4	year(mainly 1.1%→mainly 0.2%)
	Operating Income  27.3 24.8 26.4 23.2 29.0 32.0 33.7 27.7 23.6 27.3 34.5 26.2 24.0 27.7 24.3 26.4 28.6	Operating Income Effect of Retirement Benefit Accounting  27.3 (0.5)  24.8 (2.5)  26.4 (1.4)  23.2 (5.5)  29.0 (1.5)  32.0 0.3  33.7 4.0  27.7 (0.1)  23.6 (6.7)  27.3 (7.2)  34.5 4.0  26.2 (0.6)  24.0 (0.5)  27.7 0.7  24.3 1.1  26.4 1.7  28.6 (4.3)	Operating Income         Effect of Retirement Benefit Accounting         Adjusted Operating income*1           27.3         (0.5)         27.8           24.8         (2.5)         27.3           26.4         (1.4)         27.8           23.2         (5.5)         28.7           29.0         (1.5)         30.5           32.0         0.3         31.7           33.7         4.0         29.7           27.7         (0.1)         27.8           23.6         (6.7)         30.3           27.3         (7.2)         34.6           34.5         4.0         30.5           26.2         (0.6)         26.8           24.0         (0.5)         24.5           27.7         0.7         27.0           24.3         1.1         23.2           26.4         1.7         24.7           28.6         (4.3)         32.9

3.07

<sup>\*</sup> Minus sign indicates weak yen and plus sign indicates strong yen.

<sup>\*1:</sup> Adjusted Operating income = Operating income - Impact from retirement benefit accounting

## Balance Sheet (Quarterly)

Bil. Yen

											Bil. Yer
	FY2016			2017	40	10		2018	40	FY18 VS.	Main Reasons of the differences between
Assets	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	FY17	FY18 and FY17
Cash and deposits	87.1	65.4	58.6	70.0	70.9	57.4				-13.5	Increase in capital investment
Notes and accounts receivable-trade	61.4	53.5	60.4	71.7	65.3	58.7				-6.5	morease in apital investment
Marketable securities	3.8	3.8	4.3	4.1	1.2	1.2				-0.0	
Merchandise and finished goods	# ************************************	14.9	13.8	13.2	12.7	14.4				+1.7	
Raw materials and supplies	14.7	14.2	15.0	16.6	16.2	16.2				-0.0	
Others	11.8	14.0	13.6	14.1	12.0	14.4				+2.4	
Less:Allowance for doubtful receivables	(0.3)	(0.3)	(0.3)	(0.4)	(0.4)	(0.4)				+0.0	
Total current assets	190.9	165.6		189.4	177.9	161.9				-16.0	
Tangible fixed assets	168.9	170.2	174.3		188.0					+12.6	Increase in capital investment
Intangible fixed assets	42.3	42.4	40.8	45.2	44.1	41.3				-2.8	Calca and mark to market valuation of
Investments and other assets	151.0	153.2	127.3	125.0	127.2	131.4				+4.2	Sales and mark-to-market valuation of investments in securities
Total fixed assets	362.1	365.9	342.4	352.0	359.3	373.4				+14.1	
Total assets	553.1	531.5	507.8	541.4	537.2	535.3				-1.9	
Liabilities			I	I	I			T	ı		
Notes and accounts payable-trade	51.3	48.9	48.4	58.6	51.7	50.7				-1.0	
Short-term borrowings	18.5	18.6	3.1	24.9	18.5	20.9				+2.4	
Accrued payables	31.3	28.8	29.8	34.1	33.0	32.1				-0.9	
Accrued income tax	7.3	4.2	6.9	7.0	7.9	4.1				-3.8	
Others	22.5	21.5	22.7	21.4	24.8	22.6				-2.2	
Total current liabilities	130.9	122.0	110.8	145.9	135.8	130.5				-5.4	
Long-term debt	13.0	15.9	15.2	15.6	15.9	14.6				-1.3	
Net defined benefit liability	8.0	7.8	7.7	7.6	7.3	7.3				-0.1	
Others	29.5	26.6	22.6	25.0	24.6	25.6				+1.0	
Total long-term liabilities	50.5	50.4	45.5	48.3	47.8	47.5				-0.3	
Total liabilities	181.4	172.4	156.3	194.2	183.7	177.9				-5.7	
Equity			I	I	ı	'		1			
Common stock	25.1	25.1	25.1	25.1	25.1	25.1				-	
Capital surplus	48.2	49.4	49.6	49.8	49.8	49.8				-0.0	
Retained earnings	293.8	292.0	301.2	304.5	308.1	309.2				+1.2	
Treasury stock, at cost	(35.8)	(35.8)	(35.3)	(58.2)	(58.2)	(58.1)				+0.0	
Total shareholders' equity	331.3	330.7	340.6	321.3	324.8	326.0				+1.2	
Unrealized gain on	43.2	35.6	22.6	24.4	23.8	26.9				+3.1	Mark-to-market valuation of securities
available-for-sale securities  Deferred gain (loss) on derivatives	(0.3)	(0.5)	(0.3)	(0.0)		0.0				_	
under hedge accounting  Land valuation reserve	(6.4)	(6.4)	(6.4)	(6.4)	(6.4)	(6.4)				_	
	· · · · · · · · · · · · · · · · · · ·									-1.6	Foreign eyebonge fluctuation
Foreign curreny translation adjustments  Accumulated adjustments of	, ,	(10.3)	,	(3.6)	(1.4)	(3.0)					Foreign exchange fluctuation
retirement  Total accumulated other	(3.2)	(2.3)	(1.7)	(0.9)	0.2	0.2				-0.1	
comprehensive income	28.8	16.1	(1.1)	13.5	16.2	17.7				+1.4	
Stock acquisition rights	1.9	2.1	1.6	1.6	1.6	2.0				+0.3	
Non-controlling interests	9.8	10.2	10.4	10.7	10.8	11.7				+0.9	
Total equity	371.7	359.1	351.5	347.2	353.5	357.4				+3.8	
Total liabilities and equity	553.1	531.5	507.8	541.4	537.2	535.3				-1.9	

### Consolidated Statements of Income and Consolidated Cash Flow(Quarterly)

### 1. Consolidated Income Statement (Quarterly)

Bil. Yen

	FY 2016			FY 2017	,				FY 2018	}	
	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY
Net Sales	468.1	115.5	120.4	134.0	125.9	495.7	119.0				119.0
Gross profit	207.6	52.2	54.0	62.1	57.1	225.5	53.9				53.9
Operating income	26.4	6.8	4.9	10.0	6.9	28.6	7.1				7.1
Ordinary income	30.7	7.1	6.7	11.6	7.5	32.9	8.5				8.5
Income before income taxes	37.0	6.7	11.9	11.1	5.9	35.5	9.0				9.0
Income taxes	10.1	3.6	2.6	3.4	2.2	11.8	3.2				3.2
Total net income	26.9	3.1	9.3	7.7	3.7	23.7	5.8				5.8
Net income attributable to owners of parent	26.9	3.0	9.2	7.7	3.7	23.6	5.8				5.8

### 2. Consolidated Cash Flows (Quarterly)

	FY 2016	- ,,		FY 2017	7				FY 2018	}	
	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY
Cash flows from operating activities	36.2	4.1	6.4	8.9	13.9	33.2	8.5				8.5
Cash flows from investing activities	(45.8)	(24.2)	4.1	(2.5)	(7.2)	(29.8)	(16.7)				(16.7)
Cash flows from financing activities	(3.0)	0.2	(15.3)	(5.0)	(6.0)	(26.1)	(1.9)				(1.9)
Effect of exchange rate changes on cash and cash equivalents	(4.9)	(3.2)	(2.3)	7.2	(0.3)	1.4	(1.2)				(1.2)
Net increase (decrease) in cash and cash equivalents	(17.5)	(23.1)	(7.2)	8.6	0.4	(21.4)	(11.3)				(11.3)
Cash and cash equivalents at beginning of quarters	105.9	88.7	65.8	58.6	67.2	88.7	67.6				67.6
Increase in cash and cash equivalents arising from initial consolidation of subsidiaries	0.1	0.2	-	-	-	0.2	-				-
Increase in cash and cash equivalents arising from change in accounting period of consolidated subsidiaries	0.1	0.0	-	-	-	0.0	(0.7)				(0.7)
Cash and cash equivalents at end of quarters	88.7	65.8	58.6	67.2	67.6	67.6	55.5				55.5

#### Medium-Term Business Plan 2021 (Announced in May 2016) Digest 1

1. Nissin Foods Group Philosophy "EARTH FOOD CREATOR"

Contribute to society and the planet by gratifying people everywhere with pleasures and delights food can provide.

#### 2. Embodiment of the "EARTH FOOD CREATOR" Concept

FY2016 (March 2016)	FY2021 (March 2021)	FY2026 (March 2026)
Pursue global status.	Gain a strong global reputation.	Embody the "EARTH FOOD CREATOR"
Overseas sales ratio: 22 %(Actual) Overseas Operating income ratio: 11% (Actual)	Overseas Operating income ratio: More than 30%	Overseas Operating income ratio: More than 50%
ROE: 7.4% (Actual)	ROE: More than 8%	ROE: More than 10%
Market Capitalization: 570.0 ¥ Bil. (Actual)	Market Capitalization: ¥1 Tri.	

#### 3. KPIs and Targets of the new Medium-Term Business Plan

3	io now inourant		2016		2017	FY	2018				FY20	21	
		Ad	ctual	Ac	ctual	Fore	ecasts			(Re	ef.)	Targ	gets
Theme	KPI	Japnane	ese GAAP	Japnane	ese GAAP	Japnane	ese GAAP			Japanes	e GAAP	IFR	RS
Earning power	Net sales	468.1	¥Bil.	495.7	¥ Bil.	520.0	¥Bil.			600.0	¥Bil.	550.0	¥Bil.
centered on core businesses	Adjusted Operating income*1	24.7	¥Bil.	32.9	¥Bil.	33.4	¥Bil.			40.0	¥Bil.	47.5	¥Bil.
	Market Capitalization*2	570.0	¥Bil.	640.0	¥ Bil.	-	¥Bil.					1	¥ Tri.
Corporate value in the	Net income*3	26.9	¥Bil.	23.6	¥Bil.	24.5	¥ Bil.					33.0	¥Bil.
capital market	ROE	7.4	%	6.7	%	-	%					More that	an 8%
	Adjusted EPS*4	¥́	196	¥2	253	¥2	261	→ CAGR:	More t	han 10%	$\rightarrow$	¥33	30

- \*1: Adjusted Operating income= Operating income-Impact from retirement benefit accounting
- \*2: Market capitalization=Share price at year-end×Number of shares outstanding(excluding treasury stocks), Drop the last 2 figures
- \*3: Net income attributable to owners of parent based on Japanese GAAP

  Net income for the year attributable to owners of the parent based on IFRS
- \*4: Adjusted EPS=Adjusted NOPAT\*5 / Average number of shares outstanding (excluding treasury stocks)
- \*5: Adjusted NOPAT=Adjusted Operating income after tax + Equity earnings of affiliate companies + Amortization of goodwill (Including those contained in the equity method subsidiaries) Net income attributable to non-controlling interests

#### 4. Financial Policies

Five-year Investment Budget	Capex: 150.0 billion yen, Business investment: 100.0 billion yen
Policy on Shareholder Returns	Payout ratio: 40% or above on the average for the five-year period

	FY20 Actu	_	FY20 Actu		FY2018 Forecasts
Capital Investment	32.8	¥Bil.	36.3	¥ Bil.	65.0~75.0 ¥ Bil.

#### 5. Strategy to Achieve Targets

Promoting Global Branding: Accelerate the expansion of high value-added CUP NOODLES worldwide with the aim of improving profitability outside Japan.

Focusing on Priority Locations: Allocate management resources to BRICs (China, India, Brazil and Russia) as prioritized areas and realize profit growth.

Laying Stronger Foundations for our Domestic Profit Base: Realize sustainable stable profits through the cultivation of domestic instant noodles market and the investment in sophisticating plants for higher safety and less workers.

Establish a second Primary Revenue Source: Confectionery and cereal business targets to achieve 100.0 billion yen. Profit growth of domestic businesses contributed by Chilled and Frozen business.

Developing and Strengthening Human Resources for Global Management: Accelerate global management through the increase of managerial talent by fostering human resource and employing external talents like the two wheels of a cart.

### Medium-Term Business Plan 2021 (Announced in May 2016) Digest 2

6-1. Targets under the new Medium-Term Business Plan (Domestic)

		10.11 (= 011100110)			
		FY2016	FY2017	FY2018	FY2021*
		Actual	Actual	Forecasts	Plan
Instant	Net Sales	265.2 ¥ Bil.	269.2 ¥ Bil.	273.3 ¥ Bil.	297.6 ¥Bil.
noodles	Operating income	25.3 ¥ Bil.	29.5 ¥ Bil.	29.9 ¥ Bil.	29.5 ¥Bil.
business	Operating income margin	9.6 %	10.9 %	10.9 %	9.9 %
Chilled/Frozen	Net Sales	98.4 ¥Bil.	112.8 ¥ Bil.	117.2 ¥Bil.	132.3 ¥Bil.
Confectionery,		2.0 ¥ Bil.	4.5 ¥ Bil.	4.9 ¥ Bil.	5.2 ¥Bil.
Beverage	Operating income margin	2.0 %	4.0 %	4.2 %	3.9 %

<sup>\*</sup>Targets of FY2021 are calculated based on Japanese GAAP.

#### 6-2. Targets under the new Medium-Term Business Plan (Overseas)

	i Tomi Baomooo i	(3.33343)			
		FY2016	FY2017	FY2018	FY2021*
		Actual	Actual	Forecasts	Plan
	Net Sales	48.3 ¥ Bil.	60.4 ¥ Bil.	67.0 ¥ Bil.	80.8 ¥Bil.
The Americas	Operating income	1.1 ¥ Bil.	2.3 ¥ Bil.	2.5 ¥Bil.	6.4 ¥Bil.
	Operating income margin	2.2 %	3.8 %	3.8 %	7.9 %
	Net Sales	40.9 ¥ Bil.	36.0 ¥ Bil.	41.0 ¥ Bil.	53.7 ¥ Bil.
China/Hong Kong	Operating income	4.1 ¥ Bil.	3.4 ¥ Bil.	3.7 ¥ Bil.	5.1 ¥ Bil.
Rong	Operating income margin	10.1 %	9.5 %	9.0 %	9.5 %
	Net Sales	7.2 ¥ Bil.	9.0 ¥ Bil.	12.0 ¥ Bil.	24.1 ¥ Bil.
Asia	Operating income	(2.0) ¥ Bil.	(1.4) ¥ Bil.	(1.3) ¥ Bil.	0.5 ¥ Bil.
	Operating income margin	(27.9) %	(15.8) %	(10.5) %	2.2 %
Europe/	Net Sales	4.6 ¥ Bil.	4.6 ¥ Bil.	5.5 ¥ Bil.	8.3 ¥ Bil.
Middle East/Africa	Operating income	(0.4) ¥ Bil.	0.0 ¥Bil.	0.1 ¥Bil.	0.8 ¥ Bil.
(EMEA)	Operating income margin	(8.0) %	0.4 %	2.2 %	9.4 %

<sup>\*</sup>Targets of FY2021 are calculated based on Japanese GAAP.

#### 7. Achieving Sales and Adjusted Operating Income Targets for FY2021 <u>Domestic Business</u>

### ■ Instant noodles

### NISSIN FOOD PRODUCTS

- Targeting new markets and strengthening brand capabilities, with the aim of creating brands to last 100 years
- Capital investment aimed at saving labor, improving safety/security and cutting costs

### MYOJO FOODS

Growing core brands and developing new brands

### ■ Chilled and frozen foods

 Building on technical and brand capabilities to expand high value-added products and increase margins

### ■ Confectionery and drinks

- Developing confectionery business into a second pillar that generates revenue and profit
- Continuing to grow Goro-Gra and expanding lactobacillus drinks in the healthcare market

### Overseas Business

### ■ The Americas

- Achieve substantial growth in Brazil, capitalizing on cup-type instant noodle growth
- Strengthen product sales and brands based on an awareness of diversifying food needs in the U.S.

### ■ China/Hong Kong

- Maintain overwhelming leading share of the growing premium market
- Optimize balance of investment between expanding market area and increase capacity

### ■ Asia

- Target high income earners, revolving around CUP NOODLES
- Collaborate with Mitsubishi Corporation
- Tailor strategies to suit individual countries

### ■ EMEA

 Transition from stable profit base to revenue and profit growth phase in Europe

<sup>\*</sup>The differences between the sum of net sales and Operating income of each segment (domestic and overseas) shown in the tables and consolidated target figures consist of Nissin Foods Holdings Co., Ltd. and other subsidiaries.

<sup>\*</sup>The differences between the sum of net sales and Operating income of each segment (domestic and overseas) shown in the tables above and consolidated target figures consist of Nissin Foods Holdings Co., Ltd. and other subsidiaries.

### Summary of Selected Data

Fiscal year ends at March 31 of each year.

	Fiscal Year Unit	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018 (Forecasts)
Domestic net sales	¥ Mil.	322,349	329,676	329,248	343,931	348,821	367,142	385,696	394,500
Overseas net sales	¥ Mil.	52,582	50,998	53,544	73,689	82,755	100,941	110,019	125,500
Net sales	¥ Mil.	374,932	380,674	382,793	417,620	431,575	468,084	495,715	520,000
(Growth rate)	%	1.0	1.5	0.6	9.1	3.3	8.5	5.9	4.9
(Portion of overseas sales)	%	14.0	13.4	14.0	17.6	19.2	21.6	22.2	24.1
(Overseas OP ratio)	%	8.3	2.7	6.4	5.2	5.8	9.4	10.8	12.5
Coat of goods cold	V M 4:1	202 202	212 707	211 246	224 200	242.015	260 406	270 240	
Cost of goods sold	¥ Mil.	203,202	213,707	211,346	231,309	242,915	260,496	270,219	_
Cost of goods sold ratio	%	54.2	56.1	55.2	55.4	56.3	55.7	54.5	_
Advertising expenses ratio	%	3.5	2.9	2.9	2.8	2.9	3.1	3.1	-
Distribution expenses ratio	%	5.8	6.0	5.8	5.8	6.3	6.3	6.3	-
Promotional expenses ratio	% >< NA:1	17.1	17.3	18.4	18.2	18.1	17.5	17.7	24.000
Operating income	¥ Mil.	34,537	26,211	23,954	27,705	24,300	26,399	28,618	34,000
Adjusted Operating income*1	¥ Mil.	30,494	26,789	24,461	27,028	23,203	24,662	32,893	33,400
Operating income ratio	%	9.2	6.9	6.3	6.6	5.6	5.6	5.8	6.5
Adjusted Operating income ratio	%	8.1	7.0	6.4	6.5	5.4	5.3	6.6	6.4
Ordinary income	¥ Mil.	36,418	28,099	30,964	34,840	32,980	30,733	32,864	37,000
Net income attributable to owners of parent	¥ Mil.	20,756	18,538	18,855	19,268	18,505	26,884	23,558	24,500
Comprehensive income	¥ Mil.	13,238	18,540	34,883	37,410	37,955	19,606	10,991	-
		077 707	000 0==	045.000	0.40.555	000 077	074 000	050 5 :-	
Total equity	¥ Mil.	277,595	286,657	315,026	342,300	369,852	371,688	353,517	-
Total assets Ratio of equity attributable to	¥ Mil.	409,748	414,717	446,132	479,469	512,743	553,068	537,180	-
owners of parent to total assets	%	66.3	67.6	68.7	69.4	70.6	65.1	63.5	-
ROE	%	7.7	6.7	6.4	6.0	5.3	7.4	6.7	-
ROA	%	5.1	4.5	4.4	4.2	3.7	5.0	4.3	-
EBITDA (Operating income+Depreciation +Amortization of goodwill)	¥ Mil.	48,115	41,917	39,342	43,026	40,407	45,043	45,890	54,835
Cash flows from operating activities	¥ Mil.	29,258	32,604	32,045	30,213	30,353	36,183	33,151	-
Cash flows from investing activities	¥ Mil.	(33,440)	(12,831)	(31,251)	(9,507)	(4,840)	(45,759)	(29,814)	-
Cash flows from financing activities	¥ Mil.	(4,710)	(9,442)	(10,070)	(8,525)	(8,022)	(3,010)	(26,055)	-
Working capital(Accounts receivable + Inventory - Accounts payable)	¥ Mil.	19,998	19,121	22,771	28,796	32,662	37,236	42,492	-
Number of shares outstanding (excluding treasury stock)	Thousands of shares	110,668	110,172	110,191	110,221	110,231	108,025	104,090	-
Number of shares outstanding (including treasury stock)	Thousands of shares	117,463	117,463	117,463	117,463	117,463	117,463	117,463	117,463
Average number of shares outstanding	Thousands of shares	110,665	110,367	110,189	110,216	100,229	109,500	106,439	-
Book-value per share (BPS)	Yen	2,454.67	2,545.31	2,782.25	3,018.82	3,282.02	3,332.94	3,276.55	-
EPS	Yen	187.56	167.97	171.12	174.83	167.88	245.52	221.33	235.37
Adjusted EPS <sup>*2</sup>	Yen	183.39	168.30	173.29	195.63	177.86	195.89	253.00	261
Share price at year-end	Yen	2,932	3,095	4,385	4,655	5,910	5,290	6,170	-
Market capitalization(excluding	¥ Mil.	324,478	340,983	483,190	513,081	651,470	571,455	642,238	_
reasury stock)	<b>‡</b> (VIII.			400,130				042,230	
Market capitalization(including reasury stock)	¥ Mil.	344,403	363,550	515,078	546,793	694,210	621,382	724,750	-
PER	Times	15.6	18.4	25.6	26.6	35.2	21.5	27.9	-
Cash dividends per share	Yen	70	75	75	75	75	80	85	90
Payout ratio	%	37.3	44.7	43.8	42.9	44.7	32.6	38.4	38.2
Canax	V N A:1	20.040	19.026	21 502	27 527	22.050	22 705	26.240	65 000 75 00
Capex	¥ Mil.	30,810	18,936	21,582	27,527	22,959	32,785	36,340	65,000-75,000
Depreciation and amortization	¥ Mil.	12,827	14,955	14,344	14,516	15,440	17,499	15,400	19,000-20,000
R&D expenses	¥ Mil.	4,081	4,384	4,320	5,313	6,431	7,183	7,650	-

<sup>\*1:</sup> Adjusted OP= OP-Impact from retirement benefit accounting

<sup>\*2:</sup> Adjusted EPS = Adjudted NOPAT\*3/Average number of shares outstanding

<sup>\*3:</sup> Adjusted NOPAT =Adjusted operating income + Equity method gains or losses + Amortization of goodwill (including equity method companies)

<sup>-</sup> Net income attributable to non-controlling interests income attributable to non-controlling interests

<sup>\*◆ =</sup> KPIs of Medium-Term Business Plan 2021.

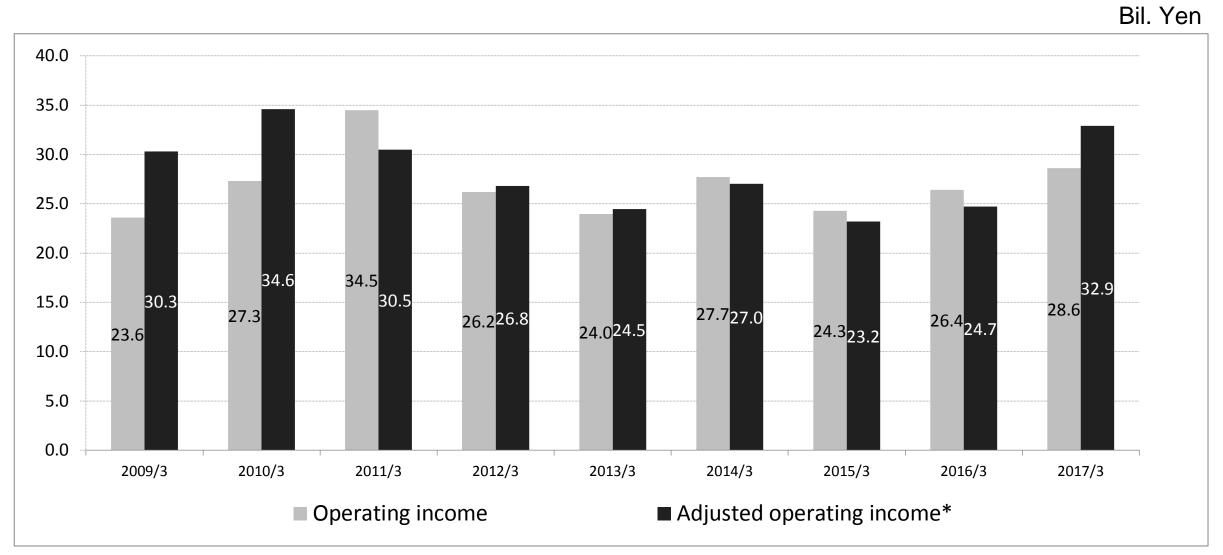
<sup>\*</sup>The amounts are truncated at 100 thousand yen.

<sup>\*</sup> Since the details of the revised plan is not for disclosure, the initial plan is presented.

<sup>\* &</sup>quot;Domestic net sales" and "Overseas net sales" are based on the location to which goods are sold, therefore the figures differ from "Results by Segment."

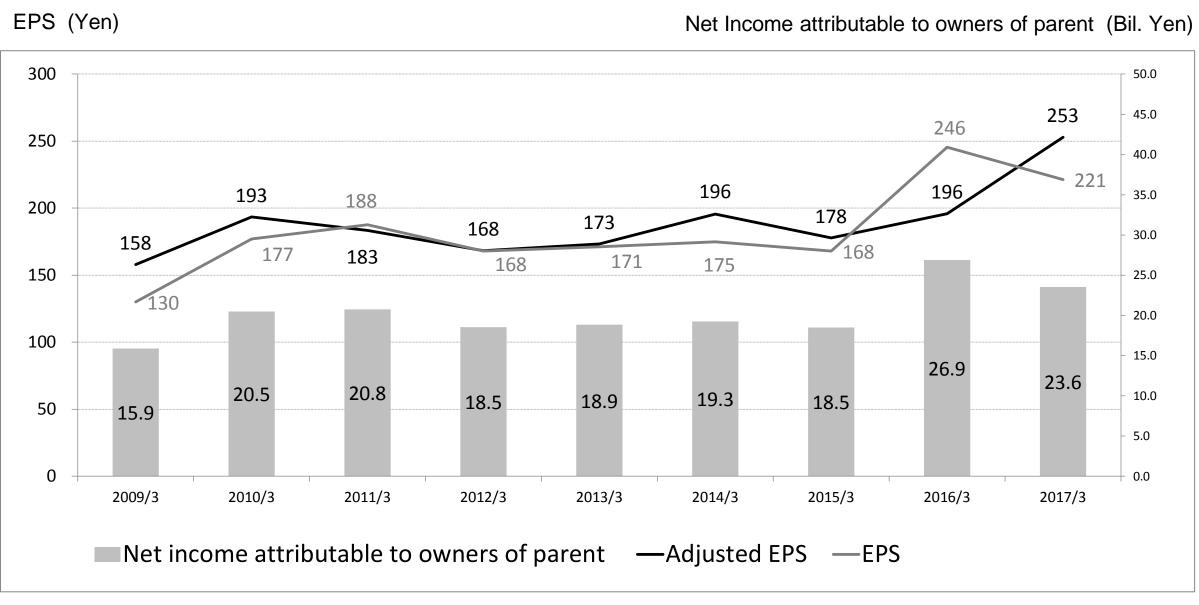
### **Historical Data**

### 1. Operating Income and Adjusted Operating Income



\*Adjusted Operating income= Operating income-Impact from retirement benefit accounting

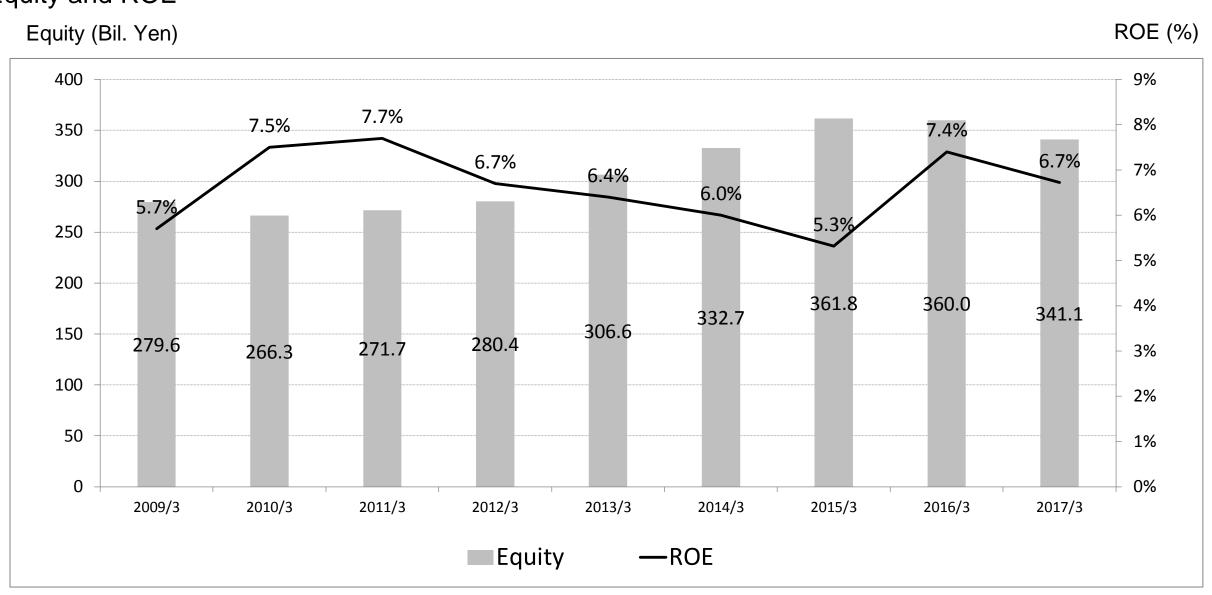
### 2. Net income attributable to owners of parent and (Adjusted) EPS\*1



\*1: Adjusted EPS = Adjudted NOPAT<sup>\*2</sup>/Average number of shares outstanding

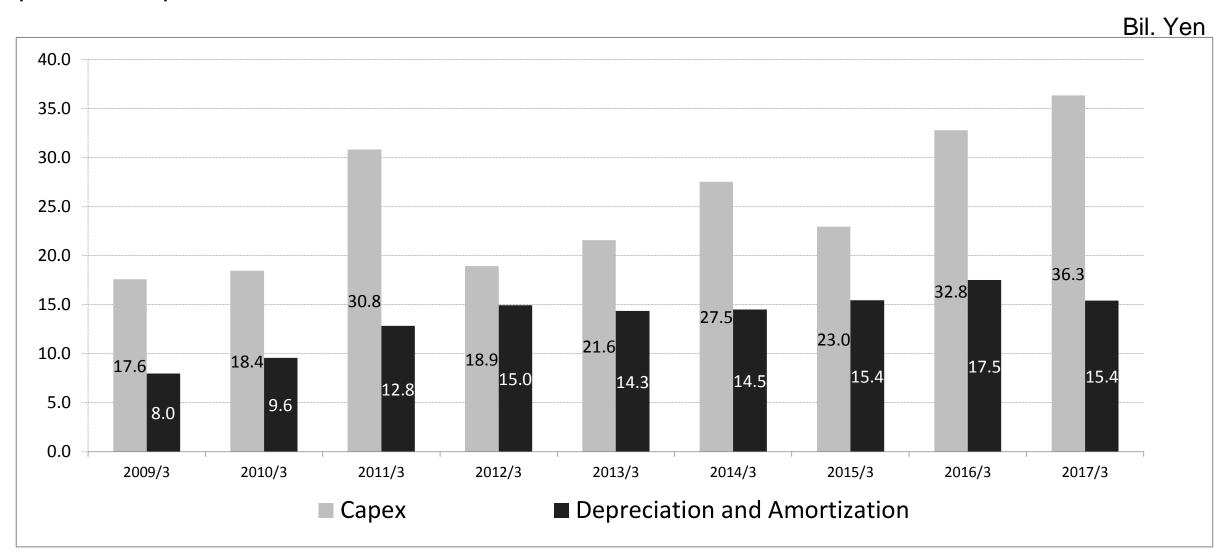
\*2: Adjusted NOPAT =Adjusted operating income + Equity method gains or losses + Amortization of goodwill (including equity method companies)

#### 3. Equity and ROE

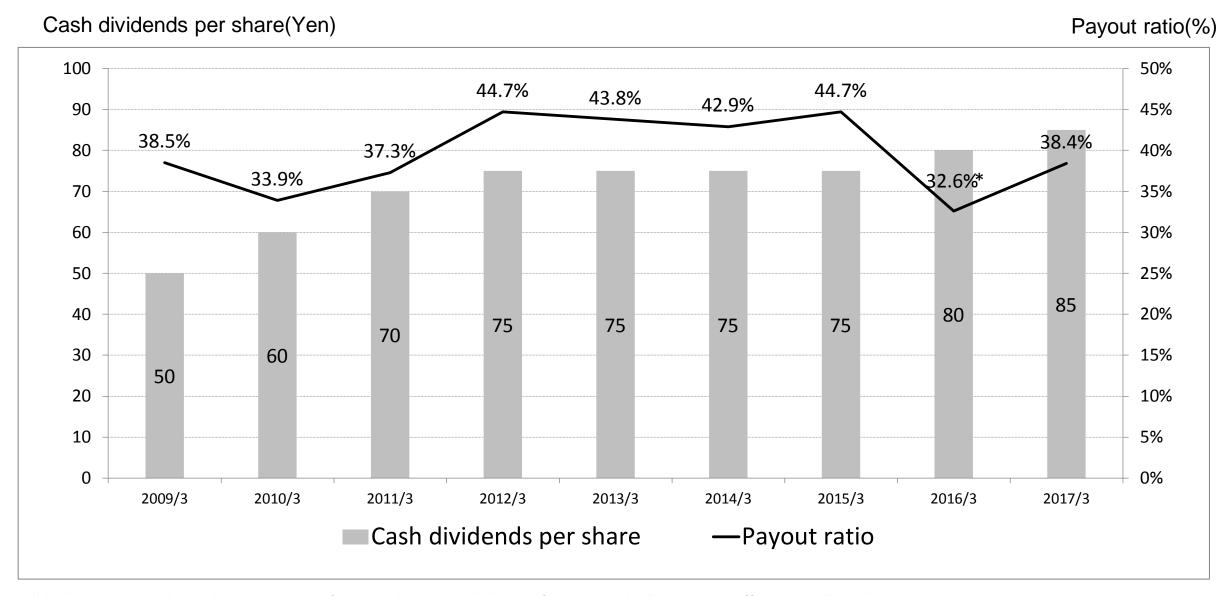


### **Historical Data**

### 4. Capex, and Depreciation and Amortization

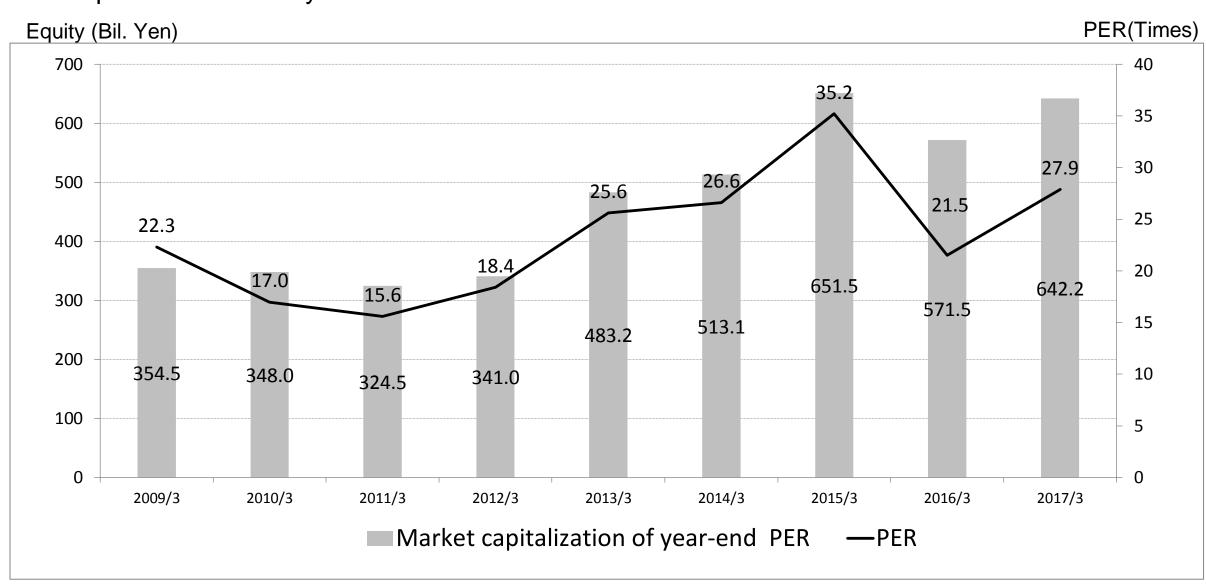


### 5. Cash dividends per share and Payout ratio



\*Net income attributable to owners of parent increased due to factors including a one-off extraordinaly income in conjunction with making Brazil Nissin a wholly-owned subsidiary.

### 6. Market capitalization of the year-end and PER



#### Worldwide Network of the NISSIN FOODS Group (at the end of June. 2017)

#### [Consolidated Subsidiaries]

COLISO	lidated Subsidiaries ]			
Area	Company Name	Established (Investment)	Address	Business Area
China	NISSIN FOODS CO., LTD.	1984/10	Tai Po, Hong Kong	Instant noodle manufacturing and marketing Regional headquarters for China
	WINNER FOOD PRODUCTS LTD.	1989/3	Tai Po, Hong Kong	Instant noodle and frozen food manufacturing and marketing
	NISSIN FOODS (H.K.) MANAGEMENT CO., LTD.	2001/7	Tai Po, Hong Kong	Supporting Inter-company back office
	NISSIN FOODS (CHINA) HOLDING CO., LTD.	2001/10	Shanghai, China	Invests in businesses in China and Instant noodle marketing
	SHANGHAI NISSIN FOODS CO., LTD.	1995/2	Shanghai, China	Instant noodle manufacturing and marketing
	GUANGDONG SHUNDE NISSIN FOODS CO., LTD.	1994/11	Foshan City, Guangdong Province, China	Instant noodle manufacturing and marketing
	DONGGUAN NISSIN PACKAGING CO., LTD.	2013/11	Dongguan, Guangdong Province, China	Instant noodle manufacturing and marketing
	Nissin Koikeya Foods (China&HK) Co., Ltd.	2013/10	Tai Po, Hong Kong	Sale of confectionery etc.
	Fujian Nissin Foods Co., Ltd.	2014/3	Amoi, Fujian Province, China	Instant noodle manufacturing and marketing
	ZHUHAI GOLDEN COAST WINNER FOOD PRODUCTS LTD.	1993/7	Zhuhai, Guangdong Province, China	Instant noodle manufacturing and marketing
	GUANGYOUGNAN FOOD PRODUCTS (SHENZHEN) CO., LTD.	1999/3	Shenzhen, Guangdong Province, China	Frozen food manufacturing and marketing
	Zhejiang Nissin Foods Co., Ltd.	2015/1	Pinghu, Zhejiang Province, China	Instant noodle manufacturing and marketing
	NISSIN FOODS(H.K.)CO.,LTD.	2015/8	Tai Po, Hong Kong	Instant noodle marketing
	MC Marketing & Sales(Hong Kong) Limited	2017/3	Kowloon, Hong Kong	Sale of foods
The Americas	NISSIN FOODS (U.S.A.) CO., INC.	1970/7	Gardena, CA, U.S.A.	Instant noodle manufacturing and marketing
	MYOJO U.S.A., INC.	2006/12	Chino, CA, U.S.A.	Chilled food manufacturing and marketing
	NISSIN FOODS DE MEXICO S.A. DE C.V.	2005/10	Lerma, Mexico	Instant noodle manufacturing and marketing
	NISSIN FOODS DE COLOMBIA S.A.S.	2013/5	Bogoda, Colombia	Instant noodle marketing
	NISSIN TECHNOLOGY ALIMENTOS DO BRASIL LTDA.	2001/3	Sao Paulo, Brazil	Offer of the production technology of instant noodle
	NISSIN FOODS DO BRASIL LTDA.	1975/5	Sao Paulo, Brazil	Instant noodle manufacturing and marketing
Asia	NISSIN FOODS ASIA PTE. LTD.	1970/9	Senoko, Singapore	Regional headquarters of Asia,
	NISSIN FOODS SINGAPORE PTE. LTD.	2015/5	Jurong, Singapore	Instant noodle manufacturing and marketing
	INDO NISSIN FOODS PRIVATE LTD.	1990/5	Bangalore, India	Instant noodle manufacturing and marketing
	Nissin Foods India Ltd.	2009/2	Bangalore, India	Instant noodle marketing
	NISSIN FOODS VIETNAM CO., LTD.	2011/3	Binh Duong, Vietnam	Instant noodle manufacturing and marketing
	NISSIN FOODS THAILAND CO., LTD.	1994/1	Pathumthani, Thailand	Instant noodle manufacturing and marketing
	PT.NISSIN FOODS INDONESIA	1992/6	Bekasi, Indonesia	Instant noodle manufacturing and marketing
EMEA	Nissin Foods Kft.	2004/4	Kecskemet, Hungary	Instant noodle manufacturing and marketing
	Nissin Foods GmbH	1993/2	Frankfurt, Germany	Instant noodle marketing
	NISSIN YILDIZ GIDA SANAYI VE TICARET A.S.	2012/10	Sakarya, Turkey	Pasta and Instant noodle manufacturing and marketing

#### 【Associates Accounted for by the Equity Method 】

Area	Company Name	Established (Investment)	Address	Business Area
Asia	THAI PRESIDENT FOODS PUBLIC COMPANY LIMITED	2006/12	Bangkok, Thailand	Instant noodle manufacturing and marketing
Asia	NISSIN-UNIVERSAL ROBINA CORP.	1994/8	Pasig City, Philippines	Instant noodle manufacturing and marketing
Russia	MAREVEN FOOD HOLDINGS LIMITED	2009/1	Cyprus	Holding company of instant noodle businesses

### IR News and Topics

Year	Released	Titile
2016	15-Jan	Notice of Acquisition of Additional Equity Interest in Bonchi Co., Ltd. and Making It a Consolidated Subsidiary
	23-Mar	Announcement of Co-operation Agreement on Business Partnership with a Leading UK Food Company
	24-Mar	Announcement of Acquisition of Premier Foods plc Shares
	22-Apr	Announcement of Relationship Agreement with Premier Foods plc
	9-May	Notice of Personnel Transfer of Representative Directors, Directors and Executive Officers
	12-May	NISSIN FOODS Group Medium-Term Business Plan 2021
	12-May	Renewal of the Countermeasures to the Large-Scale Acquisition of the Company's Shares (Takeover Defense Measures)
	17-Aug	Notice of Sale of Investment Securities
	29-Aug	Notice of Record of Gain on Sales of Investment Securities(Extraordinary Income)
	10-Nov	Announcement of Differences between the Consolidated Forecasts and Results for the First Half of Fiscal Year Ending March 31, 2017, and the Revision of Full-year Forecasts
	14-Nov	Notice Regarding Acquisition of Company Stock and Off-Floor Own Share Repurchase Trading (ToSTNeT-3) for the Purchase of Common Stock
	15-Nov	Notice Regarding the Result of Acquiring Company Stock Through Off-Floor Own Share Repurchase Trading (ToSTNeT-3) and the Completion of This Acquisition
	7-Dec	Notice Regarding Construction of New Nissin Food Products Plant
2017	15-Mar	Notice of Acquisition of Shares in MC Marketing & Sales (Hong Kong) Limited
	12-May	Notice of the Hong Kong Subsidiary's Application for Listing on the Stock Exchange of Hong Kong Limited

### ESG/CSR

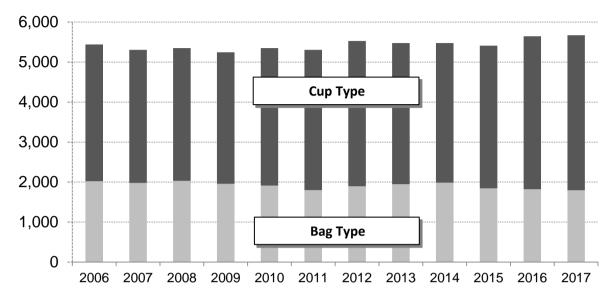
2016	31-Mar	CSR activities "Hyakufukushi Project" : Project No.15 "Nissin Walking for Charity Project" (April 11, 2016-)
	21-Apr	Update: Support for the 2016 Kumamoto Earthquake (April 21, 2016)
	23-Jun	Announcement of Tokyo 2020 Official Partner Agreement
	15-Jul	Notice of the issue "CSR Report of 2016"
	31-Oct	CSR activities "Hyakufukushi Project" : Project No.16 "Peel off and Deliver Food. Stickers of Life" (November 11, 2016-)
	21-Nov	CSR activities "Hyakufukushi Project" : Project No.17 "Seven Summits Stair-Climb Challenge" (December 5, 2016 -)
	25-Nov	Make a affiliation contract with the professional tennis player "Naomi Osaka"
	28-Nov	Hold the 19th elementary school student relay race event "Nissin Foods Cup" on Dec. 10, and 11, 2016
	5-Dec	Certified as a "Tokyo Sports Promotion Company"
2017	16-Jan	CSR activities "Hyakufukushi Project" : Project No.17 "Fantastic Chopsticks!! Forest Conservation" (January 28, 2017)
	17-Feb	"Randstad Awards 2017" selects Nissin Foods HD as No. 1 company that attracts talented person and is an attractive workplace
	28-Jun	Notice of the issue "CSR Report of 2017"(Japanese)
	29-Jun	Update the Corporate Governance Report in TDnet of the Tokyo Stock Exchange (latest)
	31-Jul	Participate in "The United Nations Global Compact"

#### Topics

2016	28-Mar	Open company cafeteria "KABUTERIA" of which menes vary depending on stock prices
	2-May	A Landmark 40 Billion Cup Noodles Consumed Worldwide
	1-Sep	Directly-managed Online Store Reopen after renovating on September 30, 2016
	14-Nov	The third book written by Koki Ando, CEO, was published by Chuokoron-Shinsha on November 17, 2016
2017	13-Mar	"Cup Noodle NICE "series were launched in April 10, 2017.
	20-Apr	Start joint distribution with Suntory Holdings Limited in Obihiro Hokkaido area from mid-June 2017
	23-May	Unit sales of "Cup Noodle NICE" achieved 10 million. Fastest achivement in health-consciousness Cup-type noodles category in Japan.

Bag-type and Cup-type Instant Noodles Production in Japan (FY2006 - FY2017)

[Unit: Million servings]



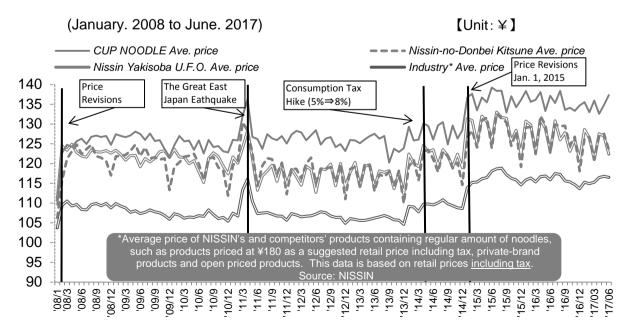
(million servings)

FY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Cup-type instant noodles	3,419	3,327	3,319	3,290	3,438	3,510	3,635	3,527	3,487	3,566	3,825	3,875
Bag-type instant noodles	2,023	1,979	2,031	1,955	1,911	1,799	1,895	1,948	1,988	1,844	1,820	1,797
Total	5,442	5,305	5,349	5,245	5,349	5,309	5,530	5,476	5,475	5,410	5,645	5,672

(Source) JCFIA=Japan Convenience Foods Industry Association (http://www.instantramen.or.jp)

Note: Annual production volume is based on years from April to March.

#### Average Price incl. Tax of Mainstay Products at Mass Merchandise Stores



Volume and Amount of Instant Noodles Production in Japan (April 2015 - June 2017)

[Bag-type & Cup-type Total]

	Fiscal year ends	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
	Mar. 2018	490	413	428										1,331
Total production	YoY change (%)	92.2	99.6	99.6										96.7
volume	Mar. 2017	532	414	430	392	406	475	537	553	554	425	460	494	5,672
(MA:III: a.m	YoY change (%)	113.6	106.4	105.3	91.8	98.6	95.9	93.5	98.8	102.0	106.3	100.9	96.4	100.5
(Million servings)	Mar. 2016	468	389	408	427	412	495	574	559	543	400	456	512	5,645
00.1g07	YoY change (%)	100.6	95.0	108.0	106.5	111.8	101.9	98.5	103.0	106.0	100.8	109.4	114.0	104.3
	Mar. 2018	50,296	42,700	43,471										136,468
Total production	YoY change (%)	92.3	99.8	98.0										96.4
amount	Mar. 2017	54,519	42,780	44,338	40,444	41,753	49,161	54,700	56,204	57,354	43,281	47,157	50,628	582,322
	YoY change (%)	115.5	109.4	106.1	92.4	99.3	97.7	93.0	97.8	101.2	103.9	100.9	96.8	100.8
(¥Mil.)	Mar. 2016	47,189	39,097	41,805	43,758	42,045	50,341	58,806	57,476	56,654	41,648	46,722	52,279	577,820
( <b># IVIII.</b> )	YoY change (%)	104.6	98.0	112.4	110.5	116.8	107.7	102.9	107.0	111.2	103.7	112.5	116.0	108.4

#### [Bag-type Noodles ]

	Fiscal year ends	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
	Mar. 2018	149	123	128										400
Total production	YoY change (%)	87.0	95.0	97.6										92.6
volume	Mar. 2017	171	129	131	124	133	145	180	184	173	137	137	152	1,797
( <b>A</b> 4:11:	YoY change (%)	114.6	95.9	103.2	91.0	100.2	90.4	95.3	101.2	100.4	115.0	92.3	90.6	98.8
(Million servings)	Mar. 2016	150	135	127	137	133	161	188	182	173	119	148	168	1,820
55.1gs/	YoY change (%)	89.4	91.9	97.2	97.6	98.6	85.5	94.6	104.0	112.7	90.5	114.0	113.7	98.7
	Mar. 2018	10,857	9,093	9,452										29,403
Total production	YoY change (%)	86.5	95.4	97.7										92.6
amount	Mar. 2017	12,553	9,532	9,673	9,362	10,004	10,696	13,266	13,534	12,702	10,057	9,909	11,037	132,324
	YoY change (%)	114.7	95.2	102.7	91.9	100.4	90.7	94.3	100.6	99.0	114.3	91.8	89.5	98.3
(¥Mil.)	Mar. 2016	10,944	10,011	9,418	10,192	9,967	11,794	14,073	13,457	12,830	8,799	10,798	12,326	134,609
( <b>= IVIII.</b> )	YoY change (%)	90.4	94.0	98.7	99.0	102.0	88.4	100.1	108.4	118.9	91.9	118.0	116.1	101.7

#### [Cup-type Noodles ]

	Fiscal year ends	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
	Mar. 2018	341	290	300										931
Total production	YoY change (%)	94.7	101.7	100.4										98.6
volume	Mar. 2017	360	285	299	268	273	330	357	369	381	288	323	342	3,875
(AACH)	YoY change (%)	113.2	112.0	106.2	92.2	97.8	98.5	92.6	97.7	102.8	102.5	105.0	99.3	101.3
(Million servings)	Mar. 2016	318	255	281	291	279	335	386	378	370	281	308	345	3,825
55. T.I. 1957	YoY change (%)	106.9	96.7	113.7	111.3	119.5	112.3	100.5	102.6	103.1	105.9	107.4	114.2	107.3
	Mar. 2018	39,439	33,606	34,019										107,065
Total production	YoY change (%)	94.0	101.1	98.1										97.4
amount	Mar. 2017	41,966	33,248	34,665	31,083	31,749	38,466	41,434	42,670	44,652	33,224	37,248	39,591	449,999
	YoY change (%)	115.8	114.3	107.0	92.6	99.0	99.8	92.6	96.9	101.9	101.1	103.7	99.1	101.5
(¥Mil.)	Mar. 2016	36,245	29,086	32,388	33,566	32,078	38,547	44,734	44,019	43,825	32,849	35,924	39,952	443,211
( <b>=</b> IVIII.)	YoY change (%)	109.8	99.4	117.1	114.6	122.3	115.5	103.8	106.5	109.2	107.4	110.9	115.9	110.6

#### [Non-fried Bag-type Noodles]

	Fiscal year ends	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
Non-fried	Mar. 2018	32	28	28										89
Bag type	YoY change (%)	80.8	93.4	91.3										87.8
	Mar. 2017	40	30	31	28	25	28	39	37	38	28	30	31	385
servings)	Mar. 2016	42	30	31	34	38	35	40	39	43	27	34	40	432

(Source) JCFIA=Japan Convenience Foods Industry Association

Global Demand for Instant Noodles (by Region) (CY2011-CY2016)

	I	Population	GDP	Per Capita							Per Capita
Region	Country/Area	(Mil.)	(Bil. US\$)	GDP(US\$)		De	mands (10	0 million.)	*4		Consumption
. 3		*1	*2	*3	2011	2012	2013	2014	2015	2016	(Servings)*5
	China Hong Kong	1,382.7 7.4	11,218 321	8,113 43,528	424.7	440.3	462.2	444.0	404.3	385.2	27.7
	Indonesia	258.7	932	3,604	145.3	147.5	149.0	134.3	132.0	130.1	50.3
	Japan	126.9	4,939	38,917	55.1	54.1	55.2	55.0	55.4	56.6	44.6
	Vietnam	92.6	201	2,173	49.0	50.6	52.0	50.0	48.0	49.2	53.1
	India	1,309.3	2,256	1,723	35.3	43.6	49.8	53.4	32.6	42.7	3.3
	Republic of Korea	51.2	1,411	27,539	35.9	35.2	36.3	35.9	36.5	38.3	74.7
	Philippines	104.2	305	2,924	28.4	30.2	31.5	33.2	34.8	34.1	32.7
	Thailand	69.0	407	5,899	28.8	29.6	30.2	30.7	30.7	33.6	48.7
	Malaysia	31.7 28.9	296 21	9,360	13.2	13.0	13.5	13.4 11.1	13.7	13.9	43.9 46.6
Asia	Nepal Taiwan	23.5	529	733 22,453	8.2 7.6	8.9 7.8	10.2 7.5	7.1	11.9 6.8	13.4 7.7	32.6
Asia	Myanmar	52.3	66	1,269	2.4	3.0	3.4	4.1	4.6	5.7	10.9
	Saudi Arabia	31.7	640	20,150	6.2	6.4	6.6	4.9	5.1	5.1	16.1
	Bangladesh	161.5	228	1,411	1.0	1.6	2.2	2.5	2.7	2.9	1.8
	Cambodia	15.8	19	1,230	2.6	2.6	2.4	2.5	2.7	2.8	17.7
	Kazakhstan	17.9	134	7,453	1.3	1.3	1.4	1.4	1.4	2.4	13.4
	Pakistan	193.6	284	1,468	1.2	1.3	1.3	1.5	1.6	1.7	0.9
	Singapore	5.6	297	52,964	1.2	1.3	1.3	1.3	1.3	1.3	22.7
	Uzbekistan	31.3	67	2,122	1.0	1.1	1.1	1.1	1.1	1.0	3.2
	Iran	80.5	377	4,683	-	-	-	0.4	0.4	0.4	0.5
	Turkey TOTAL	79.8 -	857	10,743	848.3	- 070.4	917.1	0.2 887.9	0.3 827.8	0.4	0.5
	Australia	24.3	1,259	51,850	3.4	879.4 3.5	3.5	3.6	3.7	828.4 3.8	15.7
Oceania	New Zealand	4.7	1,239	38,346	0.7	0.8	0.7	0.8	0.8	0.8	16.9
Coodina	TOTAL	-	-	-	4.1	4.3	4.3	4.4	4.5	4.6	-
North	U.S.A.	323.3	18,569	57,436	42.7	43.4	43.5	42.8	42.1	41.0	12.7
North	Canada	36.2	1,529	42,210	2.1	2.1	2.1	1.9	1.9	1.9	5.3
America	TOTAL	-	-	-	44.8	45.5	45.6	44.7	44.1	42.9	-
	Brazil	206.1	1,799	8,727	21.3	23.1	23.7	23.7	23.7	23.0	11.1
	Mexico	122.3	1,046	8,555	8.5	8.9	9.2	9.0	8.5	8.9	7.3
Control and	Guatemala	16.7	68	4,089	-	-	0.8	2.1	1.9	2.7	15.9
Central and South		31.5	195	6,199	0.6	0.7	0.8	1.2	1.3	1.3	4.2
America	Chile Costa Rica	18.2 4.9	247 58	13,576 11,835	0.2 0.1	0.2 0.1	0.3 0.1	0.4 0.1	0.4 0.1	0.3 0.1	1.7 2.3
America	Colombia	48.7	282	5,792	-	0.1	0.1	0.1	0.1	0.1	0.2
	Argentina	43.6	545	12,503	-	-	-	0.0	0.1	0.1	0.2
	TOTAL	-	-	-	30.7	33.0	34.9	36.7	36.0	36.4	-
	Russia	143.4	1,281	8,929	20.6	20.9	21.2	19.4	18.4	16.2	11.3
	United Kingdom	65.6	2,629	40,096	3.4	3.5	3.7	3.6	3.6	3.6	5.5
	Poland	38.0	468	12,316	2.9	2.7	2.6	3.0	3.1	3.1	8.1
	Ukraine	42.5	93	2,194	5.4	5.6	5.8	5.8	4.1	2.8	6.6
	Germany	82.7	3,467	41,902	1.8	1.8	1.8	1.8	1.9	2.0	2.4
	Czech	10.6	193	18,286	1.0	0.9	0.9	0.6	0.9	0.9	8.2
	Spain France	46.3 64.6	1,233 2,463	26,609 38,127	- 0.5	0.5	0.6	0.4 0.6	0.5 0.6	0.7 0.6	1.4 0.9
Europe	Sweden	10.0	2,463 511	51,165	0.5	0.5	0.8	0.8	0.8	0.6	3.6
	Hungary	9.8	126	12,778	0.2	0.2	0.3	0.3	0.3	0.4	3.1
	Netherlands	17.0	771	45,283	0.2	0.2	0.2	0.2	0.2	0.2	1.4
	Italy	60.7	1,851	30,507	-	-	-	0.1	0.2	0.2	0.4
	Belgium	11.3	467	41,284	0.1	0.1	0.1	0.2	0.2	0.2	1.4
	Denmark	5.7	307	53,746	0.2	0.2	0.2	0.2	0.2	0.1	2.5
	Finland	5.5	237	43,172	0.2	0.2	0.2	0.1	0.1	0.1	2.5
	Switzerland	8.3	660	79,242	-	-	-	0.1	0.1	0.1	1.5
	TOTAL	400.0	- 106	- 0.044	36.6	37.1	37.7	36.7	34.6	31.5	-
	Nigeria	183.6	406	2,211	12.6	13.4	14.3	15.2	15.4	16.5	9.0
	Egypt South Africa	90.2 55.9	332 294	3,685 5,261	1.2 1.5	1.5 1.7	1.7 1.7	1.9 1.9	2.0 1.9	2.1	2.3 3.6
Africa	Kenya	45.5	69	1,516	-	-	-	0.4	0.4	0.5	1.0
	Ethiopia	91.2	73	795	-	-	-	0.4	0.4	0.3	0.5
	TOTAL	-	-	-	15.4	16.5	17.7	19.8	20.2	21.4	-
	Others	-	-	-	2.2	2.3	2.5	9.4	9.4	9.3	-
GRAND 1		-	-	-	982.2	1018.0	1059.9	1039.6	976.5	974.6	-
J 10	· - · · · -										

( Sources )

<sup>\*1, \*2,</sup> and \*3: IMF website

<sup>\*4:</sup> WINA(World Instant Noodles Association) website (http://instantnoodles.org/)

 $<sup>^{*}5</sup>$ : Derived by dividing the demand in 2016 by the population.

#### Market Data of Domestic Businesses

■ Domestic Instant Noodle Market Size

Domestic Instant Noodle Market / Total production volume / YoY change

(Source) JCFIA=Japan Convenience Foods Industry Association

		Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
	Total	+13.6%	+6.4%	+5.3%	-8.2%	-1.4%	-4.1%	-6.5%	-1.2%	+2.0%	+6.3%	+0.9%	-3.6%	+0.5%
FY2017	Bag Type	+14.6%	-4.1%	+3.2%	-9.0%	+0.2%	-9.6%	-4.7%	+1.2%	+0.4%	+15.0%	-7.7%	-9.4%	-1.2%
	Cup Type	+13.2%	+12.0%	+6.2%	-7.8%	-2.2%	-1.5%	-7.4%	-2.3%	+2.8%	+2.5%	+5.0%	-0.7%	+1.3%
	Total	+0.6%	-5.0%	+8.0%	+6.5%	+11.8%	+1.9%	-1.5%	+3.0%	+6.0%	+0.8%	+9.4%	+14.0%	+4.3%
FY2016	Bag Type	-10.6%	-8.1%	-2.8%	-2.4%	-1.4%	-14.5%	-5.4%	+4.0%	+12.7%	-9.5%	+14.0%	+13.7%	-1.3%
	Cup Type	+6.9%	-3.3%	+13.7%	+11.3%	+19.5%	+12.3%	+0.5%	+2.6%	+3.1%	+5.9%	+7.4%	+14.2%	+7.3%
	Total	-4.1%	-5.9%	+4.6%	+2.8%	+3.1%	+9.1%	+3.6%	-2.9%	-3.1%	+2.4%	-5.6%	-13.7%	-1.2%
FY2015	Bag Type	-7.2%	-10.0%	-5.0%	-4.5%	+2.6%	+14.6%	-3.3%	-9.5%	-14.8%	-1.8%	-18.7%	-23.3%	-7.3%
	Cup Type	-2.2%	-3.5%	+10.5%	+7.2%	+3.5%	+5.8%	+7.5%	+0.6%	+3.0%	+4.6%	+1.9%	-8.1%	+2.3%

#### ■ Chilled and Frozen Markets

Commercial chilled noodle market: Estimates by Nissin / YoY change

FY2017	Total	Udon	Ramen	Fried noodles	Hiyashi-chuka	Soba	Spagetti
Amount	-1.9%	-2.4%	-1.4%	-2.9%	+0.0%	-1.0%	-9.8%
Quantity	-2.9%	-3.8%	-1.6%	-3.3%	-0.2%	-2.4%	-10.9%
FY2016	Total	Udon	Ramen	Fried noodles	Hiyashi-chuka	Soba	Spagetti
Amount	-0.4%	-3.2%	+3.2%	-1.2%	+0.1%	+1.8%	-13.4%
Quantity	-2.5%	-3.4%	-1.1%	-1.6%	-1.0%	-1.8%	-21.0%
FY2015	Total	Udon	Ramen	Fried noodles	Hiyashi-chuka	Soba	Spagetti
Amount	-4.6%	-5.0%	-3.2%	-2.1%	-11.6%	-6.2%	-6.0%
Quantity	-3.1%	-3.5%	-2.2%	-1.0%	-10.5%	-4.9%	-5.0%

Commercial cooked frozen food(FF) market: Estimates by Nissin / YoY change

Cooked frozen food market (incl. Bento)

FY2017	FF Total	Rice	Noodles
Amount	+2.3%	+10.3%	+0.8%
Quantity	+1.1%	+5.4%	+0.8%
FY2016	FF Total	Rice	Noodles
Amount	+0.7%	+9.7%	+0.3%
Quantity	-2.3%	+5.0%	-2.5%
FY2015	FF Total	Rice	Noodles
Amount	-0.4%	+1.3%	+1.9%
Quantity	-0.2%	+2.4%	+2.4%

Frozen noodles only (excl. Bento)

Total	Frozen Noodles						
	Ramen	Udon	Soba	Fried noodles	Spagetti		
+1.1%	+3.7%	-1.7%	+10.2%	+7.9%	+0.5%		
+1.2%	1,2%	-1.3%	+10.0%	+5.8%	+1.5%		
Total	Frozen Noodles						
	Ramen	Udon	Soba	Fried noodles	Spagetti		
+0.8%	+11.2%	+0.1%	-6.5%	+0.9%	-1.3%		
-1.7%	+9.0%	-0.1%	-9.5%	-0.6%	-4.7%		
Total	Frozen Noodles						
	Ramen	Udon	Soba	Fried noodles	Spagetti		
+2.1%	+2.3%	-1.6%	-17.9%	+0.3%	+6.8%		
+2.6%	+2.9%	-0.5%	-18.6%	+0.4%	+6.8%		

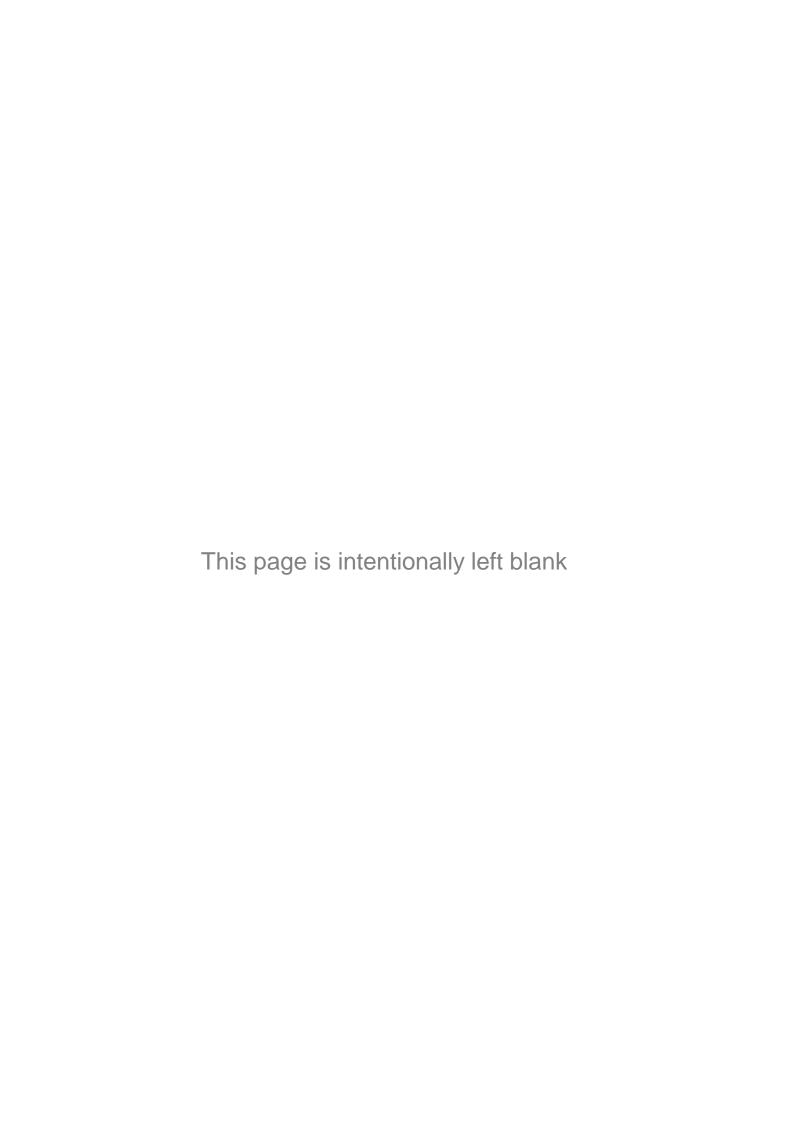
#### ■ Confectionery and Beverage

Cereal total production / Estimates by JAPAN SNACK CEREAL FOODS ASSOSIACTION / YoY change (Jan. to Dec.)

CY2016	Total	Cornflakes	Brown rice flakes	Granola	Other
Amount	+15.7%	-3.2%	+38.5%	+22.8%	-1.6%
Quantity	+14.8%	-3.3%	+42.8%	+20.7%	+1.0%
CY2015	Total	Cornflakes	Brown rice flakes	Granola	Other
Amount	+25.8%	-9.6%	-13.3%	+50.6%	-3.2%
Quantity	+27.7%	-7.9%	-11.9%	+49.3%	+3.7%
CY2014	Total	Cornflakes	Brown rice flakes	Granola	Other
Amount	+25.5%	-6.4%	-15.8%	+68.0%	-3.6%
Quantity	+29.7%	-3.5%	-14.6%	+69.1%	-3.5%

Drink market: Estimates by Nissin York / YoY Change (Apr. to Mar.)

		Lactobacillus beverage	Drink Yogurt
FY2017	Amount	+5.6%	+11.2%
FY2016	Amount	-1.3%	+18.0%
FY2015	Amount	-2.7%	+17.3%





Stock Code: 2897

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